

**SCHEDULE S -LARGE PURCHASE ORDER DISCOUNT**

11-X-21415 Telecommunication Equipment & Services

Large Purchase Order Discount Section 3.6

*Bidder to provide discount percentages (%) in the following table reflecting its Section 3.6 response.*

<b>Bidder Name: Mitel Networks, Inc.</b>	
<b>Purchase Order Value</b>	<b>Discount %</b>
	Standard Discount (36% - 38%)%
Greater than \$200,000 and less than or equal to \$500,000	4%
Greater than \$500,000 and less than or equal to \$1.0 Mil	XX%
Greater than \$1.0 Mil and less than or equal to \$2.0 Mil	XX%
Greater than \$2.0 Mil	XX%

Mitel will extend an additional 4% discount on any single purchase order over \$200,000.00. Upon award and during contract discussions, Mitel will address NJ Large Purchase Order Discount request for any single order over \$500,000.00.

