



STATE OF NEW JERSEY
DEPARTMENT OF THE TREASURY
PURCHASE BUREAU
33 WEST STATE STREET
PO Box 230
TRENTON, NEW JERSEY 08625-0230

NOTICE OF AWARD (NOA)

FOR

Vehicles, Automobiles, Sedans/Station Wagons (T-0099)

Bid Number: 02-X-34539, 04-X-35705 & 05-X-37226

Date Issued: 10/15/04

Using Agency

State of New Jersey
Cooperative Purchasing Members

This NOA consists of the following:

1. Original request for proposal (RFP) specifications
2. Information inserted in the above (as provided in the bid proposal by the contractors)
3. Vendor information sheet
4. Contract items by vendor
5. Contract items by price lines (in numerical order)

Note:

For information pertinent to this contract and all other New Jersey motor vehicle contracts (both road and off-road vehicles), visit the motor vehicle contracts website at the following address (lowercase):
<http://www.state.nj.us/treasury/purchase/mvcontracts.htm>

SPECIFICATIONS

FOR

Vehicles, Automobiles, Sedans/Station Wagons (T-0099)

Bid Number: 02-X-34539, 04-X-35705 & 05-X-37226

ISSUED: JULY 5, 2002
REVISED: OCTOBER 23, 2003
REVISED: JULY 26, 2004
REVISED: OCTOBER 15, 2004

INDEX OF LIGHT DUTY VEHICLE CONTRACTS:

- T-0098 - MOTOR VEHICLES, LAW ENFORCEMENT
- T-0099 - VEHICLES, AUTOMOBILES, SEDANS/STATION WAGONS
- T-0100 - VEHICLES, TRUCKS, PICKUP, COMPACT
- T-1385 - MOTOR VEHICLES, ALTERNATE FUEL VEHICLES (AFV)
- T-2006 - VEHICLES, PASSENGER VANS, 7/8/12/15-PASSENGER
- T-2007 - VEHICLES, SPORT UTILITY (SUV)
- T-2094 - HYBRID GASOLINE-ELECTRIC VEHICLE (HEV), SEDAN, 4-DR, FRONT WHEEL DRIVE
- T-2095 - ALTERNATIVE FUEL VEHICLES (AFV), PASSENGER VAN, DEDICATED/BI-FUEL CNG
- T-2096 - ALTERNATIVE FUEL VEHICLES (AFV), CARGO VAN, DEDICATED/BI-FUEL CNG
- T-2097 - ALTERNATIVE FUEL VEHICLES (AFV), PICKUP, DEDICATED/BI-FUEL CNG
- T-2098 - ALTERNATIVE FUEL VEHICLES (AFV), PICKUP, BI-FUEL PROPANE
- T-2099 - VEHICLES, TRUCKS, PICKUP, CLASS 1
- T-2100 - VEHICLES, TRUCKS, CLASS 2, PICKUP/UTILITY, WITH SNOW PLOW OPTION
- T-2101 - VEHICLES, TRUCKS, CLASS 3, PICKUP/UTILITY/DUMP, WITH SNOW PLOW OPTION
- T-2102 - VEHICLES, TRUCKS, CLASS 4, UTILITY/DUMP, WITH SNOW PLOW OPTION
- T-2103 - VEHICLES, CARGO VANS, CLASS I/II/III, REGULAR/EXTENDED
- T-2254 - CHEVROLET SUBURBAN, 4WD, WITH OPTIONAL EQUIPMENT
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CONTRACTOR: PLAZA DODGE/MOTORS FLEET
CONTRACT #: A60629

MAKE/MODEL: 2005 DODGE NEON SE

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PRICE LINE: 2

CONTRACTOR: PLAZA FORD/MOTORS FLEET
CONTRACT #: A52985

MAKE/MODEL: 2005 FORD FOCUS STATION WAGON ZXW

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PRICE LINE: 3

CONTRACTOR: WARNOCK DODGE INC.
CONTRACT #: A52986

MAKE/MODEL: 2005 DODGE STRATUS SEDAN SE FLEET

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CONTRACTOR: PLAZA FORD/MOTORS FLEET
CONTRACT #: A52985

MAKE/MODEL: 2005 FORD TAURUS STATION WAGON SE

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PRICE LINE: 5

CONTRACTOR: WARNOCK MOTOR SALES INC. D/B/A WARNOCK
CHEVROLET GEO
CONTRACT #: A52987

MAKE/MODEL: 2005 CHEVROLET IMPALA BASE SEDAN

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MAKE/MODEL: 2005 FORD CROWN VICTORIA SEDAN STANDARD

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7.0 DEFINITIONS, PURPOSE AND INTENT, AND SCOPE OF WORK

7.1 DEFINITIONS:

FOLLOWING DEFINITIONS OF TERMS SHALL GOVERN THE CONSTRUCTION OF THIS RFP:

7.1.1 "RFP" (REQUEST FOR PROPOSAL) MEANS THIS RFP, WHICH INCLUDES THE COVER SHEET AND ITEMS 1.0 THROUGH 18.0 SHOWN IN THE TABLE OF CONTENTS.

7.1.2 "ADDENDA" MEANS WRITTEN OR GRAPHIC INSTRUMENTS ISSUED BY THE PURCHASE BUREAU, WHICH MODIFY OR CLARIFY THIS RFP.

7.1.3 "UNIT" OR "VEHICLE" MEANS PRODUCTS AND SERVICES SPECIFIED IN THIS RFP FOR THE PROCUREMENT OF NEW 2003 OR LATER MODEL YEAR VEHICLES, AUTOMOBILE, SEDAN/STATION WAGON, AS LISTED IN "TABLE OF CONTENTS" ABOVE.

7.1.4 "BIDDER" MEANS A VENDOR FIRM, PERSON, PARTNERSHIP, CORPORATION OR JOINT VENTURE SUBMITTING A BID PROPOSAL IN RESPONSE TO THIS RFP FOR THE PURPOSE OF OBTAINING A STATE CONTRACT.

7.1.5 "AGENCY" MEANS ANY USER AUTHORIZED TO UTILIZE THE CONTRACT AWARDED AS A RESULT OF THIS RFP, SUCH AS ANY STATE AGENCY, QUASI-STATE AGENCY (NY/NJ PORT AUTHORITY, NJ TURNPIKE, ETC.) AND, IF EXTENDED BY THE CONTRACTOR, POLITICAL SUB-DIVISIONS, SUCH AS MUNICIPALITIES, COUNTIES, SCHOOL DISTRICTS, COUNTY AND STATE COLLEGES, VOLUNTEER FIRE DEPARTMENTS, FIRST AID SQUADS, RESCUE SQUADS AND INDEPENDENT INSTITUTIONS OF HIGHER EDUCATION. CURRENTLY, THERE ARE OVER 2,500 PARTICIPANTS IN THE COOPERATIVE PURCHASING PROGRAM. ONCE CONTRACT AWARD IS MADE, A NOTICE OF AWARD (NOA) WILL BE DISTRIBUTED TO AGENCIES AND UPLOADED TO THE PURCHASE BUREAU WEBSITE. VISIT THE VEHICLE WEBPAGE AT (LOWERCASE) www.state.nj.us/treasury/purchase/mvcontracts.htm

7.1.5.1 "STATE AGENCY" MEANS ANY DEPARTMENT OR AGENCY, WHICH IS A PART OF THE STATE GOVERNMENT, SUCH AS DEPARTMENT OF TRANSPORTATION, DEPARTMENT OF ENVIRONMENTAL PROTECTION, DEPARTMENT OF CORRECTIONS, DEPARTMENT OF HUMAN SERVICES, DEPARTMENT OF TREASURY. FOR A COMPLETE LISTING OF ALL STATE AGENCIES, VISIT THE STATE WEBSITE AT (LOWERCASE) www.state.nj.us

7.1.5.2 "NON-STATE AGENCY" MEANS ANY USER AUTHORIZED TO UTILIZE THE STATE CONTRACT OTHER THAN THE STATE AGENCY. ANY QUASI-STATE AGENCY OR POLITICAL SUB-DIVISION IS A NON-STATE AGENCY.

7.1.5.3 "QUASI-STATE AGENCY" MEANS ANY AGENCY, COMMISSION, BOARD, AUTHORITY OR OTHER SUCH GOVERNMENT ENTITY, WHICH IS ESTABLISHED AND IS ALLOCATED TO A STATE DEPARTMENT OR ANY BI-STATE GOVERNMENTAL ENTITY OF WHICH THE STATE OF NEW JERSEY IS A MEMBER.

7.1.6 "ORDERING AGENCY" MEANS THE AGENCY ISSUING THE PURCHASE ORDER OR THE AGENCY SHOWN AS THE USING AGENCY IN THE PURCHASE ORDER (IN "SHIP TO" AND/OR "BILL TO" AREA). WHEN AN ORDERING AGENCY NEEDS TO INITIATE A PURCHASE, A PURCHASE ORDER WILL BE ISSUED TO THE CONTRACTOR. ONLY AFTER SUCCESSFUL COMPLETION, IN ACCORDANCE WITH THE CONTRACT, WILL PAYMENT BE MADE TO THE CONTRACTOR.

7.1.7 "DIRECTOR" MEANS THE DIRECTOR, DIVISION OF PURCHASE AND PROPERTY, DEPARTMENT OF TREASURY. BY STATUTORY AUTHORITY, THE DIRECTOR IS THE CONTRACTING OFFICER FOR THE STATE OF NEW JERSEY.

7.1.8 "BUYER" MEANS THE BUYER ASSIGNED THE PROCUREMENT PROJECT. THE COVER SHEET OF THE RFP LISTS BUYER'S NAME AND TELEPHONE NUMBER.

7.1.9 "CONTRACTOR" MEANS THE SUCCESSFUL BIDDER THAT IS AWARDED A CONTRACT BY THE STATE TO PROVIDE THE UNIT SPECIFIED IN THIS RFP.

7.1.10 "CONTRACT" OR "TERM CONTRACT" MEANS THE CONTRACT AWARDED TO THE SUCCESSFUL BIDDER AS A RESULT OF THIS RFP. THE CONTRACT CONSISTS OF THIS RFP, ANY ADDENDA TO THIS RFP, AND THE CONTRACTOR'S BID PROPOSAL.

7.2 PURPOSE AND INTENT:

IT IS THE PURPOSE OF THIS RFP TO SOLICIT BID PROPOSALS FOR THE PURCHASE OF NEW 2003 OR LATER MODEL YEAR SPECIFIED UNITS. THE INTENT IS TO CONTRACT WITH THE SUCCESSFUL RESPONSIVE AND RESPONSIBLE BIDDERS AS EXPLAINED IN "BID EVALUATION AND CONTRACT AWARD" (ITEM 14.0).

7.3 SCOPE OF WORK:

THIS RFP HAS BEEN DEVELOPED TO ESTABLISH A TERM CONTRACT TO PROCURE THE SPECIFIED UNITS AS A SERVICE TO OVER 2,500 AGENCIES. TOTAL AMOUNT OF ALL CONTRACT PURCHASES DURING THE CONTRACT TERM LISTED ON THE COVER SHEET OF THIS RFP (SHOWN AT THE TOP OF THE COVER SHEET) IS ONLY AN ESTIMATE. THE STATE MAKES NO REPRESENTATION AND PROVIDES NO GUARANTEE AS TO THE MINIMUM, AVERAGE OR MAXIMUM VOLUME OF PURCHASE FOR THIS TERM CONTRACT. THE STATE, HOWEVER, RESERVES THE RIGHT TO BID FOR ANY SPECIFIC LARGE VOLUME PURCHASES DURING THE TERM OF THIS CONTRACT.

8.0 BACKGROUND

8.1 THIS RFP IS DESIGNED FOR THE PROCUREMENT OF THE SPECIFIED UNITS ONLY. UNLIKE RFP'S FOR GASOLINE TRUCKS, VANS AND

SUV'S, THIS RFP DOES NOT PERMIT THE PROCUREMENT OF MANUFACTURER'S PUBLISHED OPTIONS NOT EXPLICITLY SPECIFIED HEREIN.

