

<b>New Jersey Economic Development Authority</b> <b>Key Performance Indicators - Q1 2018</b>	<b>Frequency</b>	<b>Target (for (12/31/18)</b>	<b>Previous Quarter (CYTD)</b>	<b>Current Quarter (CYTD)</b>
<b>Advancing Job Creation and Retention Incentives to Grow Businesses in NJ</b>				
Percentage of Grow New Jersey projects approved through the New Jersey Economic Opportunity Act of 2013 located in Garden State Growth Zones and distressed municipalities	q	50%	n/a	75.0%
Percentage of Grow New Jersey projects approved through the New Jersey Economic Opportunity Act of 2013 receiving increases for "Transit Oriented development"	q	50%	n/a	12.5%
Number of applications approved under the Grow New Jersey program through the New Jersey Economic Opportunity Act of 2013	q	63	n/a	8
<b>Providing Assistance to Businesses, Not-for-Profit Organizations and Municipalities</b>				
Amount of assistance provided through financial support to small businesses, including Sandy recovery activities to small businesses and communities (in millions)	q	\$360m	n/a	\$15.3m
Number of companies trained or mentored through partners	q	2,100	n/a	5,423 (CY2017)
Percent of approved loans located within Garden State Growth Zones or distressed municipalities (as defined within the New Jersey Economic Opportunity Act of 2013)	q	60%	n/a	25.8%
<b>Supporting Redevelopment Projects that Revitalize Communities</b>				
Percentage of Fort Monmouth's total land area that is sold, under contract, or in active negotiations.	q	65%	n/a	69.0%
Percent of Economic Redevelopment and Growth (ERG) projects approved through the New Jersey Economic Opporutnity Act of 2013, located in Garden State Growth Zones or distressed municipalities.	q	90%	n/a	100.0%