

SCHEDULE L – Internet

Verizon has provided the pricing table below for Internet Basic and Internet Services.

INTERNET BASIC

Internet Dedicated and Burstable

Internet Dedicated Service. In lieu of all other rates, discounts and promotions, Customer will receive the following discount(s) off the MRC and overage charges, if applicable, set forth in the Guide for Internet Dedicated Service. Access is not eligible for these discounts and is additional.

Installation has been waived as per the install waiver promotion however Verizon reserves the right to charge and installation charge if the service is disconnected within the first 12 months of service.

INTERNET BASIC

Internet Dedicated and Burstable

Internet Dedicated Service. In lieu of all other rates, discounts and promotions, Customer will receive the following discount(s) off the MRC and overage charges, if applicable, set forth in the Guide for Internet Dedicated Service. Access is not eligible for these discounts and is additional.

Installation has been waived as per the install waiver promotion however Verizon reserves the right to charge and installation charge if the service is disconnected within the first 12 months of service.

VERIZON INTERNET DEDICATED SERVICE
DS1, NxDS1, DS3, OC3, and OC12

IP Port Type/Speed	MRC	NRC
1.536M (DS1)	\$ 76.80	\$ 200
3.072 (2xDS1)	\$ 132.00	\$ 600
4.608 (3xDS1)	\$ 176.40	\$ 600
6.144 (4xDS1)	\$ 202.80	\$ 600
3M (DS3)	\$ 117.60	\$ 600
6M (DS3)	\$ 184.80	\$ 600
9M (DS3)	\$ 210.00	\$ 600
12M (DS3)	\$ 244.80	\$ 600
15M (DS3)	\$ 295.20	\$ 600
21M (DS3)	\$ 396.00	\$ 600
30M (DS3)	\$ 531.60	\$ 600
45M (DS3)	\$ 702.00	\$ 600
155M (OC3)	\$ 1,813.20	\$ 1,000
622M (OC12)	\$ 5,971.20	\$ 1,000
2.488G (OC48)	\$ 15,525.60	\$ 1,000

VERIZON INTERNET DEDICATED PORT PRICING
Ethernet

IP Port Type/Speed	NRC	Month to Month	36 Month	60 Month
3M	\$ 600	\$ 67	\$ 67	\$ 67
5M	\$ 600	\$ 88	\$ 88	\$ 88
10M	\$ 600	\$ 145	\$ 145	\$ 145
20M	\$ 600	\$ 245	\$ 245	\$ 245
30M	\$ 600	\$ 346	\$ 346	\$ 346
40M	\$ 600	\$ 420	\$ 410	\$ 400
50M	\$ 1,000	\$ 540	\$ 540	\$ 540
100M	\$ 1,000	\$ 960	\$ 960	\$ 900
200M	\$ 1,000	\$ 1,675	\$ 1,675	\$ 1,600
300M	\$ 1,000	\$ 2,017	\$ 1,980	\$ 1,944
400M	\$ 1,000	\$ 2,525	\$ 2,244	\$ 2,160
500M	\$ 1,000	\$ 3,038	\$ 2,925	\$ 2,550
600M	\$ 1,000	\$ 3,087	\$ 2,975	\$ 2,650
700M	\$ 1,000	\$ 3,250	\$ 3,100	\$ 2,750
1G	\$ 1,000	\$ 4,675	\$ 4,650	\$ 3,900
100M (GigE Port Only)	\$ 1,000	\$ 960	\$ 960	\$ 900
200M (GigE Port Only)	\$ 1,000	\$ 1,675	\$ 1,675	\$ 1,600
300M (GigE Port Only)	\$ 1,000	\$ 2,017	\$ 1,980	\$ 1,944
400M (GigE Port Only)	\$ 1,000	\$ 2,525	\$ 2,244	\$ 2,160
500M (GigE Port Only)	\$ 1,000	\$ 3,038	\$ 2,925	\$ 2,550
600M (GigE Port Only)	\$ 1,000	\$ 3,087	\$ 2,975	\$ 2,650
700M (GigE Port Only)	\$ 1,000	\$ 3,250	\$ 3,100	\$ 2,750
1G (GigE Port Only)	\$ 1,000	\$ 4,675	\$ 4,650	\$ 3,900
10G and above	ICB	ICB	ICB	ICB

VERIZON INTERNET DEDICATED Burstable Select SERVICE
DS1, NxDS1, DS3, OC3, and OC12

Cimmitted Bandwidth/Max Bandwidth	MRC	Overage/M	NRC
5M/45M (DS3)	\$ 130.50	\$ 26.10	\$ 600
30M/155M (OC3)	\$ 418.50	\$ 13.95	\$ 1,000
100M/622M (OC12)	\$ 1,020.60	\$ 10.35	\$ 1,000
200M/622M (OC12)	\$ 1,809.90	\$ 9.09	\$ 1,000
200M/2.488G (OC48)	\$ 1,809.90	\$ 9.09	\$ 1,000
1G/2.488G (OC48)	\$ 5,197.50	\$ 5.40	\$ 1,000

VERIZON INTERNET DEDICATED Burstable Select SERVICE

Ethernet

Committed Bandwidth/Max Bandwidth	Start Up Fee	MRC	Overage Charge
2M/10M	\$ 600	\$ 63.90	\$ 31.95
4M/10M	\$ 600	\$ 112.50	\$ 28.35
5M/50M	\$ 600	\$ 130.50	\$ 26.10
10M/50M	\$ 600	\$ 166.50	\$ 16.65
10M/100M	\$ 1,000	\$ 166.50	\$ 16.65
10M/100M (FastE Port Only)	\$ 600	\$ 166.50	\$ 16.65
20M/100M	\$ 1,000	\$ 297.90	\$ 15.30
30M/50M	\$ 600	\$ 418.50	\$ 13.95
30M/100M	\$ 1,000	\$ 418.50	\$ 13.95
40M/100M	\$ 1,000	\$ 501.30	\$ 12.60
50M/100M	\$ 1,000	\$ 556.20	\$ 11.25
100M/600M	\$ 1,000	\$ 1,020.60	\$ 10.35
100M/1G	\$ 1,000	\$ 1,020.60	\$ 10.35
200M/600M	\$ 1,000	\$ 1,809.90	\$ 9.00
200M/1G	\$ 1,000	\$ 1,809.90	\$ 9.45
300M/600M	\$ 1,000	\$ 2,608.20	\$ 8.73
300M/1G	\$ 1,000	\$ 2,608.20	\$ 8.73
400M/1G	\$ 1,000	\$ 3,336.30	\$ 8.37
500M/600M	\$ 1,000	\$ 3,992.40	\$ 8.10
500M/1G	\$ 1,000	\$ 3,992.40	\$ 8.10
10G and above	ICB	ICB	ICB

VERIZON INTERNET DEDICATED Diverse and Shadow SERVICE
DS1, NxDS1, DS3, OC3, OC12, 1G
and 10G

IP Port Type/Speed	Feature	MRC	Overage	NRC
1,536M (DS1)	Diverse Feature	\$ 7.80	N/A	\$ -
1,536M (DS1)	Diverse Port	\$ 168.00	N/A	\$ 200.00
NxT1	Diverse Feature	\$ 9.60	N/A	\$ -
3.072M (2xDS1)	Diverse Port	\$ 145.20	N/A	\$ 600.00
4.608M (3xDS1)	Diverse Port	\$ 190.80	N/A	\$ 600.00
6.144M (4xDS1)	Diverse Port	\$ 220.80	N/A	\$ 600.00
45M (DS3)	Diverse Feature	\$ 36.60	N/A	\$ -
45M (DS3)	Diverse Port	\$ 1,522.80	N/A	\$ 600.00
155M (OC3)	Diverse Feature	\$ 90.60	N/A	\$ -
155M (OC3)	Diverse Port	\$ 38,088.00	N/A	\$ 1,000.00
622M (OC12)	Diverse Feature	\$ 298.80	N/A	\$ -
622M (OC12)	Diverse Port	\$ 12,540.00	N/A	\$ 1,000.00
2.488G (OC48)	Diverse Feature	\$ 776.40	N/A	\$ -
2.488G (OC48)	Diverse Port	\$ 32,602.80	N/A	\$ 1,000.00
1G	Diverse Feature	\$ 318.00	N/A	N/A
10G	Diverse Feature	ICB	N/A	N/A
T1	Shadow Port	\$ 31.20	\$ 8.40	\$ 50.00
OC3	Shadow Port	\$ 634.80	\$ 18.60	\$ 1,000.00
OC48	Shadow Port	\$ 5,434.80	\$ 12.12	\$ 1,000.00
T3	Shadow Port	\$ 246.00	\$ 34.80	\$ 600.00
OC12	Shadow Port	\$ 2,299.20	\$ 15.00	\$ 1,000.00
3.072M (2xDS1)	Shadow Port	\$ 62.40	\$ 8.40	\$ 100.00
4.608M (3xDS1)	Shadow Port	\$ 94.80	\$ 8.40	\$ 100.00
6.144M (4xDS1)	Shadow Port	\$ 126.00	\$ 8.40	\$ 100.00

VERIZON INTERNET DEDICATED QoS Charges
DS1, NxDS1, DS3, OC3, and OC12

IP Port Type/Speed	MRC	NRC
OC48	\$ 480.00	\$ 500
DS3	\$ 39.60	\$ 200
T1	\$ 20.40	\$ 100
OC3	\$ 102.00	\$ 500
OC12	\$ 150.00	\$ 500
Diverse T1 Port	\$ 39.60	\$ 200
Diverse OC3 Port	\$ 102.00	\$ 500
Diverse OC48 Port	\$ 480.00	\$ 500
Diverse DS3 Port	\$ 48.00	\$ 250
Diverse OC12 Port	\$ 150.00	\$ 500
NxT1	\$ 39.60	\$ 200
Shadow DS1 Port	\$ -	\$ 100
Shadow NxT1 Port	\$ -	\$ 200
Shadow OC3 Port	\$ -	\$ 500
Shadow OC48 Port	\$ -	\$ 500
Shadow DS3 Port	\$ -	\$ 200
Shadow OC12 Port	\$ -	\$ 500

VERIZON INTERNET DEDICATED QoS FEATURES

Ethernet

Circuit Bandwidth	Start Up Fee	MRC
1M to 10M	\$ 200	\$ 39.60
15-50M	\$ 300	\$ 58.80
60M-100M	\$ 500	\$ 98.40
150M-600M	\$ 500	\$ 146.40
700M-1G	\$ 500	\$ 224.40
GigE Port Only (All Speeds)	\$ 500	\$ 224.40
10G and above	ICB	ICB

VERIZON DEDICATED INTERNET SERVICE
ADDITIONAL CHARGES

IP Port Type/Speed	Description	Charge
T1	Relocation/Retermination	\$ 450
NxT1	Relocation/Retermination	\$ 750
T3	Relocation/Retermination	\$ 750
OC3	Relocation/Retermination	\$ 1,250
OC12	Relocation/Retermination	\$ 1,250
OC48	Relocation/Retermination	\$ 1,250
OC192	Relocation/Retermination	ICB
Ethernet (all speeds)	Relocation/Retermination	\$ 500
FastE Port Only	Relocation/Retermination	ICB
GigE Port Only	Relocation/Retermination	ICB
10GigE Port Only	Relocation/Retermination	ICB
T1 (Burstable Select Ports)	Port Reconfiguration	\$ 100
T1 (Standard and Diverse Ports)	Port Reconfiguration	\$ 200
NxT1	Port Reconfiguration	\$ 600
T3	Port Reconfiguration	\$ 600
OC3	Port Reconfiguration	\$ 1,000
OC12	Port Reconfiguration	\$ 1,000
OC48	Port Reconfiguration	\$ 1,000
OC192	Port Reconfiguration	ICB
IDE (1-50M)	Port Reconfiguration	\$ 600
IDE (above 50M)	Port Reconfiguration	\$ 1,000
FastE Port Only	Port Reconfiguration	\$ 1,000
GigE Port Only	Port Reconfiguration	\$ 1,000
10GigE Port Only	Port Reconfiguration	ICB
All	Order Expedite (per Port)	\$ 1,000
All	Cancel Prior to Install	\$ 800
All	After-hours installation	\$ 500

Internet Satellite Enterprise (Option 1).

In lieu of all other rates, discounts and promotions, Customer will receive the following discounts off the MRCs for Internet Satellite Enterprise.

Service Tier	CPE Fee (1.2m Antenna)		MRC	MRC
	Antenna Only	With De-ice	1-year Term	2-year +Term
Primary 128 x 128 Kbps	\$3,661	\$4,576	\$425	\$404
Primary 256 x 128 Kbps	\$3,661	\$4,567	\$455	\$432
Primary 384 x 128 Kbps	\$3,661	\$4,576	\$595	\$565
Primary 512 x 128 Kbps	\$3,661	\$4,576	\$1,095	\$1,040
Primary 1024 x 128 Kbps	\$3,661	\$4,576	\$1,495	\$1,420
Primary 1544 x 256 Kbps	\$3,661	\$4,576	\$1,995	\$1,895
Primary 1544 x 512 Kbps	\$3,661	\$4,576	\$2,995	\$2,845
Primary 2048 x 256 Kbps	\$3,661	\$4,576	\$2,295	\$2,180
Primary 2048 x 512 Kbps	\$3,661	\$4,576	\$3,195	\$3,035
Back-Up 1544 x 256 Kbps	\$3,661	\$4,576	\$345	\$328
Back-Up 1544 x 512 Kbps	\$3,661	\$4,576	\$445	\$423
Back-Up 2048 x 256 Kbps	\$3,661	\$4,576	\$375	\$356
Back-Up 2048 x 512 Kbps	\$3,661	\$4,576	\$475	\$451

Back-Up Usage

- Per additional MB or fraction thereof greater than 100 MB/Month: \$1.70

Site Survey

- The site survey fee is \$300.

Customer-Provided CPE

- The CPE fee listed above is waived; other charges may apply.

Additional CPE Purchase

CPE	Price
STAR Secure Traffic Accelerator, Remote	\$2,223
STAC Secure Traffic Accelerator, Central	\$6,538

Maintenance Service

Service Type	Fee
Next Business Day w/Primary or Back-up	\$0 ¹
5 X 8 Same Day Coverage	\$110
7 X 24 Same Day Coverage	\$140

¹ The Next Business Day maintenance plan is included in the MRCs for Primary and Back-up options. This maintenance plan is not available with Quick Deploy or Auto Deploy.

Service Upgrade

Upgrade Type	Installation Fee
Upgrade of Service Tier	\$65

Site Retermination

CPE Type	Fee
1.2 Meter Antenna	\$1,415

Site Deinstallation

CPE Type	Fee
1.2 Meter Antenna	\$450
1.8 Meter Antenna	\$750
2.4 Meter Antenna	\$1,150

Failed Dispatch

CPE Type	Fee
1.2 Meter Antenna	\$425

1.8 Meter Antenna	\$650
2.4 Meter Antenna	\$800

Collocation of Customer Equipment at Hub Station (San Diego, CA / Vienna, VA)

Collocation Type	MRC	NRC
Cross Connect Installation (per install)	n/a	\$625
Cross Connect	\$80	n/a
Rack Space (per Unit) (including power)	\$70	n/a
Collocation Installation (per install)	n/a	\$625
Up to 2 15 min. Remote Hands per month (8-6 PST)	\$0	n/a
All other Remote Hands (per hour)		\$200

Internet Satellite Office (Option 1).

In lieu of all other rates, discounts and promotions, Customer will receive the following discounts off the MRCs for Internet Satellite Office.

Service Tier	CPE Fee (1.2 Meter Antenna)		MRC	
	Antenna Only	Antenna with De-Ice	2-Year Term	3-Year Term
Primary 384 x 128 Kbps	\$ 2,500	\$ 4,576	\$325	\$308
Primary 768 x 256 Kbps	\$ 2,500	\$ 4,576	\$525	\$498
Primary 1.544 x 256 Kbps	\$ 2,500	\$ 4,576	\$725	\$687

Site Survey

- The site survey fee is \$300.

Customer-Provided CPE

- The CPE fee listed above is waived; other charges may apply.

