



RESILIENT ▶ RESOURCEFUL ▶ RESPONSIVE ▶ READY ▶ REOPEN

2020

**ANNUAL
REPORT**



**New Jersey
Casino Control Commission**

THE 2020 ANNUAL REPORT
OF THE
NEW JERSEY CASINO CONTROL COMMISSION



State of New Jersey
Governor Phil Murphy

Front Cover (top to bottom):
Craps Game at Golden Nugget
Caesars Atlantic City
Outside Dining at Borgata
Slot Machines at Ocean Casino

CORONAVIRUS

A YEAR OF RESILIENCE



In early 2020, the country faced significant challenges and uncertainty due to the global pandemic. To mitigate the spread of the coronavirus, many businesses and schools moved their operations online. With the exception of Internet gaming and Internet sports wagering, the casino hotels were closed to the public on March 16, 2020 as part of the Governor's Executive Order.

Over 20,000 employees faced not only health fears from the virus but economic and financial uncertainties. Successful food distribution events took place at Bader Field through a partnership of state and local governments, the casino industry, organized labor, and charitable organizations. The Casino Reinvestment Development Authority provided millions of dollars in grants for the Community FoodBank of NJ. Numerous other works of charity were undertaken and emergency aid provided by individuals, businesses, and government.

Every Atlantic City casino hotel made a significant investment to prepare a safe environment for reopening. After an unprecedented 107 day closure, the casinos welcomed back employees and visitors in July. In accordance with state and federal guidelines, each casino implemented health and safety plans to provide a safe environment for in-person gaming. Restrictions continued, including limited capacity of 25%, no smoking, no indoor dining until September 4, 2020, and limited amenity options. Business was further impacted during the year by travel restrictions and the cancellation of entertainment, events, conferences, and conventions.

It is important for readers of this report to recognize the impact the coronavirus pandemic had on the gaming industry in 2020 and that the financial information of 2020 is not comparable to other time periods due to coronavirus-related closures and restrictions. Longer term economic consequences remain unclear, as changes in business practices and personal habits may persist for some time. For example, the spread of the virus has boosted digital and online consumption and, for the gaming industry, has led to significant consumer interest in Internet gaming. During the closure of the casino hotels, revenue from Internet gaming sustained the businesses and provided critical funds to programs that aid New Jersey's senior citizens and disabled residents.

2020 MAJOR EVENTS

Coordinated with non-profit reentry organizations to provide formerly incarcerated individuals with information about their recently gained key license eligibility.

See page 18



Sports wagering business continued to grow despite most sporting events being canceled from March through June. New Jersey's yearly handle exceeded \$6 billion.

See pages 27 and 52

Internet Gaming Win marked another year of significant growth. Revenue was just short of one billion dollars and increased 101% from 2019.

See pages 23 and 51



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SPORTS WAGERING



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AND DISBURSEMENTS**

Photo: "PERSONAL SPACE" by Charles Barbin. 342 N. New Jersey Avenue, Atlantic City, NJ 08401. Sponsored by 48 Blocks Atlantic City, a program of the Atlantic City Arts Foundation.



VISION

Build on our reputation as a leader in gaming regulation in an environment of efficiency, and be a key partner and catalyst in promoting the general welfare, health, and prosperity of Atlantic City, the Greater Atlantic City Region, and the State of New Jersey.

MISSION

The Casino Control Commission promotes public confidence and trust in the credibility and integrity of the gaming industry as an independent licensing authority.

The Commission openly fosters partnerships and collaborates with all stakeholders while upholding objective and ethical standards with professionalism and integrity.

CORE VALUES: CUSTOMER SERVICE, KNOWLEDGE, INTEGRITY, RESOLVE, EFFICIENCY, AND SUSTAINABILITY



CHAIRMAN'S MESSAGE

Following four consecutive years of sustained growth in Atlantic City, momentum was halted in 2020 by the Coronavirus pandemic. The casino hotels were closed to the public on March 16, 2020 and remained closed until July—an unprecedented 107 days. Upon reopening, capacity was limited to 25% for the remainder of 2020. As a result, casino win from in-person gaming, often referred to as “brick and mortar,” dropped by \$1.17 billion or 43.7%. Total gaming revenue was \$2.65 billion, a decline of 19.5% for the year.

While the casino hotels were closed to mitigate the spread of the virus, Internet gaming provided a dependable source of revenue for Atlantic City's operators. In 2020, Internet gaming win grew to \$488 million, a remarkable 101% increase. This strong growth kept total gaming taxes stable, minimizing the impact on numerous state programs that benefit New Jersey's seniors and disabled citizens.

Sports wagering also helped to offset the interruption of traditional casino gaming. The casinos' sports wagering revenue rose 35% to \$166 million. Total sports wagering revenue—which includes sports wagering at New Jersey's three racetracks—topped \$398 million.

But the temporary closure of casino hotels took a toll on Atlantic City's workforce. Thousands of hospitality workers were furloughed. The casinos donated food to help displaced employees and their families weather the crisis. Numerous successful food distribution events were organized and held in Atlantic City, through a partnership between casinos, organized labor, charitable organizations, and government agencies.

“In 2020, Internet gaming win grew to \$488 million, a remarkable 101% increase.”

“The casinos' sports wagering revenue rose 35% to \$166 million.”

The Commission itself remained open for business throughout the public health emergency. To mitigate the spread of the virus during the height of the pandemic, the Commission provided its staff with the means to remotely perform its work. Applications and other documents were accepted electronically. Licenses were extended during the casinos' shutdown and the needs of our constituents—casino license applicants, casino licensees, key employee license applicants, and the public—were effectively served during the most trying time in Atlantic City's history.

Beginning in May, all public meetings were moved online. Since that time, meeting participants have been able to interact without being physically present and the general public can observe and submit public comments remotely. The Commission's online public meetings have been highly effective, greatly expanding public participation and transparency with over 25,000 views during 2020.





Several high-profile casino licensing matters were considered at virtual public meetings. After three days of online hearings, the Commission approved the merger of Eldorado Resorts, Inc. and Caesars Entertainment Corporation on July 17, 2020. On November 25, 2020, the Commission granted a casino license to Golden Nugget Online Gaming, LLC, an Internet Gaming Affiliate of Golden Nugget Atlantic City.

On November 5, 2020, the Commission granted Interim Casino Authorization to the new owner of Bally's Atlantic City effective November 18, 2020. That decision enabled Premier Entertainment AC, LLC to continue operating Bally's for up to nine months while a full licensing investigation of Premier and its qualifiers was undertaken.