8.2 THROUGH 8.3 RESERVED.

9.0 METHOD OF BIDDING

9.1 THERE ARE SIX (6) GROUPS/SECTIONS OF VEHICLES, WHICH ARE ITEMIZED IN THE TABLE OF CONTENTS AT THE BEGINNING OF THIS RFP. ALSO, THERE ARE SIX (6) TOTAL PRICE LINES, ONE FOR EACH OF THE FIVE (5) GROUPS/SECTIONS OF VEHICLES SPECIFIED. EACH GROUP SHALL BE AWARDED INDIVIDUALLY, CREATING A TOTAL OF SIX (6) AWARDS.

9.2 THE BIDDER CAN BID ON ONE, SEVERAL OR ALL GROUPS, USING PRICE LINES ON THE PRICE SHEETS ATTACHED AT THE END OF THIS RFP.

9.3 THE BIDDER MUST BID A FIXED PRICE ON EACH PRICE LINE.

9.4 EACH VEHICLE IS SPECIFIED IN TWO PARTS OF THE TECHNICAL SPECIFICATIONS OF THIS RFP: PART I - COMMON SPECIFICATIONS (11.0) AND PART II - VEHICLE SPECIFIC REQUIREMENTS (12.0). THUS, PRICE(S) BID FOR ANY VEHICLE SHALL INCLUDE, AMONG OTHER ITEMS (DELIVERY, INSPECTION, ETC.), COSTS OF PART I (COMMON) SPECIFICATIONS AND RELEVANT PART II (VEHICLE SPECIFIC) SPECIFICATIONS. FOR EXAMPLE; ON PRICE LINE 2 (FOR SECTION 2 VEHICLE CONFIGURED IN 12.2 - AUTOMOBILE, STATION WAGON, COMPACT, 4-DOOR), THE BIDDER SHALL INCLUDE COSTS OF MANUFACTURER'S COMPACT, 4-DOOR STATION WAGON (TO MEET 12.2 SPECIFICATIONS), AUTOMATIC TRANSMISSION, AIR CONDITIONING AND OTHER FEATURES/COMPONENTS SPECIFIED IN 11.0.

9.5 PRICES BID MUST BE LEGIBLE AND MUST HAVE ANY ALTERATION OR APPEARANCE OF ALTERATION INITIALED BY THE AUTHORIZED PERSON. ANY MISSING OR ILLEGIBLE PRICE OR PRICE CORRECTION OR APPEARANCE OF PRICE ALTERATION WITHOUT BIDDER'S QUALIFYING INITIALS SHALL CAUSE THE BIDDER TO BE DISQUALIFIED FOR THAT PRICE LINE ITEM.

9.6 THE BIDDER IS ADVISED TO INITIAL PRICES BID REGARDLESS OF PRICE ALTERATION, TO AVOID BID REJECTION DUE TO CAUSES MENTIONED IN REQUIREMENT 5.0 ON COVER PAGE OF THIS RFP, INCLUDING, BUT NOT LIMITED TO, APPEARANCE OF ALTERATION.

9.7 QUANTITY (THIRD COLUMN-"QUANTITY") SHOWN ON EACH PRICE LINE ON THE PRICE SHEETS IS FOR BID EVALUATION PURPOSES ONLY. THE STATE DOES NOT GUARANTEE ANY MINIMUM OR AVERAGE OR MAXIMUM QUANTITY PER ORDER NOR TOTAL QUANTITY DURING CONTRACT TERM OR ANY EXTENSION THEREOF.

9.8 I M P O R T A N T N O T E: THE BIDDER MUST PROVIDE COMPLETE AND ACCURATE INFORMATION THROUGHOUT THIS RFP, IN SPACES PROVIDED, INCLUDING, BUT NOT LIMITED TO, INFORMATION REQUIRED ON VEHICLE BID ON ALL PRICE LINES ON THE PRICE SHEETS; FOR EXAMPLE, MAKE, MODEL, MODEL YEAR, TRIM LINE, MANUFACTURER'S BODY CODE AND OPTIONS BID. FAILURE TO DO SO MAY RESULT IN A BID REJECTION.

9.8.1 I M P O R T A N T N O T E: THE BIDDER MUST PROVIDE COMPLETE INFORMATION ON THE UNIT OFFERED, AS REQUIRED ON THE PRICE

LINE, AND SUBMIT THE REQUIRED LITERATURE FOR THAT UNIT. IF THE BIDDER IDENTIFIES THE UNIT OFFERED BY DENOTING MAKE, MODEL, MODEL YEAR, TRIM LINE, MANUFACTURER'S BODY CODE AND OPTIONS, AS REQUIRED, ON THE PRICE LINE AND DOES NOT PROVIDE THE REQUIRED LITERATURE, OR PROVIDES THE REQUIRED LITERATURE AND DOES NOT IDENTIFY THE UNIT OFFERED, THE STATE RESERVES THE RIGHT TO REQUEST ALL INFORMATION NECESSARY TO EVALUATE THE BID FROM THE BIDDER. THE BIDDER MUST RESPOND TO SUCH REQUEST WITHIN 24 HOURS FROM THE TIME THE BIDDER IS NOTIFIED. IF THE INFORMATION REQUESTED IS NOT RECEIVED WITHIN 24 HOURS, THE BID PROPOSAL WILL BE REJECTED. A BID PROPOSAL WHICH DOES NOT IDENTIFY THE UNIT BID AND DOES NOT INCLUDE THE REQUIRED LITERATURE SHALL BE REJECTED.

9.9 THE BIDDER SHALL PROVIDE THE VEHICLE AS A CERTIFIED LOW EMISSION VEHICLE (LEV) OR CLEANER, IF AVAILABLE FROM THE MANUFACTURER AT NO EXTRA CHARGE.

9.10 THE FIRST PAGE (FACE) OF THIS RFP MUST BE SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE BIDDER. IF THE BIDDER IS A LIMITED PARTNERSHIP, THE BID MUST BE SIGNED BY A GENERAL PARTNER. IF THE BIDDER IS A JOINT VENTURE, THE BID MUST BE SIGNED BY A PRINCIPAL OF EACH PARTY TO THE JOINT VENTURE. FAILURE TO COMPLY SHALL RESULT IN THE REJECTION OF THE BID.

9.11 IN A SITUATION OF CONFLICTING UNIT PRICE AND TOTAL PRICE BID, THE UNIT PRICE SHALL PREVAIL.

9.12 THE BIDDER IS REQUESTED TO SUBMIT ALL QUESTIONS CONCERNING THIS RFP IN WRITING OR FAX TO REACH THE BUYER NOTED ON THE COVER SHEET NO LATER THAN SEVEN (7) WORKING DAYS PRIOR TO BID OPENING. FAX NUMBER IS 609-292-0490. QUESTIONS RECEIVED AFTER THIS DATE WILL NOT BE HONORED.

9.13 IN THE EVENT IT BECOMES NECESSARY TO REVISE, MODIFY, CLARIFY OR OTHERWISE ALTER THIS RFP, REVISIONS WILL BE MADE IN THE FORM OF AN ADDENDUM TO THIS RFP.

9.14 PRIOR TO CONTRACT AWARD, THE BIDDER IS NOT TO CONTACT ANY AGENCY CONCERNING THIS RFP. THE ONLY INDIVIDUAL THAT CAN BE CONTACTED IS THE BUYER NOTED ON THE COVER SHEET.

9.15 NOTWITHSTANDING ANY OTHER PROVISION TO THE CONTRARY, INCLUDING THE COOPERATIVE PURCHASING FORM INCLUDED IN THIS RFP (PBCOP1, REV 8/96), ANY CONTRACT RESULTING FROM THIS RFP WILL BE MADE AVAILABLE TO QUASI-STATE AGENCIES DEFINED IN NJSA 52:27B-56.1. THE BIDDER SHOULD NOTE THAT ALL OTHER NON-STATE AGENCIES WILL BE PRECLUDED FROM USING ANY CONTRACTS RESULTING FROM THIS RFP IF THE BIDDER DOES NOT AGREE IN ITS BID PROPOSAL TO EXTEND THE CONTRACT TO THESE ENTITIES.

9.16 IN ORDER TO BE CONSIDERED FOR AN AWARD, BID PROPOSALS MUST ARRIVE AT THE PURCHASE BUREAU (EXACTLY AS ADDRESSED ON THE YELLOW ENVELOPE SENT WITH THE RFP) ON OR BEFORE THE DATE AND TIME SPECIFIED ON THE COVER SHEET OF THIS RFP. THE BIDDER SHOULD ANTICIPATE POTENTIAL DELIVERY DELAYS BY ALLOWING ADEQUATE TIME FOR HAND, POSTAL, COURIER OR OTHER DELIVERY SERVICE.

9.16.1 BID PROPOSALS NOT RECEIVED BY THE STATED BID OPENING DATE AND TIME WILL NOT BE OPENED AND WILL BE RETURNED TO THE BIDDER.

9.16.2 IT IS THE RESPONSIBILITY OF THE BIDDER TO CLEARLY AND

PROPERLY IDENTIFY AND LABEL THE BID PROPOSAL TO AID THE STATE IN PROPERLY HANDLING THE BID. THE EXTERIOR OF THE BID PROPOSAL SUBMISSION PACKAGE SHALL BE CLEARLY LABELED WITH THE SOLICITATION NUMBER, AND THE BID OPENING DATE.

9.16.3 BID PROPOSALS MAY BE WITHDRAWN, MODIFIED, AND RE-SUBMITTED PRIOR TO BID OPENING. MODIFICATIONS SUBMITTED IN ANY OTHER MANNER WILL NOT BE CONSIDERED. NO BID PROPOSAL CAN BE WITHDRAWN AFTER THE BID OPENING WITHOUT THE STATE'S APPROVAL TO DO SO. THE STATE MAY SUBJECT A BIDDER REQUESTING BID WITHDRAWAL TO PENALTY FOR ANY DAMAGES INCURRED BY THE STATE FOR PROCESSING AND EVALUATING THE BID PROPOSAL (SEE ITEM # 6 OF THE FRONT PAGE OF THIS RFP AND 10.4.2).

9.17 MANDATORY REQUIREMENT - PAST PERFORMANCE:

THE BIDDER SHALL PROVIDE THE FOLLOWING INFORMATION:

9.17.1 PREVIOUS SATISFACTORY CUSTOMER SERVICE:

INFORMATION PROVIDED BY ALL OF THE CONTRACTORS IS ON FILE, WHICH WILL BE MADE AVAILABLE UPON REQUEST.

9.17.2 TERMINATED CONTRACTS:

THE BIDDER SHALL PROVIDE A LIST OF CONTRACTS TERMINATED, IF ANY, DURING THE LAST THREE YEARS ALONG WITH THE REASON THE CONTRACT WAS TERMINATED FOR EACH JOB. LIST NAME OF CUSTOMER CONTACT PERSON AND PHONE NUMBER.

NOTE: "TERMINATED CONTRACT(S)" IS A RESULT OF CONTRACT CANCELLATIONS DUE TO POOR PERFORMANCE, CONTRACT NON-COMPLIANCE, SUSPENSIONS, DEBARMENTS, ARRESTS, CRIMINAL ACTIVITIES, ETC. THAT RESULTED IN LOSING A CONTRACT BEFORE THE CONTRACT EXPIRED.

NONE.

10.0 ADDITIONAL TERMS AND CONDITIONS & BIDDER'S INFORMATION

10.1 RESERVED.

10.2 THE BIDDER SHALL PROVIDE THE FOLLOWING INFORMATION:

10.2.1 RESERVED.

10.2.2 HAS THE BIDDER, ITS PARENT COMPANY OR ANY OF ITS SUBSIDIARIES OR RELATED COMPANIES EVER RECEIVED A FINE OR OTHER ACTION OF A DISCIPLINARY NATURE FROM THE VEHICLE MANUFACTURER REPRESENTED BY THE BIDDER IN THIS BID?

(ALL CONTRACTORS CHECKED "NO")

IF YES, PLEASE EXPLAIN IN DETAIL AND INCLUDE THE EXPLANATION WITH THE BID PROPOSAL.