Additional CPE Purchases

CPE	Price
STAR Secure Traffic Accelerator, Remote	\$ 2,223
STAC Secure Traffic Accelerator, Central	\$ 6,538

Maintenance Service

Service Type	Fee
Next Business Day	Included in MRC
5 X 8 Same Day Coverage	\$ 110
7 X 24 Same Day Coverage	\$ 140

Service Upgrade

Upgrade Type	Installation Fee
Upgrade of Service Tier	\$ 65

Site Retermination

CPE Type	Fee
1.2 Meter Antenna	\$ 1,415

Site Deinstallation

CPE Type	Fee
1.2 Meter Antenna	\$ 450

Failed Dispatch

CPE Type	Fee
1.2 Meter Antenna	\$ 425

Tachyon Additional Prices for Non-Standard Satellite Charges

Item	Price	Priced per	Description
Full Site Survey	\$350.00	Each	On-site inspection of premises by Tachyon or an authorized Tachyon contractor. Contractor determines system installation requirements and parameters, completes a Site Survey form, including drawings and pictures, and submits to Tachyon.
Abort Charge	\$300.00	Each	Installation abort due to circumstances beyond the control of the Tachyon or authorized Tachyon contractor.
Installation of EMT Conduit	\$2.50	\$/foot	Site requires the installation of EMT conduit.
Installation of PVC Conduit	\$4.25	\$/foot	Site requires the installation of PVC conduit.
Installation of Wire Mold	\$5.00	\$/foot	Site requires the installation of wire mold.
Ground Wire > 35ft	\$1.75	\$/foot	Site requires additional ground wire.
T&M Labor	\$100.00	Hour	Labor charges for out-of-scope services, as requested and authorized by Verizon Business.
Expedite Fee Installation	\$125.00	Each	Expedited fee for installation < 10 days from work order issuance to contractor.
Tall Pole	To Be Quoted		Sites requiring tall pole mount.
Roof Build Up	To Be Quoted		Sites requiring roof buildup for non-penetrating roof mount.
Penetrating Roof Mount	To Be Quoted		Sites requiring penetrating roof mount.
Travel Charge	To Be Quoted	\$/mile	Travel distance to sites > 200 miles as requested and authorized by Verizon Business.

North America

Collocation Type (San Diego, CA / Vienna, VA)	Fee	Priced per
Cross Connect Install NRC	\$625	Each

Cross Connect MRC	\$80	Each
Rack Space MRC (including power)	\$70	Unit
Collocation Install Fee NRC	\$625	Each
Up to 2 15 min. Remote Hands per month (8-6 PST)	\$0	N/A
All other Remote Hands	\$200	Hour

INTERNET SERVICES

The pricing tables for the various Internet Services are as listed below. The rate structure varies for each service proposed and the description is provided in the corresponding line items in the pricing table

EMAIL HOSTING SERVICES PRICING

Hosted Email Services are priced on a per mailbox basis based on mailbox size. Listed below are monthly costs for the various service options that include email filtering, archiving, sharepoint and lync services. Professional Services for design, configuration, implementation, migration, training, etc will be charged at the hourly rates below and will be scoped in a Statement of Work.

NOTE:

- Microsoft Application and Client Access Licenses (CAL) are NOT included in the pricing for Hosted Email (Managed Exchange) Services. Customer will need to provide appropriate licenses.
- OS licenses for the hosted services are included.

Service Pricing consists of a NRC – Non-Recurring Charges and a MRR - Monthly Recurring Rate based on service options and volume tiers.

Managed Services		
Notes: Pricing below is based on NO Term commitment NRC charges will be waived for a 36 mo term commitment		
Technology	NRC	MRR
Managed Exchange		
Managed Exchange 2010, 1GB Mailbox, Seat Counts 500-1000 (per mailbox per month)	320.45	\$16.45
Managed Exchange 2010, 1GB Mailbox, Seat Counts 1000-4999 (per mailbox per month)	232.59	\$11.94
Managed Exchange 2010, 1GB Mailbox, Seat Counts 5000 and up (per mailbox per month)	176.28	\$9.05
Managed Exchange 2010, 2GB Mailbox, Seat Counts 500-1000 (per mailbox per month)	340.86	\$17.50
Managed Exchange 2010, 2GB Mailbox, Seat Counts 1000-4999 (per mailbox per month)	247.82	\$12.72
Managed Exchange 2010, 2GB Mailbox, Seat Counts 5000 and up (per mailbox per month)	180.63	\$9.27
Managed Exchange 2010, 5GB Mailbox, Seat Counts 500-1000 (per mailbox per month)	384.65	\$19.75
Managed Exchange 2010, 5GB Mailbox, Seat Counts 1000-4999 (per mailbox per month)	296.52	\$15.22
Managed Exchange 2010, 5GB Mailbox, Seat Counts 5000	195.32	\$10.03

and up (per mailbox per month)		
Managed Dedicated Blackberry 5.0 (per user per month)	212.73	\$10.92
Managed Archive Services, Seat Counts 500-1000 (per mailbox per month)	370.51	\$19.02
Managed Archive Services, Seat Counts 1000-4999 (per mailbox per month)	282.1	\$14.48
Managed Archive Services, Seat Counts 5000 and up (per mailbox per month)	229.05	\$11.76
Messaging Antivirus/Antispam	32.64	\$1.68
Message Content Filtering	35.64	\$1.83
Managed SharePoint		
Managed SharePoint 2010, Seat Counts 500-1000 (per user per month)	323.17	\$16.59
Managed SharePoint 2010, Seat Counts 1000-4999 (per user per month)	214.09	\$10.99
Managed SharePoint 2010, Seat Counts 5000 and up (per user per month)	176.55	\$9.06
SharePoint Storage over 100GB (per GB per month)	26.66	\$1.37
Managed Lync (IM/Presence/Web Conferencing)		
Managed Lync, Seat Counts 500-1000 (per user per month)	321.81	\$16.52
Managed Lync, Seat Counts 1000-4999 (per user per month)	217.08	\$11.15
Managed Lync, Seat Counts 5000 and up (per user per month)	176.28	\$9.05
Professional Services		
Migration and Implementation for Managed Services listed above (per hour)	\$228	

MANAGED HOSTING SERVICES PRICING for Web and Web Application Hosting

Web application hosting services are composed of various price components such as – web server management fees, network components, connectivity options, load balancers, security services, backup, storage, etc.

The State of NJ will need to provide the Hardware and Software that will be hosted and managed by Verizon. The specific equipment supported and the specifications are listed in the Appendix: Verizon Managed Hosting Supported Product Matrix.

Terremark must install all MH equipment per rate schedule. State of NJ to provide own insurance coverage for MH equipment. Customer responsible for any property tax associated with MH equipment. Customer is responsible for contracting for Operations & Maintenance Support for all MH equipment with the manufacturer.

Services for enhancing Web Application Performance, Delivery of Web Content, Secure DNS services, DDoS and other Internet based Application Security services are listed below under Akamai Services.

Item Code	Description	Frequency	Unit Price
10010010-08UCAB	Hybrid Deployment Suite: 1/4 Cabinet (8U, 1.6kW)	MRC	\$ 584.00
10010010-GigUp	Hybrid Deployment Suite: Ethernet Uplink	NRC	\$ 37.50
10010010-SNGDVC	Hybrid Deployment Suite: 1/4 Cabinet - Single Device (8U, 360W)	MRC	\$ 372.30
10510010-DEVSETUP	Hybrid Deployment Suite: Device Setup	NRC	\$ 375.00
BAKENCryp	Encrypted Backups	MRC	\$ 13.76
BAKMTRPGB010	Shared Managed Backup - 10GB	MRC	\$ 12.60
BCSGSLBDED	Business Continuity - Global Server Load Balancing (Dedicated Device)	MRC	\$ 400.00
BCSGSLBDEDIMP	Business Continuity - Global Server Load Balancing (Dedicated Device) - Implementation	NRC	\$ 1,500.00
DBR-1GBONSVCS	1 GB Backup and Restore Storage - Online (Minimum Initial Order QTY = 500)	MRC	\$ 0.72
FBRSANSTOR-010	10GB Infiniserver Fiber SAN Storage	MRC	\$ 6.75
FBRSANSTORDED-250	250GB Utility Fiber SAN Storage - Dedicated Server	MRC	\$ 162.00
HWUFFBRSANSTOR-010	Hardware Fee - 10GB Infiniserver Fiber SAN Storage per GB	MRC	\$ 0.45
HWUFINF2VPU2GB	Infiniserver - 2VPU, 2GB MEM	MRC	\$ 70.63

HWUFINF4VPU8GB	Infiniserver - 4VPU, 8GB MEM	MRC	\$ 183.19
IMPBAKENCryp	Encrypted Backups - Implementation	NRC	\$ 75.00
IMPFBRsanSTORDED	Fiber SAN Storage - Dedicated Server (Per Server) - Implementation	NRC	\$ 750.00
IMPFBRsanSTORDED-UPG	Fiber SAN Storage - Dedicated Server (Per Server) - Upgrade	NRC	\$ 625.00
IMPMHDED	MH Base Server Management - Implementation (Per Server)	NRC	\$ 750.00
IMPMHDRDBREP	MH DB Log Shipping (Per DB instance) - Implementation	NRC	\$ 247.50
IMPMHINF	MH Base Infiniserver - Implementation	NRC	\$ 570.00
IMPMNTRNIQAPPmGR-SIMPCUST	Monitoring - Simple Cust. NetIQ AppMgr. Monitor - Implementation	NRC	\$ 37.50
IMPMNTRSSTM-1	Monitoring - Addl. SiteScope Transaction Steps (Per Step) - Implementation	NRC	\$ 18.75
IMPMNTRSSTM-5	Monitoring - SiteScope Transaction Monitor (Up to 5 Steps) - Implementation	NRC	\$ 75.00
IMPMNTRSSURLKW	Monitoring - SiteScope URL Keyword Monitor - Implementation	NRC	\$ 37.50
IMPNETFWCSCASA551020	Firewall - Cisco ASA5510/5520 - Implementation	NRC	\$ 1,200.00
IMPNETFWCSCASA554050	Firewall - Cisco ASA5540/5550 - Implementation	NRC	\$ 1,312.50
IMPNETFWCSCASA5585	Firewall - Cisco ASA5585 - Implementation	NRC	\$ 1,500.00
IMPNETFWCSC-VPN	Firewall - Dedicated Firewall VPN Termination (1 Tunnel) - Implementation	NRC	\$ 116.25
IMPNETLBNTCR101215000HA	Load Balancer - HA Netscaler 10000/12000/15000 Series - Implementation	NRC	\$ 2,250.00
IMPNETLBNTCR171921000HA	Load Balancer - HA Netscaler 17000/19000/21000 Series - Implementation	NRC	\$ 2,250.00
IMPNETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Implementation	NRC	\$ 2,250.00
IMPNETLBSSLUPGD	Load Balancer - SSL Acceleration (per Cert) - Implementation	NRC	\$ 37.50
IMPNETSWCCSC2-24CAB-HA	Network - HA Cisco 2000 Series Cabinet Switch, 24-Port - Implementation	NRC	\$ 320.00
IMPNETSWCCSC3-24CAB-HA	Network - HA Cisco 3000 Series Cabinet Switch, 24-Port - Implementation	NRC	\$ 337.50
IMPNETSWCCSC4-48CAB-HA	Network - HA Cisco 4000 Series	NRC	\$ 550.00

	Cabinet Switch, 48-Port - Implementation		
IMPNETSWCCSC5-32CAB-HA	Network - HA Cisco 5000 Series Cabinet Switch, 32-Port - Implementation	NRC	\$ 412.50
IMPNETSWCSAN-HA	Network - HA SAN Switch - Implementation	NRC	\$ 100.00
IMPNETSWVPNSL-ADL	Network - Software SSL Client-LAN VPN (Additional) - Implementation	NRC	\$ 37.50
IMPSVC-ADMGMT	Managed Active Directory Implementation	NRC	\$ 90.00
IMP-SVC-DB-Oracle	Managed DB Oracle Implementation	NRC	\$ 472.50
IMP-SVC-INCIDENT	Incident Management (Generic Customer App) Implementation	NRC	\$ 187.50
IMPSVC-WEBMGMT	Managed Web Server Implementation	NRC	\$ 90.00
INFICENTNASSTOR-250GB	250GB Enterprise Cloud Shared NAS Storage (min 1TB)	MRC	\$ 87.50
INFICENTR-100GBBUSTOR	100GB Enterprise Cloud Vembu Backup Storage	MRC	\$ 56.21
INFICENTR-100GBVMUPLSTOR	100GB Additional Enterprise Cloud VM Upload Storage	MRC	\$ 36.50
INFICENTRBDL100GBFSTOR	100GB Enterprise Cloud Compute Pool Fiber Storage	MRC	\$ 52.00
INFICENTRBDL1GHZ2GB	Enterprise Cloud Resource Bundle - 1Ghz, 2GB MEM	MRC	\$ 204.75
INFICENTRBDLLMVM20GB5GHZ-CPVD	Enterprise Cloud Resource Bundle (Large Memory VM) 5Ghz, 20GB MEM	MRC	\$ 1,610.00
INFICENTR-BUCR-1YR	Vembu Backup License Credit(s), 1 Year	ARC	\$ 60.00
<i>INFICENTR-DBR-INSTALL</i>	<i>Data Backup and Restore (DBR) Initial Install / Training</i>	NRC	\$ 375.00
INFICENTR-HAUFW	Enterprise Cloud HA Utility Firewall (Included)	MRC	included
INFICENTR-HAULB	Enterprise Cloud HA Utility Load Balancer (Included)	MRC	included
INFICENTR-L2LVPN-10MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 10Mbps Tunnel	MRC	\$ 938.05
INFICENTR-L2LVPN-1MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 1Mbps Tunnel	MRC	\$ 146.00
INFICENTR-L2LVPN-3MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 3Mbps Tunnel	MRC	\$ 401.50
INFICENTR-L2LVPN-6MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 6Mbps Tunnel	MRC	\$ 792.05
INFICENTR-PRIIP-DMZ27	Private IP's (DMZ/27) - Initial	MRC	included
INFICENTR-PRIIP-INT28	Private IP's (INT/28) - Initial	MRC	included
INFICENTR-PUBIP	5 Enterprise Cloud Public IP (Included)	MRC	included

INFICENTR-PUBIP-1BUNADD	1 Enterprise Cloud Public IP (Additional)	MRC	\$ 5.00
MHDED	MH Base Server Management (Per Server)	MRC	\$ 281.70
MHDRDBREP	MH DB Log Shipping Support (Per DB instance)	MRC	\$ 81.90
MNTRNIQAPPMGR-SIMPCUST	Monitoring - Simple Cust. NetIQ AppMgr. Monitor	MRC	\$ 47.50
MNTRSSTM-1	Monitoring - Addl. SiteScope Transaction Steps (Per Step)	MRC	\$ 23.75
MNTRSSTM-5	Monitoring - SiteScope Transaction Monitor (Up to 5 Steps)	MRC	\$ 95.00
MNTRSSURLKW	Monitoring - SiteScope URL Keyword Monitor	MRC	\$ 23.75
NETBWCOM-001GUP	Committed Bandwidth, per Mbps (>1Gbps)	MRC	\$ 8.00
NETBWCOM-001M004M	Committed Bandwidth, per Mbps (1Mbps to 4Mbps)	MRC	\$ 47.50
NETBWCOM-005M050M	Committed Bandwidth, per Mbps (5Mbps to 50Mbps)	MRC	\$ 23.75
NETBWCOM-051M150M	Committed Bandwidth, per Mbps (51Mbps to 150Mbps)	MRC	\$ 19.00
NETBWCOM-151M500M	Committed Bandwidth, per Mbps (151Mbps to 500Mbps)	MRC	\$ 14.25
NETBWCOM-501M001G	Committed Bandwidth, per Mbps (501Mbps to 1Gbps)	MRC	\$ 14.25
NETFWCSCASA551020	Firewall - Cisco ASA5510/5520 - Mgd Service	MRC	\$ 468.00
NETFWCSCASA554050	Firewall - Cisco ASA5540/5550 - Mgd Service	MRC	\$ 668.00
NETFWCSCASA5585	Firewall - Cisco ASA5585 - Mgd Service	MRC	\$ 760.00
NETFWCSC-VPN	Firewall - Dedicated Firewall VPN Termination (1 Tunnel)	MRC	\$ 39.78
NETLBNTCR101215000HA	Load Balancer - HA Netscaler 10000/12000/15000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR171921000HA	Load Balancer - HA Netscaler 17000/19000/21000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Mgd Service	MRC	\$ 538.20
NETLBSSLUPGD	Load Balancer - SSL Acceleration (Per Cert)	MRC	\$ 43.00
NETSWCCSC2-24CAB-HA	Network - HA Cisco 2000 Series	MRC	\$ 268.00