The expanded use of technology was not only limited to public meetings. Virtual hearings for contested cases provided applicants with timely resolution of their cases without the need for parties to be physically present.

This year's shift toward technology provided an opportunity for the Commission to fulfill its Vision—to ***“build on our reputation as a leader in gaming regulation in an environment of efficiency.”*** The highly visible solution bolstered the reputation of both the Commission and the State of New Jersey. At the same time, prudent fiscal decision making enabled the Commission to underspend its budget by nearly \$2 million or 27%, keeping costs down for the casino operators who fund our regulatory efforts.

***“The Commission’s
online public
meetings have
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during 2020.”***

Before casinos reopened in July, they made significant investments in their facilities to provide a safe environment for returning workers and guests. I personally toured each property and was impressed by the measures that were put into place. When Atlantic City welcomed guests back in the summer, aggressive cleaning and sanitization protocols were implemented, proving that in-person gaming could happen safely.

As 2020 came to a close, the early signs of Atlantic City's recovery could be plainly seen. The present positive momentum exemplifies the city's resilience. And it bolsters confidence in the continued viability and economic strength of the gaming, tourist, convention, and resort industry of New Jersey.

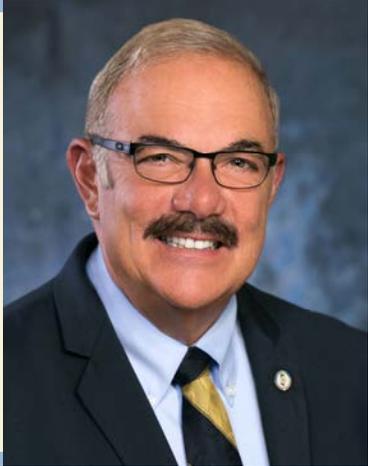
Very truly yours,

A handwritten signature in black ink, appearing to read "James T. Plousis". The signature is fluid and cursive, written over a light blue background.

James T. Plousis
Chairman



COMMISSION MEMBERS



James T. Plousis
Chairman

Chairman Plousis is a veteran public service and law enforcement professional well known for his leadership skills. He was sworn in as the eighth chairman of the Commission on December 26, 2017. He has reinvigorated the Commission’s vision as a “key partner and catalyst in promoting the general welfare, health and prosperity of New Jersey”, and has continued his strong track record of identifying and implementing efficiencies.

Plousis presided over licensing hearings for both the Hard Rock Hotel and Casino and Ocean Resort during his first year as chairman. Recent high-profile decisions include the merger of Caesars Entertainment and Eldorado Entertainment, the granting of a casino license to Golden Nugget Online Gaming, and the sale of Bally’s Atlantic City.

Plousis is committed to the state’s efforts to revitalize Atlantic City. He expanded the Commission’s participation in the community, helping to increase awareness of the many non-profit groups working to improve life in the city. As an ex-officio member of the Casino Reinvestment Development Authority, he took initiative to promote cooperation in the regional tourism industry through outreach to the business community.

He works with veteran groups to develop opportunities that link unemployed veterans with job opportunities in the casino industry. He also assists the Department of Corrections, the State Parole Board, and the New Jersey Judiciary with their shared goal to increase employer awareness of the many advantages of employing rehabilitated, trained and skilled workers who have successfully exited the criminal justice system.

His vast experience includes serving as the chairman for the State Parole Board, as United States Marshal for New Jersey, and as sheriff of Cape May County for six terms. He coordinated two of the largest Fugitive Safe Surrender Programs in the nation and was the U.S. Marshals’ Service Liaison for New Orleans during Hurricane Katrina.

As chairman of the State Parole Board, Plousis partnered with government, non-profit and private agencies to connect ex-prisoners with vocational, mental health and other key services. He also spearheaded efforts to address the needs of veterans in the criminal justice system.

Plousis serves on the Advisory Board of the Lloyd D. Levenson Institute of Gaming, Hospitality and Tourism at Stockton University. He is an active volunteer for several organizations, including Hand to Hand for Haiti. He is a graduate of Slippery Rock University and Rutgers University’s Public Manager Program. He lives in Ocean City and has two adult children.



COMMISSION MEMBERS



Alisa Cooper was appointed as a commissioner in August 2012 by Governor Chris Christie to complete an unexpired term. She was appointed in December 2014 to a full five-year term and reappointed by Governor Phil Murphy to a second full term in June 2021.

Cooper joined the Commission during a very challenging time for gaming in Atlantic City. Her vast experience, long history of involvement in the region, and enthusiasm for Atlantic City's strong potential have guided her contributions to major decisions that have provided economic growth, job creation, revitalization, and improved the Atlantic City experience for residents and visitors alike.

Cooper was born and raised in Atlantic City and is an alumna of Atlantic City High School. After earning her degree in Music Education from the University of Maryland, she returned to her home town and enjoyed several decades in the music and entertainment business, owning Alisa Cooper Orchestras. Her lifelong passion for music and children led her to a rewarding career as a music educator.

Prior to joining the Commission, Cooper served on the Atlantic County Board of Chosen Freeholders, having been elected in 2005 and reelected in 2008. While in office, she served on various committees that positively impacted the lives of Atlantic County residents.

Also in 2008, Cooper was appointed to the New Jersey State Council on the Arts, which enabled her to promote music and the arts throughout the state. She has received numerous awards for her charitable activities and has helped raise thousands of dollars for The Community Food Bank of South Jersey and the Atlantic County Animal Shelter. In 2014, she was inducted into the "Atlantic County Women's Hall of Fame" for her commitment to public service and government.

Currently, Cooper sits on the Board of the Community Foundation of South Jersey and is actively involved with a large number of community, philanthropic, and civic organizations.



In August, the Casino Control Commission congratulated Vice Chair **Sharon Anne Harrington** on her retirement and honored her for her nearly eleven years of service as a member of the Commission and her unprecedented eight terms as Vice Chair. Harrington became a Commissioner in July 2009. She was reappointed in June 2013 and retired from state service on July 1, 2020.

During Harrington's tenure, the industry was challenged with competition and economic turmoil, evolved from gaming-centric to a diversified entertainment destination, and rebounded with the introduction of Internet gaming and sports wagering.

Previously, Harrington served as Chair and Chief Administrator of the New Jersey Motor Vehicle Commission, after serving as a commissioner of the State Ethics Commission and various other public boards.

