| Department of Military And Veterans Affairs Performance Indicators - June 2011    | Frequency   | Desired<br>Trend | Target | Prior Reporting<br>Period | Current<br>Reporting<br>Period | % Change | Year to Date |
|---|-------------|------------------|--------|---------------------------|--------------------------------|----------|--------------|
| National Guard Support Services   | 1           |                  |        |                           |                                |          |              |
| Facilities  |             |                  |        |                           |                                |          |              |
| Revenue generated from facility rentals   | monthly     | increase         | \$1.2M | \$56,986                  | \$150,800                      | 164.63%  | \$510,647.96 |
| Army National Guard   |             |                  |        |                           |                                |          |              |
| Assigned Strength   | monthly     | maintain         | 100%   | 99.00%                    | 99.70%                         | 0.70%    |              |
| Available for Federal Mobilization  | monthly     | increase         | 90%    | 90.50%                    | 83.90%                         | -6.60%   |              |
| Available for State Active Duty (SAD)   | monthly     | increase         | 85%    | 74.80%                    | 73.80%                         | -1.00%   |              |
| Air National Guard  |             |                  |        |                           |                                |          |              |
| Assigned Strength   | monthly     | maintain         | 100%   | 107.26%                   | 107.61%                        | 0.35%    |              |
| Available for Federal Mobilization  | monthly     | increase         | 90%    | 91.00%                    | 89.91%                         | -1.09%   |              |
| Available for State Active Duty (SAD)   | monthly     | increase         | 85%    | 91.00%                    | 89.91%                         | -1.09%   |              |
| Joint Training Center Management and Operations                                   |             |                  |        |                           |                                |          |              |
| Military Use (Person Days)  | monthly     | increase         | 2,100  | 2,648                     | 2,123                          | -19.83%  | 10,473       |
| Other (Person Days) (total of all non-military usage)                             | monthly     | increase         | 4,300  | 14,490                    | 5,990                          | -58.66%  | 26,970       |
| Family Programs   |             |                  |        |                           |                                |          |              |
| Number of Family Assistance calls received.                                       | monthly     | n/a              | 265    | 257                       | 250                            | -2.72%   | 1605         |
| Family Assistance cases requiring tracking for referral and continued assistance. | monthly     | n/a              | 15     | 21                        | 17                             | -19.05%  | 121          |
| Families and Soldiers contacted by Family Assistance Outreach.                    | monthly     | n/a              | 125    | 182                       | 206                            | 13.19%   | 970          |
| Youth ChalleNGe Academy (Program Capacity = 150 (x2 classes/year))                |             |                  |        |                           |                                |          |              |
| Cadet Graduations (2 classes per year)  | semi annual | maintain         | 100    | FY11 Class 1<br>n/a       | 100                            | n/a      |              |
| Academic Credentials Awarded  | semi annual | increase         | 90     | FY11 Class 1<br>n/a       | FY11 Class 1<br>n/a            | n/a      |              |

