



State of New Jersey
 DEPARTMENT OF THE TREASURY
 DIVISION OF PURCHASE AND PROPERTY
 Purchase Bureau
 P.O. BOX 230
 TRENTON, NEW JERSEY 08625-0230

RICHARD J. CODEY
Acting Governor

JOHN E. MCCORMAC, CPA
State Treasurer

Addendum #2
Electronic Questions and Answers
06-X-37760

SPECIAL NOTICE TO ALL BIDDERS

This procurement is subject to a comparative examination with a previously submitted set-aside request by CNA /Accses New Jersey. By law, this organization is permitted to have State work set aside for it if the prices offered are no more than 15% higher than fair market value. This RFP will establish fair market value for the particular terms and conditions of the RFP. Awards will be made to the lowest responsive bidder, price and other factors included, **as long as the submitted bid pricing is less than 85% of those prices previously submitted in the CNA/Accses set-aside request.** CNA/Accses will not be permitted to revise its request after viewing the submitted pricing of the bidders.

Question #1	1. The most recent similar set aside for janitorial services was awarded to CNA, a half billion dollar revenue organization. Are they still considered a small business? 2. And will their bid be accepted if submitted?	
	Answer	1. Small Business eligibility is determined by the New Jersey Commerce and Economic Growth Commission (Commerce). See the notice about CNA in the addendum. 2. Any bidder that meets the statutory and regulatory requirement and have had there eligibility determined by Commerce and submits a bid proposal will be accepted. See the notice about CNA in the addendum.
Question #2	1. How can I obtain the amount of the current contract? 2. What is paid to current vendor?	
	Answer	1. Refer to the Purchase Bureau website at http://www.state.nj.us/treasury/purchase/contracts.htm do a search by T0688; there you may see the current contract including pricing. 2. Refer to the answer #1 Question #2.

Question #3	I just got certified with you as a small business vender and minority and women base business enterprise. I saw that there is an opening for bidding on janitorial contract. I am a small and new company and therefore cannot not handle so big a contract, but I would like to get some portion of the work, how can I go about doing that.	
	Answer	Subcontracting is permitted under this contract refer to section 4.4.3.8. Also a joint venture is permitted under this contract which of the two is best for your company is a business decision that must be made by your company. <i>Below is the list of the companies for this contract that were mailed bid notification letters.</i>
Question #4	Please email the current pricing of this contract, Line Items 00001 - 00108.	
	Answer	Refer to Answer #1 under Question #2
Question #5	Dear Sir/ Madam, I am unable to log onto RFP T-0688 bid number 37760. Can you tell me if this is available on your web site yet?	
	Answer	Yes, it is available and has been checked by our IT Unit to be sure it's functioning correctly. If you are having problem logging on under your system, it's possible your computer is having a problem with the amount of data needed to be downloaded. The State suggests that you try a computer at your local public library.
Question #6	On Sheet " State of NJ Request for Proposal". On line 11 Performance Security you have 10%. <ol style="list-style-type: none"> 1. Is this 10% for 1 year or 3 years? 2. 10% is refunded when? 	
	Answer	<ol style="list-style-type: none"> 1. A 10% performance security is required for three (3) years and any extension thereof. 2. The 10% is refunded when the contract ends and all outstanding invoices have been finalized.
Question #7	Need to know exact locations where trash has to taken from as per Section 3.3.7.10 page 15.	
	Answer	Currently there are only two (2) locations they are <ul style="list-style-type: none"> • 101 North Broad Street • 2720 Atlantic Avenue.
Question #8	Need population count of each location to be service in order to fulfill requirement section 3.3.5 Paper goods, can liners.	
	Answer	See below

Question #9	<ol style="list-style-type: none"> 1. We need the contact names and telephone numbers so that we can set up meetings for site visits. 2. What are the wage requirements? 3. If site visits are not allowed, can we get the sq ft of vinyl floors, carpeted areas, Marble Floors if any and any other type floors.
Answer	<ol style="list-style-type: none"> 1. The Purchase is the only point of contact for this issues regarding the terms of this RFP. Bidders are NOT to contact any State agency regarding the terms and conditions of this RFP except, where stated. (as below) 2. The Department of Labor, Wage and Salary Unit must be contacted for any information regarding prevailing wage at 609 292-2259 or on the website at http://www.state.nj.us/labor/index.html. 3. An optional site visit has been scheduled, refer to addendum #1.
Question #10	Within the regions can you bid on individual buildings ie.lease#2379-dept. of environmental protection-380 scotch road Ewing only, or is it the whole list of buildings as a package?
Answer	No individual buildings may not be bid upon. The bidder must submit prices for one or both regions. Refer to RFP sections 3.2.1 and 3.2.2. for more information.
Question #11	Does the Prevailing Wage Act apply to this contract? If so, how can we get the appropriate rates?
Answer	Refer to answer #2 under question #9.
Question #12	What is \$ dollar amount of current contract in place?
Answer	Refer to answer #1under question #2
Question #13	Who can I go to for help with filling out his proposal?
Answer	The bidder may obtain support from its accountant and/or lawyer or anyone else the bidder deems knowledgeable in filling out this proposal.
Question #14	<ol style="list-style-type: none"> 1. Can I bid on one facility within this contract and if so how do I go about it? 2. Also how can I become a sub contractor to the company who acquire this contract?
Answer	<ol style="list-style-type: none"> 1. Refer to answer for question #10. 2. For subcontracting refer to RFP section 4.4.3.8.