During her distinguished career, Harrington served as State Director for two U.S. Senators and worked in government relations in the private sector. Under four governors, she served as Chair of the New Jersey State Council on the Arts, working with policy leaders to advance support for the arts and cultural initiatives. While serving on the Casino Control Commission, Harrington was also an active member of the Atlantic City Arts Foundation Advisory Committee and served as Chair of Art Pride New Jersey, the state's largest arts service organization.

ACTIVITIES

Public Meetings

Public Engagements

Continuous Studies

Licensing Casinos

Economic and
Financial Matters

Licensing Casino Key Employees

Key Licensing
Interactions

Hearings and Appeals

The Casino Control Commission (Commission) is the **independent licensing authority** of New Jersey's casinos and its key employees. As a quasi-judicial panel, the Commission conducts hearings on contested casino key employee license matters as well as appeals from decisions of, or penalties imposed by, the Division of Gaming Enforcement (Division).

The Commission is comprised of up to three members, appointed by the Governor and confirmed by the State Senate. Commissioners serve staggered, five-year terms and can only be removed for cause. By law, no more than two Commissioners can be of the same political party, a requirement that provides political balance on the panel.

The success and ongoing viability of the gaming industry remains inextricably linked to the public's confidence that the State of New Jersey will ensure that people in the industry possess good character, honesty and integrity. Stewardship over that public confidence is a principal responsibility of the Commission and its Chairman.

The Commission's regulatory efforts through the years have helped create an environment in which New Jersey's casinos can prosper and from which the citizens of New Jersey benefit. With proper regulatory controls, the industry serves as a catalyst to create economic benefits for Atlantic City, the Greater Atlantic City Region, and the entire State of New Jersey.

The Commission holds regular public meetings to consider and render decisions upon applications for licensure and related determinations after consideration of all pertinent information and filings including the investigative results and recommendations of the Division.

PUBLIC MEETINGS



♣ AUTOMATION OF PUBLIC MEETINGS

In response to the coronavirus crisis, the Commission took necessary steps to safely fulfill its statutory duties and responsibilities by automating its Public Meetings. The automation project involved remote collaboration capabilities to enable public meeting participants to interact without being physically present, and for the general public to observe and submit public comments remotely. Highlights:

MARCH

Casino hotels closed to the public on March 16. The Commission implemented its Business Continuity Plan.



APRIL

Planned, designed, developed, procured, and tested new technology.

MAY

First automated meeting convened on May 6. Streaming included audio and slides.



Streaming design includes consistent content so users can quickly identify the agenda item being discussed.

Links for additional information provided.

Navigation to meetings provided on multiple locations on the agency website.

Custom URL for video sharing platform allows the public to easily identify the official channel.



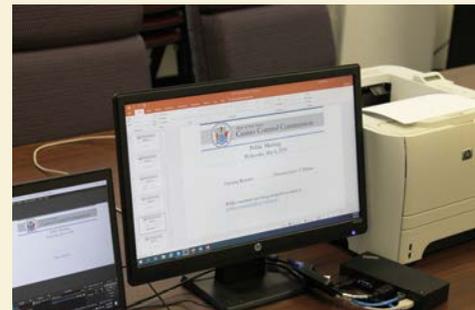
JULY

Enhancements added to include video feed and slide presentation capability for meeting participants.

DECEMBER

Automated meetings well received.

Over 25,000 views from over 25 countries.



♣ LICENSING CASINOS AND INTERNET GAMING AFFILIATES

The Commission licenses New Jersey's casinos and Internet gaming affiliates of casinos. The Commission also rules on the qualification of persons and entities required to qualify in conjunction with a casino license. Applicants are required to establish, among other things, their financial stability, integrity, responsibility, business ability and experience necessary to establish and maintain a successful, efficient casino operation. Highlights:

AC Ocean Walk, LLC and Luxor Capital Group

Found Ocean 2 LLC qualified as a new entity in Luxor Capital's and AC Ocean's ownership structure.

Granted plenary qualification to Luxor Capital Group, LP, related entities, and individual qualifiers.

Premier Entertainment, AC, LLC, Twin River Worldwide Holdings, Inc.

Held hearings and granted Interim Casino Authorization to Premier Entertainment AC, LLC, a casino license applicant and new owner of Bally's Atlantic City. Issued related rulings regarding entities and qualifiers.

MGM Resorts International

Found individuals qualified to serve including Head of Direct Marketing, Vice President of Corporate Surveillance, President of Commercial & Growth, and Vice President of Enterprise Risk Management.

Found individuals qualified to serve, on a temporary basis and subject to plenary qualification, including Portfolio President and two newly appointed Outside Directors.



GNAC, LLC, Fertitta Entertainment, Inc., and Golden Nugget Online Gaming, LLC



Granted temporary qualification to Chief Financial Officer.

Held hearings and issued a casino license to Golden Nugget Online Gaming, LLC, an Internet Gaming Affiliate of Golden Nugget, LLC, and made related determinations.

Granted temporary qualification to a newly appointed Director and Audit Committee Member of Landcadia Holdings, II Inc., parent company of Golden Nugget Online Gaming, Inc.

♣ LICENSING CASINOS AND INTERNET GAMING AFFILIATES (cont.)

HR Atlantic City, LLC and Boardwalk 1000, LLC

Found appointee temporarily qualified to serve as a member of the Board of Managers of Seminole HR Holdings and related entities, subject to plenary qualification.

Eldorado Resorts, Inc. and Caesars Entertainment Corporation

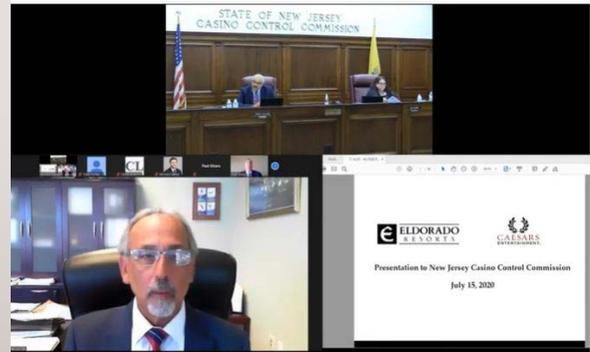
Granted plenary qualification to new members of the Board of Directors.

Found individuals qualified to serve as Executive Vice President, General Counsel, Chief Legal and Risk Officer, and Secretary and Corporate AML Officer.

As part of the merger with Eldorado Resorts, Inc., approved amendments to the Regional Lease Agreement between Caesars AC, Bally's AC, and VICI Properties Inc. and made related determinations.

Approved amendments to the Caesars and VICI Regional Lease reflecting the sale of Bally's Atlantic City.