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|--|-----------|------------------|------------|---------------------------|--------------------------------|----------|-----------------|--|--|
| Veterans' Outreach and Assistance  |           |                  |            |                           |                                |          |                 |  |  |
| New Jersey Veteran Population 463,720 (US DVA statistics)                      |           |                  |            |                           |                                |          |                 |  |  |
| Number of veterans served  |           |                  |            |                           |                                |          |                 |  |  |
| Veteran Direct Contacts  | monthly   | increase         | 100,000    | 1662                      | 1798                           | 8.18%    | 10157           |  |  |
| Number of services Provided  |           |                  |            |                           |                                |          |                 |  |  |
| Total VA Federal Claims processed  | monthly   | increase         | 7,500      | 783                       | 876                            | 11.88%   | 4,694           |  |  |
| Grants & Aids Catastrophic Program   | monthly   | varies           | 3,400      | 281                       | 281                            | 0.00%    | 1,689           |  |  |
| Total State Veteran Services   | monthly   | maintain         | 19,200     | 274                       | 255                            | -6.93%   | 1,519           |  |  |
| Transportation   |           |                  |            |                           |                                |          |                 |  |  |
| Number of Rides  | monthly   | increase         | 192,000    | 575                       | 1979                           | 244.17%  | 10552           |  |  |
| PTSD Counseling  |           |                  |            |                           |                                |          |                 |  |  |
| PTSD Counseling Sessions Conducted   | monthly   | maintain         | 14,000     | 972                       | 1602                           | 64.81%   | 8543            |  |  |
| Veterans Haven Transitional Housing Program (Rated Capacity = 50 Beds)         | T         |                  |            |                           |                                |          |                 |  |  |
| Occupancy Rate   | monthly   | increase         | 100%       | 104%                      | 1.06                           | 2.00%    |                 |  |  |
| Average Length of Stay   | monthly   | maintain         | 264 days   | 260 days                  | 269 days                       | 0.00%    |                 |  |  |
| Recidivism Rate  | monthly   | decrease         | 0          | 0                         | 0%                             | 0.00%    |                 |  |  |
| Burial Services (BG Doyle Cemetary Rated Capacity = 171,070)                   |           |                  |            |                           |                                |          |                 |  |  |
| Number of New Interments   | monthly   | varies           | 2,600      | 265                       | 269                            | 1.51%    | 1,595           |  |  |
| Plot Interment Allowance Received to date (current FY)                         | monthly   | increase         | ########## | 178,950                   | 269,550                        | 50.63%   | \$ 1,477,500.00 |  |  |
| Number of Military Funeral Honors performed (NJ National Guard – J5/7)         | monthly   | varies           | 3,600      | 165                       | 404                            | 144.85%  | 1,248           |  |  |
|  |           |                  |            |                           |                                |          |                 |  |  |
| State Approving Agency Services  |           |                  |            |                           |                                |          | 1               |  |  |
| Program approval actions  Completed approval actions                           | questosly | vorice           | 450        | 676                       | 487                            | 0.00%    | 2311            |  |  |
|  | quarterly | varies           | 430        | 070                       | 467                            | 0.00%    | 2311            |  |  |
| Supervision of schools and training establishments                             |           |                  |            |                           |                                |          |                 |  |  |
| Inspection and Supervisisory visits conducted                                  | quarterly | varies           | 8          | 9                         | 95                             | 0.00%    | 119             |  |  |
| Technical assistance and outreach engagements                                  |           |                  |            |                           |                                |          |                 |  |  |
| Technical assistance and outreach engagements                                  | quarterly | varies           | 45         | 61                        | 56                             | 0.00%    | 181             |  |  |
| Veterans enrolled in approved programs   | quarterly | Increase         | (TBD)      |                           |                                |          |                 |  |  |

| Department of Military And Veterans Affairs Performance Indicators - June 2011 | Frequency | Desired<br>Trend | Target    | Prior Reporting<br>Period | Current<br>Reporting<br>Period | % Change | Year to Date |
|--|-----------|------------------|-----------|---------------------------|--------------------------------|----------|--------------|
| Domiciliary and Treatment Services   |           |                  |           |                           |                                |          |              |
| Menlo Park Veterans Memorial Home (Total no of beds certified by CMS = 312)    |           |                  |           |                           |                                |          |              |
| Occupancy Rate   | quarterly | increase         | 100%      | 95%                       | 95%                            | 0.00%    |              |
| Resident Maintenance Revenue   | quarterly | maintain         | \$7.075M  | \$7,040,504               | \$5,401,846                    | -23.27%  | \$12,442,350 |
| VA Per Diem Revenue  | quarterly | maintain         | \$10.075M | \$8,903,494               | \$6,447,241                    | -27.59%  | \$15,350,735 |
| Medicare Part A and B Revenue  | quarterly | maintain         | \$3.000M  | \$3,287,730               | \$2,438,894                    | -25.82%  | \$5,726,624  |
| Paramus Veterans Memorial Home (Total no of beds certified by CMS = 336)       |           |                  |           |                           |                                |          |              |
| Occupancy Rate   | quarterly | increase         | 100%      | 95%                       | 93%                            | -2.00%   |              |
| Resident Maintenance Revenue   | quarterly | increase         | \$8.375M  | \$7,900,000               | \$1,893,037                    | -76.04%  | \$9,793,037  |
| VA Per Diem Revenue  | quarterly | increase         | \$10.075M | \$9,200,000               | \$3,237,112                    | -64.81%  | \$12,437,112 |
| Medicare Part A and B Revenue  | quarterly | maintain         | \$2.700M  | \$2,700,000               | \$900,671                      | -66.64%  | \$3,600,671  |
| Vineland Veterans Memorial Home (Total no of beds certified by CMS = 300)      |           |                  |           |                           |                                |          |              |
| Occupancy Rate   | quarterly | maintain         | 100%      | 97%                       | 97%                            | 0.00%    |              |
| Resident Maintenance Revenue   | quarterly | increase         | \$5.075M  | \$4,902,417               | \$1,258,025                    | -74.34%  | \$6,160,442  |
| VA Per Diem Revenue  | quarterly | increase         | \$8.375M  | \$6,844,509               | \$1,986,100                    | -70.98%  | \$8,830,609  |
| Medicare Part A and B Revenue  | quarterly | maintain         | \$2.700M  | \$2,790,544               | \$634,014                      | -77.28%  | \$3,424,558  |

## Notes:

- 1) Reporting year runs from 1 Jul to 30 Jun (State Fiscal Year)
- 2) Column F: Target reflects the Annual goal for the performance indicator unless otherwisw indicated. State Approving Agency Targets are Quarterly