10.2.3 HAS THE BIDDER, ITS PARENT COMPANY OR ANY OF ITS SUBSIDIARIES OR RELATED COMPANIES EVER BEEN THE SUBJECT OF A CLAIM BY A PUBLIC ENTITY FOR VIOLATIONS OF ANY CONTRACT PROVISION, INCLUDING PRICE?

(ALL CONTRACTORS CHECKED "NO")

IF YES, PLEASE EXPLAIN IN DETAIL AND INCLUDE THE EXPLANATION WITH THE BID PROPOSAL.

10.3 MANUFACTURER'S CERTIFICATE: DEALERS OR AGENTS SUBMITTING A BID PROPOSAL MAY BE REQUIRED TO SUBMIT A LETTER OF CERTIFICATION FROM THE MANUFACTURER WHOSE PRODUCT IS BID, CERTIFYING THAT THE BIDDER IS AUTHORIZED BY THE MANUFACTURER TO BID THE VEHICLES SPECIFIED. IT WILL BE THE RESPONSIBILITY OF THE MANUFACTURER TO NOTIFY THE STATE OF NEW JERSEY OF ANY CHANGES IN THE STATUS OF THE BIDDER FRANCHISE.

10.4 BID SECURITY: THE BIDDER MUST SUBMIT WITH ITS BID PROPOSAL A \$25,000.00 BID SECURITY, AS OUTLINED UNDER ITEM #6 OF THE FRONT PAGE OF THIS RFP, TO BE CONSIDERED RESPONSIVE. BIDDER SUBMITTING MORE THAN ONE BID PROPOSAL FOR DIFFERENT MANUFACTURER'S VEHICLES MUST SUBMIT SEPARATE BID SECURITY OF \$25,000.00 FOR EACH BID PROPOSAL. THE COST OF THE BID SECURITY SHALL BE PAID BY THE BIDDER.

10.4.1 FAILURE TO SUBMIT THE REQUIRED BID SECURITY WITH THE BID PROPOSAL WILL RESULT IN AUTOMATIC BID REJECTION.

10.4.2 BY SUBMITTING A BID PROPOSAL, THE BIDDER COVENANTS AND AGREES THAT IT HAS SATISFIED ITSELF, FROM ITS OWN INVESTIGATION OF THE CONDITIONS TO BE MET, THAT IT FULLY UNDERSTANDS ITS OBLIGATION AND THAT IT WILL NOT MAKE ANY CLAIM FOR, OR HAVE ANY RIGHT TO CANCELLATION OR RELIEF, WITHOUT PENALTY, BECAUSE OF ANY MISUNDERSTANDING.

10.5 THE VEHICLES OUTLINED IN THESE SPECIFICATIONS ARE FOR A STANDARD MANUFACTURER'S PRODUCT LINE AVAILABLE TO THE GENERAL PUBLIC. THIS RFP IS INTENDED TO BE NON-RESTRICTIVE TO ALLOW THE BIDDER TO BID ANY VEHICLE MAKE, WHICH IS EQUAL IN PERFORMANCE TO THE ONE SPECIFIED HEREIN.

10.6 THE BIDDER SHALL PROVIDE ONLY CURRENT PRODUCTION MODEL NEW VEHICLE(S) OF THE LATEST DESIGN AT THE TIME OF SUBMISSION OF THE BID PROPOSAL. NO USED OR DISCONTINUED VEHICLES ARE ACCEPTABLE.

10.7 THIS RFP IS FOR THE OUTRIGHT PURCHASE OF THE CONTRACT VEHICLE ONLY; LEASING OF THE CONTRACT VEHICLE OR TRADE-IN AGAINST THE PURCHASE OF THE CONTRACT VEHICLE IS NOT PERMITTED.

10.8 THE BIDDER SHALL ENSURE THAT THE MANUFACTURER WHOSE PRODUCTS ARE BID HAS A SERVICING DEALER OR SERVICE LOCATION WITHIN A REASONABLE DISTANCE FROM TRENTON, NJ, DEEMED REASONABLE BY THE STATE, FOR WARRANTY SERVICE AND/OR REPAIR. THE SERVICING DEALER OR LOCATION MUST BE EQUIPPED WITH AND ABLE TO DELIVER NEW SPARE PARTS WITHIN TWENTY-FOUR (24) HOURS. ALL COMPONENTS OF EACH UNIT SUPPLIED UNDER THE CONTRACT ESTABLISHED BASED ON THIS RFP SHALL BE IDENTICAL, I.E., ALTERNATORS, FILTERS, DISTRIBUTORS, HYDRAULIC PUMPS, HYDRAULIC VALVES, ETC. (SEE 13.8.2)

10.9 THE BIDDER IS REQUIRED TO SUBMIT TWO COPIES, ONE ORIGINAL AND ONE COPY, OF ITS BID PROPOSAL, INCLUDING ALL ATTACHMENTS, I.E., WARRANTY, ILLUSTRATED LITERATURE, SPECIFICATIONS SHEETS, AND ALL OTHER NECESSARY DATA ON THE VEHICLES IT PROPOSES TO FURNISH. ALL ATTACHMENTS SUBMITTED SHALL BE PROPERLY LABELED, SHOWING THE BIDDER'S NAME AND THE BID NUMBER.

10.10 SUBCONTRACTING IS ALLOWED. ANY INTENT TO SUBCONTRACT MUST BE DESCRIBED IN THE BID PROPOSAL WITH A LIST OF SUBCONTRACTOR(S), OTHER THAN THE PRIME UNIT MANUFACTURER, WHO WILL SUPPLY OR INSTALL ALL AFTERMARKET OPTIONS REQUIRED. IF THE BIDDER IS A DEALER OR DISTRIBUTOR FOR THE AFTERMARKET EQUIPMENT, THE BIDDER MUST SO STATE IN THE BID PROPOSAL AND WILL BE SOLELY RESPONSIBLE FOR THE EQUIPMENT, INSTALLATION AND WARRANTY. IF A BID PROPOSAL DOES NOT INCLUDE A SUBCONTRACTOR(S)' LIST AND/OR DEALER DECLARATION, THE STATE RESERVES THE RIGHT TO REQUEST SUCH INFORMATION FROM THE BIDDER. THE BIDDER MUST RESPOND TO SUCH REQUEST WITHIN 24 HOURS. IF THE INFORMATION REQUESTED IS NOT RECEIVED WITHIN 24 HOURS, THE BID PROPOSAL SHALL BE REJECTED.

10.10.1 THE CONTRACTOR IS RESPONSIBLE FOR ASSURING SUBCONTRACTOR(S)' COMPLIANCE WITH ALL TERMS AND CONDITIONS OF THIS RFP. THE CONTRACTOR WILL ASSUME SOLE RESPONSIBILITY FOR ANY PAYMENTS DUE THE SUBCONTRACTOR(S). NOTHING CONTAINED IN THE RFP SHALL BE CONSTRUED AS CREATING ANY CONTRACTUAL RELATIONSHIP BETWEEN ANY SUBCONTRACTOR(S) AND THE STATE.

10.10.2 THE STATE RESERVES THE RIGHT TO APPROVE THE USE OF SUBCONTRACTOR(S) AND ALL CONTRACTUAL AGREEMENTS BETWEEN THE CONTRACTOR AND THE SUBCONTRACTOR(S).

10.10.3 IF A CONTRACTOR DESIRES TO SUBSTITUTE ANY SUBCONTRACTOR(S) LISTED IN THE BID PROPOSAL, THE CONTRACTOR WILL SO NOTIFY THE STATE AND PROVIDE THE REQUIRED INFORMATION ON THE PROPOSED SUBCONTRACTOR(S). THE STATE RESERVES THE RIGHT TO REJECT ANY PROPOSED SUBSTITUTE SUBCONTRACTOR(S).

10.10.4 THE STATE RESERVES THE RIGHT TO DEMAND THE SAME INFORMATION ON ANY SUBCONTRACTOR(S) AS IS REQUIRED FROM THE BIDDER UNDER THIS RFP.

10.11 I M P O R T A N T N O T E: THE BIDDER IS STRONGLY ADVISED NOT TO TAKE MATERIAL DEVIATIONS OR SUBSTITUTIONS, WHICH WOULD NECESSITATE REJECTION OF THE BID PROPOSAL AS NON-RESPONSIVE.

10.12 I M P O R T A N T N O T E: THE BIDDER MUST PROVIDE COMPLETE AND ACCURATE INFORMATION AS REQUIRED ON A PRICE LINE IN A PRESCRIBED MANNER, WHICH SHALL INCLUDE MAKE, MODEL, MODEL YEAR, TRIM LINE, MANUFACTURER'S BODY CODE AND OPTIONS. IF THE BIDDER LISTS MAKE, MODEL, MODEL YEAR, TRIM LINE AND MANUFACTURER'S BODY CODE ONLY AND DOES NOT LIST ANYOPTION, IT SHALL MEAN THAT THE BIDDER IS ONLY PROVIDING MANUFACTURER'S STANDARD VEHICLE OFFERED UNDER THAT MAKE, MODEL, MODEL YEAR, TRIM LINE AND MANUFACTURER'S BODY CODE. IF THE BIDDER IS REQUIRED TO PROVIDE AN OPTIONAL AUTOMATIC TRANSMISSION, FOR EXAMPLE, TO BE RESPONSIVE BIDDER AND THE BIDDER DOES NOT LIST "AUTOMATIC TRANSMISSION" IN THE "OPTIONS" SPACES PROVIDED ON THE PRICE LINE, THE BID PROPOSAL SHALL BE DETERMINED NON-RESPONSIVE AND HENCE REJECTED. IT IS IMPORTANT THAT THE BIDDER LISTS MAKE, MODEL, MODEL YEAR, TRIM LINE, MANUFACTURER'S BODY CODE AND ALL OPTIONS BID COMPLETELY AND ACCURATELY. NO EXCEPTION SHALL BE PERMITTED TO THIS REQUIREMENT.

10.13 IF THE BIDDER TAKES ANY DEVIATION OR PROVIDES ANY SUBSTITUTIONS, THE BIDDER WILL MAKE MODIFICATIONS TO THE DESCRIPTIVE LITERATURE INCLUDED WITH THE BID PROPOSAL AND LIST THOSE MODIFICATIONS IN THE CORRESPONDING SPACES OF THE BID PROPOSAL. FAILURE TO SUPPLY THE REQUIRED INFORMATION IN THE PRESCRIBED MANNER MAY DISQUALIFY THE BID PROPOSAL.

10.14 IT IS THE RESPONSIBILITY OF THE BIDDER, WHEN OFFERING A SUBSTITUTE, TO FURNISH PROOF VIA MANUFACTURER'S DRAWING, BLUEPRINTS, SPECIFICATIONS, CERTIFICATIONS, ETC., THAT SUCH IS EQUAL OR SUPERIOR TO THE VEHICLE SPECIFIED. NO DEVIATIONS OR SUBSTITUTIONS WILL BE PERMITTED AFTER RECEIPT OF THE BID PROPOSAL.

10.15 THE STATE RESERVES THE RIGHT TO DISAPPROVE ANY DEVIATION OR SUBSTITUTION THAT IS DEEMED TO BE NOT AN EQUAL.

10.16 PRE-ACCEPTANCE INSPECTION(S): ORDERING AGENCY RESERVES THE RIGHT TO INSPECT THE UNIT AT THE CONTRACTOR'S FACILITY OR REQUIRE THAT THE UNIT BE AVAILABLE FOR INSPECTION AT THE AGENCY SITE. AT THE REQUEST OF THE INSPECTOR(S), IF INSPECTION IS PERFORMED AT THE CONTRACTOR'S SITE, THE CONTRACTOR MUST PROVIDE A BAY IN THE REPAIR SHOP TO FACILITATE THE INSPECTION OF THE UNIT. IF, DURING INSPECTION AT THE AGENCY SITE, IT BECOMES APPARENT THAT CORRECTIONS/ ALTERATIONS HAVE TO BE MADE TO THE UNIT TO COMPLY WITH THE CONTRACT SPECIFICATIONS WHICH CANNOT BE ACCOMPLISHED AT THE ORDERING AGENCY FACILITY, THE UNIT WILL BE REJECTED AND THE CONTRACTOR MUST TRANSPORT THE UNIT TO ITS FACILITY AT NO EXPENSE TO THE AGENCY. AFTER THE UNIT IS BROUGHT UP TO THE CONTRACT SPECIFICATIONS, IT WILL BE DELIVERED BACK TO THE ORDERING AGENCY FOR RE-INSPECTION AT THE EXPENSE OF THE CONTRACTOR. FOR FURTHER PRE-ACCEPTANCE REQUIREMENT, REFER TO ITEM 13.4 AND 13.5 (13.0 - SPECIAL CONTRACTUAL TERMS AND CONDITIONS).