Approved the high-profile merger of Eldorado Resorts, Inc. and Caesars Entertainment Corporation, following several days of hearings, which included consideration of financial stability and economic concentration matters as well as the licensure and qualification of new entities and individuals. Found the entity and individual qualifiers qualified and made other related determinations.



♣ HEARINGS AND APPEALS

As a quasi-judicial panel, the Commission provides **administrative due process** to all applicants and licensees and hears contested casino key employee license matters as well as appeals from decisions or penalties imposed by the Division. During a year challenged by the coronavirus crisis, the Commission was able to adapt to continue providing timely consideration of contested matters in a safe way. Highlights:



Re-adopted as published, N.J.A.C. 42A (Hearings and Appeals).

Opened **twenty-three** new contested cases.

Re-opened **five** previously closed cases.

Resolved **twenty-four** cases.

The Commission provides **transparency** in administering its duties and responds to requests for information, interviews, and speaking engagements. Highlights:

- Responded to requests for information and documents under the Freedom of Information Act and the Open Public Records Act (OPRA). In responding to OPRA requests, thousands of records were reviewed.
- Responded to requests for information from the media and other gaming jurisdictions.
- Leveraged the Commission’s website to provide public access to open data.
- Interacted with government officials and other stakeholders on a myriad of topics providing information and analyses as requested.
- Expanded the Commission’s social media profile. New or improved presence was developed on three

social media sites, significantly enhancing the quality and reach of the agency’s public engagement.

- Participated in speaking engagements telephonically, virtually, and in person. Below, **Chairman Plousis** provides information on casino gaming in Atlantic City at the **Chamber of Commerce South Jersey Series** seminar.



♣ GAMING AND NON-GAMING STUDIES

Carries on a continuous study of the operation and administration of gaming, including in other jurisdictions. The revenues, expenses and disbursements of casino licensees contained in this annual report is one product of that study.

Evaluates the proliferation of gaming along with recent trends and technologies in gaming and the operation of casinos with emphasis on the impact of competition on the Atlantic City market and regional markets.

Identifies and analyzes economic trends and opportunities.

Evaluates current and pending legislation, including in other jurisdictions.

**RESEARCHES
STUDIES
MONITORS
EVALUATES**

(Section 72 of the Casino Control Act)

OPERATIONAL HIGHLIGHTS

Guided by its mission to **promote public confidence and trust** in the credibility and integrity of the gaming industry, the Commission analyzed and considered economic and financial aspects of matters within the scope of its statutory responsibilities. Highlights:

Gaming revenue including slot machine, table game, Internet and sports wagering.	Economic analysis related to the merger of Eldorado Resorts and Caesars Entertainment and the related sale of Bally's Atlantic City to Twin River in order to inform decision makers considering licensure.	Information regarding the Casino Property Tax Stabilization Act of 2016 (PILOT) .	
Financial records filed with the Commission by applicants.	Market share, operating profit, and expenses of the Atlantic City casinos.	Economic concentration in the casino industry.	Non-gaming and gaming revenues and promotional allowances.

REVENUE CERTIFICATION

REVIEWS, AUDITS, CERTIFIES, CONFIRMS, AND MAINTAINS FORECASTS OF CASINO PARKING FEE REVENUE (Section 173.5 of the Casino Control Act)



\$2.7 million funded programs to benefit aged and disabled residents of the state and **\$13.48 million** remitted to the Casino Reinvestment Development Authority (CRDA) for the benefit of **Atlantic City***



Certified Casino Parking Fee Revenue of **\$475.22 million** (over 16 years)

43,981
Total casino industry parking spaces

Certified Casino Parking Fee Revenue of **\$16.18 million***

*Due to coronavirus crisis, FY2020 was extended three months to Sept. 30, 2020. P.L.2020, c.19. Figures are presented in 12-month fiscal period to aid comparability.

For detailed information on the number of casino parking spaces and casino parking fee revenue, see pages 65 and 66.

 LICENSING CASINO KEY EMPLOYEES AND CASINO QUALIFIERS

The Commission licenses persons involved in the operation of a casino in a supervisory capacity or empowered to make discretionary decisions on casino operations; persons empowered to make discretionary decisions on the management of an approved casino hotel and other persons the Commission designates as casino key employees. Highlights:

AC Ocean Walk, LLC

Issued initial casino key employee license and qualification for the Vice Gaming Operations, Senior Vice President and Chief Compliance Officer, and Vice President, Player Development.

Issued temporary casino key license and permission to assume duties, pending qualification, for the Vice Chief Marketing Officer and Senior Vice President and Senior Vice President of Food & Beverage.

Caesars Entertainment Corporation
Caesars Interactive Entertainment, LLC

Issued casino key license with a multi-casino endorsement and qualification for the Regional President and Chief Executive Officer and the Regional Vice President of Corporate Marketing.

Issued casino key license and qualification for the Vice President, Online Casino and Sports.

Eldorado Resorts, Inc.
Tropicana Atlantic City

Issued temporary casino key employee license and permission to assume duties, pending qualification, for the Senior Vice President and General Manager.

DGMB Casino, LLC and
Resorts Digital Gaming, LLC

Issued casino key license and qualification for Chief Executive Officer of Resorts Digital Gaming, LLC.

GNAC, LLC,
Fertitta Entertainment, Inc., and
Golden Nugget Online Gaming, LLC

Issued plenary casino key employee license and qualification for the Vice President of Casino and Hotel Technologies.

Issued temporary casino key employee license and permission to assume duties, pending qualification, for the Chief Information Security Officer.

Marina District Development Company,
LLC and
MGM Resorts International Inc.

Issued initial casino key employee license and qualification for the Vice President, Legal Counsel and Assistant Secretary and Vice President and Security Zone Lead.

Issued temporary casino key employee license and permission to assume duties, pending qualification, for the President and Chief Operating Officer, Senior Vice President Marketing, Vice President Marketing and Advertising-Regional Portfolio and Chief Information Security Officer.

Premier Entertainment, AC, LLC
Bally's AC

Issued temporary casino key employee license and permission to assume duties, pending qualification, for the Director of Corporate Finance.