	Cabinet Switch, 24-Port - Mgd Service		
NETSWCCSC3-24CAB-HA	Network - HA Cisco 3000 Series Cabinet Switch, 24-Port - Mgd Service	MRC	\$ 324.00
NETSWCCSC4-48CAB-HA	Network - HA Cisco 4000 Series Cabinet Switch, 48-Port - Mgd Service	MRC	\$ 416.00
NETSWCCSC5-32CAB-HA	Network - HA Cisco 5000 Series Cabinet Switch, 32-Port - Mgd Service	MRC	\$ 400.00
NETSWCSAN-HA	Network - HA SAN Switch - Mgd Service	MRC	\$ 80.00
NETSWVPNSL-ADL	Network - Software SSL Client-LAN VPN (Additional)	MRC	\$ 40.00
NETSWVPNSL-INCL	Network - Software SSL Client-LAN VPN (Included)	MRC	Included
PLT-120V-01U/A	Platform Fee - 120V (Per Effective 01U)	MRC	\$ 90.00
PLT-208V-01U/A	Platform Fee - 208V (Per Effective 01U)	MRC	\$ 105.00
PLT-INF-2VPU2GB	Platform Fee - Infiniserver (2VPU, 2GB)	MRC	\$ 20.00
PLT-INF-4VPU8GB	Platform Fee - Infiniserver (4VPU, 8GB)	MRC	\$ 40.00
SVC-MSSQL-SA	Managed MSSQL DB (Standalone)	MRC	\$ 319.89
SVC-ORCL-RAC	Managed Oracle DB RAC	MRC	\$ 571.28
SVC-WEBMGMT	Managed Web Server	MRC	\$ 70.20
USEB-1010	Utility Essential Security Bundle (10Mbps/10 Servers)	MRC	\$ 1,277.50
<i>USEBIMPL-1010</i>	<i>Utility Essential Security Bundle (10Mbps/10 Servers) - Implementation</i>	<i>NRC</i>	\$ 1,312.50
VDRADD1000GBSVCS	VDR - Additional usable 1000 GB storage.	MRC	\$ 148.19
VDRADDCPUSVCS	VDR - Additional GHz CPU	MRC	\$ 45.99
VDRADDRAMSVCS	VDR - Additional GB RAM	MRC	\$ 31.39
<i>VDRBASEAPPREPINSTALL</i>	<i>VDR - Application-replicated virtual machines installation</i>	<i>NRC</i>	\$ 84.00
VDRBASEAPPREPSVCS	VDR - Application-replicated virtual machines	MRC	\$ 81.76
<i>VDRBASENAPPINSTALL</i>	<i>VDR - Array-replicated virtual machines installation</i>	<i>NRC</i>	\$ 84.00
VDRBASENAPPVCS	VDR - Array-replicated virtual machines	MRC	\$ 155.49
<i>VDRHREPINSTALL</i>	<i>VDR - hypervisor-replicated virtual machines installation</i>	<i>NRC</i>	\$ 168.75
VDRHREPSVCS	VDR - hypervisor-replicated virtual machines	MRC	\$ 173.74
<i>VDRMGMTINSTALL</i>	<i>VDR - New customer base (AD, etc..) installation</i>	<i>NRC</i>	\$ 6,750.00

VDRSRO1000GB	SRO - 1000 GB Storage	MRC	\$ 203.00
VDRSROMGMTINSTALL	SRO Services - Customer Installation	NRC	\$ 600.00
MRSCIR1M4M	Managed Router Service CIR, per Mbps (1 Mbps to 4 Mbps)	MRC	\$ 47.50
MRSCIR5M50M	Managed Router Service CIR, per Mbps (5 Mbps to 50 Mbps)	MRC	\$ 23.75
MRSCIR51M150M	Managed Router Service CIR, per Mbps (51 Mbps to 150 Mbps)	MRC	\$ 19.00
MRSCIR151M500M	Managed Router Service CIR, per Mbps (151 Mbps to 500 Mbps)	MRC	\$ 14.25
MRSCIR501M1G	Managed Router Service CIR, per Mbps (501 Mbps to 1 Gbps)	MRC	\$ 14.25
60511810	MRS: FastE (100 Mbps) Managed Router Services - setup	NRC	\$ 250.00
60511815	MRS: GigE (1,000 Mbps) Managed Router Services - setup	NRC	\$ 1,250.00
60511820	MRS: 10 GbE (10,000 Mbps) Managed Router Services - setup	NRC	\$ 5,000.00
IMPNETFWCSCASA551020HA	Firewall - HA Cisco ASA5510/5520 - Implementation	NRC	\$ 2,250.00
IMPNETFWCSCASA554050HA	Firewall - HA Cisco ASA5540/5550 - Implementation	NRC	\$ 2,250.00
IMPNETFWCSCASA5585HA	Firewall - HA Cisco ASA5585 - Implementation	NRC	\$ 2,250.00
IMPNETLBNTCR101215000	Load Balancer - Netscaler 10000/12000/15000 Series (Stand Alone) - Implementation	NRC	\$ 1,687.50
IMPNETLBNTCR171921000	Load Balancer - Netscaler 17000/19000/21000 Series (Stand Alone) - Implementation	NRC	\$ 2,750.00
IMPNETLBNTCR579000	Load Balancer - Netscaler 5000/7000/9000 Series (Stand Alone) - Implementation	NRC	\$ 1,500.00
NETFWCSCASA551020HA	Firewall - HA Cisco ASA5510/5520 - Mgd Service	MRC	\$ 570.96
NETFWCSCASA554050HA	Firewall - HA Cisco ASA5540/5550 - Mgd Service	MRC	\$ 570.96
NETFWCSCASA5585HA	Firewall - HA Cisco ASA5585 - Mgd Service	MRC	\$ 570.96
NETLBNTCR101215000	Load Balancer - Netscaler 10000/12000/15000 Series (Stand Alone) - Mgd Service	MRC	\$ 1,048.00
NETLBNTCR171921000	Load Balancer - Netscaler 17000/19000/21000 Series (Stand Alone) - Mgd Service	MRC	\$ 1,124.00
NETLBNTCR579000	Load Balancer - Netscaler 5000/7000/9000 Series (Stand Alone) - Mgd Service	MRC	\$ 968.00

Pricing Notes

- Pricing below is based on a month to month commitment, with no minimum contract term required.
- No Federal services are available under this contract vehicle.
- Rates to remain in effect unless notified in writing with 30 days' notice after which time the new rate will apply to newly issued quotes; expired quotes; and service renewals.
- List rates for Resource Bursting is \$300 per month for 1GHz CPU and \$300 per month for 1GB Memory. Bursting is not available for large memory VM's.
- Bandwidth consumption in excess of purchased amount ("Bandwidth Overage") will be charged at the rate of two (2) times the per Mbps Committed Bandwidth rate.
- The minimum compute resource bundle for an Enterprise Cloud Statement of Work is 5GHz/10GB Memory, 100 GB Storage and 1Mbps Bandwidth.
- The minimum initial Backup & Restore order quantity is 500 GB.
- Customer to provide own equipment in Managed Hosting ("MH") suite. Terremark must install all MH equipment per rate schedule.
- Customer to provide insurance own insurance coverage for MH equipment.
- Customer responsible for any property tax associated with MH equipment. All MH Equipment must comply with Terremark versions and revisions.
- Customer responsible for contracting with the respective manufacturer for Operations & Maintenance support for all customer provided MH equipment.

VERIZON AKAMAI SERVICES PRICING - Web App Hosting, DNS, Data Storage, FireWall and DDoS Services

The Akamai Services Pricing Table below offers pricing for several services requested by State of NJ under Internet Services.

Service and Modules	Service Description	Pricing Units	Tier Bottom	Tier Top	Price USD (per unit)
Kona Site Defender for Web Sites (Aqua Ion, DSD, and DSA)					
Kona Site Defender for Web Site Properties	Notes: Estimated monthly usage in Mbps, MPV or GB is summed for all Web Site properties protected is used to select a price tier below. For usage over Tier 0 Akamai can provide Custom pricing.				
	Tier 3 - up to and including 75 Mbps, or 40 MPV, or 11,000	per contract		Monthly Fee	15,960.00

	GB per month; up to 5 sites				
Kona Site Defender Additional Sites	Tier 3 - Additional Sites	per site		Monthly Fee	760.00
Monthly Service Fee Per Site					
	All Tiers - Monthly Capped Burst Fee			As Incurred	7,600.00
Kona Standalone Option(s)	See "SSL Network Access" Options				
Kona Site Defender Professional Services	Standard Integration - Per Configuration - up to 2 WAF Policies		1	One Time Fee	22,610.00
All Tiers	Managed Integration - Per Configuration - up to 2 WAF Policies		1	One Time Fee	33,915.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
	Professional services security	per hour	1	One Time Fee	399.00
Aqua Ion					
Regular Site	Aqua Ion (incl. 5 MPV or 10 mbps or 1,500 GB, one site, and 5 GB NetStorage, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	5,510.00
Low Volume Site	Aqua Ion (incl. 1 MPV or 2 mbps or 300 GB, one site, and 5 GB NetStorage, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	4,188.00
GB Delivered additional commit	Overage above base	per GB	Above	0	1.90
Monthly volume	Aqua Ion Additional Committed GB	per GB	1	10,000	1.43
	Aqua Ion Additional Committed GB	per GB	10,001	50,000	0.95

Aqua Ion Additional Sites	Aqua Ion Additional Site Pricing	per site	1	5	760.00
Monthly Service Fee Per Site	Aqua Ion Additional Site Pricing	per site	6	10	570.00
Aqua Ion Professional Services	Managed Integration	per site	1	One Time Fee	28,263.00
	Upgrade from DSA, DSA Premier or DSD	per site	1	One Time Fee	20,349.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
Aqua Ion Secure					
Regular Site	Aqua Ion Secure (incl. 5 MPV or 10 mbps or 1,500 GB, 5 GB NetStorage, one site, one SSL Network Access, Secure Delivery, Access Control, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	7,714.00
Low Volume Site	Aqua Ion Secure (incl. 1 MPV or 2 mbps or 300 GB, 5 GB NetStorage, one site, one SSL Network Access, Secure Delivery, Access Control, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	6,164.00
GB Delivered additional commit	Overage above base	per GB	Above	0	2.28
Monthly volume	Aqua Ion Secure Additional Committed GB	per GB	1	10,000	1.71
	Aqua Ion Secure Additional Committed GB	per GB	10,001	50,000	1.14
Aqua Ion Additional Sites	Aqua Ion Additional Site Pricing	per site	1	5	760.00
Additional Site Fees Exclude Additional SSL Network Access	Aqua Ion Additional Site Pricing	per site	6	10	570.00
Aqua Ion Professional	Managed Integration	per site	1	One Time Fee	28,263.00

Services					
	Upgrade from DSA, DSA Premier or DSD	per site	1	One Time Fee	20,349.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00

Aqua Ion Mobile - Add-on for DSA, DSA Premier, Aqua Ion, WAA & Terra Alta only (Not Available Standalone, or with DSD)

Aqua Ion Mobile	Base Service - Includes up to 20 Million Adapated Images per Month	per	1	Monthly Fee	7,980.00
This service is only available in conjunction with Akamai Site and Web Performance Services.			2	5	10,260.00
This service leverages a specific feature set that enhances the web experience of dynamically rendered, personalized mobile web sites resulting in higher performance, reliability and provide greater visibility. Additional sites and limit on usage will be included based on tiers.			6	10	12,540.00
			11	20	14,820.00
	Adaptive Image Compression additional overage/commit	per Mio images	10	10	1,140.00
	Mobile Front End Optimization (includes 1 site)	per	1	Monthly Fee	3,420.00

Dynamic Site Accelerator

Regular Site	DSA Standard (incl. 5 MPV or 10 mbps or 1,500 GB, one site, and 5 GB NetStorage, one site, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	3,800.00
Low Volume Site	DSA Standard (incl. 1 MPV or 2 mbps or 300 GB, one site, and 5 GB NetStorage, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	2,888.00
	300GB of delivery is included per MPV committed or actual usage (whichever is higher). If the Customer exceeds this limit, a per GB fee is applied	per GB	1	As Incurred	1.52
GB Delivered additional commit	Overage above base	per GB	Above	0	1.52
Monthly volume	DSA Additional Committed GB	per GB	1	10,000	1.14
	DSA Additional Committed GB	per GB	10,001	50,000	0.76
	DSA Additional Committed GB	per GB	50,001	100,000	0.46
DSA Additional Sites	DSA Additional Site Pricing	per site	1	5	760.00
Monthly Service Fee Per Site	DSA Additional Site Pricing	per site	6	10	570.00
DSA Professional Services	Standard Integration	per site	1	One Time Fee	5,653.00
	Managed Integration	per site	1	One Time Fee	20,349.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
Dynamic Site Accelerator Secure					
Regular Site	DSA Secure (incl. 5 MPV or 10 mbps or 1,500 GB, 5 GB NetStorage, one site, one SSL Network Access, Secure Delivery, Access Control, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	5,320.00

Low Volume Site	DSA Secure (incl. 1 MPV or 2 mbps or 300 GB, 5 GB NetStorage, one site, one SSL Network Access, Secure Delivery, Access Control, 200 Site Analyzer tokens [per contract term])	per	1	Monthly Fee	4,256.00
Initial SSL Network Access: This can be either Wildcard, SAN or Third Party. Additional fees apply for additional SSL Network Access.	300GB of delivery is included per MPV committed or actual usage (whichever is higher). If the Customer exceeds this limit, a per GB fee is applied				
	Overage per GB	per GB		As Incurred	1.52
GB Delivered additional commit	Overage above base	per GB	Above	0	1.67
Monthly volume	DSA Secure Additional Committed GB	per GB	1	10,000	1.29
	DSA Secure Additional Committed GB	per GB	10,001	50,000	0.91
DSA Secure Additional Sites	DSA Additional Site Pricing	per site	1	5	760.00
Additional Site Fees Exclude Additional SSL Network Access	DSA Additional Site Pricing	per site	6	10	570.00
DSA Secure Professional Services	Standard Integration	per site	1	One Time Fee	5,653.00
	Managed Integration	per site	1	One Time Fee	20,349.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
Akamai Media Delivery					
HD Network	HD Streaming for Live and On Demand (monthly volume)				
	HD Usage (GB)	Per GB	1	449	1.90

	HD Usage (GB)	Per GB	450	749	1.52
	HD Usage (GB)	Per GB	750	1499	1.14
	HD Usage (GB)	Per GB	1500	4999	0.76
	HD Usage (GB)	Per GB	5000	9999	0.61
	HD Usage (GB)	Per GB	10000	29999	0.46
Stream Packaging	Total Hours Played per month	Per hour	0	99999	2,235.00
AMD/HD Professional Services	HD Standard Integration	Per stream	1	One Time Fee	3,990.00
	Enterprise - Custom SOW	Per hour	1	One Time Fee	340.00
Support Packages					
This Support Package will enable support up to 4 (four) web properties per set of customer contacts, per country.	Priority Support	Per Customer	1	Monthly Fee	6,460.00
Professional Services					
Aqua Ion assessment and optimization engagement twice a year, 8 hours/month (or 18 hours/quarter) for configuration updates and tuning.	Aqua Service management	Per Customer	1	Monthly Fee	3,876.00
DSA technical configuration reviews twice a year. 6 hours/month (or 18 hours/quarter) for configuration updates and consulting	DSA Service Management	Per Customer	1	Monthly Fee	3,876.00

Designated Technical Service Consultant. Bi-annual technical configuration reviews. 60 hours/quarter for configuration updates, consulting and new integrations.	Enterprise Service Management	Per Customer	1	Monthly Fee	9,690.00
Bi-annual WAF Log File and WAF Configuration Review. 15 hours/quarter for on-going WAF configuration assistance and consulting	WAF Service Management	Per Customer	1	Monthly Fee	3,230.00
One Threat Update Review per site per year. Up to 5 hours of ongoing security configuration assistance per quarter per site. Up to 5 hours of emergency security incident management per site per month. Up to 2 emergency configuration assistance requests per month.	Kona Site Defender Service Management	Per Customer	1	Monthly Fee	5,168.00
NetStorage					
Additional monthly volume commit	Overage above base	per GB	Above	0	7.60
	NetStorage Additional Committed GB	per GB	1	499	6.08
	NetStorage Additional	per GB	500	999	4.56