10.16.1 THE FINAL INSPECTION AND ACCEPTANCE OF THE VEHICLE SHALL BE AT THE ORDERING AGENCY.

10.17 MANUALS: THE CONTRACTOR MUST SUPPLY ANY LINE SET SHEET FOR EACH VEHICLE. IN ADDITION TO THE LINE SET SHEET, THE CONTRACTOR IS TO PROVIDE VEHICLE OPERATION AND MAINTENANCE MANUAL AND ANY OTHER MANUAL THAT VEHICLE MANUFACTURER SUPPLIES AS A STANDARD MANUAL.

10.18 TRAINING: COMPLETE INSTRUCTIONS ON THE OPERATION AND MAINTENANCE OF EACH VEHICLE AND A DEMONSTRATION ON THE OPERATION OF THE VEHICLE SHALL BE GIVEN BY THE CONTRACTOR, IF REQUESTED BY ORDERING AGENCY. (SEE 13.5.10)

10.19 BRAND NAMES: BRAND NAMES HAVE BEEN KEPT TO MINIMUM IN THIS RFP; BUT IF A BRAND NAME IS GIVEN, THE TERM "OR APPROVED EQUAL" IS CONSIDERED TO FOLLOW THE BRAND NAME. WHEREVER A BRAND NAME IS USED, IT IS MEANT TO DENOTE THE MINIMUM LEVEL OF QUALITY AND PERFORMANCE. ANY ITEM SUPPLIED AS AN "EQUAL" MUST BE APPROVED BY THE STATE DURING THE BID EVALUATION AND PRIOR TO AN AWARD. IT SHOULD BE UNDERSTOOD THAT SPECIFYING A BRAND NAME, COMPONENTS AND/OR EQUIPMENT IN THIS SPECIFICATION SHALL NOT RELIEVE THE CONTRACTOR FROM ITS RESPONSIBILITY TO PRODUCE THE VEHICLE IN ACCORDANCE WITH THE PERFORMANCE WARRANTY AND CONTRACTUAL REQUIREMENTS.

10.20 GUARANTEE/WARRANTY: THE CONTRACTOR MUST GUARANTEE THAT THE VEHICLE AND ALL ITS COMPONENT PARTS WILL COMPLY WITH FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND NEW JERSEY STATE MOTOR VEHICLE CODE REGULATIONS, PERFORM ITS FUNCTIONS ADEQUATELY, AND OPERATE SUCCESSFULLY WITHOUT UNDUE WEAR OR VIBRATION. THE CONTRACTOR AGREES TO IMMEDIATELY REPLACE AND INSTALL FREE OF CHARGE, ANY PART THAT MAY BREAK OR FAIL BY REASON OF DEFECTIVE MATERIAL OR WORKMANSHIP WITHIN A PERIOD OF ONE (1) YEAR FROM THE DATE OF ACCEPTANCE BY THE AGENCY.

MANUFACTURER'S STANDARD WARRANTY:

DODGE

BASIC: 3 YEARS/36,000 MILES
DRIVETRAIN: 3 YEARS/36,000 MILES
CORROSION: 5 YEARS/100,000 MILES
ROADSIDE ASSISTANCE: 3 YEARS/36,000 MILES

DODGE NEON:

BASIC: 3 YEARS/36,000 MILES
DRIVETRAIN: 84 MONTHS/70,000 MILES
CORROSION: 3 YEARS/UNLIMITED MILES
*\$100 DEDUCTION ON REPAIRS AFTER 36 MONTHS OR 36,000 MILES,
WHICHEVER COMES FIRST

FORD

BASIC: 3 YEARS/36,000 MILES
DRIVETRAIN: 3 YEARS/36,000 MILES
CORROSION: 5 YEARS/UNLIMITED MILES
ROADSIDE ASSISTANCE: 3 YEARS/36,000 MILES

CHEVROLET

BASIC: 3 YEARS/36,000 MILES
DRIVETRAIN: 3 YEARS/36,000 MILES
CORROSION: 6 YEARS/100,000 MILES
ROADSIDE ASSISTANCE: 3 YEARS/36,000 MILES

10.21 FINISH: ORDERING AGENCY WILL SPECIFY MANUFACTURER'S STANDARD ONE-TONE COLOR AT THE TIME OF ORDERING.

10.22 THE BIDDER IS REQUIRED TO HAVE, AND MAINTAIN THROUGHOUT THE CONTRACT TERM AND ANY EXTENSIONS(S) THEREOF, A SERVICE LOCATION RESPONSIBLE FOR DELIVERY, INSPECTION(S) AND SERVICING OF THE CONTRACT VEHICLES WITHIN A REASONABLE DISTANCE FROM TRENTON, NEW JERSEY, DEEMED REASONABLE BY THE STATE. THE BIDDER MAY USE SUBCONTRACTOR'S LOCATION TO SATISFY THIS REQUIREMENT, PROVIDED SUCH DISCLOSURE IS MADE IN THE BID PROPOSAL. AS STATED IN 10.10, ANY USE OF SUBCONTRACTOR(S) SHALL NOT RELIEVE THE CONTRACTOR FROM ITS OBLIGATIONS UNDER THE CONTRACT ESTABLISHED AS A RESULT OF THIS RFP.

10.22.1 THE STATE RESERVES THE RIGHT TO INSPECT THE BIDDER'S AND/OR SUBCONTRACTOR(S)' FACILITY. THIS PROVISION APPLIES DURING THE EVALUATION PERIOD AND DURING THE CONTRACT TERM AND ANY EXTENSION(S) THEREOF.

10.23 ALL BID PROPOSALS AND SUPPORTING MATERIALS AS WELL AS CORRESPONDENCE RELATING TO THE RFP BECOME THE PROPERTY OF THE STATE UPON RECEIPT AND BECOME A PUBLIC RECORD, NOTWITHSTANDING ANY DISCLAIMER BY THE BIDDER IN THE BID PROPOSAL.

11.0 VEHICLE SPECIFICATIONS, PART I - COMMON SPECIFICATIONS

11.1 ALL VEHICLES IN THIS RFP ARE COVERED UNDER A TOTAL OF FIVE (5) GROUPS/SECTIONS, WHICH ARE SPECIFIED IN TWO PARTS. PART

I ADDRESSES COMMON TECHNICAL SPECIFICATIONS, COMMON TO ALL VEHICLES, AND PART II VEHICLE SPECIFIC TECHNICAL REQUIREMENTS AS SPECIFIED IN EACH OF A TOTAL FIVE (5) GROUPS. FOR EXAMPLE, AUTOMOBILE, STATION WAGON, COMPACT, 4-DOOR (PRICE LINE 2) IS SPECIFIED IN TWO PARTS: PART I SPECIFICATIONS ARE LISTED IN THIS ITEM (11.0 VEHICLE SPECIFICATIONS, PART I - COMMON

SPECIFICATIONS), AND PART II SPECIFICATIONS (VEHICLE SPECIFIC TECHNICAL REQUIREMENTS) IN SECTION 2 OF ITEM 12 (12.2).

11.2 UNLESS SPECIFIED OTHERWISE IN THE CORRESPONDING SECTION OF ITEM 12.0 OF THIS RFP, EACH VEHICLE BID SHALL MEET OR EXCEED THE SPECIFICATIONS LISTED IN THIS ITEM (COMMON SPECIFICATIONS, VEHICLE SPECIFICATIONS - PART I, 11.0)

11.3 I M P O R T A N T N O T E: EACH VEHICLE SHALL BE COMPLETELY ASSEMBLED, SERVICED AND READY FOR USE WHEN DELIVERED TO ORDERING AGENCY. UNLESS SPECIFIED OTHERWISE; ANY PARTS, COMPONENTS, EQUIPMENT, CONTROLS, MATERIALS, FEATURES, PERFORMANCES, CAPACITIES, RATINGS OR DESIGNS WHICH ARE STANDARD AND/OR NECESSARY TO FORM AN EFFICIENT AND COMPLETE WORKING VEHICLE SHALL BE FURNISHED WHETHER SPECIFICALLY REQUIRED HEREIN OR NOT. ANY ITEM NOT SPECIFIED HEREIN BUT DEEMED NECESSARY FOR THE APPLICATION SHALL BE SUPPLIED AND SHALL MEET THE INDUSTRY STANDARDS.

11.3.1 I M P O R T A N T N O T E: IT IS IMPERATIVE THAT THE BIDDER FURNISH ANY ITEMS (PARTS, COMPONENTS, EQUIPMENT, FEATURES, CONTROLS, MATERIALS, PERFORMANCES, CAPACITIES, RATINGS, DESIGNS AND/OR ACCESSORIES) CONSIDERED MANUFACTURER'S STANDARD AND/OR INCLUDED IN MANUFACTURER'S STANDARD OR BASE VEHICLE COVERED UNDER MANUFACTURER'S BODY CODE, MAKE, MODEL AND TRIM LINE NOTED ON THE PRICE LINE BID, WHETHER EXPLICITLY SPECIFIED HEREIN OR NOT AND EVEN IF THE ITEMS CAN BE DELETED USING MANUFACTURER'S DELETE OPTION. THE BIDDER SHALL NOT DELETE MANUFACTURER'S STANDARD ITEM USING MANUFACTURER'S DELETE OPTION OR ANY AFTERMARKET OPTION. A CD PLAYER INCLUDED IN MANUFACTURER'S STANDARD VEHICLE, FOR EXAMPLE, SHALL NOT BE DELETED EVEN THOUGH A CD PLAYER IS NOT SPECIFIED IN THIS RFP AND EVEN IF MANUFACTURER'S CD PLAYER DELETE OPTION IS AVAILABLE FOR CREDIT. NO EXCEPTION SHALL BE PERMITTED TO THIS REQUIREMENT.

11.4 EACH VEHICLE SHALL BE DELIVERED WITH AT LEAST 1/2 TANK OF FUEL.

11.5 EACH VEHICLE FURNISHED MUST BE PROTECTED TO -20 DEGREES F, WITH A PERMANENT TYPE ANTI-FREEZE AND SUMMER COOLANT.

11.6 PRICE(S) BID SHALL INCLUDE ALL TRANSPORTATION CHARGES TO THE DELIVERY POINTS FOR THE ORDERING AGENCY.

11.7 VEHICLES PROVIDED SHALL BE CHEVROLET, GMC, SATURN, FORD, DODGE OR APPROVED EQUAL MAKE STANDARD VEHICLES WITH THE NECESSARY UPGRADES AND/OR ACCESSORIES. ALL ACCESSORIES SHALL BE SUPPLIED AND INSTALLED BY THE MANUFACTURER. DEALER INSTALLATION IS PERMITTED, IF AN FACTORY INSTALLATION IS NOT AVAILABLE.

11.8 EACH VEHICLE SHALL INCLUDE THE FOLLOWING:

11.8.1 AIR CONDITIONING

11.8.2 AUTOMATIC TRANSMISSION

- 11.8.3 ANTI-LOCK BRAKING SYSTEM (ABS)
- 11.8.4 DRIVER AND PASSENGER SIDE FRONT AIRBAGS
- 11.8.5 REAR WINDOW DEFROSTER
- 11.8.6 OUTSIDE REARVIEW MIRRORS, LEFT AND RIGHT
- 11.8.7 INTERMITTENT WINDSHIELD WIPERS
- 11.8.8 FRONT AND REAR FLOOR MATS
- 11.8.9 AM/FM RADIO
- 11.8.10 MANUFACTURER'S BOLT-ON WHEEL COVERS FOR STEEL WHEELS, IF AVAILABLE. IF NOT, MANUFACTURER'S STANDARD OR OPTIONAL REGULAR WHEEL COVERS WILL BE ACCEPTABLE.