♣ CASINO KEY LICENSEE INFORMATION, REVENUE, AND ACTIVITIES

MAINTAINS AND MONITORS

938 PRODUCED REPORTS AND HANDLED INQUIRIES

GENERATED LISTS AND SENT MAILINGS **91**

227 REVIEWED DISCREPANCY REPORTS TO VERIFY COMPLIANCE WITH KEY LICENSE REQUIREMENTS

17 REQUESTS TO INACTIVATE KEY LICENSEES

MULTI-CASINO ENDORSEMENTS **16**

12 REQUESTS FOR WITHDRAWAL OF KEY LICENSE APPLICATIONS

LAPSED KEY LICENSES **32**

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1,843
KEY LICENSEE TOTAL INTERACTIONS IN 2020*



\$170,292
TOTAL KEY LICENSEE FEES AND OTHER COLLECTED REVENUE IN 2020*

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102 RESUBMISSION KEYS

INITIAL KEYS **125**

91 RESUBMISSION KEYS

TEMPORARY KEYS **77**

115 INITIAL KEYS

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*Staffing levels and types of employment significantly impacted due to coronavirus-related closures and restrictions.

PARTNERSHIPS & COLLABORATIONS

Translating its vision and values into action, the Commission **openly fosters partnerships and collaborates** with New Jersey stakeholders. Leveraging its knowledge and experience, the Commission teamed with its partners to promote opportunities for participation in the casino industry. Highlights:



Participated in-person and virtually in **American Legion** events across South Jersey to promote employment opportunities in the casino industry for veterans and other underserved groups.



Governor Murphy enacted legislation giving the Commission discretion to issue Casino Key Employee Licenses to former offenders who were convicted of certain drug offenses and successfully completed recovery court. The legislation bolstered the Commission's efforts to work with government partners, including the **New Jersey Judiciary** and the **State Parole Board**, to help rehabilitated people overcome barriers that historically inhibited them from fully participating in the liberty and prosperity enjoyed by others.



In early 2020, the Commission hosted a well-attended forum, in cooperation with the Division of Gaming Enforcement, N.J. Department of Corrections, N.J. Department of Labor and Workforce Development, and the N.J. State Parole Board.

INTERGOVERNMENTAL COLLABORATION

Budget and Expenditure

Collaborated with the Department of Treasury, Administration, Office of Management and Budget, Office of Information Technology, Accounting Bureau, Contract Compliance, Property Management and Construction, and Purchase and Property to facilitate effective and efficient processes.

Facilities

Assisted Arcade Building partners and coordinated with the Department of Treasury to address facility needs such as consolidation, maintenance, parking, and security. Completed a multi-year consolidation plan to reduce agency rent costs.

Environment



Volunteered in the Department of Transportation's Adopt-A-Highway litter removal program.

Governance

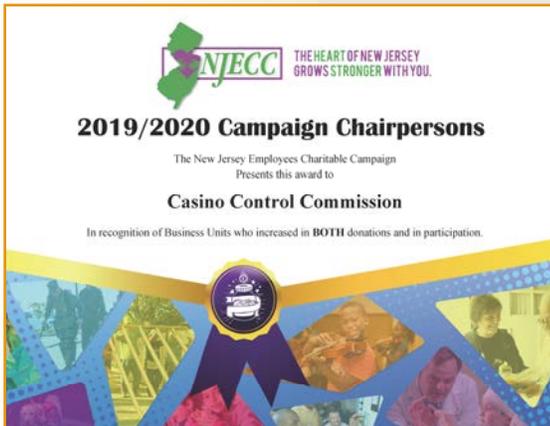
Completed the agency's Internal Control Review in cooperation with the Department of Treasury as required by the state.

Safety

Coordinated with Treasury and building management to provide a safe environment for employees and visitors through mitigation including physical layout changes, enhanced daily cleaning, regular screening of all visitors, and periodic decontamination of public areas.

Employment Practices

Maintained documentation for filing with the state's Division of Equal Employment Opportunity/Affirmative Action and monitored agency practices for compliance with related policies.



Participated in the NJ Employees Charitable Campaign.

Compliance

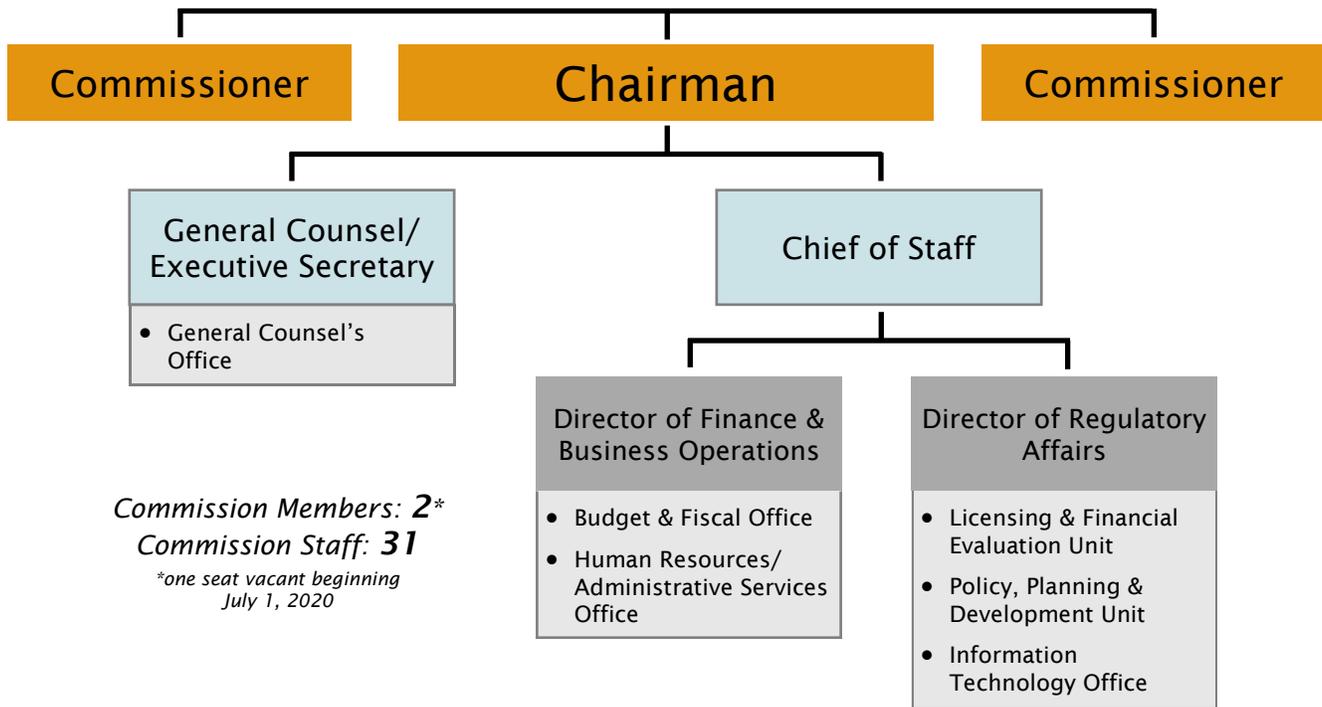
Ensured compliance with Treasury Circular Letters, Executive Orders, and other directives, including all federal and state laws and mandates.