	Committed GB				
	NetStorage Additional Committed GB	per GB	1,000	1,999	3.04
Site Failover					
	Recurring	per instance	1	Monthly Fee	532.00
	PS Standard Integration	per instance	1	One Time Fee	2,261.00
	PS Managed Integration	per instance	1	One Time Fee	6,783.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
SiteShield					
	Monthly Service Fee	per instance	1	Monthly Fee	7,600.00
Web Application Firewall (WAF)					
	Notes: Estimated monthly usage in Mbps, MPV or GB is summed for all digital properties protected is used to select a price tier below. For usage over Tier 0 Akamai can provide Custom pricing.				
	Tier 3 - up to and including 50 Mbps, or 25 MPV, or 7,500 GB	per contract	1	Monthly Fee	5,320.00
	Tier 2- up to and including 200 Mbps, or 100 MPV, or 30,000 GB	per contract	1	Monthly Fee	7,980.00
	All Tiers - Setup Fee	per instance	1	One Time Fee	
	WAF: Rate Control sub-module	per module	1	Monthly Fee	1,064.00
	WAF: Custom Rules sub-module	per module	1	Monthly Fee	1,064.00
	WAF: Real-Time Reporting sub-module	per module	1	Monthly Fee	1,064.00
SSL Network Access					
Enables Secure Content Delivery	SSL Network Access - Setup Fee	per instance	1	One Time Fee	2,261.00

SSL Network Access - Wildcard	Monthly Recurring Fee	per instance	1	Monthly Fee	1,520.00
SSL Network Access - SAN	Monthly Recurring Fee	per instance	1	Monthly Fee	1,900.00
SSL Network Access - Extended Validation SAN	Monthly Recurring Fee	per instance	1	Monthly Fee	2,280.00
SSL Network Access - Third Party (Wildcard/SAN Only)	Monthly Recurring Fee	per instance	1	Monthly Fee	1,520.00
Enhanced DNS					
	PS Standard Integration	per instance	1	One Time Fee	2,261.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
	eDNS includes pDNS and 10 zones and 1 Billion Hits per month, DDOS fee protection included	Base fee	1	Monthly Fee	1,520.00
	Overage - Additional zones > 10 Zones	Per Zone		Monthly Fee	76.00
	eDNS includes pDNS and 50 zones and 1 Billion Hits per month, DDOS fee protection included	Base fee	1	Monthly Fee	3,800.00
	Overage - Additional zones > 50 Zones	Per Zone		Monthly Fee	38.00
	eDNS includes pDNS and 100 zones and 1 Billion Hits per month, DDOS fee protection included	Base fee	1	Monthly Fee	5,320.00
	Overage - Additional zones > 100 Zones	Per Zone		Monthly Fee	4.56
	eDNS includes pDNS and 1000 zones and 1 Billion Hits per month, DDOS fee protection included	Base fee	1	Monthly Fee	7,600.00
	Overage - Additional zones > 1000 Zones	Per Zone		Monthly Fee	1.52

Enhanced DNS - Add on Modules (only for Customers serving zones with DNSSEC signed top levels)					
Sign and Serve DNSSEC					
	PS Standard Integration	per instance	1	One Time Fee	2,261.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
	Recurring Fee (up to 50 zones)	per instance	1	Monthly Fee	6,080.00
	Additional DNS - 50 zones	per instance	1	Monthly Fee	3,800.00
Serve DNSSEC					
	PS Standard Integration	per instance	1	One Time Fee	2,261.00
	PS Enterprise Custom SOW	per hour	1	One Time Fee	340.00
	Recurring Fee (up to 50 zones)	per instance	1	Monthly Fee	1,520.00
	Additional DNS - 50 zones	per instance	1	Monthly Fee	1,140.00
Primary DNS					
	Allow customers to manage DNS records from the Luna portal without maintaining separate master name server			Monthly Fee	1,140.00
DDoS Defender					
	Tier 3 - Up To and Including 50 Mbps, or 25 MPV, or 7,500 GB; up to 3 sites	per contract	1	Monthly Fee	12,160.00
	All Tiers - Monthly Capped Burst Fee		1	As Incurred	7,600.00

DATA STORAGE SERVICES

Verizon offers several options to store customer data in the cloud through various technologies like NAS, SAN, Data Backup and Data Replication. Each of these are offered as distinct services and the pricing for these services are as listed below

Cloud Data Storage with Verizon Enterprise Cloud Services

Verizon offers Cloud Data Storage as part of our Enterprise Cloud offering. State of NJ can provision NAS and SAN resources in the cloud and connect to these resources our Internet, VPN and/or Private Network connection from Verizon or other carriers. The service requires purchase and provisioning of appropriate server resources to access the storage resources.

Data Backup and Restore Services

Verizon offers Data Backup and Restore service to securely store data in the cloud. Service is priced on a per GB basis. The service requires a Gateway device on the network where the target systems reside. The Gateway device can be a physical server or a virtual machine provided by customer that must meet Verizon specifications. Service has a minimum quantity requirement of 500 GB, additional storage can be purchased in 1GB increments thereafter.

Virtual Disaster Recovery Services

Verizon offers Virtual DR services to securely replicate customer production data to an off-premises highly redundant and available Cloud facility. The service offers Data Replication at the Hypervisor, Application and Storage Array levels. Service is priced on per Hypervisor and per Application basis whereas for Array Replication it is priced on a per TB basis.

Pricing listed below includes pricing for all the above Data Storage services. Managed Hosting Service pricing have also been included here as additional options to deploy storage in a hosted cloud environment.

Item Code	Description	Frequency	Unit Price
10010010-08UCAB	Hybrid Deployment Suite: 1/4 Cabinet (8U, 1.6kW)	MRC	\$ 584.00
10010010-GigUp	Hybrid Deployment Suite: Ethernet Uplink	NRC	\$ 37.50
10010010-SNGDVC	Hybrid Deployment Suite: 1/4 Cabinet - Single Device (8U, 360W)	MRC	\$ 372.30
10510010-DEVSETUP	Hybrid Deployment Suite: Device Setup	NRC	\$ 375.00
BAKENCryp	Encrypted Backups	MRC	\$ 13.76
BAKMTRPGB010	Shared Managed Backup - 10GB	MRC	\$ 12.60
BCSGSLBDED	Business Continuity - Global Server Load Balancing (Dedicated Device)	MRC	\$ 400.00
BCSGSLBDEDIMP	Business Continuity - Global Server	NRC	\$ 1,500.00

	Load Balancing (Dedicated Device) - Implementation		
DBR-1GBONSVCS	1 GB Backup and Restore Storage - Online (Minimum Initial Order QTY = 500)	MRC	\$ 0.72
FBRSANSTOR-010	10GB Infiniserver Fiber SAN Storage	MRC	\$ 6.75
FBRSANSTORDED-250	250GB Utility Fiber SAN Storage - Dedicated Server	MRC	\$ 162.00
HWUFFBRSANSTOR-010	Hardware Fee - 10GB Infiniserver Fiber SAN Storage per GB	MRC	\$ 0.45
HWUFINF2VPU2GB	Infiniserver - 2VPU, 2GB MEM	MRC	\$ 70.63
HWUFINF4VPU8GB	Infiniserver - 4VPU, 8GB MEM	MRC	\$ 183.19
IMPAKENCryp	Encrypted Backups - Implementation	NRC	\$ 75.00
IMPFBRSANSTORDED	Fiber SAN Storage - Dedicated Server (Per Server) - Implementation	NRC	\$ 750.00
IMPFBRSANSTORDED-UPG	Fiber SAN Storage - Dedicated Server (Per Server) - Upgrade	NRC	\$ 625.00
IMPMHDED	MH Base Server Management - Implementation (Per Server)	NRC	\$ 750.00
IMPMHDRDBREP	MH DB Log Shipping (Per DB instance) - Implementation	NRC	\$ 247.50
IMPMHINF	MH Base Infiniserver - Implementation	NRC	\$ 570.00
IMPMNTRNIQAPPMGR-SIMPCUST	Monitoring - Simple Cust. NetIQ AppMgr. Monitor - Implementation	NRC	\$ 37.50
IMPMNTRSSTM-1	Monitoring - Addl. SiteScope Transaction Steps (Per Step) - Implementation	NRC	\$ 18.75
IMPMNTRSSTM-5	Monitoring - SiteScope Transaction Monitor (Up to 5 Steps) - Implementation	NRC	\$ 75.00
IMPMNTRSSURLKW	Monitoring - SiteScope URL Keyword Monitor - Implementation	NRC	\$ 37.50
IMPNETFWCSCASA551020	Firewall - Cisco ASA5510/5520 - Implementation	NRC	\$ 1,200.00
IMPNETFWCSCASA554050	Firewall - Cisco ASA5540/5550 - Implementation	NRC	\$ 1,312.50
IMPNETFWCSCASA5585	Firewall - Cisco ASA5585 - Implementation	NRC	\$ 1,500.00
IMPNETFWCSC-VPN	Firewall - Dedicated Firewall VPN Termination (1 Tunnel) - Implementation	NRC	\$ 116.25
IMPNETLBNTCR101215000HA	Load Balancer - HA Netscaler 10000/12000/15000 Series - Implementation	NRC	\$ 2,250.00
IMPNETLBNTCR171921000HA	Load Balancer - HA Netscaler 17000/19000/21000 Series - Implementation	NRC	\$ 2,250.00

IMPNETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Implementation	NRC	\$ 2,250.00
IMPNETLBSSLUPGD	Load Balancer - SSL Acceleration (per Cert) - Implementation	NRC	\$ 37.50
IMPNETSWCCSC2-24CAB-HA	Network - HA Cisco 2000 Series Cabinet Switch, 24-Port - Implementation	NRC	\$ 320.00
IMPNETSWCCSC3-24CAB-HA	Network - HA Cisco 3000 Series Cabinet Switch, 24-Port - Implementation	NRC	\$ 337.50
IMPNETSWCCSC4-48CAB-HA	Network - HA Cisco 4000 Series Cabinet Switch, 48-Port - Implementation	NRC	\$ 550.00
IMPNETSWCCSC5-32CAB-HA	Network - HA Cisco 5000 Series Cabinet Switch, 32-Port - Implementation	NRC	\$ 412.50
IMPNETSWCSAN-HA	Network - HA SAN Switch - Implementation	NRC	\$ 100.00
IMPNETSWVPNSSSL-ADL	Network - Software SSL Client-LAN VPN (Additional) - Implementation	NRC	\$ 37.50
IMPSVC-ADMGMT	Managed Active Directory Implementation	NRC	\$ 90.00
IMP-SVC-DB-Oracle	Managed DB Oracle Implementation	NRC	\$ 472.50
IMP-SVC-INCIDENT	Incident Management (Generic Customer App) Implementation	NRC	\$ 187.50
IMPSVC-WEBMGMT	Managed Web Server Implementation	NRC	\$ 90.00
INFICENTNASSTOR-250GB	250GB Enterprise Cloud Shared NAS Storage (min 1TB)	MRC	\$ 87.50
INFICENTR-100GBBUSTOR	100GB Enterprise Cloud Vembu Backup Storage	MRC	\$ 56.21
INFICENTR-100GBVMUPLSTOR	100GB Additional Enterprise Cloud VM Upload Storage	MRC	\$ 36.50
INFICENTRBDL100GBFSTOR	100GB Enterprise Cloud Compute Pool Fiber Storage	MRC	\$ 52.00
INFICENTRBDL1GHZ2GB	Enterprise Cloud Resource Bundle - 1Ghz, 2GB MEM	MRC	\$ 204.75
INFICENTRBDLLMVM20GB5GHZ-CPVD	Enterprise Cloud Resource Bundle (Large Memory VM) 5Ghz, 20GB MEM	MRC	\$ 1,610.00
INFICENTR-BUCR-1YR	Vembu Backup License Credit(s), 1 Year	ARC	\$ 60.00
INFICENTR-DBR-INSTALL	<i>Data Backup and Restore (DBR) Initial Install / Training</i>	NRC	\$ 375.00
INFICENTR-HAUFW	Enterprise Cloud HA Utility Firewall (Included)	MRC	included
INFICENTR-HAULB	Enterprise Cloud HA Utility Load Balancer (Included)	MRC	included

INFICENTR-L2LVPN-10MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 10Mbps Tunnel	MRC	\$ 938.05
INFICENTR-L2LVPN-1MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 1Mbps Tunnel	MRC	\$ 146.00
INFICENTR-L2LVPN-3MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 3Mbps Tunnel	MRC	\$ 401.50
INFICENTR-L2LVPN-6MBPSBUN-CPVL	Enterprise Cloud LAN-LAN VPN: Initial Network + 1 x 6Mbps Tunnel	MRC	\$ 792.05
INFICENTR-PRIIP-DMZ27	Private IP's (DMZ/27) - Initial	MRC	included
INFICENTR-PRIIP-INT28	Private IP's (INT/28) - Initial	MRC	included
INFICENTR-PUBIP	5 Enterprise Cloud Public IP (Included)	MRC	included
INFICENTR-PUBIP-1BUNADD	1 Enterprise Cloud Public IP (Additional)	MRC	\$ 5.00
MHDED	MH Base Server Management (Per Server)	MRC	\$ 281.70
MHDRDBREP	MH DB Log Shipping Support (Per DB instance)	MRC	\$ 81.90
MNTRNIQAPPMGR-SIMPCUST	Monitoring - Simple Cust. NetIQ AppMgr. Monitor	MRC	\$ 47.50
MNTRSSTM-1	Monitoring - Addl. SiteScope Transaction Steps (Per Step)	MRC	\$ 23.75
MNTRSSTM-5	Monitoring - SiteScope Transaction Monitor (Up to 5 Steps)	MRC	\$ 95.00
MNTRSSURLKW	Monitoring - SiteScope URL Keyword Monitor	MRC	\$ 23.75
NETBWCOM-001GUP	Committed Bandwidth, per Mbps (>1Gbps)	MRC	\$ 8.00
NETBWCOM-001M004M	Committed Bandwidth, per Mbps (1Mbps to 4Mbps)	MRC	\$ 47.50
NETBWCOM-005M050M	Committed Bandwidth, per Mbps (5Mbps to 50Mbps)	MRC	\$ 23.75
NETBWCOM-051M150M	Committed Bandwidth, per Mbps (51Mbps to 150Mbps)	MRC	\$ 19.00
NETBWCOM-151M500M	Committed Bandwidth, per Mbps (151Mbps to 500Mbps)	MRC	\$ 14.25
NETBWCOM-501M001G	Committed Bandwidth, per Mbps (501Mbps to 1Gbps)	MRC	\$ 14.25
NETFWCSCASA551020	Firewall - Cisco ASA5510/5520 - Mgd Service	MRC	\$ 468.00
NETFWCSCASA554050	Firewall - Cisco ASA5540/5550 - Mgd Service	MRC	\$ 668.00
NETFWCSCASA5585	Firewall - Cisco ASA5585 - Mgd Service	MRC	\$ 760.00
NETFWCSC-VPN	Firewall - Dedicated Firewall VPN Termination (1 Tunnel)	MRC	\$ 39.78

NETLBNTCR101215000HA	Load Balancer - HA Netscaler 10000/12000/15000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR171921000HA	Load Balancer - HA Netscaler 17000/19000/21000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Mgd Service	MRC	\$ 538.20
NETLBNTCR579000HA	Load Balancer - HA Netscaler 5000/7000/9000 Series - Mgd Service	MRC	\$ 538.20
NETLBSSLUPGD	Load Balancer - SSL Acceleration (Per Cert)	MRC	\$ 43.00
NETSWCCSC2-24CAB-HA	Network - HA Cisco 2000 Series Cabinet Switch, 24-Port - Mgd Service	MRC	\$ 268.00
NETSWCCSC3-24CAB-HA	Network - HA Cisco 3000 Series Cabinet Switch, 24-Port - Mgd Service	MRC	\$ 324.00
NETSWCCSC4-48CAB-HA	Network - HA Cisco 4000 Series Cabinet Switch, 48-Port - Mgd Service	MRC	\$ 416.00
NETSWCCSC5-32CAB-HA	Network - HA Cisco 5000 Series Cabinet Switch, 32-Port - Mgd Service	MRC	\$ 400.00
NETSWCSAN-HA	Network - HA SAN Switch - Mgd Service	MRC	\$ 80.00
NETSWVPNSSL-ADL	Network - Software SSL Client-LAN VPN (Additional)	MRC	\$ 40.00
NETSWVPNSSL-INCL	Network - Software SSL Client-LAN VPN (Included)	MRC	Included
PLT-120V-01U/A	Platform Fee - 120V (Per Effective 01U)	MRC	\$ 90.00
PLT-208V-01U/A	Platform Fee - 208V (Per Effective 01U)	MRC	\$ 105.00
PLT-INF-2VPU2GB	Platform Fee - Infiniserver (2VPU, 2GB)	MRC	\$ 20.00
PLT-INF-4VPU8GB	Platform Fee - Infiniserver (4VPU, 8GB)	MRC	\$ 40.00
SVC-MSSQL-SA	Managed MSSQL DB (Standalone)	MRC	\$ 319.89
SVC-ORCL-RAC	Managed Oracle DB RAC	MRC	\$ 571.28
SVC-WEBMGMT	Managed Web Server	MRC	\$ 70.20
USEB-1010	Utility Essential Security Bundle (10Mbps/10 Servers)	MRC	\$ 1,277.50
<i>USEBIMPL-1010</i>	<i>Utility Essential Security Bundle (10Mbps/10 Servers) - Implementation</i>	<i>NRC</i>	\$ 1,312.50
VDRADD1000GBSVCS	VDR - Additional usable 1000 GB storage.	MRC	\$ 148.19
VDRADDCPUSVCS	VDR - Additional GHz CPU	MRC	\$ 45.99
VDRADDRAMSVCS	VDR - Additional GB RAM	MRC	\$ 31.39
VDRBASEAPPREPINSTALL	<i>VDR - Application-replicated virtual</i>	<i>NRC</i>	\$ 84.00