 12.0 VEHICLE SPECIFICATIONS, PART II - SPECIFIC REQUIREMENTS

 12.1 SECTION 1: AUTOMOBILE, SEDAN, COMPACT, 4-DOOR

12.1 SECTION 1: AUTOMOBILE, SEDAN, COMPACT, 4-DOOR
 (PRICE LINE: 1)

CONTRACTOR: PLAZA DODGE/MOTORS FLEET
 CONTRACT #: A60629

MAKE/MODEL: 2005 DODGE NEON SE

12.1.1 AUTOMOBILE, SEDAN, COMPACT, 4-DOOR:

- 12.1.1.1 WHEELBASE: 102"
- 12.1.1.2 ENGINE: GAS - FOUR (4) CYLINDER, 2.0 LITER
- 12.1.1.3 FUEL TANK: 12.5 GALLON CAPACITY
- 12.1.1.4 PASSENGER: FIVE (5)
- 12.1.1.5 PASSENGER (INTERIOR) VOLUME: 88 CU. FT.
- 12.1.1.6 TRUNK VOLUME: 12.5 CU. FT., WITH REAR SEAT UP
- 12.1.1.7 MANUFACTURER'S STANDARD OR OPTIONAL SPARE TIRE/WHEEL
- 12.1.1.8 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 1 ENDED*****

 12.2 SECTION 2: AUTOMOBILE, STATION WAGON, COMPACT, 4-DOOR

12.2 SECTION 2: AUTOMOBILE, STATION WAGON, COMPACT, 4-DOOR
(PRICE LINE: 2)

CONTRACTOR: PLAZA FORD/MOTORS FLEET
CONTRACT #: A52985

MAKE/MODEL: 2005 FORD FOCUS STATION WAGON ZXW

12.2.1 AUTOMOBILE, STATION WAGON, COMPACT, 4-DOOR:

12.2.1.1 WHEELBASE: 102"

12.2.1.2 ENGINE: GAS - FOUR (4) CYLINDER, 1.8 LITER.

12.2.1.3 FUEL TANK: 13 GALLON CAPACITY.

12.2.1.4 PASSENGER: FIVE (5)

12.2.1.5 PASSENGER (INTERIOR) VOLUME: 85 CU. FT.

12.2.1.6 TRUNK VOLUME: 24 CU. FT., WITH REAR SEAT UP

12.2.1.7 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 2 ENDED*****

12.3 SECTION 3: AUTOMOBILE, SEDAN, MID-SIZE, 4-DOOR

12.3 SECTION 3: AUTOMOBILE, SEDAN, MID-SIZE, 4-DOOR
(PRICE LINE: 3)

CONTRACTOR: WARNOCK DODGE INC.
CONTRACT #: A52986

MAKE/MODEL: 2005 DODGE STRATUS SEDAN SE FLEET

12.3.1 AUTOMOBILE, SEDAN, MID-SIZE, 4-DOOR:

12.3.1.1 WHEELBASE: 107"

12.3.1.2 ENGINE: GAS - SIX (6) CYLINDER, 2.7 LITER.

NOTE: IN ACCORDANCE WITH 9.9, THE BIDDER IS STRONGLY ADVISED TO
PROVIDE FLEXIBLE FUEL VEHICLE (FFV) ENGINE, IF AVAILABLE AT NO
EXTRA CHARGE.

12.3.1.3 FUEL TANK: 14 GALLON CAPACITY.

12.3.1.4 PASSENGER: FIVE (5) OR SIX (6)

12.3.1.5 PASSENGER (INTERIOR) VOLUME: 94 CU. FT.

12.3.1.6 TRUNK VOLUME: 16 CU. FT., WITH REAR SEAT UP

12.3.1.7 POWER DOOR LOCKS AND WINDOWS TO BE INCLUDED.

12.3.1.8 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 3 ENDED*****

12.4 SECTION 4: AUTOMOBILE, STATION WAGON, MID-SIZE, 4-DOOR

12.4 SECTION 4: AUTOMOBILE, STATION WAGON, MID-SIZE, 4-DOOR
(PRICE LINE: 4)

CONTRACTOR: PLAZA FORD/MOTORS FLEET
CONTRACT #: A52985

MAKE/MODEL: 2005 FORD TAURUS STATION WAGON SE

12.4.1 AUTOMOBILE, STATION WAGON, MID-SIZE, 4-DOOR:

12.4.1.1 WHEELBASE: 106"

12.4.1.2 ENGINE: GAS - SIX (6) CYLINDER, 3.0 LITER.

NOTE: IN ACCORDANCE WITH 9.9, THE BIDDER IS STRONGLY ADVISED TO
PROVIDE FLEXIBLE FUEL VEHICLE (FFV) ENGINE, IF AVAILABLE AT NO
EXTRA CHARGE.

12.4.1.3 FUEL TANK: 15 GALLON CAPACITY.

12.4.1.4 PASSENGER: FIVE (5) OR SIX (6)

12.4.1.5 PASSENGER (INTERIOR) VOLUME: 98 CU. FT.

12.4.1.6 TRUNK VOLUME: 33 CU. FT., WITH REAR SEAT UP

12.4.1.7 POWER DOOR LOCKS AND WINDOWS TO BE INCLUDED.

12.4.1.8 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 4 ENDED*****

12.5 SECTION 5: AUTOMOBILE, SEDAN, FULL-SIZE, 4-DOOR

12.5 SECTION 5: AUTOMOBILE, SEDAN, FULL-SIZE, 4-DOOR
(PRICE LINE: 5)

CONTRACTOR: WARNOCK MOTOR SALES INC. D/B/A WARNOCK
CHEVROLET GEO
CONTRACT #: A52987

MAKE/MODEL: 2005 CHEVROLET IMPALA BASE SEDAN

12.5.1 AUTOMOBILE, SEDAN, FULL-SIZE, 4-DOOR:

12.5.1.1 WHEELBASE: 110"

12.5.1.2 ENGINE: GAS - SIX (6) CYLINDER, 3.4 LITER.

12.5.1.3 FUEL TANK: 17 GALLON CAPACITY.

12.5.1.4 PASSENGER: SIX (6)

- 12.5.1.5 PASSENGER (INTERIOR) VOLUME: 104 CU. FT.
- 12.5.1.6 TRUNK VOLUME: 18 CU. FT., WITH REAR SEAT UP
- 12.5.1.7 BENCH SEATS, AND POWER DOOR LOCKS & WINDOWS TO BE INCLUDED.
- 12.5.1.8 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 5 ENDED*****

 12.6 SECTION 6: AUTOMOBILE, SEDAN, FULL-SIZE, 8-CYLINDER, 4-DOOR

12.6 SECTION 6: AUTOMOBILE, SEDAN, FULL-SIZE, 8-CYLINDER, 4-DOOR
 (PRICE LINE: 6)

CONTRACTOR: HERTRICH FLEET SERVICES
 CONTRACT #: A57221

MAKE/MODEL: 2005 FORD CROWN VICTORIA SEDAN STANDARD

12.6.1 AUTOMOBILE, SEDAN, FULL-SIZE, 8-CYLINDER, 4-DOOR:

- 12.6.1.1 WHEELBASE: 114"
- 12.6.1.2 ENGINE: GAS - EIGHT (8) CYLINDER, 4.6 LITER.
- 12.6.1.3 FUEL TANK: 19 GALLON CAPACITY.
- 12.6.1.4 PASSENGER: SIX (6)
- 12.6.1.5 PASSENGER (INTERIOR) VOLUME: 114 CU. FT.
- 12.6.1.6 TRUNK VOLUME: 20 CU. FT., WITH REAR SEAT UP
- 12.6.1.7 BENCH SEATS, POWER DOOR LOCKS, POWER WINDOWS, REMOTE KEYLESS ENTRY AND CRUISE CONTROL SHALL BE INCLUDED.
- 12.6.1.8 (COMMON SPECIFICATIONS - 11.0)

*****SECTION 6 ENDED*****

 13.0 SPECIAL CONTRACTUAL TERMS & CONDITIONS

13.0.1 NOTE: IN THE EVENT OF A MANUFACTURER'S PRICE DECREASE AND/OR MODEL REBATE DURING THE CONTRACT PERIOD, THE STATE WILL RECEIVE FULL BENEFIT OF SUCH PRICE REDUCTION ON ANY SUBSEQUENT ORDER PLACED DURING THE CONTRACT PERIOD, IN ACCORDANCE WITH 4.1 (PRICE FLUCTUATION DURING THE CONTRACT) OF THE STANDARD TERMS AND CONDITIONS. THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION ON PRICE CONCESSIONS, PRICE REDUCTIONS, MONETARY BENEFITS, REBATES OR ANY PROMOTIONAL PROGRAMS OFFERED BY THE MANUFACTURER, AND VERIFY THE INFORMATION PROVIDED BY THE CONTRACTOR WITH THE MANUFACTURER OR ANY THIRD PARTY ANY TIME DURING THE TERM OF THE CONTRACT. THE STATE MUST BE NOTIFIED, IN WRITING, OF ANY PRICE REDUCTION OR REBATE WITHIN FIVE (5) DAYS OF

THE EFFECTIVE DATE.

13.1 PLACING ORDERS FOR CONTRACT VEHICLES:

13.1.1 A TERM CONTRACT ESTABLISHED AS A RESULT OF THIS RFP PERMITS THE CONTRACTOR TO OFFER THE SPECIFIED VEHICLE ONLY. THE CONTRACTOR SHALL NOT SUBSTITUTE ANY ITEM (PART, COMPONENT, EQUIPMENT, FEATURE, ACCESSORY, MATERIAL, PERFORMANCE, CAPACITY, RATING, DESIGN OR CONTROL), WHICH IS A PART OF THE CONTRACT VEHICLE, WITHOUT WRITTEN AUTHORIZATION TO DO SO FROM THE BUYER NOTED ON THE COVER SHEET OF THIS RFP. (USERS SHOULD REVIEW THE CONTRACT LINE DESCRIPTION FOR COMPLETE VEHICLE INFORMATION ON THE PRICE SHEET OF THE NOTICE OF AWARD.)

13.1.2 DURING THE CONTRACT PERIOD, NO CHANGE IS PERMITTED IN ANY TERMS OR CONDITIONS UNLESS THE CONTRACTOR RECEIVES WRITTEN APPROVAL FROM THE DIRECTOR.

13.1.3 NO DEALER'S ACCESSORIES OR OPTIONS SUCH AS EXTENDED WARRANTIES AND VEHICLE TREATMENTS (RUSTPROOFING, UNDERCOATING, ETC.) OR ANY OTHER PURCHASES, WHICH ARE NOT SPECIFIED IN THIS RFP, SHALL BE OFFERED.

13.1.4 TRADE-INS ARE NOT PERMITTED UNDER THE TERM CONTRACT ESTABLISHED AS A RESULT OF THIS RFP.

13.1.5 LEASING OF VEHICLES IS NOT PERMITTED UNDER THE TERM CONTRACT RESULTING FROM THIS RFP.

13.1.6 I M P O R T A N T N O T E: AN OFFER TO SELL NON-CONTRACT VEHICLE AGAINST TWO OR MORE PURCHASE ORDERS, ONE FOR THE CONTRACT VEHICLE AND ONE OR MORE FOR NON-CONTRACT OPTIONS, CONSTITUTES A SERIOUS VIOLATION OF THE CONTRACT AND SHALL BE THE BASIS FOR TERMINATION OF THE CONTRACT AND DEBARMENT OR SUSPENSION OF THE CONTRACTOR FROM CONTRACTING WITH THE STATE OF NEW JERSEY PURSUANT TO N.J.A.C. 17:12-6 ET SEQ. AND MAY DISQUALIFY THE CONTRACTOR FROM AWARD OF FUTURE STATE CONTRACTS.