Question #15	<ol style="list-style-type: none"> 1. I am a small business vender I would like to bid on this proposal do I have to bid on the entire contract? 2. Can I bid on only one facility within the contract if not how do I become a subcontractor to the person or firm who acquire this entire contract? 	
	Answer	<ol style="list-style-type: none"> 1. No, you can bid on either region, but it must be an entire region. 2. No, Refer to answer under question #3.
Question #16	<ol style="list-style-type: none"> 1. What are the previous years annual cost totals for each contractual period for both Southern & Central Regions? 2. What were the previous contractual period's consumable/dispensary costs for paper & related items? 3. What is the approximate number of employees at each facility? 4. If available, please provide a fixture and dispenser count for each location? 5. Who may I contact to arrange a site visit to inspect 121 First Ave, Hamilton Twp (multiple agencies warehouse)? 6. Which facilities currently require porter services on a daily, weekend or holiday? What rates are charged? 7. What are the current hourly rates charged for outside grounds maintenance? 8. Will the contract be awarded as a whole, by region or line item? 	
	Answer	<ol style="list-style-type: none"> 1. The following is an estimated cost to date: <ul style="list-style-type: none"> • 2006 -\$212,872.00 • 2005 - \$884,857.00 • 2004 - \$918,131.00 • 2003 - \$929,096.00 • 2002 - 1999 - \$1,991,507.00 • Total cost to dated - \$4,936,463.00 2. Paper and related items pricing is all inclusive therefore a break down of these costs is not possible by the State. 3. See below. 4. See below or the bidders are welcome to do a count during the option site visit. 5. Refer to Addendum #1. 6. See below for porter services information. For rates refer to answer #1 under question #2. 7. Refer to answer #1 under question #2. 8. This contract will be awarded by region(s)

The following list is in response to Question #3.

