

Contract Price: \$13,166 (Price Line: 2)
Contractor: Plaza Ford Motors Fleet
Contract#: A52985

New Jersey Purchase Bureau

2005 Ford Focus

P36 4dr Wgn ZXW SE

Photo may not represent exact vehicle or selected equipment.

2005 Ford Focus 4dr Wgn ZXW SE P36

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TABLE OF CONTENTS - 2005 P36 4dr Wgn ZXW SE

Price
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Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

PRICING SUMMARY - 2005 P36 4dr Wgn ZXW SE

	<i>MSRP</i>
Base Price	\$17,030.00
Total Options:	\$475.00
Vehicle Subtotal	\$17,505.00
Advert/Adjustments	\$0.00
Destination Charge	\$545.00
GRAND TOTAL	\$18,050.00

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

SELECTED MODEL - 2005 P36 4dr Wgn ZXW SE

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
P36	2005 Ford Focus 4dr Wgn ZXW SE	\$17,030.00

SELECTED VEHICLE COLORS - 2005 P36 4dr Wgn ZXW SE

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2005 P36 4dr Wgn ZXW SE

<u>Code</u>	<u>Description</u>	<u>Front Wt</u>	<u>Rear Wt</u>	<u>MSRP</u>
442	4-SPEED AUTOMATIC TRANSMISSION	0.00	0.00	\$815.00
552	ANTI-LOCK BRAKING SYSTEM	0.00	0.00	\$400.00
60D	PWR EQUIPMENT DELETE OPTION PKG *Replaces STD Pwr Mirrors/Windows/Door locks/Remote Keyless Entry w/Manual Mirrors/Windows/Door Locks* *Req: Valid FIN code* *CREDIT*	0.00	0.00	-\$775.00
610A	SE ORDER CODE	0.00	0.00	\$0.00
63B	ASHTRAY & LIGHTER PKG *Req: Valid FIN code*	0.00	0.00	\$35.00
___	2.0L DOHC I4 DURATEC ENGINE (STD)	0.00	0.00	\$0.00
___	STANDARD EMISSIONS *NO LONGER FACTORY ORDERABLE-SEE DEALER FOR CURRENT AVAILABILITY*	0.00	0.00	\$0.00
___	SOLID CLEARCOAT PAINT (STD)	0.00	0.00	\$0.00
V_	CLOTH LOW-BACK FRONT BUCKET SEATS (STD)	0.00	0.00	\$0.00

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VEHICLE DETAILS

SELECTED OPTIONS - 2005 P36 4dr Wgn ZXW SE

<u>Code</u>	<u>Description</u>	<u>Front Wt</u>	<u>Rear Wt</u>	<u>MSRP</u>
OPTIONS TOTAL		0	0	\$475.00

Total Weight

As spec'd curb weight

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

STANDARD EQUIPMENT - 2005 P36 4dr Wgn ZXW SE

EPA FUEL ECONOMY RATINGS

- City 26/hwy 35 (2.0L Duratec engine/5-speed manual trans)
- City 26/hwy 32 (2.0L Duratec engine/4-speed auto trans)

EXTERIOR

- Luggage rack (w/o crossbars)
- Front body-color bumper
- Black mesh grille w/chrome surround
- Dual black pwr mirrors
- Solar tinted glass
- Variable-intermittent windshield wipers
- Rear window wiper/washer

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

STANDARD EQUIPMENT - 2005 P36 4dr Wgn ZXW SE

INTERIOR

- Cloth low-back front bucket seats w/adjustable head restraints
- Driver seat manual height adjuster
- Front passenger-side single seat-mounted side map pocket
- 60/40 split fold rear seat w/flip-up seat cushion
- Front/rear carpeted floor mats w/driver retention hook
- (2) front/(1) rear cupholder
- Front center armrest w/storage
- Trip odometer
- Pwr windows
- Pwr door locks
- Remote keyless entry w/panic button, 2-key fobs
- SecuriLock passive anti-theft system
- Manual air conditioning
- Rear seat heat ducts
- Rear window defroster
- ETR AM/FM stereo radio w/CD/MP3 player-inc: digital clock, (4) speakers
- 12V pwr point
- Overhead console-inc: sunglass/garage door opener storage bin
- Driver/passenger-side visor vanity mirrors w/covers
- Front courtesy light w/theater dimming
- Front map/reading lights
- Front/rear grab handles
- Retractable cargo cover *Standard on fleet vehicles only. Optional on retail vehicles.*