	<i>machines installation</i>		
VDRBASEAPPREPSVCS	VDR - Application-replicated virtual machines	MRC	\$ 81.76
VDRBASENAPPINSTALL	<i>VDR - Array-replicated virtual machines installation</i>	NRC	\$ 84.00
VDRBASENAPPSVCS	VDR - Array-replicated virtual machines	MRC	\$ 155.49
VDRHREPINSTALL	<i>VDR - hypervisor-replicated virtual machines installation</i>	NRC	\$ 168.75
VDRHREPSVCS	VDR - hypervisor-replicated virtual machines	MRC	\$ 173.74
VDRMGMTINSTALL	<i>VDR - New customer base (AD, etc..) installation</i>	NRC	\$ 6,750.00
VDRSRO1000GB	SRO - 1000 GB Storage	MRC	\$ 203.00
VDRSROMGMTINSTALL	<i>SRO Services - Customer Installation</i>	NRC	\$ 600.00
MRSCIR1M4M	Managed Router Service CIR, per Mbps (1 Mbps to 4 Mbps)	MRC	\$ 47.50
MRSCIR5M50M	Managed Router Service CIR, per Mbps (5 Mbps to 50 Mbps)	MRC	\$ 23.75
MRSCIR51M150M	Managed Router Service CIR, per Mbps (51 Mbps to 150 Mbps)	MRC	\$ 19.00
MRSCIR151M500M	Managed Router Service CIR, per Mbps (151 Mbps to 500 Mbps)	MRC	\$ 14.25
MRSCIR501M1G	Managed Router Service CIR, per Mbps (501 Mbps to 1 Gbps)	MRC	\$ 14.25
60511810	MRS: FastE (100 Mbps) Managed Router Services - setup	NRC	\$ 250.00
60511815	MRS: GigE (1,000 Mbps) Managed Router Services - setup	NRC	\$ 1,250.00
60511820	MRS: 10 GbE (10,000 Mbps) Managed Router Services - setup	NRC	\$ 5,000.00
IMPNETFWCSCASA551020HA	Firewall - HA Cisco ASA5510/5520 - Implementation	NRC	\$ 2,250.00
IMPNETFWCSCASA554050HA	Firewall - HA Cisco ASA5540/5550 - Implementation	NRC	\$ 2,250.00
IMPNETFWCSCASA5585HA	Firewall - HA Cisco ASA5585 - Implementation	NRC	\$ 2,250.00
IMPNETLBNTCR101215000	Load Balancer - Netscaler 10000/12000/15000 Series (Stand Alone) - Implementation	NRC	\$ 1,687.50
IMPNETLBNTCR171921000	Load Balancer - Netscaler 17000/19000/21000 Series (Stand Alone) - Implementation	NRC	\$ 2,750.00
IMPNETLBNTCR579000	Load Balancer - Netscaler 5000/7000/9000 Series (Stand Alone) - Implementation	NRC	\$ 1,500.00
NETFWCSCASA551020HA	Firewall - HA Cisco ASA5510/5520 -	MRC	\$ 570.96

	Mgd Service		
NETFWCSCASA554050HA	Firewall - HA Cisco ASA5540/5550 - Mgd Service	MRC	\$ 570.96
NETFWCSCASA5585HA	Firewall - HA Cisco ASA5585 - Mgd Service	MRC	\$ 570.96
NETLBNTCR101215000	Load Balancer - Netscaler 10000/12000/15000 Series (Stand Alone) - Mgd Service	MRC	\$ 1,048.00
NETLBNTCR171921000	Load Balancer - Netscaler 17000/19000/21000 Series (Stand Alone) - Mgd Service	MRC	\$ 1,124.00
NETLBNTCR579000	Load Balancer - Netscaler 5000/7000/9000 Series (Stand Alone) - Mgd Service	MRC	\$ 968.00

Pricing Notes

- Pricing below is based on a month to month commitment, with no minimum contract term required.
- No Federal services are available under this contract vehicle.
- Rates to remain in effect unless notified in writing with 30 days' notice after which time the new rate will apply to newly issued quotes; expired quotes; and service renewals.
- List rates for Resource Bursting is \$300 per month for 1GHz CPU and \$300 per month for 1GB Memory. Bursting is not available for large memory VM's.
- Bandwidth consumption in excess of purchased amount ("Bandwidth Overage") will be charged at the rate of two (2) times the per Mbps Committed Bandwidth rate.
- The minimum compute resource bundle for an Enterprise Cloud Statement of Work is 5GHz/10GB Memory, 100 GB Storage and 1Mbps Bandwidth.
- The minimum initial Backup & Restore order quantity is 500 GB.
- Customer to provide own equipment in Managed Hosting ("MH") suite. Terremark must install all MH equipment per rate schedule.
- Customer to provide insurance own insurance coverage for MH equipment.
- Customer responsible for any property tax associated with MH equipment. All MH Equipment must comply with Terremark versions and revisions.
- Customer responsible for contracting with the respective manufacturer for Operations & Maintenance support for all customer provided MH equipment.

WEB SITE DESIGN AND WEB MANAGEMENT SERVICES - Professional Services

The pricing below provides hourly rates for professional services to design Web Sites and Web-based applications. A SoW will be developed based on the scope of the services required and may include besides Professional Services, Managed Hosting

services, Akamai Services and other services quoted elsewhere under Internet Services category.

Practice	Competency	Role	Rate
Security	Compliance	Consultant	\$ 195.00
Security	Compliance	Sr. Consultant	\$ 215.00
Security	Compliance	Principal	\$ 225.00
Security	Data Protection	Consultant	\$ 195.00
Security	Data Protection	Sr. Consultant	\$ 215.00
Security	Data Protection	Principal	\$ 225.00
Security	Governance	Consultant	\$ 195.00
Security	Governance	Sr. Consultant	\$ 215.00
Security	Governance	Principal	\$ 225.00
Security	Identity and Access Management	Consultant	\$ 195.00
Security	Identity and Access Management	Sr. Consultant	\$ 215.00
Security	Identity and Access Management	Principal	\$ 225.00
Security	Risk Management	Consultant	\$ 195.00
Security	Risk Management	Sr. Consultant	\$ 215.00
Security	Risk Management	Principal	\$ 225.00
Security	Security Operations Services	Consultant	\$ 195.00
Security	Security Operations Services	Sr. Consultant	\$ 215.00
Security	Security Operations Services	Principal	\$ 225.00
Security	Threat and Vulnerability	Consultant	\$ 195.00
Security	Threat and Vulnerability	Sr. Consultant	\$ 215.00
Security	Threat and Vulnerability	Principal	\$ 225.00
Security	Forensics	Sr. Consultant	\$ 275.00
ITS	Application Infrastructure	Principal	\$ 235.00
ITS	Application Infrastructure	Sr Consultant	\$ 210.00
ITS	Application Infrastructure	Consultant	\$ 195.00
ITS	Application Infrastructure	Project Manager	\$ 185.00
ITS	Application Performance	Principal	\$ 235.00
ITS	Application Performance	Sr Consultant	\$ 210.00
ITS	Application Performance	Consultant	\$ 195.00
ITS	Application Performance	Project Manager	\$ 185.00
ITS	Business Continuity Consulting	Principal	\$ 235.00
ITS	Business Continuity Consulting	Sr Consultant	\$ 210.00
ITS	Business Continuity Consulting	Consultant	\$ 195.00
ITS	Business Continuity Consulting	Project Manager	\$ 185.00
ITS	Cloud Strategy	Principal	\$ 235.00
ITS	Cloud Strategy	Sr Consultant	\$ 210.00
ITS	Cloud Strategy	Consultant	\$ 195.00
ITS	Cloud Strategy	Project Manager	\$ 185.00
ITS	Data Center Services	Principal	\$ 235.00
ITS	Data Center Services	Sr Consultant	\$ 210.00
ITS	Data Center Services	Consultant	\$ 195.00
ITS	Data Center Services	Project Manager	\$ 185.00

SECURITY SERVICES PRICING – Firewall/IDS, DDoS, Filtering, etc

Verizon Security Services provides a broad suite of managed services for systems housed either at State of NJ facilities or within other Hosted Data Centers. Security Services can be purchased standalone or as part of a solution involving other Internet Services listed/proposed in Schedule L such as - Web Application Hosting, Email Hosting, VPN Services, etc.

The Managed Security Services Rate structure is generally composed of a Non-Recurring Charge (NRC) and a Monthly Recurring Charge (MRC).

The NRC includes charges for items such as Setup Fees, Install charge, T&M, etc. Setup Fees are charged on per site and per device basis. Security CPE is not included. Customer will need to provide CPE that is on an approved list of supported CPE for Managed Services. The approved list may change from time to time. Any exceptions are subject to review and approval by Verizon.

The Monthly charges are recurring fees for delivery of the service and vary based on term commitment. 1 yr, 2yr and 3 yr pricing is provided in the pricing table below.

Professional Services may be required for Design, Policy Review, Takeover, Migration, Configuration, Implementation, Training, etc. Professional Services will be scoped with a Statement of Work and charged at the Hourly Rates as listed under Professional Services Pricing Table under the section Web Site Design and Web Management Services.

Additional discounts are available based on the # of devices that are being managed. See Additional Discounts Table below.

Please refer to the Managed Security Services – Service Description for details on service components included with the service.

Verizon DDoS Services

Proposed Service	Monthly	Monthly	Installation
Month to Month	Month to Month	36Month Term	One-Time Cost (Month to Month Only)
DOS Shield			
50M Tier	\$1,400	\$1,172.50	\$1,000
100M Tier	\$2,517.50	\$2,110.50	\$1,000
500M Tier	\$5,740	\$4,807.50	\$1,000
1G Tier	\$9,000	ICB	\$1,000
5G Tier	ICB	ICB	ICB
10G Tier	ICB	ICB	ICB
DOS Defense Detection			
-			
Under 10Mbps	\$250	\$250	\$500
10 to 99.99Mbps	\$500	\$500	\$500
100Mbs - 999.99 Mbs	\$1,000	\$1,000	\$500
10G Tier	ICB	ICB	ICB

Managed Security Services

Managed Security Services : PREMIUM, Non Recurring Charges		Installation One-time Cost
Set-up per site		\$2,500
Set-up per site (HA)		\$5,000
Set-up fee per device (unless otherwise listed below)		\$500
NIDS/NIPS/Virtual NIDS/NIPS Set-up per device		\$1,000
Security Appliance Set-up per device		\$1,000
Load Balancer Set-up per device		\$2,500
Host Intrusion Detection Service (“HIDS”) Management Station Setup fee		\$500
HIDS Set-up fee per additional policy on each HIDS Management Station		\$500
HIDS Set-up fee per agent - full escalation		\$125
End Point Security Management Station Setup Fee		\$1,000
Content Screening Set-up fee per additional policy on each device		\$500
SEM/SIEM Platform setup fee		\$1,500
Wireless IDS (WIDS) Management Station Setup Fee		\$500
Wireless IDS (WIDS) Sensor Setup Fee		\$100
File Integrity and Policy Compliance Monitoring Management Station Setup Fee		\$500
Package of 12 Service Tickets		\$600

Managed Security Services : PREMIUM – Monthly Recurring Charges

Firewall	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Firewall Monitoring	\$480.00	\$420.00	\$360.00
Firewall Management	\$752.00	\$658.00	\$564.00
Firewall Monitoring HA	\$600.00	\$525.00	\$450.00
Firewall Management HA	\$1,052.80	\$921.20	\$789.60
Firewall Monitoring Gigabit	\$792.00	\$693.00	\$594.00
Firewall Management Gigabit	\$1,064.00	\$931.00	\$798.00
Firewall Monitoring HA Gigabit	\$990.40	\$866.60	\$742.80
Firewall Management HA Gigabit	\$1,489.60	\$1,303.40	\$1,117.20
Firewall Management Third Party VPN Management	\$240.00	\$210.00	\$180.00

Firewall with IPS	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Firewall with IPS Monitoring	\$672.00	\$588.00	\$504.00
Firewall with IPS Management	\$1,148.00	\$1,004.50	\$861.00
Firewall with IPS Monitoring HA	\$840.00	\$735.00	\$630.00
Firewall with IPS Management HA	\$1,607.20	\$1,406.30	\$1,205.40
Firewall with IPS Monitoring Gigabit	\$1,108.80	\$970.20	\$831.60
Firewall with IPS Management Gigabit	\$1,584.80	\$1,386.70	\$1,188.60
Firewall with IPS Monitoring HA Gigabit	\$1,386.40	\$1,213.10	\$1,039.80
Firewall with IPS Management HA Gigabit	\$2,218.40	\$1,941.10	\$1,663.80

Virtual firewall	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual firewall Monitoring	\$376.00	\$329.00	\$282.00
Virtual firewall Management	\$548.00	\$479.50	\$411.00
Virtual firewall Monitoring HA	\$470.40	\$411.60	\$352.80
Virtual firewall Management HA	\$767.20	\$671.30	\$575.40
Virtual firewall Monitoring Gigabit	\$451.20	\$394.80	\$338.40
Virtual firewall Management Gigabit	\$657.60	\$575.40	\$493.20
Virtual firewall Monitoring HA Gigabit	\$564.48	\$494.20	\$423.60
Virtual firewall Management HA Gigabit	\$920.64	\$805.70	\$690.60
Virtual firewall with IPS Monitoring	\$526.40	\$460.60	\$394.80
Virtual firewall with IPS Management	\$862.40	\$754.60	\$646.80
Virtual firewall with IPS Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual firewall with IPS Management HA	\$1,207.20	\$1,056.30	\$905.40
Virtual firewall with IPS Monitoring Gigabit	\$631.68	\$553.00	\$474.00
Virtual firewall with IPS Management Gigabit	\$1,034.88	\$905.80	\$776.40
Virtual firewall with IPS Monitoring HA Gigabit	\$790.08	\$691.60	\$592.80
Virtual firewall with IPS Management HA Gigabit	\$1,448.64	\$1,267.70	\$1,086.60

Network Intrusion Detection	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Network Intrusion Detection Monitoring	\$574.40	\$502.60	\$430.80
Network Intrusion Detection Management	\$957.60	\$837.90	\$718.20
Network Intrusion Detection Monitoring HA	\$717.60	\$627.90	\$538.20
Network Intrusion Detection Management HA	\$1,340.80	\$1,173.20	\$1,005.60
Network Intrusion Detection External Monitoring	\$358.40	\$313.60	\$268.80

Network Intrusion Detection External Management	\$742.40	\$649.60	\$556.80
Network Intrusion Detection External Monitoring HA	\$448.00	\$392.00	\$336.00
Network Intrusion Detection External Management HA	\$1,039.20	\$909.30	\$779.40
Network Intrusion Detection Monitoring Gigabyte	\$949.60	\$830.90	\$712.20
Network Intrusion Detection Management Gigabyte	\$1,330.40	\$1,164.10	\$997.80
Network Intrusion Detection Monitoring HA Gigabyte	\$1,186.40	\$1,038.10	\$889.80
Network Intrusion Detection Management HA Gigabyte	\$1,862.40	\$1,629.60	\$1,396.80
Network Intrusion Detection External Monitoring Gigabyte	\$593.60	\$519.40	\$445.20
Network Intrusion Detection External Management Gigabyte	\$977.60	\$855.40	\$733.20
Network Intrusion Detection External Monitoring HA Gigabyte	\$742.40	\$649.60	\$556.80
Network Intrusion Detection External Management HA Gigabyte	\$1,368.00	\$1,197.00	\$1,026.00