ACTION RESOURCES INC
468 HAMILTON AVENUE
PO BOX 33103
TRENTON NJ 08629

ADVANCE BUILDING MAINT CO
PO BOX 5905
HILLSBOROUGH NJ 08844-5905

ALL CLEAN BUILDING SERVICES
990 SPRUCE ST
LAWRENCEVILLE NJ 08648

AUTHENTIC CLEANING SERVICE
INC
227 N ARLINGTON AVE #23 B
EAST ORANGE NJ 07017

BAILEYS SQUARE JANITORIAL
SERVICES INC
16 SOUTH STREET
P O BOX 767
FREEHOLD NJ 07728

BEST SERVICES & SOLUTIONS INC
PO BOX 9044
TRENTON NJ 08650

BRADFORD & BYRD ASSOCIATES
INC
13 BROADWAY SUITE 2
FREEHOLD NJ 07728

CAROL SKOURTIS
C & JS PRO CLEANING SERVICES
70 LITTLE MILL RD
LAUREL SPRINGS NJ 08021

CHAMBRES MAINTENANCE INC
3792 ROUTE 27
PRINCETON NJ 08540

CLEAN SWEEP BUILDING SVCS INC
305 3RD AVE WEST
NEWARK NJ 07107

CLEAN SWEEP SERVICES
173 WHITE HORSE PIKE
CLEMENTON NJ 08021

FAIR CLEANING SERVICE INC
C/O ALLIED CAPITAL PARTNERS
PO BOX 803287
DALLAS TX 75380-3287

FRANK FLANDINETTE
DBA CLEAN CARPET
PROFESSIONALS
35 STEWARD ST
HAMILTON NJ 08610-4831

FREEDOM SPECIALTY SERVICES
INC
7300 NORTH CRESCENT BLVD
BLDG 7
PENNSAUKEN NJ 08110-1541

GOLDEN EAGLE CLEANING
SERVICES
PO BOX 1207
BELLMAWR NJ 08099-5207

GUARDIAN POWER
215 PARK AVENUE
MANALAPAN NJ 07726

HIASUN INC
129 MCKINLEY ST
S PLAINFIELD NJ 07080

HYGIENIC CLEANING SERVICES
LLC
1 DORSET COURT
PRINCETON NJ 08540-7053

INDEPENDENT CLEANING
COMPANY
INC
7 GENERAL KARGE CT #2
ELIZABETH NJ 07202-2504

INDUSTRIAL STAFFING SERVICES
INC
557 CRANBURY RD
EAST BRUNSWICK NJ 08816

INSURANCE RESTORATION
SPECIALISTS INC
26 KENNEDY BLVD
EAST BRUNSWICK NJ 08816

MORSPIN LLC
DBA SERVPRO WESTERN ESSEX
CNTY
600 SOUTH AVE/EAST
CRANFORD NJ 07016

MOWATT INC
381 PARK ST STE 2C
HACKENSACK NJ 07601

ORIENTAL PACIFIC MAINTENANCE
RM #202
111 CHARLOTTE PLACE
ENGLEWOOD CLFFS NJ 07632

PERF HOME IMPROV & REPAIR
402 MAIN ST/STE 100
METUCHEN NJ 08840

PHOENIX PETROLEUM DIST LLC
615 FRANKLIN TRNPK/STE 2
RIDGEWOOD NJ 07450

PINNACLE BUILDING SERVICES INC
330 BLACK HORSE PIKE
PO BOX 185
GLEDORA NJ 08029

PROFESSIONAL MAINTENANCE
SYSTEMS
387 RT 28 PO BOX 6853
BRIDGEWATER NJ 08807

RED ALLEGIANCE INC
111 LINNET ST
BAYONNE NJ 07002

REGAL CLEANING LTD
6 PARK PLACE 6TH FLOOR
NEWARK NJ 07102

T & B JANITORIAL INC
PO BOX 1055
MONROEVILLE NJ 08343-1055

T U C S CLEANING SERVICE INC
166 CENTRAL AVE
ORANGE NJ 07050

TAMPROF TY CORP
DBA MANHATTAN MAINTENANCE
CO
799 RT 46 EAST
PARSIPPANY NJ 07054

TIDY LANDSCAPES & CLEANING
11 HUGO AVENUE
WEST PATERSON NJ 07424

TRINEL MAINTENANCE LLC
PO BOX 10795
NEW BRUNSWICK NJ 08906

UNIVERSE SERVICES LLC
45 DREXEL TERR
MONROE TWP NJ 08831-8538

LEASE #	AGENCY	ADDRESS	COUNTY	TSF	# Employees	% Carpet	% Tile	# Ladies Room	# Mens Room	# Unisex Restrooms
2379	DEP	380 Scotch Rd, Ewing	Mercer	20,000	40	60	40	2	2	0
3092	L&PS/SP	Haley-Mauricetown Rd RD#1, Port Norris	Cumberland	5,850	25	85	15	1	1	1
3172	HEALTH	380 Scotch Rd, Ewing	Mercer	24,062	70	15	85	1	1	0
3332	TRE/REV	847 Roebling Ave, Trenton	Mercer	15,500	100	100	0	1	1	0
3735	HEALTH	3635 Quakerbridge Rd, Trenton	Mercer	14,589	200	85	15	3	3	0
3755	PUB DEF	65 Newton St, Woodbury	Gloucester	5,008	16	80	20	1	1	0
3914	HEALTH	3635 Quakerbridge Rd, Trenton	Mercer	40,000	55	85	15	2	2	0
4057	DEP	Windsor Ind Park Bldg 12A&18, Washington Twp.	Mercer	6,166	4	10	10	2	2	1
4090	HUM	6712 W Washington Ave, Egg Harbor	Atlantic	2,100	12	90	10	1	1	0
4097	PUB DEF	14-16 East Commerce St, Bridgeton	Cumberland	8,002	35	80	20	2	2	0
4189	HUM/DYFS	101 N Broad St, Trenton	Mercer	15,091	100	90	10	4	4	0
4205	TRE/CMP	235 N. Whitehorse Pike, Hammonton	Atlantic	7,000	12	90	10	0	2	1
4227	L&PS/SP	809 Franklin Street, Woodbine	Cape May	8,661	30	70	30	1	1	1
4277	TRE/TAX	1600 N Olden Ave, Ewing	Mercer	3,200	8		10	1	1	1
4373	EDU	Riverview Plaza-Building 100, Trenton	Mercer	100,000	580	95	5	4	4	1
4386	PAROLE	2720 Atlantic Ave, Atlantic City	Atlantic	7,585	20	90	10	2	2	1
4390	TRE	Riverview Plaza Bldgs 200 & 300, Trenton	Mercer	200,000	1,000	95	5	8	8	0
4419	L&PS/SP	2511 Fire Rd, Absecon	Atlantic	5,224	23	90	10	1	1	1
4471	HEALTH	25 Scotch Road, Ewing	Mercer	16,711	50	100	0	1	1	0
4494	TRE	1 Electronics Drive, Hamilton	Mercer	20,482	100	50	50	2	2	0
4513	LAB	500-555 High Street, Mount Holly	Burlington	6,478	4	90	10	1	1	0
4524	DCA	1261 Rt. 9 South Unit #5, Cape May Court House	Cape May	2,396	15	90	10	1	1	0
4544	DCA/HEALTH	2 Advantage Court, Bordentown	Burlington	38,257	150	95	5	4	4	0
			SUB-TOTAL	572,362						
PORTER SERVICES										
4457	Multi	121 First Avenue, Hamilton Twp.	Mercer	n/a						
		Tuesday & Friday 1.5 Hrs. (3 hrs total/week)		1.5 hrs						
TRASH REMOVAL/SUPPLEMENTAL SERVICES										
T0682 Attachment 4 Item #7 (Rate = .30 per sq. ft.)										
4189	HUM/DYFS	101 N Broad St, Trenton	Mercer	15,091						
4386	PAROLE	2720 Atlantic Avenue, Atlantic City	Atlantic	7,585						