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

STANDARD EQUIPMENT - 2005 P36 4dr Wgn ZXW SE

MECHANICAL

- 2.0L DOHC I4 Duratec 20 engine
- Electronic ignition
- Engine block heater *STD on retail vehicles only in AK, MN, ND, SD, MT, WI & WY. Optional on fleet vehicles*
- 5-speed manual transmission
- Front wheel drive
- 110-amp alternator
- Battery saver (interior lights switch off after 20 minutes)
- Enhanced European inspired independent MacPherson strut front suspension
- Independent control blade rear suspension
- Front/rear stabilizer bar
- P195/60R15 all-season tires
- Mini-spare tire
- 15" steel wheels w/7-spoke cover *Late Availability*
- Pwr rack & pinion steering
- Pwr front disc/rear drum brakes
- 14 gallon fuel tank

SAFETY

- Driver & front passenger Second Generation airbags
- Front manual 3-point shoulder belt system w/adjustable D-ring, pretensioners
- Rear outboard manual 3-point seat belts-inc: center belt
- Child safety rear door locks
- Child safety seat anchors/tethers (rear outboard seats)
- Single note horn

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2005 Ford Focus 4dr Wgn ZXW SE P36

VEHICLE DETAILS

WEIGHT RATINGS - 2005 P36 4dr Wgn ZXW SE

Front Gross Axle Weight Rating:
Rear Gross Axle Weight Rating:
Gross Vehicle Weight Rating: 0

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2005 Ford Focus 4dr Wgn ZXW SE P36

COLOR AVAILABILITY

COLOR CHART - 2005 P36 4dr Wgn ZXW SE

EXTERIOR	INTERIOR	
	Flnt (D)	Pble (P)
Arizona Beige Metallic (AQ)		X
Liquid Grey Metallic (CX)	X	
Light Tundra Metallic (DV)	X	X
Infra-Red (E4)	X	X
Sangria Red Metallic (FL)	X	X
French Blue Metallic (M9)	X	X
Sonic Blue (S1)	X	X
CD Silver Metallic (TS)	X	
Pitch Black (UA)	X	X
Cloud 9 White (YZ)	X	X

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2005 Ford Focus 4dr Wgn ZXW SE P36

WARRANTY INFORMATION

WARRANTY INFORMATION - 2005 P36 4dr Wgn ZXW SE

WARRANTY

Basic: 3 Years/36,000 Miles

Drivetrain: 5 Years/100,000 Miles

Corrosion: 5 Years/Unlimited Miles

Roadside Assistance: 3 Years/36,000 Miles

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2005 Ford Focus 4dr Wgn ZXW SE P36

