# **Courses Approved in 2010**

COURSE TITLE	COURSE	DATE(S) GIVEN	CREDIT EARNED	CONTACT
	<u>NUMBER</u>			
Transactional & Litigation Pitfalls in the Sale of Residential & Commercial Real Estate	20100114-01	01/14/10	4 in P.T.A.	Sujata Gupta 732.214.8577
NJ's Economic Stimulus Act & Recovery Zone Bond Programs	20100119-01	01/19/10	3 in P.T.A.	Danielle Holland 609.695.3481 x.118
Assessment Administration Spring 2010				Pamela Chappelle 732.932.3640 x.622
PTA Part 1 – Somerdale	20100218-01	02/18/10	15 in P.T.A.	
PTA Part 1 – Scotch Plains	20100309-01	03/09/10	15 in P.T.A.	
PTA Part 1 – Manchester	20100301-01	03/01/10	15 in P.T.A.	
PTA Part 2 – Somerdale	20100415-01	04/15/10	21 in P.T.A.	
PTA Part 2 – Mays Landing	20100218-01	02/18/10	21 in P.T.A.	
PTA Part 2 – New Brunswick	20100226-01	02/26/10	21 in P.T.A.	
PTA Part 2 – Parsippany	20100226-02	02/26/10	21 in P.T.A.	
Fundamentals of Real Property Appraisal – Bordentown	20100222-01	02/22/10	30 in Appraisal	
Income Approach – New Brunswick	20100224-01	02/24/10	30 Appraisal	
Commercial Real Estate Transactions & Leasing in a Down Economy	20100126-01	01/26/10	2.5 in P.T.A.	Sujata Gupta 732.214.8577
4 <sup>th</sup> Annual Monmouth Conference	20100204-01	02/04/10	1.5 in P.T.A.	J. Stephen Walters
			4.5 in Appraisal	609.758.7738 x.219
The Evolving Highlands Regulatory System	20100204-02	02/04/10	3 in P.T.A.	Sujata Gupta 732.214.8577
E-Mail and Internet Use/OPRA Policy	20100205-99	02/05/10 02/11/10 02/19/10	3 in P.T.A.	Patrick McNally 973.879.3248
The Benefits of Added Assessments To Municipalities	20100224-01	02/24/10	3 in P.T.A.	Marge Nuzzo 609.265.5056
Senate Bill S-2711	20100304-01	03/04/10	2 in P.T.A.	Antoinette Sost 609.737.0607 x.622
Forest Stewardship Bill and Farmland Assessment	20100306-01	03/06/10	6 in P.T.A.	Richard Conley 908.806.9100
Acquiring Property Via Adverse Possession	20100309-01	03/09/10	3 in P.T.A.	Sujata Gupta 732.214.8577
Understanding Tax Appeals at the County Tax Board	20100310-01	03/10/10	2 in P.T.A.	Martin Lynch 732.657.8121
10 <sup>th</sup> Annual March Seminar-Tax Appeals	20100318-01	03/18/10	6 in P.T.A.	J. Stephen Walters 609.758.7738 x.219
Sales Ratio Program	20100406-01	04/06/10	3 in P.T.A.	Linda Stewart 856.339.8607
Appraisers & Assessors 2010: A Real Estate Market Overview	20100406-02	04/06/10	3 in P.T.A.	Lisa Weiss 856.415.0281
Annual NJ Seminar For Property Tax Professionals	20100409-01	04/09/10	2 in P.T.A. 3 in Appraisal	Shelby P. Jackson III 203.294.2001
74 <sup>th</sup> Annual Princeton Conference	20100415-01	04/15/10	3.5 in P.T.A. 4 in Appraisal	Debra Miller 732.494.4716
Annual New Jersey NAIFA Conference				Denise Siegel 732.449.8444 x.231

