



The Essex County Office of Small Business Development and Affirmative Action is committed to promoting business opportunities for small, women and minority-owned vendors. Essex County's Bonding Readiness Program is the first-ever multiple county bonding program geared to helping SBE, DBE, MBE and WBE businesses gain the necessary credentials to apply for government contracts. We encourage you to sign up for this FREE program.



Joseph N. DiVincenzo, Jr., Essex County Executive

The Board of Chosen Freeholders

and the Essex County Office of Small Business Development and Affirmative Action

present

Essex County Bonding Readiness Program



January 28, 2010
through
March 25, 2010



**For further information
and to RSVP, please call
973.621.2011 or email**

bondingreadiness@essexcntynj.org

The Essex County Bonding Readiness Program consists of an 8-week comprehensive business development course for small, women and minority owned businesses. The goal is for each contractor who successfully completes the program to obtain a bond, bond line or increase his or her bonding limit.

The County of Essex has partnered with The Surety & Fidelity Association of America to provide a Bonding Readiness Program to SBE, DBE, MBE and WBE vendors in New Jersey.

**Program is FREE, but
Registration is REQUIRED.**

Workshops Include:

- Business Planning and Management for Construction
- Construction Accounting and Financial Management
- Banking and Financing for Contractors
- Bonding and Insurance for New and Emerging Contractors
- Marketing, Estimating and Bidding
- Project Management and Field Operations
- Claims and Dispute Resolution

Ideal Candidates Should Possess the Following:

- Minimum of 3 years business experience
- Minimum of 3 years financial statements
- Proof of successful work
- Minimum gross revenue of \$100,000
- Proof of Insurance

Putting Essex County First