WINDOW STICKER

2005 Ford Focus 4dr Wgn ZXW SE 2.0L/- TBD - CID Gas I4 * 4-Speed Automatic w/OD	Interior: - No color has been selected. Exterior 1: - No color has been selected. Exterior 2: - No color has been selected.																																																
<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">CODE</th> <th style="text-align: left;">MODEL</th> <th style="text-align: right;">MSRP</th> </tr> </thead> <tbody> <tr> <td>P36</td> <td>2005 Ford Focus 4dr Wgn ZXW SE</td> <td style="text-align: right;">\$17,030.00</td> </tr> <tr> <td colspan="3">OPTIONS</td> </tr> <tr> <td>442</td> <td>4-SPEED AUTOMATIC TRANSMISSION</td> <td style="text-align: right;">\$815.00</td> </tr> <tr> <td>552</td> <td>ANTI-LOCK BRAKING SYSTEM</td> <td style="text-align: right;">\$400.00</td> </tr> <tr> <td>60D</td> <td>PWR EQUIPMENT DELETE OPTION PKG</td> <td style="text-align: right;">-\$775.00</td> </tr> <tr> <td>610A</td> <td>SE ORDER CODE</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>63B</td> <td>ASHTRAY & LIGHTER PKG</td> <td style="text-align: right;">\$35.00</td> </tr> <tr> <td>___</td> <td>2.0L DOHC I4 DURATEC ENGINE</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>___</td> <td>STANDARD EMISSIONS</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>___</td> <td>SOLID CLEARCOAT PAINT</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td>V_</td> <td>CLOTH LOW-BACK FRONT BUCKET SEATS</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td colspan="2">SUBTOTAL</td> <td style="text-align: right;">\$17,505.00</td> </tr> <tr> <td></td> <td>Advert/Adjustments</td> <td style="text-align: right;">\$0.00</td> </tr> <tr> <td></td> <td>Destination Charge</td> <td style="text-align: right;">\$545.00</td> </tr> <tr> <td colspan="2">TOTAL PRICE</td> <td style="text-align: right;">\$18,050.00</td> </tr> </tbody> </table>	CODE	MODEL	MSRP	P36	2005 Ford Focus 4dr Wgn ZXW SE	\$17,030.00	OPTIONS			442	4-SPEED AUTOMATIC TRANSMISSION	\$815.00	552	ANTI-LOCK BRAKING SYSTEM	\$400.00	60D	PWR EQUIPMENT DELETE OPTION PKG	-\$775.00	610A	SE ORDER CODE	\$0.00	63B	ASHTRAY & LIGHTER PKG	\$35.00	___	2.0L DOHC I4 DURATEC ENGINE	\$0.00	___	STANDARD EMISSIONS	\$0.00	___	SOLID CLEARCOAT PAINT	\$0.00	V_	CLOTH LOW-BACK FRONT BUCKET SEATS	\$0.00	SUBTOTAL		\$17,505.00		Advert/Adjustments	\$0.00		Destination Charge	\$545.00	TOTAL PRICE		\$18,050.00	
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Est City: 26.00 mpg Est Highway: * 32.00 mpg Est Highway Cruising Range: * 448.00 mi																																																	

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2005 Ford Focus 4dr Wgn ZXW SE P36

PRICE BREAKDOWN

Price Breakdown - 2005 P36 4dr Wgn ZXW SE

Price Component	Amount
MSRP	
Base Price	\$17,030.00
Total Options	\$0.00
Invoice	
Base Price	\$15,903.00
Total Options	\$0.00
Other	
Destination Charge	\$545.00
Dealer Advertising	\$0.00
Ford Holdback Adjustment Amount	-\$511.00
Floor Plan	-\$70.00

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2005 Ford Focus 4dr Wgn ZXW SE P36

TECHNICAL SPECIFICATIONS

POWERTRAIN - BASIC SPECIFICATIONS - 2005 P36 4dr Wgn ZXW SE

ENGINE

Engine Order Code	
Engine Type	Gas I4
Displacement	2.0L/- TBD - CID
SAE Net Horsepower @ RPM	136 @ 6000
SAE Net Torque (lb ft) @ RPM	133 @ 4500

TRANSMISSION

Transmission order code	
Transmission Type Description	* 4-Speed Automatic w/OD
Drive Train	Front Wheel Drive

MILEAGE

City EPA fuel economy estimate	26.00
Hwy EPA fuel economy estimate	* 32.00
City cruising range	364.00
Hwy cruising range	* 448.00

* Indicates equipment which is in addition to or replaces base model's standard equipment.