7 Hour USPAP Update	20100421-01	04/21/10	7 in P.T.A.	7
How and Why USPAP Exists/How	20100421-01	04/22/10	4 in P.T.A.	
Appraisers Go Wrong	20100422-01	04/22/10	7 III 1 . 1 . 1 . 1 . 1	
Zoning: What Appraisers Should Know	20100422-02	04/22/10	3 in Appraisal	_
Condominiums, Co-op's & Planned Unit	20100422-03	04/22/10	3 in Appraisal	_
Developments/Appraising Affordable				
Housing (COAH)				
Assessor's Responsibilities During a	20100423-01	04/23/10	3 in P.T.A.	Pamela Chappelle
Revaluation/Reassessment			2 in Appraisal	732.932.3640
				x.622
Pictometry for Tax Assessors	20100430-01	04/30/10	2 in P.T.A.	Lois Finifter 609.645.5844
Understanding the Valuation Of Cell Towers	20100506-01	05/06/10	2 in Appraisal	Antoinette Sost 609.737.0607
The 4 <sup>th</sup> Annual Meadowlands	20100510 01	05/10/10	5 : D.T. A	x.622
Conference	20100519-01	05/19/10	5 in P.T.A.	Stacey Klein 201.796.1171
NRAAO Education Conference			2 in Appraisal	James Mancini
TARAN Education Conference				609.597.1000
Role of a Mil Rate Sensitivity Analysis	20100524-01	05/24/10	1.5 in Appraisal	007.277.1000
Site Licensing and Location Issues	20100524-02	05/24/10	1.5 in Appraisal	†
Tax Policy and Tax Relief in Turbulent	20100525-01	05/25/10	2 in P.T.A.	
Times				
A Tale of Two Malls	20100525-02	05/25/10	3 in Appraisal	
National USPAP Update	20100526-01	05/26/10	7 in P.T.A.	
Personal Property Discovery and Valuation	20100526-02	05/26/10	3 in P.T.A.	
Generation and Transmission Issues for the Northeast	20100526-03	05/26/10	3 in P.T.A.	
The Real Economy of the Northeast	20100526-04	05/26/10	3 in P.T.A.	
Painting Commercial Leases "Green"	20100609-01	06/09/10	3 in P.T.A.	Sujata Gupta 732,214.8577
NJ State Agriculture Development Committee Annual Appraiser Conf.	20100609-02	06/09/10	3 in Appraisal	Paul Burns 609.943.5756
Ethics and Conflicts of Interest	20100615-99	06/15/10	3 in P.T.A.	Danielle Holland
Etines and Connets of Interest	20100013-77	06/25/10	3 III 1.1.A.	609.695.3481
Real Estate Tax Appeals	20100626-01	06/26/10	3 in P.T.A.	Sujata Gupta
			V V	732.214.8577
Conference on NJ's Economy:	20100709-01	07/09/10	4 in P.T.A.	Danielle Holland
Stabilizing But Fiscal Problems				609.695.3481
Intensifying				x.118
AMANJ 57 <sup>th</sup> Annual Continuing Education Conference				J. Stephen Walters 609.758.7738
Annual Town of A	20100711 01	07/11/10	2 to D.T. A	x.219
Assessor PanelIssues of Assessors	20100711-01	07/11/10	2 in P.T.A.	4
AMANJ Business Meeting	20100712-01	07/12/10	1 in P.T.A	+
Annual Update of Legal and other Matters	20100712-02	07/12/10	2 in P.T.A.	
Status Report on Gloucester "Pilot" for	20100712-03	07/12/10	2 in P.T.A.	+
County Assessing		UII IMI IV	2 III I , I , A,	
On the Waterfront	20100712-04	07/12/10	2 in Appraisal	†
Interactive Session on Conflict	20100713-01	07/13/10	2 in P.T.A.	1
Resolution				
Facing New Issues of Technology and	20100713-02	07/13/10	1 in Appraisal	
Environment	40400=12.02	0=140110	44.55	4
Revaluation, Reassessment & the New Aspects of Chap 101	20100713-03	07/13/10	1 in P.T.A.	
Short Sales & Foreclosures	20100713-04	07/13/10	2 in Appraisal	
Realistic Preparation for Tax Court	20100713-05	07/13/10	1 in Appraisal	