Personnel

Worked with the Civil Service Commission to process personnel actions and to facilitate training such as mandated Ethics training, technology training, and the maintenance of professional licenses.

NEW JERSEY CASINO CONTROL COMMISSION

AS OF DECEMBER 31, 2020



In line with its vision and core values, the Commission reinforces the importance of a work environment focused on maximizing its knowledge in order to operate responsibly, efficiently, and with integrity. Highlights:

Modernized hardware and software applications to improve security and efficiency.

Monitored budget and cash flow and safeguarded assets. Underspent budget appropriation by nearly \$2 million or 27%.

Provided business continuity for critical resources.

Continued efforts to reduce the agency's carbon footprint.

CORONAVIRUS PANDEMIC WORK INITIATIVES AND ACTIONS

- ◆ Provided the means for staff to effectively work remotely.
- ◆ Completed required training in an online environment.
- ◆ Adapted to effectively serve the needs of casino licensees, casino key employee license applicants, and the public by securely accepting applications online and scheduling appointments for in-person service when required.
- ◆ In consultation with the Division of Gaming Enforcement, granted a three month extension for the filing of key license resubmissions with a due date up to June 30, 2020.
- ◆ Adapted to provide applicants with timely virtual hearings on contested cases without any of the parties physically present.
- ◆ Held three special public meetings to address emergent needs of the casinos.

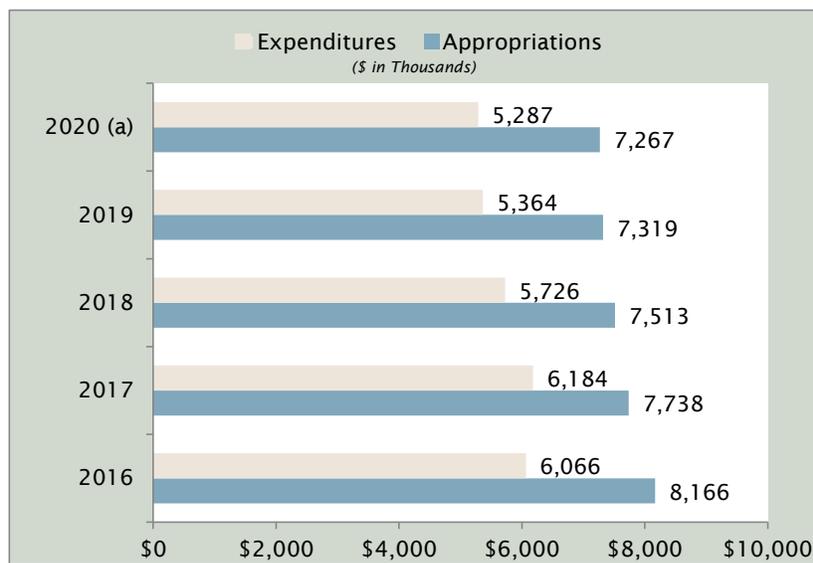
BUDGET SUMMARY
FOR THE FISCAL YEARS ENDED JUNE 30

	FY 2018	FY 2019	FY 2020 (a)
Request	\$7,513,000	\$7,319,000	\$7,267,000
Appropriations	\$7,513,000	\$7,319,000	\$7,267,000
Expenditures	\$5,725,744	\$5,363,821	\$5,286,721
Resources Not Spent	\$1,787,256	\$1,955,179	\$1,980,279

BUDGET COMPARISON BY APPROPRIATION UNIT
FOR THE FISCAL YEARS ENDED JUNE 30

(\$ in Thousands)	FY 2018		FY 2019		FY 2020 (a)	
	Appropriated	Expended	Appropriated	Expended	Appropriated	Expended
Salaries & Fringe Benefits	\$5,256	\$4,263	\$5,062	\$3,952	\$5,010	\$3,900
Materials & Supplies	\$ 84	\$ 77	\$ 84	\$ 65	\$ 84	\$ 59
Services Other Than Personal	\$ 600	\$ 292	\$ 600	\$ 279	\$ 600	\$ 251
Maintenance & Fixed Charges	\$1,333	\$1,067	\$1,333	\$ 913	\$1,333	\$ 899
Special Purpose	\$ 20	\$ 10	\$ 20	\$ 4	\$ 20	\$ 15
Capital Additions & Equipment	\$ 220	\$ 16	\$ 220	\$ 150	\$ 220	\$ 163
TOTALS	\$7,513	\$5,726	\$7,319	\$5,364	\$7,267	\$5,287

FINANCE STATISTICS
FOR THE FISCAL YEARS ENDED JUNE 30



(a) Due to coronavirus crisis, FY 2020 was extended three months to Sept. 30, 2020. P.L. 2020, c.19. Figures are presented in 12-month fiscal periods to aid comparability.

IMPROVEMENT & RECOGNITION

In line with its vision to be a key partner and catalyst in **promoting the general welfare, health, and prosperity**, the Commission participates in the community to increase awareness of issues and opportunities and maintains a positive and professional work environment for its staff. Highlights:

♣ HEALTH AND WELFARE



Acknowledged March as **Problem Gambling Awareness Month** and participated in onsite and online Responsible Gaming Workshops throughout the year.

Gambling problem? Call 1-800-GAMBLER



American Red Cross
Training Services

Supported mental health during the coronavirus crisis by participating in the **American Red Cross's** online course entitled Psychological First Aid.



Supported a **clean and safe work environment** with the implementation of several coronavirus mitigation protocols, including social distancing in work spaces, installation of self-sanitizing door handles and elevator buttons, daily employee wellness screening procedures, the use of decontamination stations, and more.

♣ RECOGNITION

Years of Service Awards



Recognized by the Governor and the Civil Service Commission on **State Employee Recognition Day**.