Virtual Network Intrusion Detection	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual Network Intrusion Detection Monitoring	\$526.40	\$460.60	\$394.80
Virtual Network Intrusion Detection Management	\$767.20	\$671.30	\$575.40
Virtual Network Intrusion Detection Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual Network Intrusion Detection Management HA	\$1,074.40	\$940.10	\$805.80
Virtual Network Intrusion Detection Monitoring Gigabit	\$632.00	\$553.00	\$474.00
Virtual Network Intrusion Detection Management Gigabit	\$920.80	\$805.70	\$690.60
Virtual Network Intrusion Detection Monitoring HA Gigabit	\$790.40	\$691.60	\$592.80
Virtual Network Intrusion Detection Management HA Gigabit	\$1,289.60	\$1,128.40	\$967.20

Network Intrusion Prevention	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Network Intrusion Prevention Monitoring	\$574.40	\$502.60	\$430.80
Network Intrusion Prevention Management	\$957.60	\$837.90	\$718.20
Network Intrusion Prevention Monitoring HA	\$717.60	\$627.90	\$538.20
Network Intrusion Prevention Management HA	\$1,340.80	\$1,173.20	\$1,005.60
Network Intrusion Prevention Monitoring Gigabyte	\$949.60	\$830.90	\$712.20
Network Intrusion Prevention Management Gigabyte	\$1,330.40	\$1,164.10	\$997.80
Network Intrusion Prevention Monitoring HA Gigabyte	\$1,186.40	\$1,038.10	\$889.80

Network Intrusion Prevention Management HA Gigabyte	\$1,862.40	\$1,629.60	\$1,396.80
--	------------	------------	------------

Virtual Network Intrusion Prevention	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Virtual Network Intrusion Prevention Monitoring	\$526.40	\$460.60	\$394.80
Virtual Network Intrusion Prevention Management	\$767.20	\$671.30	\$575.40
Virtual Network Intrusion Prevention Monitoring HA	\$658.40	\$576.10	\$493.80
Virtual Network Intrusion Prevention Management HA	\$1,074.40	\$940.10	\$805.80
Virtual Network Intrusion Prevention Monitoring Gigabit	\$632.00	\$553.00	\$474.00
Virtual Network Intrusion Prevention Management Gigabit	\$920.80	\$805.70	\$690.60
Virtual Network Intrusion Prevention Monitoring HA Gigabit	\$790.40	\$691.60	\$592.80
Virtual Network Intrusion Prevention Management HA Gigabit	\$1,289.60	\$1,128.40	\$967.20

Router	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Router Monitoring	\$480.00	\$420.00	\$360.00
Router Management	\$752.00	\$658.00	\$564.00
Router Monitoring HA	\$600.00	\$525.00	\$450.00
Router Management HA	\$1,052.80	\$921.20	\$789.60
Router Monitoring Gigabit	\$576.00	\$504.00	\$432.00
Router Management Gigabit	\$902.40	\$789.60	\$676.80
Router Monitoring HA Gigabit	\$720.00	\$630.00	\$540.00
Router Management HA Gigabit	\$1,263.20	\$1,105.30	\$947.40

UTM - Security Appliance	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Security Appliance real-time escalation-mon	\$752.00	\$658.00	\$564.00
Security Appliance real-time escalation-man	\$1,196.00	\$1,046.50	\$897.00
HA Security Appliance real-time escalation-mon	\$940.00	\$822.50	\$705.00
HA Security Appliance real-time escalation-man	\$1,674.40	\$1,465.10	\$1,255.80
Security Appliance real-time escalation Gigabyte-mon	\$1,240.00	\$1,085.00	\$930.00
Security Appliance real-time escalation Gigabyte-man	\$1,974.40	\$1,727.60	\$1,480.80
HA Security Appliance real-time escalation Gigabyte-	\$1,550.40	\$1,356.60	\$1,162.80

mon

HA Security Appliance real-time escalation Gigabyte-man	\$2,764.00	\$2,418.50	\$2,073.00
---	------------	------------	------------

Email Security Gateway	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Email Security Gateway Server-mon	\$384.00	\$336.00	\$288.00
Email Security Gateway Server-man	\$1,033.60	\$904.40	\$775.20
HA Email Security Gateway Server-mon	\$480.00	\$420.00	\$360.00
HA Email Security Gateway Server-man	\$1,446.40	\$1,265.60	\$1,084.80
Anti-Spam Plug-in on Email Security Gateway Server-man	\$300.00	\$262.50	\$225.00
HA Anti-Spam Plug-in on Email Security Gateway Server-man	\$419.20	\$366.80	\$314.40

Proxy Servers	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Proxy Server-mon	\$240.00	\$210.00	\$180.00
Proxy Server-man	\$860.00	\$752.50	\$645.00
HA Proxy Server-mon	\$300.00	\$262.50	\$225.00
HA Proxy Server-man	\$1,204.00	\$1,053.50	\$903.00
Anti-Virus Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Anti-Virus Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
Anti-Spam Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Anti-Spam Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
Content Screening Plugin on Proxy Server-mon	\$128.40	\$112.70	\$96.60
Content Screening Plugin on Proxy Server-man	\$428.00	\$374.50	\$321.00
HA-Anti-Virus Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Anti-Virus Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40
HA-Anti-Spam Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Anti-Spam Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40
HA-Content Screening Plugin on Proxy Server-mon	\$160.80	\$140.70	\$120.60
HA Content Screening Plugin on Proxy Server-man	\$599.20	\$524.30	\$449.40

Content Screening Servers	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
Content Screening-mon	\$240.00	\$210.00	\$180.00

Content Screening-man	\$860.00	\$752.50	\$645.00
HA Content Screening-mon	\$300.00	\$262.50	\$225.00
HA Content Screening-man	\$1,204.00	\$1,053.50	\$903.00
Content Screening Additional Policy	\$340.00	\$297.50	\$255.00

Monthly Recurring Cost			
Health Monitoring and Management only	No Term	2 YR Term	3 YR Term
Health Monitoring and Management Only - mon	\$240.00	\$210.00	\$180.00
Health Monitoring and Management Only - man	\$360.00	\$315.00	\$270.00
HA - Health Monitoring and Management Only - mon	\$300.00	\$262.50	\$225.00
HA - Health Monitoring and Management Only - man	\$504.00	\$441.00	\$378.00

Monthly Recurring Cost			
Log Monitoring and Management	No Term	2 YR Term	3 YR Term
Log Monitoring and Management DPR Tier A - mon	\$400.00	\$350.00	\$300.00
Log Monitoring and Management DPR Tier B - mon	\$480.00	\$420.00	\$360.00
Log Monitoring and Management DPR Tier C - mon	\$560.00	\$490.00	\$420.00
Log Monitoring and Management DPR Tier D - mon	\$800.00	\$700.00	\$600.00
Log Monitoring and Management DPR Tier E - mon	\$1,200.00	\$1,050.00	\$900.00
Log Monitoring and Management DPR Tier F - mon	\$2,000.00	\$1,750.00	\$1,500.00
Log Monitoring and Management DPR Tier G - mon	\$4,000.00	\$3,500.00	\$3,000.00
Log Monitoring and Management DPR Tier H - mon	\$7,200.00	\$6,300.00	\$5,400.00
Log Monitoring and Management DPR Tier A - man	\$880.00	\$770.00	\$660.00
Log Monitoring and Management DPR Tier B - man	\$980.00	\$857.50	\$735.00
Log Monitoring and Management DPR Tier C - man	\$1,120.00	\$980.00	\$840.00
Log Monitoring and Management DPR Tier D - man	\$1,300.00	\$1,137.50	\$975.00
Log Monitoring and Management DPR Tier E - man	\$1,720.00	\$1,505.00	\$1,290.00
Log Monitoring and Management DPR Tier F - man	\$2,540.00	\$2,222.50	\$1,905.00
Log Monitoring and Management DPR Tier G - man	\$5,040.00	\$4,410.00	\$3,780.00
Log Monitoring and Management DPR Tier H - man	\$9,200.00	\$8,050.00	\$6,900.00
HA - Log Monitoring and Management DPR Tier A - mon	\$500.00	\$437.50	\$375.00
HA - Log Monitoring and Management DPR Tier B - mon	\$600.00	\$525.00	\$450.00
HA - Log Monitoring and Management DPR Tier C - mon	\$700.00	\$612.50	\$525.00
HA - Log Monitoring and Management DPR Tier D - mon	\$1,000.00	\$875.00	\$750.00
HA - Log Monitoring and Management DPR Tier E -	\$1,500.00	\$1,312.50	\$1,125.00

mon

HA - Log Monitoring and Management DPR Tier F - mon	\$2,500.00	\$2,187.50	\$1,875.00
HA - Log Monitoring and Management DPR Tier G - mon	\$5,000.00	\$4,375.00	\$3,750.00
HA - Log Monitoring and Management DPR Tier H - mon	\$9,000.00	\$7,875.00	\$6,750.00
HA - Log Monitoring and Management DPR Tier A - man	\$1,232.00	\$1,078.00	\$924.00
HA - Log Monitoring and Management DPR Tier B - man	\$1,372.00	\$1,200.50	\$1,029.00
HA - Log Monitoring and Management DPR Tier C - man	\$1,568.00	\$1,372.00	\$1,176.00
HA - Log Monitoring and Management DPR Tier D - man	\$1,820.00	\$1,592.50	\$1,365.00
HA - Log Monitoring and Management DPR Tier E - man	\$2,408.00	\$2,107.00	\$1,806.00
HA - Log Monitoring and Management DPR Tier F - man	\$3,556.00	\$3,111.50	\$2,667.00
HA - Log Monitoring and Management DPR Tier G - man	\$7,056.00	\$6,174.00	\$5,292.00
HA - Log Monitoring and Management DPR Tier H - man	\$12,880.00	\$11,270.00	\$9,660.00

Monthly Recurring Cost

Loadbalancers	No Term	2 YR Term	3 YR Term
Load Balancer-mon	\$672.00	\$588.00	\$504.00
Load Balancer-man	\$1,052.80	\$921.20	\$789.60
HA-Load Balancer-mon	\$840.00	\$735.00	\$630.00
HA-Load Balancer-man	\$1,473.60	\$1,289.40	\$1,105.20

Monthly Recurring Cost

Network Switch	No Term	2 YR Term	3 YR Term
Network-Switch-mon	\$240.00	\$210.00	\$180.00
Network-Switch-man	\$400.00	\$350.00	\$300.00
HA-Network-Switch-mon	\$300.00	\$262.50	\$225.00
HA-Network-Switch-man	\$560.00	\$490.00	\$420.00
Network-Switch-mon Gigabit	\$288.00	\$252.00	\$216.00
Network-Switch-man Gigabit	\$480.00	\$420.00	\$360.00
HA-Network-Switch-mon Gigabit	\$360.00	\$315.00	\$270.00
HA-Network-Switch-man Gigabit	\$672.00	\$588.00	\$504.00

Monthly Recurring Cost			
SSL VPN Terminators	No Term	2 YR Term	3 YR Term
SSL VPN-mon	\$247.20	\$216.30	\$185.40
SSL VPN-man	\$1,478.40	\$1,293.60	\$1,108.80
HA SSL VPN-mon	\$308.80	\$270.20	\$231.60
HA SSL VPN-man	\$2,069.60	\$1,810.90	\$1,552.20

Monthly Recurring Cost			
Application Level Firewalls	No Term	2 YR Term	3 YR Term
Application-level firewall-mon	\$571.20	\$499.80	\$428.40
Application-level firewall-man	\$800.80	\$700.70	\$600.60
HA Application-level firewall-mon	\$714.40	\$625.10	\$535.80
HA Application-level firewall-man	\$1,120.80	\$980.70	\$840.60

Monthly Recurring Cost			
Host-based Intrusion Detection	No Term	2 YR Term	3 YR Term
HIDS Management Station	\$788.00	\$689.50	\$591.00
HIDS Additional Policy	\$340.00	\$297.50	\$255.00
HIDS Full Escalation Server Sensor	\$240.00	\$210.00	\$180.00
HIDS Threshold Escalation Server Sensor	\$48.00	\$42.00	\$36.00
HIDS Threshold Escalation Desktop Sensor 1-100 Agents	\$696.00	\$609.00	\$522.00
HIDS Threshold Escalation Desktop Sensor 101-250 Agents	\$1,392.00	\$1,218.00	\$1,044.00
HIDS Threshold Escalation Desktop Sensor 251-1000 Agents	\$2,788.00	\$2,439.50	\$2,091.00
HIDS Threshold Escalation Desktop Sensor 1001-5000 Agents	\$4,180.00	\$3,657.50	\$3,135.00
HIDS Threshold Escalation Desktop Sensor 5001-10000 Agents	\$5,576.00	\$4,879.00	\$4,182.00
HIDS Threshold Escalation Desktop Sensor 10001-25000 Agents	\$6,968.00	\$6,097.00	\$5,226.00
HIDS Threshold Escalation Desktop Sensor 25001-50000 Agents	\$8,364.00	\$7,318.50	\$6,273.00
HIDS Threshold Escalation Desktop Sensor 50001-100000 Agents	\$9,756.00	\$8,536.50	\$7,317.00

End Point Security	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
End Point Management Station-mon	\$1,576.00	\$1,379.00	\$1,182.00
End Point Management Station-man	\$2,364.00	\$2,068.50	\$1,773.00
End Point Clients 1-100 Clients	\$1,218.00	\$1,066.10	\$913.80
End Point Clients 101-250 Clients	\$2,436.00	\$2,131.50	\$1,827.00
End Point Clients 251-1000 Clients	\$4,879.00	\$4,269.30	\$3,659.40
End Point Clients 1001-5000 Clients	\$7,315.00	\$6,400.80	\$5,486.40
End Point Clients 5001-10000 Clients	\$9,758.00	\$8,538.60	\$7,318.80
End Point Clients 10001-25000 Clients	\$12,194.00	\$10,670.10	\$9,145.80
End Point Clients 25001-50000 Clients	\$14,637.00	\$12,807.20	\$10,977.60
End Point Clients 50001-100000 Clients	\$17,073.00	\$14,938.70	\$12,804.60

SEM/SIEM	Monthly Recurring Cost		
	No Term	2 YR Term	3 YR Term
SEM/SIEM DPR Tier A - man	\$1,100.00	\$962.50	\$825.00
SEM/SIEM DPR Tier B - man	\$1,224.80	\$1,071.70	\$918.60
SEM/SIEM DPR Tier C - man	\$1,400.00	\$1,225.00	\$1,050.00
SEM/SIEM DPR Tier D - man	\$1,624.80	\$1,421.70	\$1,218.60
SEM/SIEM DPR Tier E - man	\$2,150.40	\$1,881.60	\$1,612.80
SEM/SIEM DPR Tier F - man	\$3,175.20	\$2,778.30	\$2,381.40
SEM/SIEM DPR Tier G - man	\$6,300.00	\$5,512.50	\$4,725.00
SEM/SIEM DPR Tier H - man	\$11,500.00	\$10,062.50	\$8,625.00
HA - SEM/SIEM DPR Tier A - mon	\$624.80	\$546.70	\$468.60
HA - SEM/SIEM DPR Tier B - mon	\$750.40	\$656.60	\$562.80
HA - SEM/SIEM DPR Tier C - mon	\$875.20	\$765.80	\$656.40
HA - SEM/SIEM DPR Tier D - mon	\$1,250.40	\$1,094.10	\$937.80
HA - SEM/SIEM DPR Tier E - mon	\$1,875.20	\$1,640.80	\$1,406.40
HA - SEM/SIEM DPR Tier F - mon	\$3,124.80	\$2,734.20	\$2,343.60
HA - SEM/SIEM DPR Tier G - mon	\$6,250.40	\$5,469.10	\$4,687.80
HA - SEM/SIEM DPR Tier H - mon	\$11,250.40	\$9,844.10	\$8,437.80
HA - SEM/SIEM DPR Tier A - man	\$1,540.00	\$1,347.50	\$1,155.00
HA - SEM/SIEM DPR Tier B - man	\$1,714.40	\$1,500.10	\$1,285.80
HA - SEM/SIEM DPR Tier C - man	\$1,960.00	\$1,715.00	\$1,470.00
HA - SEM/SIEM DPR Tier D - man	\$2,274.40	\$1,990.10	\$1,705.80
HA - SEM/SIEM DPR Tier E - man	\$3,010.40	\$2,634.10	\$2,257.80
HA - SEM/SIEM DPR Tier F - man	\$4,445.60	\$3,889.90	\$3,334.20
HA - SEM/SIEM DPR Tier G - man	\$8,820.00	\$7,717.50	\$6,615.00

