| Department of State<br>Performance Indicators - July 1, - Sept. 30, 2015 (FY16-1st Qtr)   | Frequency   | Desired<br>Trend     | Target        | Prior Quarter | Current<br>Quarter | % Change | Prior Year<br>Quarterly<br>Average |
|---|-------------|----------------------|---------------|---------------|--------------------|----------|------------------------------------|
| Economic Vitality – The Partnership for Action  |             |                      |               |               |                    |          |                                    |
| Number of Companies Assisted  | q           | Increase             | 5,250         | 5,724         | 4,435              | -23%     | 5,146                              |
| Number of Business Proposals  | q           | Increase             | 37            | 31            | 36                 | 16%      | 41                                 |
| Number of Business People Assisted by the Business Call Center  | q           | Increase             | 7,500         | 7,342         | 7,072              | -4%      | 7,289                              |
| Number of Visits to Business Portal Website   | q           | Maintain             | 210,500       | 215,436       | 201,000            | -7%      | 206,255                            |
| Number of Page Views to Business Portal Website   | q           | Maintain             | 480,500       | 506,709       | 472,000            | -7%      | 470,997                            |
| Number of Tourism DMO Applications Received   | q           | Maintain             | 14            | 0             | 0                  | 0%       | -                                  |
| Number of Tourism DMO Grants Awarded  | q           | Maintain             | 14            | 0             | 14                 |          | 7                                  |
| Number of Tourism Cooperative Marketing Applications Received   | q           | Maintain             | 60            | 0             | 0                  | 0%       | 32                                 |
| Number of Tourism Cooperative Marketing Grants Awarded  | q           | Maintain             | 45            | 0             | 0                  | 0%       | 8                                  |
| Number of Visits to Travel and Tourism Website  | q           | Maintain             | 750,000       | 322,281       | 1,138,000          | 0%       | 677,660                            |
| Number of Page Views to Travel and Tourism Website  | q           | Maintain             | 1,750,000     | 799,764       | 2,703,000          | 238%     | 1,613,589                          |
| Tourism Economic Impact (Total Dollars Compiled Annually in Billions)   | q           | Increase             | \$43.0        | 42            |                    | n/a      | \$10.53                            |
| Cultural & Historical Programs  |             |                      |               |               |                    |          |                                    |
| Council on Arts, Historical Commission, Cultural Trust:   |             | <del></del>          |               |               |                    |          |                                    |
| Number of Grant Applications Received   | q           | Maintain             | 106           | 269           | 84                 | -69%     | 250                                |
| Number of Grants Awarded  |             | Maintain             | 85            | 8             | 325                | 3963%    | 230                                |
| Number of Technical Assistance and Outreach Sessions  | q           | Maintain             | 266           | 307           | 312                | 2%       | 13                                 |
|   | q<br>annual | Maintain             | \$44,400,000  | 36,698,944    | \$44,400,000       | na       |                                    |
| Total Private Matching Dollars (Leveraged by Awards)  |             |                      | . , ,         |               |                    |          | na                                 |
| Total Spending by COA/HIST/NJCT Grantees  | annual      | Maintain             | \$282,600,000 | 253,918,180   | , ,                | na       | na                                 |
| Total Direct Jobs Created by COA/HIST/NJCT Grantees   | annual      | Maintain             | 21,520        | 25,535        | 21,520             | na       | na                                 |
| Total Number of Attendees at COA/HIST Grantee Events  | annual      | Maintain             | 8,328,000     | 6,707,912     | 8,328,000          | na       | na                                 |
| Total Number of Web Patrons at COA/HIST Grantee Programs  | annual      | Maintain             | 21,200,000    | 7,955,290     | 21,200,000         | na       | na                                 |
| State Museum:   |             |                      |               |               |                    |          |                                    |
| Number of Visitors to Museum & Planetarium  | q           | Increase             | 41,750        | 26,752        | 32,000             | 20%      | 0                                  |
| Number of Educational Programs Conducted  | q           | Maintain             | 150           | 140           | 124                | -11%     | 0                                  |
| Archives:   |             |                      |               |               |                    |          |                                    |
| Number of New Data Base Records Created   | q           | Increase             | 43,750        | 61,071        | 46,000             | -25%     | 0                                  |
| Number of Research and Reference Requests Answered  | q           | Maintain             | 22,750        | 19,382        | 25,000             | 29%      | 0                                  |
|   |             |                      |               | ,             |                    | •        |                                    |
| Civic Engagement Responsibilities   |             |                      |               |               |                    |          |                                    |
| Elections   |             |                      |               |               |                    |          |                                    |
| Number of Voter Registrations Received *  | q           | Increase             | 75,000        | 40,386        | 69,000             | 71%      | 199,583                            |
| Number of Voter Education Training and Outreach Sessions #  | q           | Increase             | 40            | 28            | 62                 | 121%     | 9,832                              |
| Number of Accessible Polling Places   | annual      | Maintain             | 3,548         | 0             | 3,548              |          | 295,221                            |
| Number of Visits to Division of Elections Website   | q           | Maintain             | 112,500       | 40,824        | 75,000             | 84%      | 407,232                            |
| Number of Page Views to Division of Elections Website   | q           | Maintain             | 250,000       | 119,524       | 175,000            | 46%      | -                                  |
| Number of Voter Registration Forms Downloaded from Website  | q           | Maintain             | 11,250        | 6,022         | 21,000             | 249%     | -                                  |
| Number of Voter Registration Lookups on Website   | q           | Maintain             | 375,000       | 43,591        | 85,000             | 95%      | 36                                 |
| Number of Polling Place Locator Lookups on Website  | q           | Maintain             | 425,000       | 23,472        | 46,000             | 96%      | 28                                 |
| Division of Programs  |             |                      |               |               |                    |          |                                    |
|   | q           | Maintain             | 38            | 13            | 150                | 0%       | 3,949                              |
| Number of Grant Applications Received   |             | Maintain             | 27            | 0             | 70                 |          | 821                                |
| Number of Grant Applications Received Number of Grants Awarded  | q           | Maintain             |               |               |                    |          |                                    |
| **  | q<br>q      | Maintain             | 14            | 25            | 35                 | 40%      | -                                  |
| Number of Grants Awarded  |             |                      |               | 25<br>138     | 35<br>138          | 40%      | -                                  |
| Number of Grants Awarded  Number of Technical Assistance and Outreach Sessions  | q           | Maintain             | 14            |               | 138                |          |                                    |
| Number of Grants Awarded  Number of Technical Assistance and Outreach Sessions  Number of National Service/Volunteer Participants | q<br>q      | Maintain<br>Increase | 14<br>138     | 138           | 138                | 0%       | -                                  |

<sup>#</sup> Increase in outreach and education activity due to new election system familiarization training