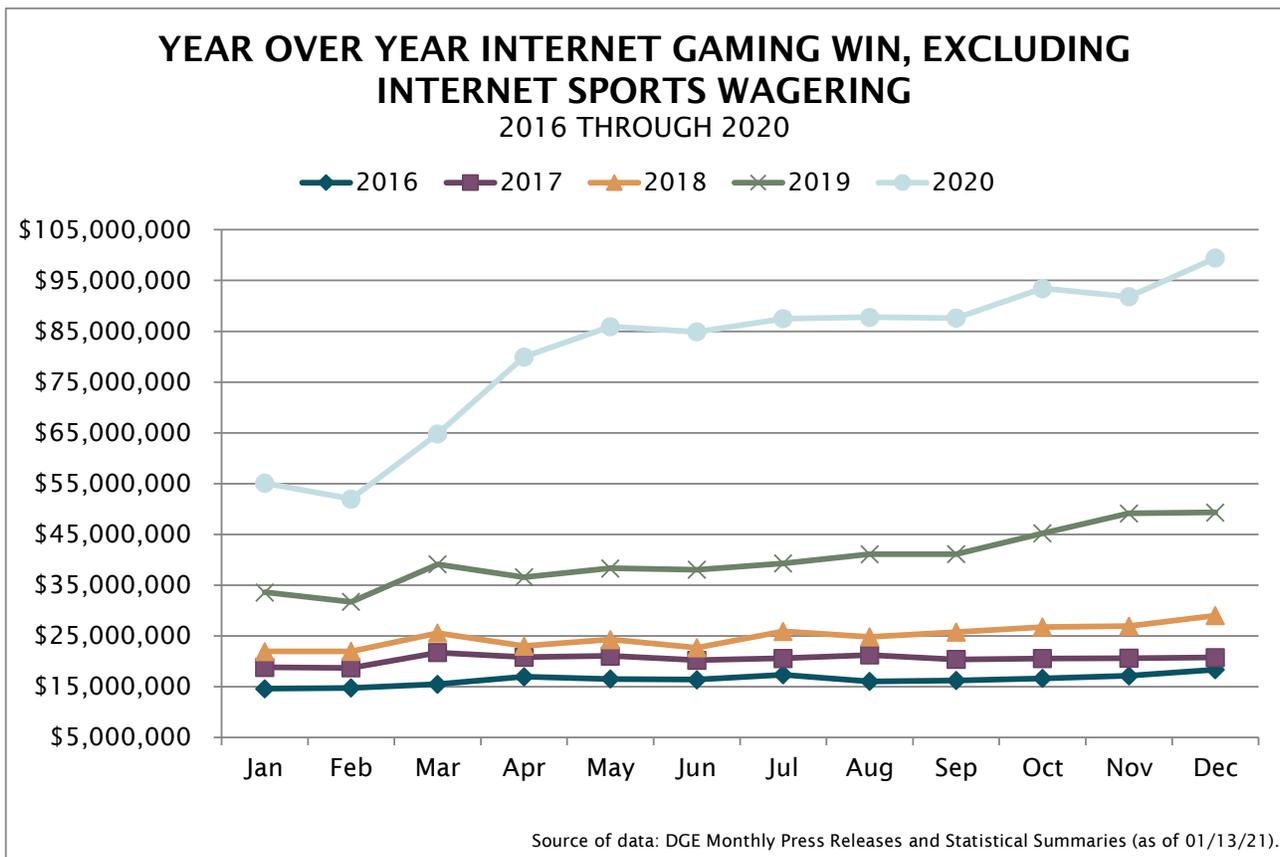
Phil Eggert (Leadership & Professional Achievement-coronavirus mitigation and building issues); Robert Varghese and Brett Williams (Innovation & Efficiency - automation of public meetings); and Maria Lively and Peggy Suhr (Heroism/Beyond the Call of Duty-health protection for coronavirus).



Chairman Plousis, Commissioner Cooper, and Robert Varghese

INTERNET GAMING

Internet Gaming Win was **\$970.3 million**, an increase of almost **\$488 million** or **101 percent** for the year ended December 2020. While brick and mortar casino gaming ceased for a period of 107 days (March–July), Internet gaming continued during that period and provided the casinos and the Casino Revenue Fund an ongoing source of revenue. Internet Gaming Win grew impressively in each of the twelve months and escalated during the coronavirus shutdown, when it provided new and existing customers with access to a safe gaming option. Borgata led the market with the largest year-over-year increase of \$130.4 million or 167.7 percent. The chart below illustrates the continued and significant growth of Internet gaming. See page 51 for more detailed information on Internet Gaming Win by licensee.



♣ SINCE INCEPTION HIGHLIGHTS

Over
\$2.4 billion in
Internet Gaming Gross
Revenue

Over
\$371.5 million in
Internet Gaming Tax
Revenue

From the first full year of
operation (2014), Internet
Gaming Revenue has
grown by over
689%

♣ INTERNET GAMING HIGHLIGHTS

Borgata Hotel Casino & Spa

- In July, a patron won a jackpot of over \$3 million playing The Big One Colossal Cash on betmgm.com. Twelve additional jackpots of over \$200,000 were also won online.
- Internet gaming promotions held throughout the year included: Welcome Package of \$20 Bonus Dollars and 100% first deposit match up to \$600, Weekly Reload, Mega Tuesday 500, 10% Cashback Every Saturday, Free Daily \$1,000,000 Spin, Friday 50, Slots Saturday, and The Grind.

Caesars Interactive Entertainment

- In July, a patron won a \$352,985 jackpot on the WSOP.com site.
- In August, launched wynnbet.com.
- In October, “live dealers” debuted on its caesarscasino.com site with players experiencing the action of a live casino table while playing blackjack, roulette, baccarat, three card poker, or hold'em.
- Beginning in November, hosted a hybrid online and live version of the World Series of Poker \$10,000 No-Limit Hold'em World Championship with \$1 Million in prize money.
- Internet gaming promotions held throughout the year were numerous and included: \$1500 Welcome Bonus, \$500 Casino Freeroll, 100% Deposit Match Up To \$600, Welcome Week Freerolls, Hero Freeroll, Convert Online Reward Credits To Cash, NetEnt \$250,000 Giveaway, \$100K Sundays, Cash For Clubs, Sit And Go Leaderboards, 2020 Player Of The Year, Sunday Tournaments, Surprise Bonus Wheel, and Deal Of The Day.

Golden Nugget Online Gaming

- In January, become the first operator in the United States to launch a video slot game developed around its own brand, built by SG Digital's Development Studio and Next Gen Gaming. The goldennuggetcasino.com is the first site to offer more than 700 online games on desktop and over 600 accessible on mobile phones and tablets.
- In May, a patron won a \$1,000,000 jackpot on the goldennuggetcasino.com site.
- Internet gaming promotions held throughout the year included: Free \$10 Casino Signup Bonus, Game Of The Week, Refer-A-Friend, Play Online And Get Up To \$1,000 Free, Million Dollar 2020 RACE, \$1,000 Casino Match, First Deposit Match, Daily Free Bingo Games, Social Media Rewards, and Spin To Win.