HA - SEM/SIEM DPR Tier H - man	\$16,100.00	\$14,087.50	\$12,075.00
--------------------------------	-------------	-------------	-------------

Monthly Recurring Cost			
File Integrity and Policy Compliance Monitoring	No Term	2 YR Term	3 YR Term
File Integrity and Policy Compliance Monitoring - Management Station - mon	\$680.00	\$595.00	\$510.00
File Integrity and Policy Compliance Monitoring - Management Station - man	\$984.80	\$861.70	\$738.60
HA - File Integrity and Policy Compliance Monitoring - Management Station - mon	\$850.40	\$744.10	\$637.80
HA - File Integrity and Policy Compliance Monitoring - Management Station - man	\$1,378.40	\$1,206.10	\$1,033.80
File Integrity and Policy Compliance Monitoring - 1-100 Clients - mon	\$870.40	\$761.60	\$652.80
File Integrity and Policy Compliance Monitoring - 101-250 Clients - mon	\$1,740.00	\$1,522.50	\$1,305.00
File Integrity and Policy Compliance Monitoring - 251-1000 Clients - mon	\$3,484.80	\$3,049.20	\$2,613.60
File Integrity and Policy Compliance Monitoring - 1001-5000 Clients - mon	\$5,224.80	\$4,571.70	\$3,918.60
File Integrity and Policy Compliance Monitoring - 5001-10000 Clients - mon	\$6,970.40	\$6,099.10	\$5,227.80
File Integrity and Policy Compliance Monitoring - 10001-25000 Clients - mon	\$8,710.40	\$7,621.60	\$6,532.80
File Integrity and Policy Compliance Monitoring - 25001-50000 Clients - mon	\$10,455.20	\$9,148.30	\$7,841.40
File Integrity and Policy Compliance Monitoring - 50001-100000 Clients - mon	\$12,195.20	\$10,670.80	\$9,146.40

Monthly Recurring Cost			
Report Server	No Term	2 YR Term	3 YR Term
Report Server-man	\$240.00	\$210.00	\$180.00

ADDITIONAL VOLUME DISCOUNTS

Managed Security Services: Premium

Additional Volume Discounts (apply to Managed Security Services: Premium only).	Serviced Device Count (initial order)	Discount
	1 to 5	0%
	6 to 15	10%
	16 – 50	15%
	51 to 200	20%
	201+	25%

Cloud-based Security Services - Firewall, IDPS Services

Monthly Recurring Charges

Qty – 1	Cloud-Firewall-IDPS Premium Monitored & Managed	\$1550.00
Qty – 1	Cloud-Firewall Premium Monitored & Managed	\$850.00

Application Vulnerability Scanning (“AVS”)

Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	Monthly Recurring Cost
AVS-Premium (MRC is per Web Application)	\$1,550.00	NA	0%	\$1,550.00
AVS-Standard (MRC is per Web Application)	\$750.00	NA	0%	\$750.00
AVS-Baseline (MRC is per Web Application)	\$275.00	NA	0%	\$275.00
Flexible-AVS-Premium (per Web Application)		\$3,700.00	NA	NA
Flexible-AVS-Standard (per Web Application)		\$1,800.00	NA	NA
Flexible-AVS-Baseline (per Web Application)		\$650.00	NA	NA
Internal Site Scanning (Connection Kit Charge)		\$1,450.00	NA	NA

Co-Managed Vulnerability Management (“VM”) service				
Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	Monthly Recurring Cost
(Priced Per IP Address - Internal or External)				
1 +	\$27.18	NA	20%	\$ 21.74
250	\$20.87	NA	20%	\$ 16.70
500	\$14.54	NA	20%	\$ 11.63
1000	\$13.98	NA	20%	\$ 11.18
1500	\$13.44	NA	20%	\$ 10.75
2000	\$12.92	NA	20%	\$ 10.34
2500	\$12.43	NA	20%	\$ 9.94
3000	\$11.95	NA	20%	\$ 9.56
3500	\$11.49	NA	20%	\$ 9.19
4000	\$11.05	NA	20%	\$ 8.84
4500	\$10.62	NA	20%	\$ 8.50
5000	\$10.21	NA	20%	\$ 8.17
5500	\$9.82	NA	20%	\$ 7.86
6000	\$9.44	NA	20%	\$ 7.55
6500	\$9.08	NA	20%	\$ 7.26
7000	\$8.73	NA	20%	\$ 6.98
7500	\$8.39	NA	20%	\$ 6.71
8000	\$8.07	NA	20%	\$ 6.46
8500	\$7.76	NA	20%	\$ 6.21
9000	\$7.46	NA	20%	\$ 5.97
9500	\$7.18	NA	20%	\$ 5.74
10000	\$6.90	NA	20%	\$ 5.52
10500	\$6.63	NA	20%	\$ 5.30
11000	\$6.60	NA	20%	\$ 5.28
14000	\$6.58	NA	20%	\$ 5.26

Co-Managed Vulnerability Management (“VM”) service				
Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	Monthly Recurring Cost
(Priced Per IP Address - Internal or External)				
1 +	\$27.18	NA	20%	\$ 21.74

250	\$20.87	NA	20%	\$ 16.70
500	\$14.54	NA	20%	\$ 11.63
1000	\$13.98	NA	20%	\$ 11.18
1500	\$13.44	NA	20%	\$ 10.75
2000	\$12.92	NA	20%	\$ 10.34
2500	\$12.43	NA	20%	\$ 9.94
3000	\$11.95	NA	20%	\$ 9.56
3500	\$11.49	NA	20%	\$ 9.19
4000	\$11.05	NA	20%	\$ 8.84
4500	\$10.62	NA	20%	\$ 8.50
5000	\$10.21	NA	20%	\$ 8.17
5500	\$9.82	NA	20%	\$ 7.86
6000	\$9.44	NA	20%	\$ 7.55
6500	\$9.08	NA	20%	\$ 7.26
7000	\$8.73	NA	20%	\$ 6.98
7500	\$8.39	NA	20%	\$ 6.71
8000	\$8.07	NA	20%	\$ 6.46
8500	\$7.76	NA	20%	\$ 6.21
9000	\$7.46	NA	20%	\$ 5.97
9500	\$7.18	NA	20%	\$ 5.74
10000	\$6.90	NA	20%	\$ 5.52
10500	\$6.63	NA	20%	\$ 5.30
11000	\$6.60	NA	20%	\$ 5.28
14000	\$6.58	NA	20%	\$ 5.26

Managed Email Content (This service is available only to non-governmental, non-profit Eligible Entities)				
Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	Monthly Recurring Cost
Anti-Virus and Anti-Spam- 1 Year Commitment				
One-time per domain set-up fee	NA	\$80	100%	NA
Number of Service Units	NA	NA	NA	NA
25 - 999	\$1.60	NA	NA	\$1.60
1,000 - 2,499	\$1.35	NA	NA	\$1.35
2,500 – 4,999	\$1.10	NA	NA	\$1.10
5,000 +	\$0.85	NA	NA	\$0.85
Anti-Virus, Anti-Spam, Content Control and Image Control - 1 Year Commitment				
One-time per domain set-up fee	NA	\$80	100%	NA

Number of Service Units	NA	NA	NA	NA
25 - 999	\$1.90	NA	NA	\$1.90
1,000 - 2,499	\$1.60	NA	NA	\$1.60
2,500 – 4,999	\$1.35	NA	NA	\$1.35
5,000 +	\$1.10	NA	NA	\$1.10

Managed Web Content (This service is available only to non-governmental, non-profit Eligible Entities)

Proposed Service	Monthly Recurring Cost	Installation One-time Cost	Discount	Monthly Recurring Cost
Web Anti-Virus, Web Anti-Spyware, Web URL Filtering - 1 Year Commitment				
Initial order (1 IP address included)	NA	\$200.00 per order	100%	NA
Initial order (Additional IP address)	NA	\$80.00 per IP address	100%	NA
IP Address Change / Addition / Deletion	NA	\$80.00 per IP address	100%	NA
Number of Service Units	NA	NA	NA	NA
25 - 999	\$1.90	NA	0%	\$1.90
1,000 - 2,499	\$1.60	NA	0%	\$1.60
2,500 – 4,999	\$1.35	NA	0%	\$1.35
5,000 +	\$1.10	NA	0%	\$1.10

Security Management Program: Enterprise Service

Select Service Period: 90 Days

Item Description	Unit	NRC Per Unit	Discount		Discounted NRC Per Unit
Base Program Fee	Site	\$9,813	20%	NA	\$7,850
Per Policy Review	Site	\$3,881	20%	NA	\$3,105
Per Building Fee (Wireless Assessment)					
All quantities 1 to 5	Per Site	\$645	20%	NA	\$516
All quantities 6 to 10	All Quantities in Range	\$6,447	20%	NA	\$5,158
All quantities 11 to 15	All Quantities in Range	\$9,671	20%	NA	\$7,737
Per Datacenter/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$2,863	20%	NA	\$2,290

All quantities 6 to 10	All Quantities in Range	\$28,630	20%	NA	\$22,904
All quantities 11 to 15	All Quantities in Range	\$42,945	20%	NA	\$34,356
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$439	20%	NA	\$351
All quantities 2 to 5	All Quantities in Range	\$2,192	20%	NA	\$1,754
All quantities 6 to 10	All Quantities in Range	\$4,385	20%	NA	\$3,508
All quantities 11 to 20	All Quantities in Range	\$8,770	20%	NA	\$7,016
All quantities 21 to 30	All Quantities in Range	\$13,154	20%	NA	\$10,523
All quantities 31 to 40	All Quantities in Range	\$17,539	20%	NA	\$14,031
All quantities 41 to 50	All Quantities in Range	\$21,924	20%	NA	\$17,539
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$88	20%	NA	\$70
All quantities 2 to 10	All Quantities in Range	\$882	20%	NA	\$706
All quantities 11 to 25	All Quantities in Range	\$2,205	20%	NA	\$1,764
All quantities 26 to 50	All Quantities in Range	\$4,410	20%	NA	\$3,528
All quantities 51 to 100	All Quantities in Range	\$8,820	20%	NA	\$7,056
All quantities 101 to 200	All Quantities in Range	\$17,640	20%	NA	\$14,112
All quantities 201 to 500	All Quantities in Range	\$44,100	20%	NA	\$35,280
Per Phone Number Block³ Fee					
1 to 20 Blocks of 500 phone numbers	Per Block	\$315	20%	NA	\$252
¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
² PCI Scanning – If PCI Scanning added to services, PCI Scanning Service will have an additional NRC equal to the Customer's External Scanning NRC X 0.5 plus Customer's Internal Scanning NRC X 1.0. For example, a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service NRC: (External Subnet NRC for 15 subnets) x 0.5 + (Internal Subnet NRC for 40 subnets) = (\$8,770 x 0.5 + \$4,410 x 1.0) = \$8,795)					
³ Phone Number Blocks - (i.e. up to 500 phone numbers)					
Service Period: 1-year		ARC = Annual Recurring Cost			

Item Description	Unit	ARC Per Unit	Discount		Discounted ARC Per Unit
Base Program Fee	Site	\$28,037	20%	NA	\$22,430
Per Policy Review	Site	\$11,088	20%	NA	\$8,870
Per Building Fee (Wireless Assessment)					
All quantities 1 to 5	Per Site	\$1,842	20%	NA	\$1,474
All quantities 6 to 10	All Quantities in Range	\$18,420	20%	NA	\$14,736
All quantities 11 to 15	All Quantities in Range	\$27,630	20%	NA	\$22,104
Per Data center/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$8,180	20%	NA	\$6,544
All quantities 6 to 10	All Quantities in Range	\$81,800	20%	NA	\$65,440
All quantities 11 to 15	All Quantities in Range	\$122,700	20%	NA	\$98,160
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	20%	NA	\$1,002
All quantities 2 to 5	All Quantities in Range	\$6,264	20%	NA	\$5,011
All quantities 6 to 10	All Quantities in Range	\$12,528	20%	NA	\$10,022
All quantities 11 to 20	All Quantities in Range	\$25,056	20%	NA	\$20,045
All quantities 21 to 30	All Quantities in Range	\$37,584	20%	NA	\$30,067
All quantities 31 to 40	All Quantities in Range	\$50,112	20%	NA	\$40,090
All quantities 41 to 50	All Quantities in Range	\$62,640	20%	NA	\$50,112
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	20%	NA	\$202
All quantities 2 to 10	All Quantities in Range	\$2,520	20%	NA	\$2,016
All quantities 11 to 25	All Quantities in Range	\$6,300	20%	NA	\$5,040
All quantities 26 to 50	All Quantities in Range	\$12,600	20%	NA	\$10,080
All quantities 51 to 100	All Quantities in Range	\$25,200	20%	NA	\$20,160
All quantities 101 to 200	All Quantities in Range	\$50,400	20%	NA	\$40,320

All quantities 201 to 500	All Quantities in Range	\$126,000	20%	NA	\$100,800
Per Phone Number Block³ Fee					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	20%	NA	\$720
¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
² PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.					
³ Phone Number Blocks - (i.e. up to 500 phone numbers)					
Service Period: 2-year					
Item Description	Unit	ARC Per Unit			ARC Per Unit
Base Program Fee	Site	\$28,037	27%	NA	\$ 20,467.01
Per Policy Review	Site	\$11,088	27%	NA	\$ 8,094.24
Per Building Fee (Wireless Assessment)					
All quantities 1 to 5	Per Site	\$1,842	27%	NA	\$ 1,344.66
All quantities 6 to 10	All Quantities in Range	\$18,420	27%	NA	\$ 13,446.60
All quantities 11 to 15	All Quantities in Range	\$27,630	27%	NA	\$ 20,169.90
Per Data center/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$8,180	27%	NA	\$ 5,971.40
All quantities 6 to 10	All Quantities in Range	\$81,800	27%	NA	\$ 59,714.00
All quantities 11 to 15	All Quantities in Range	\$122,700	27%	NA	\$ 89,571.00
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	27%	NA	\$ 914.69
All quantities 2 to 5	All Quantities in Range	\$6,264	27%	NA	\$ 4,572.72
All quantities 6 to 10	All Quantities in Range	\$12,528	27%	NA	\$ 9,145.44
All quantities 11 to 20	All Quantities in Range	\$25,056	27%	NA	\$ 18,290.88
All quantities 21 to 30	All Quantities in	\$37,584	27%	NA	\$ 27,436.32

	Range				
All quantities 31 to 40	All Quantities in Range	\$50,112	27%	NA	\$ 36,581.76
All quantities 41 to 50	All Quantities in Range	\$62,640	27%	NA	\$ 45,727.20
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	27%	NA	\$ 183.96
All quantities 2 to 10	All Quantities in Range	\$2,520	27%	NA	\$ 1,839.60
All quantities 11 to 25	All Quantities in Range	\$6,300	27%	NA	\$ 4,599.00
All quantities 26 to 50	All Quantities in Range	\$12,600	27%	NA	\$ 9,198.00
All quantities 51 to 100	All Quantities in Range	\$25,200	27%	NA	\$ 18,396.00
All quantities 101 to 200	All Quantities in Range	\$50,400	27%	NA	\$ 36,792.00
All quantities 201 to 500	All Quantities in Range	\$126,000	27%	NA	\$ 91,980.00
Per Phone Number Block³ Fee					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	27%	NA	\$ 657.00
¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
² PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.					
³ Phone Number Blocks - (i.e. up to 500 phone numbers)					
Service Period: 3 - year					
Item Description	Unit	ARC Per Unit			ARC Per Unit
Base Program Fee	Site	\$28,037	35%	NA	\$ 18,224.05
Per Policy Review	Site	\$11,088	35%	NA	\$ 7,207.20
Per Building Fee (Wireless Assessment)					
All quantities 1 to 5	Per Site	\$1,842	35%	NA	\$ 1,197.30