13.1.7 SALES LITERATURE, COLOR CHARTS, AND FLEET ORDER/OPERATING MANUALS SHALL BE MADE AVAILABLE TO ORDERING AGENCIES AND NJ STATE INSPECTORS ON AN "AS REQUESTED" BASIS.

13.1.8 IT IS UNDERSTOOD THAT ORDERING AGENCY NEEDS A FLEET IDENTIFICATION NUMBER ASSIGNED BY THE VEHICLE MANUFACTURER PRIOR TO ACCEPTANCE OF THE PURCHASE ORDER BY THE CONTRACTOR. IT WILL BE THE CONTRACTOR'S RESPONSIBILITY TO HELP AGENCY IN SECURING SUCH FLEET IDENTIFICATION NUMBER FROM THE VEHICLE MANUFACTURER.

13.1.9 THE STATE RESERVES THE RIGHT TO COMMUNICATE WITH THE CONTRACTOR AND REQUEST ANY INFORMATION REGARDING CONTRACTOR'S OBLIGATIONS UNDER THE CONTRACT, AND REQUIRE ACKNOWLEDGEMENT OF SUCH COMMUNICATION FROM THE CONTRACTOR DURING THE TERM OF THE CONTRACT AND ANY EXTENSION(S) THEREOF. FAILURE TO ACKNOWLEDGE WITHIN 24 HOURS AND PROVIDE THE REQUIRED INFORMATION CONSTITUTES A CONTRACT VIOLATION.

13.2 PERFORMANCE BOND:

13.2.1 THE BIDDER AWARDED A CONTRACT SHALL PROVIDE A PERFORMANCE BOND, IN THE AMOUNT OF 15% OF THE TOTAL AWARD AMOUNT

AS DETERMINED BY THE STATE. THE PERFORMANCE BOND SHALL BE MAINTAINED IN FORCE FOR THE ENTIRE PERIOD OF THE CONTRACT PLUS ANY EXTENSIONS. THE COST OF THE PERFORMANCE BOND SHALL BE PAID BY THE CONTRACTOR. (SEE ITEM # 9 OF THE FRONT PAGE OF THIS RFP.)

13.3 CONFIRMATION OF ORDERS:

13.3.1 THE ATTACHED "FORM A" MUST BE COMPLETED AND FORWARDED TO EACH PURCHASER UNDER THIS SECTION FOR EVERY VEHICLE ORDER ACCEPTED, AS FOLLOWS:

13.3.1.1 FOR STATE AGENCY:

NJ TREASURY TRANSPORTATION SERVICES
CENTRAL MOTOR POOL (CMP), PO BOX 233
605 SOUTH BROAD ST., TRENTON, N.J. 08625
ATTN: JACKIE MORGAN
PHONE NUMBER: 609-984-0087
FAX NUMBER: 609-292-1384
E MAIL: JACKIE.MORGAN@TREAS.STATE.NJ.US

13.3.1.2 FOR NON-STATE AGENCY:

FOR NON-STATE AGENCY, THE WRITTEN CONFIRMATION MUST BE PROVIDED TO THE ORDERING AGENCY.

13.3.2 CONTRACTORS WILL BE RESPONSIBLE FOR MAINTAINING A SUPPLY OF COPIES FOR USE THROUGHOUT THE CONTRACT PERIOD.

13.3.3 RESERVED.

13.3.4 WRITTEN CONFIRMATION OF PURCHASE ORDER RECEIPT AND FACTORY ORDER ENTRY MUST BE PROVIDED TO THE ORDERING AGENCY.

13.3.5 WRITTEN CONFIRMATION SHALL MEAN THAT THE CONTRACTOR HAS RECEIVED THE PURCHASE ORDER, HAS REVIEWED IT FOR COMPATIBILITY WITH VEHICLE CURRENTLY ON CONTRACT, HAS RESOLVED ANY NON-COMPATIBILITY PROBLEMS WITH THE ORDERING AGENCY, HAS ENTERED THE ORDER WITH THE MANUFACTURER AND THAT THE MANUFACTURER HAS ACCEPTED THE ORDER.

13.3.6 A CONTRACTOR SHALL NOT ACCEPT ANY PURCHASE ORDER ON "WILL TRY" BASIS, UNLESS INSTRUCTED OTHERWISE BY THE ORDERING AGENCY IN WRITING. IF AN ORDER IS NOT ACCEPTED FOR PRODUCTION BY THE MANUFACTURER, THE CONTRACTOR SHALL RETURN THE PURCHASE ORDER WITH "CANCELED" MARKED ON THE PURCHASE ORDER WITH AUTHORIZED SIGNATURE NEXT TO IT, UNLESS INSTRUCTED TO ACCEPT ON "WILL TRY" BASIS BY THE ORDERING AGENCY IN WRITING. NO EXCEPTION SHALL BE PERMITTED.

13.4 INSPECTION OF VEHICLES:

13.4.1 IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO MAKE THE FOLLOWING ARRANGEMENTS FOR THE ORDERING AGENCY INSPECTION OF EACH VEHICLE PRIOR TO THE ACCEPTANCE OF THE VEHICLE BY THE ORDERING AGENCY. PRIOR TO PRESENTATION FOR INSPECTION, IT SHALL BE THE CONTRACTOR'S RESPONSIBILITY TO PRE-INSPECT EACH VEHICLE. THE VEHICLE MUST CONFORM TO THE MANUFACTURER'S "NEW CAR PREP" PROCEDURES. THE CONTRACTOR WILL BE REQUIRED TO SUBMIT A COPY OF THE "NEW CAR PREP" PROCEDURES UPON DELIVERY OF A VEHICLE. EACH

VEHICLE PRESENTED FOR INSPECTION SHALL BE ACCOMPANIED BY AN INSPECTION PACKAGE INCLUDING, BUT NOT LIMITED TO, THE FOLLOWING: PURCHASE ORDER, LINE SHEET (WHEN AVAILABLE), PRE-DELIVERY INSPECTION (PDI), AND DEALER'S PRE-INSPECTION PREP CHECKLIST. THE CHECKLIST WILL LIST THE RESPONSIBLE PREP MECHANIC AND ACKNOWLEDGE THAT THE VEHICLE CONFORMS TO PRE-DELIVERY SPECIFICATIONS AND THAT ALL ADDED EQUIPMENT AND ACCESSORIES HAVE BEEN INSTALLED.

13.4.2 FOR INSPECTION AT THE CONTRACTOR'S FACILITY, THE FOLLOWING CONDITIONS WILL APPLY:

13.4.2.1 FOR VEHICLES WITH A "SHIP TO" ADDRESS OF NJ TREASURY TRANSPORTATION SERVICE, (RECEIVING UNIT), DISTRIBUTION CENTER, 1620 STUYVESANT AVENUE, WEST TRENTON, NJ, 08628:

13.4.2.1.1 THE CONTRACTOR SHALL NOTIFY THE QUALITY ASSURANCE INSPECTION UNIT, BY FAX AT (609) 530-3586, THAT THE VEHICLE IS READY FOR PRE-DELIVERY INSPECTION. THE FAX MUST LIST THE NUMBER OF VEHICLES PREPPED AND READY FOR INSPECTION.

13.4.2.1.2 SUBSEQUENT TO RECEIVING PROPER FAX NOTIFICATION, THE INSPECTOR FROM THE QUALITY ASSURANCE UNIT SHALL ARRIVE AT THE CONTRACTOR'S FACILITY WITHIN FIVE (5) WORKING DAYS. UPON ARRIVAL AT THE FACILITY, THE CONTRACTOR WILL ASSIGN A MECHANIC, A RUNNER AND A DELIVERY BAY TO THE QUALITY ASSURANCE INSPECTOR. IT IS THE CONTRACTOR'S RESPONSIBILITY TO PROPERLY ITEMIZE, ORGANIZE AND SEGREGATE ALL VEHICLES INTENDED FOR ORDERS PERTAINING TO THE STATE OF NEW JERSEY. THE ABOVE AREAS OF RESPONSIBILITY MUST BE ACCOMPLISHED IN ORDER TO FACILITATE AN EXPEDITIOUS AND ORDERLY INSPECTION FLOW. THIS WILL ALSO ALLOW DISCREPANCIES TO BE CORRECTED WHILE THE INSPECTOR IS LOCATED AT THE CONTRACTOR'S FACILITY. AFTER THE QUALITY ASSURANCE UNIT INSPECTOR HAS PROPERLY ACCOMPLISHED THE INSPECTION AT THE CONTRACTOR'S FACILITY WITHIN FIVE (5) WORKING DAYS OF NOTIFICATION, THE STATE OF NEW JERSEY WILL NOT BE LIABLE FOR ANY ADDITIONAL COST INCURRED BY THE CONTRACTOR.

13.4.3 NON-STATE AGENCIES AUTHORIZED TO PURCHASE UNDER THE CONTRACT RESULTING FROM THIS RFP WILL PROVIDE CONTACT INFORMATION FOR INSPECTION. INSPECTION SHALL BE MADE WITHIN FIVE (5) WORKING DAYS AFTER NOTIFICATION BY CONTRACTOR. ALL VEHICLES MUST BE DELIVERED TO EACH ORDERING AGENCY'S DESIGNATED DESTINATION AT NO ADDITIONAL COST.

13.4.4 MAJOR REASONS FOR REJECTION OF VEHICLES INCLUDE, BUT NOT LIMITED TO:

- 13.4.4.1 GRINDING NOISE IN WHEELS (WHEEL BEARINGS).
- 13.4.4.2 IMPROPERLY ALIGNED WHEELS.
- 13.4.4.3 DAMAGED RIMS.
- 13.4.4.4 ANY SPARE TIRE-RIM NOT MOUNTED ON VEHICLE
- 13.4.4.5 LEAKAGE OF OIL.
- 13.4.4.6 TRANSMISSION LEAKING FLUID AT TRANSMISSION COOLER LINES OR TRANSMISSION SEALS.
- 13.4.4.7 LEAKAGE OF REAR END.
- 13.4.4.8 LEAKING RADIATOR.
- 13.4.4.9 GASOLINE LEAKS.
- 13.4.4.10 RESTRICTIONS IN FUEL SYSTEM.
- 13.4.4.11 LEAKAGE IN ANY PART OF THE EXHAUST SYSTEM.
- 13.4.4.12 IMPROPER ANTI-FREEZE LEVEL.
- 13.4.4.13 EXCESSIVELY NOISY BRAKES OR EXCESSIVE

- BRAKE PEDAL TRAVEL.
- 13.4.4.14 OIL PAN DAMAGE.
- 13.4.4.15 WINDSHIELD WIPERS INOPERATIVE.
- 13.4.4.16 WINDSHIELD WASHER NOT FUNCTIONING PROPERLY.
- 13.4.4.17 WINDSHIELD WASHER FLUID EMPTY/BOTTLE LEAKING.
- 13.4.4.18 TRANSMISSION MALFUNCTIONS.
- 13.4.4.19 LACK OF GREASE FITTINGS IN BALL JOINTS, U-JOINTS, ETC., IF FACTORY STANDARD.
- 13.4.4.20 HORN BLOWING WHILE DRIVING OR INOPERATIVE.
- 13.4.4.21 GAUGES OR DIALS MISSING/MALFUNCTIONING.
- 13.4.4.22 VEHICLE PULLS TO ONE SIDE.
- 13.4.4.23 SEAT BELTS NOT OPERATING PROPERLY.
- 13.4.4.24 TRUNK KEYS, DOOR KEYS, OR EXTRA KEYS MISSING OR NOT WORKING PROPERLY.
- 13.4.4.25 DOOR LOCKS INOPERATIVE.
- 13.4.4.26 OIL DIPSTICK MISSING OR RUST ON DIPSTICK.
- 13.4.4.27 APPROPRIATE NEW VEHICLE INSPECTION STICKER NOT FURNISHED ON WINDSHIELD.
- 13.4.4.28 LIGHTS - RUNNING, TURN, BACKUP, BRAKE, SIDE INDICATORS, AND INDICATOR LIGHTS NOT WORKING PROPERLY
- 13.4.4.29 LENSES MISSING ON INTERIOR/EXTERIOR LIGHTS OR WATER IN LENSES.
- 13.4.4.30 ANY MANUFACTURING DEFICIENCIES WHICH PERMIT WATER LEAKAGE INTO PASSENGER COMPARTMENT OR TRUNK.
- 13.4.4.31 WINDOWS NOT OPERATING PROPERLY.
- 13.4.4.32 VEHICLE NOT PROPERLY PREPPED IN ACCORDANCE WITH THE MANUFACTURER'S PRE-DELIVERY SPECIFICATIONS.
- 13.4.4.33 VEHICLE NOT CONFIGURED WITH ALL EQUIPMENT AND OPTIONS SPECIFIED IN THE CONTRACT AND ON THE PURCHASE ORDER.
- 13.4.4.34 BODY DENTS, SCRATCHES AND OTHER DEFECTS.
- 13.4.4.35 BODY PAINT DEFECTS.
- 13.4.4.36 ELECTRICAL SYSTEM MALFUNCTION.