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TECHNICAL SPECIFICATIONS

POWERTRAIN - ADVANCED SPECIFICATIONS - 2005 P36 4dr Wgn ZXW SE

TRANSMISSION

Gear Ratio (:1)	
First Gear Ratio (:1)	- TBD -
Second Gear Ratio (:1)	- TBD -
Third Gear Ratio (:1)	- TBD -
Fourth Gear Ratio (:1)	- TBD -
Reverse Ratio (:1)	- TBD -
Clutch size (in)	*
Final Drive Axle Ratio (:1)	* 3.73

ELECTRICAL

Battery	1
Battery cold cranking Amps @ 0 F	- TBD -
Alternator	
Alternator Amps	110.00

COOLING SYSTEM

Cooling system capacity	- TBD -
-------------------------	---------

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2005 Ford Focus 4dr Wgn ZXW SE P36

TECHNICAL SPECIFICATIONS

PAYLOAD/TRAILERING SPECIFICATIONS - 2005 P36 4dr Wgn ZXW SE

WEIGHT INFORMATION

Base curb weight - TBD -

TRAILERING

	Max Trailer Wt.	Max Tongue Load
Dead Weight Hitch (lb)	- TBD -	- TBD -
Weight Distributing Hitch (lb)		

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TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - 2005 P36 4dr Wgn ZXW SE

SUSPENSION

	Front	Rear
Suspension Type	MacPherson strut	SLA Control Blade
Suspension Type (cont.)	w/Coil Springs	
Shock Absorber Diameter (mm)	- TBD -	- TBD -
Stabilizer Bar Diameter (in)	- TBD -	- TBD -

BRAKES

Brake type	Pwr	
ABS System	* 4-wheel	
	Front	Rear
Disc	Yes	
Rotor Diam x Thickness (in)	- TBD -	
Drum		Yes
Drum Diam x Width (in)		- TBD -

TIRES

	Front	Rear	Spare
Tire Order Code			
Tire Size	P195/60R15	P195/60R15	Compact

WHEELS

	Front	Rear	Spare
Wheel Size	15 x - TBD -	15 x - TBD -	- TBD -
Wheel Type	Steel	Steel	- TBD -

STEERING

Steering type	Pwr Rack & Pinion
Ratio (:1)	
Overall	- TBD -
Lock-to-Lock Turns	- TBD -
Turning Diameter	
Curb-to-Curb	- TBD -
Wall-to-Wall	- TBD -

FUEL TANK

	Main
Capacity	14.00

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2005 Ford Focus 4dr Wgn ZXW SE P36

TECHNICAL SPECIFICATIONS

DIMENSIONS - 2005 P36 4dr Wgn ZXW SE

EXTERIOR DIMENSIONS

Wheelbase (in)	102.90
Length, Overall w/rear bumper (in)	
Length, Overall (in)	178.40
Width, Max w/o mirrors (in)	66.70
Height, Overall (in)	57.50
Tread Width	
Tread Width, Front	58.9
Tread Width, Rear	58.7
Min Ground Clearance (in)	6.50
Rear Door	
Rear Door Opening Height	- TBD -
Rear Door Opening Width	- TBD -

CARGO AREA DIMENSIONS

Length @ Floor	
Cargo Area Length @ Floor to Seat 1	- TBD -
Cargo Area Length @ Floor to Seat 2	- TBD -
Cargo Area Length @ Floor to Seat 3	
Width	
Cargo Area Width @ Beltline	- TBD -
Cargo Box Width @ Wheelhousings	- TBD -
Cargo Box (Area) Height (in)	- TBD -
Liftover Height (in)	23.10
Cargo Volume	
Cargo Volume to Seat 1	73.7
Cargo Volume to Seat 2	35.6
Cargo Volume to Seat 3	

INTERIOR DIMENSIONS

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TECHNICAL SPECIFICATIONS

DIMENSIONS - 2005 P36 4dr Wgn ZXW SE

INTERIOR DIMENSIONS

Passenger Capacity	5	
Passenger Volume (ft³)	95.70	
EPA Classification	Midsized Station W	
Seating Position	Front	Second
Head Room (in)	39.10	39.80
Leg Room (in)	40.70	37.60
Shoulder Room (in)	53.50	53.60
Hip Room (in)	49.40	50.70

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