All quantities 6 to 10	All Quantities in Range	\$18,420	35%	NA	\$ 11,973.00
All quantities 11 to 15	All Quantities in Range	\$27,630	35%	NA	\$ 17,959.50
Per Data center/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$8,180	35%	NA	\$ 5,317.00
All quantities 6 to 10	All Quantities in Range	\$81,800	35%	NA	\$ 53,170.00
All quantities 11 to 15	All Quantities in Range	\$122,700	35%	NA	\$ 79,755.00
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	35%	NA	\$ 814.45
All quantities 2 to 5	All Quantities in Range	\$6,264	35%	NA	\$ 4,071.60
All quantities 6 to 10	All Quantities in Range	\$12,528	35%	NA	\$ 8,143.20
All quantities 11 to 20	All Quantities in Range	\$25,056	35%	NA	\$ 16,286.40
All quantities 21 to 30	All Quantities in Range	\$37,584	35%	NA	\$ 24,429.60
All quantities 31 to 40	All Quantities in Range	\$50,112	35%	NA	\$ 32,572.80
All quantities 41 to 50	All Quantities in Range	\$62,640	35%	NA	\$ 40,716.00
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	35%	NA	\$ 163.80
All quantities 2 to 10	All Quantities in Range	\$2,520	35%	NA	\$ 1,638.00
All quantities 11 to 25	All Quantities in Range	\$6,300	35%	NA	\$ 4,095.00
All quantities 26 to 50	All Quantities in Range	\$12,600	35%	NA	\$ 8,190.00
All quantities 51 to 100	All Quantities in Range	\$25,200	35%	NA	\$ 16,380.00

All quantities 101 to 200	All Quantities in Range	\$50,400	35%	NA	\$ 32,760.00
All quantities 201 to 500	All Quantities in Range	\$126,000	35%	NA	\$ 81,900.00
Per Phone Number Block³ Fee					
1 to 20 Blocks of 500 phone numbers	Per Block	\$900	35%	NA	\$ 585.00

¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)

² PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

³ Phone Number Blocks - (i.e. up to 500 phone numbers)

Security Management Program (SMP): Perimeter Service

SMP Service Period: 1 - year					
Item Description	Unit	ARC Per Unit			ARC Per Unit
Base Program Fee	Site	\$18,588	20%	NA	\$14,870.40
Per Policy Review	Per Site	\$11,088	20%	NA	\$8,870.40
Per Data center/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$8,180	20%	NA	\$6,544.00
All quantities 6 to 10	All Quantities in Range	\$81,800	20%	NA	\$65,440.00
All quantities 11 to 15	All Quantities in Range	\$122,700	20%	NA	\$98,160.00
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	20%	NA	\$1,002.40
All quantities 2 to 5	All Quantities in Range	\$6,264	20%	NA	\$5,011.20
All quantities 6 to 10	All Quantities in Range	\$12,528	20%	NA	\$10,022.40
All quantities 11 to 20	All Quantities in	\$25,056	20%	NA	\$20,044.80

	Range				
All quantities 21 to 30	All Quantities in Range	\$37,584	20%	NA	\$30,067.20
All quantities 31 to 40	All Quantities in Range	\$50,112	20%	NA	\$40,089.60
All quantities 41 to 50	All Quantities in Range	\$62,640	20%	NA	\$50,112.00
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	20%	NA	\$201.60
All quantities 2 to 10	All Quantities in Range	\$2,520	20%	NA	\$2,016.00
All quantities 11 to 25	All Quantities in Range	\$6,300	20%	NA	\$5,040.00
All quantities 26 to 50	All Quantities in Range	\$12,600	20%	NA	\$10,080.00
All quantities 51 to 100	All Quantities in Range	\$25,200	20%	NA	\$20,160.00
All quantities 101 to 200	All Quantities in Range	\$50,400	20%	NA	\$40,320.00
All quantities 201 to 500	All Quantities in Range	\$126,000	20%	NA	\$100,800.00
¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
² PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.					
SMP Service Period: 2 - year					
Item Description	Unit	ARC Per Unit			ARC Per Unit
Base Program Fee	Site	\$18,588	27%	NA	\$13,569.24
Per Policy Review	Per Site	\$11,088	27%	NA	\$8,094.24
Per Data center/IT Suite Fee (Physical Inspection)					

All quantities 1 to 5	Per Site	\$8,180	27%	NA	\$5,971.40
All quantities 6 to 10	All Quantities in Range	\$81,800	27%	NA	\$59,714.00
All quantities 11 to 15	All Quantities in Range	\$122,700	27%	NA	\$89,571.00
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	27%	NA	\$914.69
All quantities 2 to 5	All Quantities in Range	\$6,264	27%	NA	\$4,572.72
All quantities 6 to 10	All Quantities in Range	\$12,528	27%	NA	\$9,145.44
All quantities 11 to 20	All Quantities in Range	\$25,056	27%	NA	\$18,290.88
All quantities 21 to 30	All Quantities in Range	\$37,584	27%	NA	\$27,436.32
All quantities 31 to 40	All Quantities in Range	\$50,112	27%	NA	\$36,581.76
All quantities 41 to 50	All Quantities in Range	\$62,640	27%	NA	\$45,727.20
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	27%	NA	\$183.96
All quantities 2 to 10	All Quantities in Range	\$2,520	27%	NA	\$1,839.60
All quantities 11 to 25	All Quantities in Range	\$6,300	27%	NA	\$4,599.00
All quantities 26 to 50	All Quantities in Range	\$12,600	27%	NA	\$9,198.00
All quantities 51 to 100	All Quantities in Range	\$25,200	27%	NA	\$18,396.00
All quantities 101 to 200	All Quantities in Range	\$50,400	27%	NA	\$36,792.00
All quantities 201 to 500	All Quantities in Range	\$126,000	27%	NA	\$91,980.00

¹ Subnet - (i.e. Network segments with up to 254 devices IP addresses)

² PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer's External Scanning ARC X 0.5 plus Customer's Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128.

SMP Service Period: 3 - year

Item Description	Unit	ARC Per Unit			ARC Per Unit
Base Program Fee	Site	\$18,588	35%	NA	\$12,082.20
Per Policy Review	Per Site	\$11,088	35%	NA	\$7,207.20
Per Data center/IT Suite Fee (Physical Inspection)					
All quantities 1 to 5	Per Site	\$8,180	35%	NA	\$5,317.00
All quantities 6 to 10	All Quantities in Range	\$81,800	35%	NA	\$53,170.00
All quantities 11 to 15	All Quantities in Range	\$122,700	35%	NA	\$79,755.00
Per External Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$1,253	35%	NA	\$814.45
All quantities 2 to 5	All Quantities in Range	\$6,264	35%	NA	\$4,071.60
All quantities 6 to 10	All Quantities in Range	\$12,528	35%	NA	\$8,143.20
All quantities 11 to 20	All Quantities in Range	\$25,056	35%	NA	\$16,286.40
All quantities 21 to 30	All Quantities in Range	\$37,584	35%	NA	\$24,429.60
All quantities 31 to 40	All Quantities in Range	\$50,112	35%	NA	\$32,572.80
All quantities 41 to 50	All Quantities in Range	\$62,640	35%	NA	\$40,716.00
Per Internal Subnet¹ Fee (without PCI Scanning²)					
Single subnet	Subnet	\$252	35%	NA	\$163.80

All quantities 2 to 10	All Quantities in Range	\$2,520	35%	NA	\$1,638.00
All quantities 11 to 25	All Quantities in Range	\$6,300	35%	NA	\$4,095.00
All quantities 26 to 50	All Quantities in Range	\$12,600	35%	NA	\$8,190.00
All quantities 51 to 100	All Quantities in Range	\$25,200	35%	NA	\$16,380.00
All quantities 101 to 200	All Quantities in Range	\$50,400	35%	NA	\$32,760.00
All quantities 201 to 500	All Quantities in Range	\$126,000	35%	NA	\$81,900.00
1 Subnet - (i.e. Network segments with up to 254 devices IP addresses)					
2 PCI Scanning – If PCI Scanning added to services, in addition to the Subnet Fee, PCI Scanning Service will have an ARC equal to the Customer’s External Scanning ARC X 0.5 plus Customer’s Internal Scanning ARC X 1.0. For example a Customer with 15 External Subnets and 40 Internal Subnets will have the following PCI Scanning Service ARC: (External Subnet ARC for 15 subnets) x 0.5 + (Internal Subnet ARC for 40 subnets) = (\$25,056 x 0.5 + \$12,600 x 1.0) = \$25,128					

Verizon Fraud Management Service				
Proposed Service	Annual Recurring Cost	Installation One-time	Discount	Discounted Annual Recurring Cost
Verizon Fraud Management				
Standard License	\$500,000	NA	NA	\$500,000
Professional Services – Integration, Consulting, etc	Custom – Scoped as professional services at rates quoted as per rates under ‘Professional Services Pricing Table’			

2 - FACTOR AUTHENTICATION SERVICES

Secure Access Services		
MRC Tier	# of End Users	Monthly Recurring Cost
Web Access User Level 1	Up to 1000 Users	Flat Rate \$5,000

Web Access User Level 2	1001-2499	\$5.00 per End User
Web Access User Level 3	2500-4999	\$4.00 per End User
Web Access User Level 4	5000-9999	\$3.00 per End User
Web Access User Level 5	10,000-24,999	\$2.50 per End User
Web Access User Level 6	25,000-49,999	\$2.00 per End User
Web Access User Level 7	50,000-99,999	\$1.75 per End User
Web Access User Level 8	100,000 or more	\$1.50 per End User

Corporate ID Services		
Non-Recurring Charges		
Qty – 1	Corp ID Service Setup Fees	\$2500
Annual Recurring Charges		
Qty – 100	Corporate ID User/Client License Standard SSL - one year	\$2,850
Qty – 2500	Corporate ID User/Client License Standard SSL - one year	\$30,000
Qty – 5000	Corporate ID User/Client License Standard SSL - one year	\$42,500

Universal Identity Services - UIS

Non-Recurring Charges.

Service Implementation NRC.

Item	NRC
Additional Application Implementation (beyond initial 3)	\$500
Verizon PIP / MPLS Integration Implementation	\$5,000
Directory Integration Implementation (up to 25 hours)	\$5,000

User Level Service NRCs. For certain services shown below (“User Level Services”), an NRC will be billed for each User Level Service for the number of individual Users for that User Level Service specified in the Enrollment Form (rounded up to the next unit of 50 for each User Level Service) times the relevant NRC for the individual User Level Service Order Volume for the specific User Level Service ordered. From time to time upon Customer’s order, Verizon will bill the number of additional individual Users (rounded up to the next unit of 50 for each User Level Service) for each User Level Service ordered times the relevant NRC for the individual User Level Service Order Volume.

User Level Service Order Volume (Quantity of individual orders)	NIST Level 3 (NRC per Credential Issuance instance)	Authentication Enablement Service (NRC per Authentication Enablement Identity Proofing instance)	Manual Verification of Notary/ Trusted Registration Agent Proofing Processing (NRC per Manual Verification Identity Proofing instance)
< 1,000	\$2.00	\$10.00	\$25.00
1,000 to 19,950	\$1.75	\$8.00	\$25.00
20,000 to 49,950	\$1.50	\$7.00	\$25.00
50,000 to 99,950	\$1.40	\$6.00	\$25.00
More than 100,000	\$1.25	\$5.00	\$25.00

Monthly Recurring Charges. The charges for any month include the UIS Tier MRC and the Application Throughput MRC.

UIS User Tier MRC. The UIS User Tier MRC is the greater of (a) \$3,000 or (b) the number of Users specified in the Enrollment Form (rounded up to the next unit of 50) plus the number of additional Users requested since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the “Total Users”) times the Per User MRC for the UIS Tier Level related to the number of Total Users in the table below.

UIS Tier Level	Number of Users	MRC Per User
1	Up to 2000	Flat rate \$3,000
2	2,050 to 19,950	\$1.50
3	20,000 to 49,950	\$1.25
4	50,000 to 99,950	\$1.00
5	100,000 to 249,950	\$0.80
6	250,000 to 499,950	\$0.65
7	500,000 or more	\$0.50

Additional Feature MRC. Digital Signing and E-Prescribing Workflow (“Additional Features”) are billed at a User Level. Each Additional Feature is calculated separately and the User Tier Level MRC is the greater of (a) the amount shown in UIS Tier Level 1 and (b) the number of Users specified in the Enrollment Form (rounded up to the next unit of 50) plus the number of additional Users requested since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the “Total Users”). The Additional Feature MRC is the Total Users for Digital Signing times the relevant Digital Signing MRC in the table below plus the Total Users for E-Prescribing Workflow times the relevant E-Prescribing Workflow in the table below.

UIS Tier Level	Number of Users	Digital Signing per User	E-Prescribing Workflow per User
1	Up to 2000	Flat Rate \$200	Flat Rate \$500
2	2,050 to 19,950	\$0.10	\$0.25
3	20,000 to 49,950	\$0.08	\$0.23
4	50,000 to 99,950	\$0.06	\$0.20
5	100,000 to 249,950	\$0.05	\$0.17
6	250,000 to 499,950	\$0.04	\$0.16
7	500,000 or more	\$0.04	\$0.15

Application Throughput MRC. UIS includes up to three applications at standard throughput level at no additional charge. Customer will specify application throughput on the Enrollment Form at one of the levels shown below (standard, enhanced, premium) for all of the applications. The Application Throughput MRC will be based on the total number of applications specified in the Enrollment Form plus the application additions or throughput changes requested via Change Order since the date of submission of the initial Enrollment Form during the Service Commitment, if any, (the "Total Applications") times the related MRC for the throughput and combined number of applications.

Applications	Standard Throughput MRC (1000 Users/minute or less)	Enhanced Throughput MRC (up to 100,000 Users/minute)	Premium Throughput MRC (over 100,000 Users/minute)
1-3	\$0	\$800 per application	\$1,200 per application
4 or more	\$400 per additional application	\$625 per application	\$960 per application

Rapid Response Retainer – Forensics Investigations				
Proposed Service	Annual Cost	Discount	Discounted Annual Cost	
Twenty-four (24) hours Service Level Agreement Guaranteed Response	\$25,000.00	24%	Not Applicable	\$19,000.00
Forty Eight (48) hours Service Level Agreement Guaranteed Response	\$19,000.00	21%	Not Applicable	\$15,000.00
Please refer to the Service Description for Rapid Retainer service for deliverables.				
IR/Forensics Engineering Support - Forensics Engineer - \$275 per hour				

VPN SERVICES PRICING

Secure Gateway Universal Port Pricing

SG UP Port Speed	MRC	NRC
128 k	\$105	\$62
256 k	\$155	\$62
384 k	\$192	\$62
512 k	\$223	\$62
768 k	\$326	\$62
1.024 M	\$419	\$62
1.536 M	\$620	\$124
3.072 M	\$1,054	\$372
4.608 M	\$1,209	\$372
6.144 M	\$1,612	\$372
7.68 M	\$2,015	\$372
9.216 M	\$2,418	\$372
10.752 M	\$2,821	\$372
12.288 M	\$3,224	\$372
15 M	\$4,030	\$372
18 M	\$4,644	\$372
25 M	\$6,194	\$372
44.184 M	\$9,994	\$372
50 M	\$11,160	\$620
60 M	\$12,859	\$620
70 M	\$14,403	\$620
80 M	\$15,804	\$620
90 M	\$17,069	\$620
100 M	\$18,209	\$620
155 M	\$27,100	\$620
622 M	\$104,402	\$620

Secure Gateway Retail & Remote Office Pricing

SG RRO: CPE + Management	NRC	MRC
Cisco 881	\$78	\$109
Cisco 881G (EVDO)	\$78	\$172
Cisco 891	\$78	\$156
Cisco 1941 T1	\$78	\$390

Cisco 1941 (T1 + EVDO)	\$78	\$410
Cisco 2911 (Ethernet)	\$78	\$371
Cisco 2951 T3	\$156	\$1,248
Cisco 3945 T3	\$780	\$1,716

SG RRO: Management Only	NRC	MRC
Cisco 8xx Series	\$78	\$66
Cisco 1xxx/2xxx Series	\$78	\$105
Cisco 3xxx Series	\$78	\$144

SG RRO: EVDO CPE Options	NRC	MRC
881G Adapter + Ceiling Antenna + 20' Cable	\$0	\$32
881G Adapter + Ceiling Antenna + 50' Cable	\$0	\$47
EVDO HWIC + Standard Antenna	\$0	\$45
EVDO HWIC + Extended Antenna	\$0	\$51
EVDO HWIC + Ceiling Antenna + 20' Cable	\$0	\$73
EVDO HWIC + Ceiling Antenna + 50' Cable	\$0	\$87

Installation is waived on order. As per contract it will be billed if the service is disconnected prior to 12 months.

Managed Mobility.

In lieu of all other rates, discounts or promotions, Customer will pay the following NRC and MRC's based on service type.

End User MRC	Mobility Service Offering
\$3.95 per End User	Mobile Workforce Manager End User Account (Full Service)
\$1.00 per End User	Mobile Workforce Manager End User Account (MDM Only)