13.4.5 INSPECTED VEHICLES WHICH DO NOT COMPLY WITH THESE REQUIREMENTS WILL BE REJECTED. REJECTED VEHICLES MUST BE REMOVED BY THE CONTRACTOR. ALL REJECTED ITEMS WILL BE CORRECTED AND THE CORRECTED VEHICLE WILL BE PRESENTED FOR REINSPECTION WITHIN TEN (10) WORKING DAYS.

13.4.6 NO ADDITIONAL FREIGHT OR TRANSPORTATION CHARGES ARE PERMITTED UNDER THIS CONTRACT.

13.5 DELIVERY AND FINAL ACCEPTANCE:

13.5.1 THE CONTRACTOR IS TO MAKE ARRANGEMENTS FOR DELIVERY OF VEHICLE(S) WITHIN 15 CALENDAR DAYS OF CONTRACTOR'S RECEIPT OF VEHICLE(S) FROM THE MANUFACTURER. ALL VEHICLES MUST BE DELIVERED WITHIN 30 CALENDAR DAYS OF CONTRACTOR'S RECEIPT OF VEHICLE(S) FROM THE MANUFACTURER.

13.5.2 RESERVED.

13.5.3 THE INSPECTED VEHICLE(S) WILL BE DELIVERED PROMPTLY, WITHIN FIVE (5) WORKING DAYS OF PASSING INSPECTION TO THE ORDERING AGENCY, REFERENCED BY THE "SHIP TO" ADDRESS ON THE PURCHASE ORDER, BY THE CONTRACTOR. FOR EACH VEHICLE DELIVERED AGAINST LINE OF CREDIT ACCOUNT, A COPY OF THE LETTER APPROVING THE PURCHASE MUST BE SUBMITTED WITH THE VEHICLE TO ENABLE VERIFICATION OF ORDER AND

TO EXPEDITE PAYMENT. THE PREFERRED MODE OF DELIVERY WILL BE BY VEHICLE TRANSPORTER (CARRIER), TILT BODY VEHICLE. HOWEVER, OTHER MODES MAY BE PERMITTED ONLY WITH THE CONSENT OF THE ORDERING AGENCY.

13.5.4 ALL DELIVERIES OF VEHICLES WILL BE MADE IN ACCORDANCE WITH THE FOLLOWING SCHEDULE, LEGAL HOLIDAYS EXCEPTED.

13.5.4.1 STATE AGENCY: NJ DEPT. OF THE TREASURY, TRANSPORTATION SERVICES RECEIVING UNIT, DISTRIBUTION CENTER, 1620 STUYVESANT AVE., W. TRENTON, NJ 08628, (609) 530-4247: 8:00 AM TO 12:00 NOON AND 1:00 PM TO 3:00 PM, MONDAY THRU THURSDAY AND ON FRIDAY BY PRIOR ARRANGEMENT ONLY. THE BUREAU OF TRANSPORTATION SERVICES MAY SPECIFY ALTERNATE DELIVERY SITES, WHEN NECESSARY.

13.5.4.2 NON-STATE AGENCY: BETWEEN THE HOURS OF 8:30 AM AND 3:30 PM ON REGULAR AGENCY WORKING DAYS, UNLESS INSTRUCTED OTHERWISE BY THE ORDERING AGENCY, TO THE DELIVERY SITE PROVIDED BY THE ORDERING AGENCY.

13.5.5 NO VEHICLE WILL BE ACCEPTED AT THE FINAL DELIVERY POINT WITHOUT ALL SUPPORTING DOCUMENTATION AND PAPERWORK, COMPLETED AND DELIVERED WITH THE VEHICLE, WHICH INCLUDE THE CERTIFICATE OF ORIGIN, WARRANTY, ODOMETER STATEMENT (IF APPLICABLE), OWNER'S OPERATING INSTRUCTIONS/MANUALS, INVOICE AND KEY SETS. NO VEHICLE WILL BE CONSIDERED ACCEPTED UNTIL IT HAS UNDERGONE FINAL INSPECTION AT THE DELIVERY POINT.

13.5.6 NO MORE THAN TEN (10) VEHICLES PER DAY AND FIFTY (50) VEHICLES PER WEEK (BASED ON 5-DAY WORK WEEK) WILL BE ACCEPTED AT EACH DELIVERY SITE. WHEN NECESSARY, AND WITH THE CONSENT OF BOTH THE AGENCY AND THE CONTRACTOR, THE NUMBER OF VEHICLES DELIVERED PER DAY MAY BE INCREASED.

13.5.7 ARRANGEMENTS SHALL BE MADE BY THE CONTRACTOR WITH THE ORDERING AGENCY FOR THE FINAL INSPECTION PRIOR TO DELIVERY. DELIVERED VEHICLES WILL BE INSPECTED WITHIN TEN (10) WORKING DAYS. IF A VEHICLE HAS BEEN ACCEPTED, THE WARRANTY SHALL COMMENCE ON THE DATE OF FINAL ACCEPTANCE. IF A VEHICLE HAS BEEN REJECTED, THE CONTRACTOR WILL BE SO NOTIFIED. THE NOTICE WILL INDICATE THE REASON(S) FOR REJECTION. ALL REPAIRS/ADJUSTMENTS ARE TO BE ACCOMPLISHED WITHIN TEN (10) WORKING DAYS THEREAFTER.

13.5.8 ALL VEHICLES MUST BE DELIVERED WITH THE MANUFACTURER SUGGESTED RETAIL PRICE LABEL AFFIXED TO THE WINDOW. THE LABEL SHALL NOT BE REMOVED PRIOR TO DELIVERY TO THE ORDERING AGENCY.

13.5.9 ALL DELIVERED VEHICLES MUST BE CLEAN BOTH INSIDE AND OUTSIDE. MANUFACTURER'S STANDARD ITEMS, SUCH AS HUBCAPS, FLOOR MATS, JACK AND LUG WRENCH OR THE LIKE, SHALL BE PROVIDED, INSTALLED, BY THE CONTRACTOR PRIOR TO DELIVERY.

13.5.10 COMPLETE INSTRUCTIONS ON THE CARE AND MAINTENANCE OF THE VEHICLE AND A DEMONSTRATION ON ITS OPERATION WILL BE GIVEN BY THE CONTRACTOR AT THE TIME OF DELIVERY AND ACCEPTANCE TO THE AGENCY, IF SO DESIRED BY THE ORDERING AGENCY.

13.5.11 THE CONTRACTOR SHALL DEVISE A METHOD WHEREBY THE DELIVERY LOCATION OF THE VEHICLE IS IDENTIFIED ON THE FACTORY ORDER, SO THAT RECALL NOTICES WILL INDICATE THE DELIVERY LOCATION FOR EACH VEHICLE.

13.5.12 THE CONTRACTOR SHALL PRESENT A MANUFACTURER'S CERTIFICATE OR STATEMENT OF ORIGIN (MSO/CO) AT THE TIME OF DELIVERY. FOR STATE AGENCY VEHICLE, THE MSO WILL BE MADE OUT TO THE STATE OF NEW JERSEY. PURCHASE ORDER NUMBER AND ANY REQUISITION NUMBER MUST BE INDICATED ON THE UPPER LEFT HAND CORNER. FOR THE STATE AGENCY VEHICLE, THE CONTRACTOR WILL NOT FURNISH THE NEW JERSEY CERTIFICATE OF TITLE (CERTIFICATE OF OWNERSHIP). THE STATE WILL TITLE THE VEHICLE UPON RECEIPT OF THE MSO. FOR NON-STATE AGENCY VEHICLE, THE CONTRACTOR SHALL CONTACT THE ORDERING AGENCY FOR ANY INSTRUCTIONS.

13.5.13 VEHICLES ARE TO BE DELIVERED WITH A 3"X 5" INDEX CARD OR OTHER LABEL/CARD, VISIBLE THROUGH THE WINDSHIELD, BEARING THE FOLLOWING INFORMATION, IN TYPED OR PRINTED FORM:

CONTRACTOR'S NAME
PURCHASE ORDER NUMBER (IF APPLICABLE)
REQUISITION NUMBER
STOCK NUMBER
SERIAL NUMBER

NOTE: VEHICLES WITHOUT THIS INFORMATION WILL NOT BE ACCEPTED.

13.5.14 DEALER'S (CONTRACTOR'S) NAME/ADVERTISING SHALL NOT APPEAR ON ANY VEHICLE DELIVERED UNDER THE TERMS OF THE CONTRACT. VEHICLES DELIVERED TO FINAL DESTINATION WITH DEALER'S ADVERTISING WILL BE REJECTED.

13.6 NEW CAR INSPECTION STICKER:

13.6.1 NO VEHICLE WILL BE ACCEPTED WITHOUT A NEW JERSEY MOTOR VEHICLE NEW CAR INSPECTION STICKER IN PLACE AS PRESCRIBED BY LAW, CORRECTLY PUNCHED TO THE MONTH OF DELIVERY AND ACCEPTANCE. OUT OF STATE CONTRACTORS MUST COMPLY WITH THIS REQUIREMENT WITHOUT ANY ADDITIONAL COST OR DELAY. FAILURE TO COMPLY WITH THIS PROVISION WILL RESULT IN THE REJECTION OF THE BID PROPOSAL.

13.6.2 BIDDER ACCEPTS THE TERMS OF THIS PROVISION:

(ALL CONTRACTORS CHECKED "YES")

13.7 WARRANTIES:

13.7.1 MANUFACTURER'S STANDARD WARRANTY WILL BE SUPPLIED WITH EACH VEHICLE AT THE TIME OF DELIVERY AND SHALL BE IN TYPED FORM. WARRANTY COMMENCES WITH THE ACCEPTANCE OF THE VEHICLE AT THE DELIVERY SITE AND FOLLOWING THE FINAL INSPECTION.

13.8 WARRANTY REQUIREMENTS:

13.8.1 USERS OF THIS CONTRACT SHOULD CONTACT THE CONTRACTOR IN CASES WHERE WARRANTY SERVICE/REPAIR IS TO BE PERFORMED AT A PLACE OTHER THAN THE ORIGINAL PLACE OF PURCHASE TO ARRANGE FOR A SERVICING DEALER WITHIN A CLOSER PROXIMITY TO THEIR LOCATION.

13.8.2 THE CONTRACTOR IS RESPONSIBLE FOR ANY WARRANTY SERVICE/REPAIR, WHICH WILL BE AT CONTRACTOR'S OWN EXPENSE. EVENTS BEYOND CONTRACTOR'S CONTROL, SUCH AS LACK OF PARTS DUE TO STRIKES AND UNFORESEEN ACTS OF GOD SHALL CONSTITUTE VALID REASONS FOR DELAY IN MAKING NECESSARY REPAIRS. HOWEVER, THE STATE SHALL MAKE SUCH DETERMINATION.