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Abatements, Trusts, Exemptions, &	20100714-01	07/14/10	1.5 in P.T.A.	
Deductions	20100514.02	05/4/4/0	15: 054	4
Contamination	20100714-02	07/14/10	1.5 in P.T.A	1
Actual Income Approaches to Commercial Properties	20100714-03	07/14/10	3 in Appraisal	
Assessor's Responsibilities During a	20100730-01	07/30/10	3 in P.T.A.	Pamela Chappelle
Revaluation/Reassessment			2 in Appraisal	732.932.3640 x.622
Valuation & Technical Aspects of Renewable Energy	20100811-01	08/11/10	3 in Appraisal	Antoinette Sost 609.737.0607 x.622
Tax Appeals, Hearings, Procedures & Ajudication	20100830-01	08/30/10	3 in P.T.A.	Pamela Chappelle 732.932.3640 x.622
NJACTB 38 <sup>th</sup> Education Conference				Linda Stewart 856.339.8607
Effects of Short Sales and Foreclosures	20100831-01	08/31/10	3 in Appraisal	1
The Affairs of the State	20100831-02	08/31/15	3 in P.T.A.	†
War Stories II	20100901-01	09/01/10	3 in P.T.A.	†
P.L. 2009 Chap. 251 - Compliance Plan	20100901-02	09/01/10	3 in Appraisal	†
Field Inspection of Commercial	20100901-02	09/02/10	3 in Appraisal	†
Property	20100702-01	07/02/10	3 in Appraisar	
Recent Tax Court Decisions	20100902-02	09/02/10	3 in P.T.A.	
Digital Tax Mapping	20100903-03	09/03/10	2 in P.T.A.	1
15 <sup>th</sup> Annual September Symposium	20100915-01	09/15/10	2 in P.T.A.	Joan Esposito
			5 in Appraisal	609.844.7040
Press Training	20100916-01	09/16/10	3 in P.T.A	Marge Nuzzo 609.265.5056
Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications – Day 1	20100920-01	09/20/10	8 in Appraisal	Yvette Medina 845.986.4863
Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications	20100920-02	09/21/10	8 in Appraisal	Yvette Medina 845.986.4863
Hot Topics in Real Estate Law	20100922-01	09/22/10	5 in P.T.A.	Sujata Gupta 732-214-8577
Understanding & Utilizing Pictometry Aerial Imagery	20101019-01	10/19/10	2 in Appraisal	Antoinette Sost 609.737.0607 x.622
Added/Omitted Assessments	20101022-01	10/22/10	3 in Appraisal	Pamela Chappelle 732.932.3640 x.622
Usable vs. Non-Usable Sales	20101022-02	10/22/10	3 in P.T.A.	Pamela Chappelle 732.932.3640 x.622
Distressed Real Estate	20101027-02	10/27/10	6 in P.T.A.	Sujata Gupta 732.214.8577
<b>Educational Seminar</b>	20101027-01	10/27/10	2 in P.T.A. 5 in Appraisal	Dennis DeKlerk 856.914.3011
8 <sup>th</sup> Annual Fall Conference	20101029-01	10/29/10	5 in P.T.A. 2 in Appraisal	Debra Miller 732.494.4716
Rutgers Assessment Administration Fall 2010			- м гаррини	Pamela Chappelle 732.932.3640 x.622
PTA Part 1- Morris Plains	20101029-02	10/29/10	15 in P.T.A.	<b>A.022</b>
PTA Part 1 – New Brunswick	20100907-01	09/07/10	15 in P.T.A.	
PTA Part 1 – Hammonton	20100909-01	09/09/10	15 in P.T.A.	
PTA Part 1 – Mays Landing	20100910-01	09/10/10	15 in P.T.A.	1
PTA Part 2 – New Brunswick	20100924-01	09/24/10	21 in P.T.A.	†

PTA Part 2 – Manchester	20100913-01	09/13/10	21 in P.T.A.	٦
Real Property Appraisal	20100919-01	09/09/10	30 in Appraisal	+
Income Approach to Valuation	20100907-02	09/07/10	30 in Appraisal	_
USPAP (Uniform Standards of	20101115-01	11/15/10	7 in P.T.A.	J. Stephen Walters
<b>Professional Appraisal Practice</b> )				609.758.7738 x.219
Legislative Update	20101116-03	11/16/10	2 in P.T.A.	J. Stephen Walters 609.758.7738 x.219
2010 95 <sup>th</sup> Annual NJ League of Municipalities Conference				J. Stephen Walters 609.758.7738 x.219
Varied "Tours" of New Technologies	20101116-02	11/16/10	2 in P.T.A.	
AMANJ Business Meeting & Legislative Court Update	20101117-02	11/17/10	2 in P.T.A.	
Dos and Don'ts of Local Gov't Ethics	20101117-03	11/17/10	1.5 in P.T.A	
Refresher on Ethics/Public Meetings	20101117-04	11/17/10	1.5 in P.T.A.	
The Present State of the Real Estate Marketplace	20101118-04	11/18/10	2 in Appraisal	
Tax Revaluation	20101118-03	11/18/10	3 in P.T.A.	Danielle Holland 609.695.3481 x.118
NJ State League of Municipalities League Session				Danielle Holland 609.695.3481 x.118
Benefits of On-Line Learning for Municipal Officials and Managers	20101116-01	11/16/10	1 in P.T.A.	
Legislative Leaders Address Shared Sacrifice, State-Local Relations & Gov't Reform	20101117-01	11/17/10	1.5 in P.T.A.	
A Review of the Open Public Records Act (OPRA)	20101118-01	11/18/10	1 in P.T.A.	
Implementing the New Affordable Housing Policy	20101118-02	11/18/10	1.5 in P.T.A.	
Korpacz on Real Estate Market Trends 2010	20101117-05	11/17/10	2 in Appraisal	J. Stephen Walters 609.758.7738 x.219
<b>Examining Complex Title Issues</b>	20101201-99	12/01/10 12/13/10	2.5 in P.T.A.	Sujata Gupta 732.214.8577
The Appeals Process	20101202-01	12/02/10	2 in P.T.A.	Stacey Klein 201.796.1171

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