

**SPECIAL NOTICE:  
UPDATE ON IMPLEMENTATION OF WSCA/NASPO COMPUTER CONTRACTS**

In July 2007, then State Treasurer Bradley Abelow announced that New Jersey would be joining a nationally-recognized purchasing cooperative to leverage its computer buying power and achieve significant cost savings for taxpayers. This notice is intended to provide a status update to the Using Agencies as well as the vendor community concerning the State's implementation of this innovative contracting program.

The WSCA<sup>1</sup>/NASPO<sup>2</sup> 2004-2009 Computer Contracts include nine (9) vendors, as listed below.

- Apple Inc.
- Dell Marketing, L.P.
- Gateway Companies, Inc.
- Howard Technology Solutions , a Division of Howard Industries, Inc.
- Hewlett Packard Company
- IBM Corporation
- Lenovo (United States) Inc.
- MPC-G, LLC
- Sun Microsystems, Inc.

The New Jersey contracts include products and a limited number of services in the following areas: (1) file/print servers and mid-range servers; (2) desktop computers, laptops and tablet PCs; (3) printers and multi-function machines; (4) storage solutions; (5) three different educational classroom package configurations; (6) monitors; and, (7) general purpose software. It must be noted that although the WSCA/NASPO contract includes them, New Jersey has specifically *excluded* PDAs because they are available through an existing State contract.

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<sup>1</sup> Western States Contracting Alliance

<sup>2</sup> National Association of State Procurement Officials

In July 2007, New Jersey and Minnesota signed the Cooperative Agreement that permits New Jersey to participate in the WSCA/NASPO 2004-2009 Computer Contracts. In addition, as of the date of this notice, the State of New Jersey has signed a Participating Addendum with each of the nine vendors listed above. The Participating Addendum is a contractual document stipulating New Jersey-specific terms and conditions. The most important New Jersey-specific condition is a preference for State firms with an emphasis on small business enterprises. Specifically, the Participating Addendum states, "To the extent that any of the services and products to be supplied under the terms of this Participating Addendum are provided by any third party other than [*the vendor*] or an affiliate under a subcontract or other arrangement..., such services, which include, by way of example but not limitation, delivery, installation, repair, maintenance and other services, shall be provided, if feasible, by companies whose home office is located in New Jersey. [*The vendor*] further agrees to make a good faith effort to meet New Jersey's small business set-aside goals..."

As of the date of this notice, the State is preparing the contract price lines necessary for State agencies to use the WSCA/NASPO 2004-2009 Computer Contracts. With the implementation of the WSCA/NASPO 2004-2009 Computer Contracts, select price lines within the State's existing Minicomputer, Microcomputer, Workstation & Associated Products ("Mini/Micro") contract will be cancelled.

The State is only implementing the WSCA/NASPO 2004-2009 Computer Contracts at this time. After the implementation is complete, the State will analyze the feasibility of and need for the separate WSCA/NASPO contracts for printers. Additional information about WSCA/NASPO contracts is available on the web at <http://www.aboutwsca.org>.