13.8.3 MANUFACTURER'S WARRANTY: THE CONTRACTOR IS TO PROVIDE THE APPROPRIATE FORMS, FOR COMPLETION OF THE DELAYED ENTRY WARRANTY BY THE ORDERING AGENCY.

13.9 PAYMENT:

13.9.1 INVOICES WILL BE PROCESSED FOR PAYMENT ONLY AFTER FINAL ACCEPTANCE OF THE VEHICLE(S) BY THE ORDERING AGENCY, AND THE DELIVERY TICKET HAS BEEN SIGNED OFF BY AN AUTHORIZED REPRESENTATIVE OF THE CENTRAL MOTOR POOL OR OTHER AUTHORIZED REPRESENTATIVE FOR VEHICLES PURCHASED BY NON-STATE AGENCY. PARTIAL PAYMENTS MAY BE MADE FOR VEHICLE(S) ACCEPTED, IF BILLED SEPARATELY. TIMELY PAYMENT DISCOUNTS WILL BE TAKEN IF OFFERED BY THE CONTRACTOR. THE STATE RESERVES THE RIGHT TO MAKE PAYMENTS DIRECTLY OR THROUGH A THIRD PARTY.

13.9.2 THE STATE RESERVES THE RIGHT TO ORDER VEHICLES THROUGH A LINE OF CREDIT. FOR THESE ORDERS, THE CONTRACTOR WILL RECEIVE A LETTER FROM THE DIRECTOR IN LIEU OF A PURCHASE ORDER. LINE OF CREDIT LETTERS MUST BE ACCEPTED BY THE CONTRACTOR ON THE SAME BASIS AS REGULAR PURCHASE ORDERS. ALL TERMS AND CONDITIONS THAT APPLY TO PURCHASE ORDERS WILL APPLY TO LINE OF CREDIT LETTERS. PAYMENT FOR BOTH PURCHASE ORDERS AND LINE OF CREDIT LETTERS WILL BE PROCESSED IN ACCORDANCE WITH 4.5 AND 4.6 OF THE RFP TERMS AND CONDITIONS.

13.10 CONTRACT PERIOD/ EXTENSION/ TERMINATION OF CONTRACT:

13.10.1 THE TERM OF THE CONTRACT WILL BE FOR THE PERIOD SHOWN ON THE FRONT PAGE OF THIS RFP. HOWEVER, THE CONTRACTOR MAY NOT ACCEPT OR PROCESS AN ORDER UNDER THIS TERM CONTRACT AFTER THE MANUFACTURER'S CUT-OFF DATE. NO VEHICLES, WHATSOEVER, CAN BE SOLD AFTER THE CONTRACT EXPIRATION DATE.

13.10.2 THE STATE RESERVES THE RIGHT TO TERMINATE ANY CONTRACT IN ACCORDANCE WITH SECTION 3.5 OF THE STANDARD TERMS AND CONDITIONS OF THIS RFP.

13.10.3 IN ACCORDANCE WITH 3.2 OF THE STANDARD TERMS AND CONDITIONS OF THIS RFP, WITH MUTUAL AGREEMENT OF THE CONTRACTOR AND THE STATE, THE CONTRACT MAY BE EXTENDED FOR A MAXIMUM PERIOD OF ONE YEAR FOR A GIVEN EXTENSION, IF DEEMED IN THE BEST INTEREST OF THE STATE. NO CONTRACT SHALL BE EXTENDED WITHOUT THE CONTRACTOR'S WRITTEN PROPOSAL TO DO SO. A CONTRACTOR IS ADVISED TO PROVIDE ALL NECESSARY DOCUMENTS WITH ITS PROPOSAL TO EXTEND THE CONTRACT. PRIOR TO ANY CONTRACT EXTENSION, A COMPLETE AND IN-DEPTH EVALUATION OF THE CONTRACTOR'S PROPOSAL FOR CONTRACT EXTENSION SHALL BE CARRIED OUT. THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION ON PRICE CONCESSIONS, PRICE REDUCTIONS, REBATES, MONETARY BENEFITS OR PROMOTIONAL PROGRAMS OFFERED BY THE MANUFACTURER TO SECURE ANY CONTRACT EXTENSION, AND VERIFY THE INFORMATION PROVIDED BY THE CONTRACTOR WITH THE MANUFACTURER OR ANY THIRD PARTY.

13.11 MANUFACTURER'S CUT-OFF DATE:

13.11.1 THE CONTRACTOR(S) SHALL NOTIFY THE STATE OF THE MANUFACTURER'S ORDER CUT-OFF DATE AS SOON AS THAT DATE IS MADE AVAILABLE TO THE CONTRACTOR. NOTIFICATION MUST BE MADE ON "FORM B" - "CUT-OFF DATE NOTIFICATION" AND FAXED TO MANAN DESAI AT 609-292-0490. CUT-OFF DATE NOTIFICATION MUST INCLUDE CONTRACT NUMBER, LINE NUMBER, ANY SECTION NUMBER, VEHICLE DESCRIPTION, PUBLISHED CUT-OFF

DATE AND MANUFACTURER'S PUBLICATION OR WRITTEN CONFIRMATION.
NOTE: MANUFACTURER'S PUBLICATION OR CONFIRMATION ALONE IS NOT ACCEPTABLE. IF THE BIDDER IS NOTIFIED OF THE MANUFACTURER'S CUT-OFF DATE AFTER THE BIDDER HAS SUBMITTED THE BID PROPOSAL, THE BIDDER IS OBLIGATED TO IMMEDIATELY NOTIFY THE BUYER IN WRITING.

13.11.2 NOTE: FAILURE TO FAX THE REQUIRED NOTIFICATION ON TIME AND IN A MANNER PRESCRIBED ON "FORM B" MAY BE CONSIDERED A VIOLATION OF THE CONTRACT TERMS AND CONDITIONS RESULTING IN TERMINATION OF CONTRACT FOR CAUSE (SEE 3.5B, PAGE: 4).

13.11.3 ALL ORDERS PLACED BY THE END OF THE MANUFACTURER'S PUBLISHED CUT-OFF DATE MUST BE ACCEPTED BY THE CONTRACTOR. THESE ORDERS MAY BE HAND DELIVERED OR FAXED BY THE ORDERING AGENCY. THE ORDERING AGENCY RESERVES THE RIGHT TO FAX ORDERS VIA "LETTERS OF INTENT" WITH PURCHASE ORDER TO FOLLOW.

13.11.4 IF A VEHICLE MANUFACTURER IS UNABLE TO BUILD A VEHICLE FOR ORDER PLACED BY THE END OF THE MANUFACTURER'S PUBLISHED CUT-OFF DATE, THE CONTRACTOR MUST SO NOTIFY THE ORDERING AGENCY BY FAX IMMEDIATELY. AS A MINIMUM, THE NOTIFICATION SHALL INCLUDE THE FOLLOWING:

13.11.4.1 PURCHASE ORDER NUMBER OR LINE OF CREDIT LETTER DATE

13.11.4.2 THE MAKE, MODEL AND QUANTITY OF VEHICLES ORDERED

13.11.4.3 WHETHER THE MANUFACTURER HAS OFFERED TO PRICE PROTECT AND BUILD THESE VEHICLES FOR THE NEXT MODEL YEAR.

13.11.4.4 VEHICLE MANUFACTURER'S NOTIFICATION TO THE CONTRACTOR

13.12 SPECIAL MANDATORY REQUIREMENT - CONTRACT ACTIVITY REPORT:

13.12.1 IN CONJUNCTION WITH THE STANDARD RECORD KEEPING REQUIREMENTS OF THIS CONTRACT, AS REQUIRED IN 3.19 OF THIS RFP'S STANDARD TERMS AND CONDITIONS, THE CONTRACTOR MUST PROVIDE, ON A CALENDAR QUARTER BASIS, TO THE ASSIGNED BUYER, A RECORD OF ALL PURCHASES MADE BY THE NON-STATE AGENCIES UNDER ITS CONTRACT. THIS INCLUDES PURCHASES MADE BY ALL QUASI AGENCIES AND POLITICAL SUB-DIVISIONS AS DEFINED IN 7.1.5.3 AND 7.1.5, RESPECTIVELY.

13.12.2 I M P O R T A N T: THE CONTRACTOR SHALL NOT INCLUDE ANY SALES TO THE STATE AGENCIES.

13.12.3 THIS INFORMATION MUST BE PROVIDED USING "FORM C" SO THAT ANALYSIS CAN BE MADE TO DETERMINE THE FOLLOWING:

13.12.3.1 THE CONTRACTOR'S TOTAL SALES VOLUME UNDER ITS CONTRACT, SUBTOTALLED BY VEHICLE (CONTRACT LINE NUMBER).

13.12.4 SUBMISSION OF PURCHASE ORDERS, CONFIRMATIONS, AND/OR INVOICES DO NOT FULFILL THIS CONTRACT REQUIREMENT FOR INFORMATION.

13.12.5 CONTRACTORS ARE ENCOURAGED TO SUBMIT THE REQUIRED INFORMATION IN ELECTRONIC SPREADSHEET FORMAT. THE PURCHASE BUREAU USES MICROSOFT EXCEL.

13.12.6 FAILURE TO REPORT THIS MANDATED INFORMATION IS A VIOLATION OF THE CONTRACT AND WILL BE A FACTOR IN FUTURE AWARD

DECISIONS.

13.13 ANY COMPLAINT FILED BY THE AGENCY, THROUGH THE PURCHASE BUREAU'S "FORMAL COMPLAINT REPORT" (FORM PB-36), WILL BE THOROUGHLY INVESTIGATED. ULTIMATE RESOLUTION BY THE DIRECTOR WILL BE FINAL AND, IF AGAINST THE CONTRACTOR, WILL BECOME PART OF THE CONTRACTOR'S VENDOR PERFORMANCE FILE WHICH MAY BE CONSIDERED IN DECISIONS RELATING TO CONTRACT TERMINATION OR IN THE EVALUATION OF FUTURE BID PROPOSALS SUBMITTED.

14.0 BID EVALUATION AND CONTRACT AWARD:

14.1 EVALUATION CRITERIA: THE FOLLOWING CRITERIA WILL BE USED, NOT IN ANY PARTICULAR ORDER, TO EVALUATE EACH BID.

14.1.1 COMPLIANCE WITH THE RFP SPECIFICATIONS

14.1.2 COMPLIANCE WITH THE RFP TERMS AND CONDITIONS

14.1.3 GROUP PRICE BID

14.1.4 PAST PERFORMANCE UNDER STATE OF NEW JERSEY CONTRACTS.

14.1.5 DELIVERY SCHEDULE BID IN ITEM # 16.0 OF THE FRONT PAGE OF THIS RFP

14.1.6 I M P O R T A N T N O T E: THE STATE RESERVES THE RIGHT TO REQUEST ANY INFORMATION NECESSARY TO CARRY OUT THE BID EVALUATION, CONFIRM THAT THE BID PROPOSAL SUBMITTED IS COMPLETE AND ACCURATE AND/OR CLARIFY ANY AMBIGUITY IN THE BID PROPOSAL. THE BIDDER SHALL PROVIDE THE REQUIRED INFORMATION WITHIN 24 HOURS OF NOTIFICATION OF SUCH REQUEST. FAILURE TO DO SO MAY NECESSITATE REJECTION OF THE BID PROPOSAL AS NON-RESPONSIVE.

14.2 CONTRACT AWARD:

14.2.1 A SINGLE AWARD FOR EACH SECTION/GROUP SHALL BE MADE WITH REASONABLE PROMPTNESS BY WRITTEN NOTICE TO THAT RESPONSIBLE BIDDER WHOSE BID, CONFORMING TO THIS RFP, WILL BE THE MOST ADVANTAGEOUS TO THE STATE, PRICE AND OTHER FACTORS CONSIDERED.

14.2.2 THE STATE RESERVES THE RIGHT TO CANCEL THE RFP IF IT IS IN THE BEST INTEREST OF THE STATE TO DO SO.

15.0 THROUGH 18.0 RESERVED.

***** END OF BID SPECIFICATIONS *****