Hard Rock Hotel & Casino

- In February, debuted “Live Slots” on the hardrockcasino.com site introducing technology that enables players to play physical slot machines located in a room above the casino floor. The slot machine selection includes game options such as Leprecoins, Buffalo, Spitfire Multipliers, and Hotter Than Blazes.
- In June, celebrated the hardrockcasino.com site’s second anniversary offering numerous promotions, such as a chance to win one of two 2020 Mustang EcoBoost Coupes, \$50,000 in bonus cash, double comp dollars and tier points, and more.
- In August, a patron won a jackpot of over \$5 million playing Divine Fortune on the nj.unibet.com site. Six additional jackpots of over \$200,000 were also won online.
- Internet gaming promotions held throughout the year included: Welcome Offer: Up to \$1,000 Instantly, Live Slots 3X Comp Points, 100% Deposit Match Up To \$1K + 50 Free Spins!, Double Daily Free Spins, \$50,000 Leaderboard, Let It Snow Daily Cashback, Cashback Avalanche, One Million Free Spins, Holly Jolly Daily MATCH, and Race To 2021 Sweepstakes.



Ocean Casino Resort

- In August, a patron won a jackpot of \$228,105 playing Lock It Link Night Life on the oceanonlinecasino.com site.
- Internet gaming promotions held throughout the year included various sign-up incentives such as First Deposit Bonus Up To \$500.

Resorts Digital Gaming

- In December, a patron won a jackpot of \$612,000 playing Roulette on Draftkings.com site.
- Internet gaming promotions held throughout the year included: Up To \$1,000 On Your First Deposit, \$3 Million Daily Games, 10X Entries To The \$1,500 Weekly Drawing, 5X Entries To The \$1,500 Weekly Drawing, Win An Alaskan Cruise, Get Up To \$1,000 In Free Casino Bonus Dollars, and \$3,000,000 Daily Games.

Tropicana Atlantic City

- In September, a patron won a jackpot of \$150,000 playing Volts and Bolts on tropicanacasino.com.
- Internet gaming promotions held throughout the year included: \$25 and \$30 No Deposit bonus, Play Now And Get Up to \$100 Cash Back, Free Daily Games, Community Jackpots, Refer a Friend Get \$50 Bonus Money, I Heart Bonuses, Pot O’Gold Prize Draw, March Mayhem, and Virgin Adventures.

INTERNET GAMING

ATLANTIC CITY INTERNET GAMING WEBSITES

FOR THE YEAR ENDED DECEMBER 31, 2020

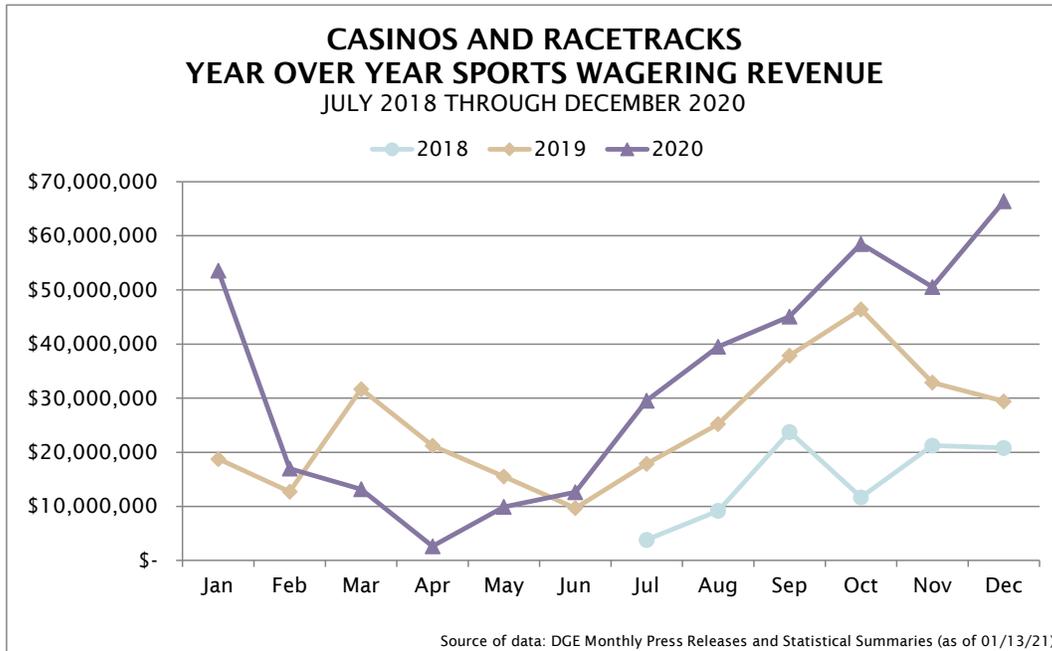
LICENSEE	AUTHORIZED WEBSITES (34)	PLATFORM PROVIDER	APPROVED FOR FULL PLAY
Borgata	Borgatacasino.com Borgatapoker.com NJ.Partypoker.com	Roar	Nov. 25, 2013
	casino.nj.betmgm.com poker.nj.betmgm.com	Roar	Jul. 25, 2017
	NJ.Partycasino.com	Roar	Mar. 14, 2018
	palacasino.com palabingousa.com	Pala Interactive	Nov. 19, 2014
	palapoker.com	Pala Interactive	Jun. 6, 2017
	scorescasino.com	Pala Interactive	Jul. 25, 2017
Caesars Interactive Entertainment (affiliate of Caesars AC)	HarrahsCasino.com WSOP.com us.888.com us.888poker.com us.888casino.com	888	Nov. 25, 2013
	CaesarsCasino.com	Scientific Games Digital (SGD)	Nov. 25, 2013
	wynnbet.com	BetBull Limited	Aug. 13, 2020
Golden Nugget Online Gaming (affiliate of Golden Nugget)	goldennuggetcasino.com nj-casino.goldennuggetcasino.com	SGD	Dec. 1, 2015
	betfaircasino.com	GAN	Nov. 21, 2014
	playsugarhouse.com	Rush Street Interactive	Sep. 10, 2016
	nj.betamerica.com	SBTech	Feb. 1, 2019
Hard Rock	hardrockcasino.com	Gaming Innovation Group (GiG)	Jul. 3, 2018
	nj.unibet.com	SGD	Jun. 1, 2019
	nj.bet365.com	Bet365	Aug. 22, 2019
Ocean Casino	oceanonlinecasino.com	GAN	Jul. 15, 2018
	nj.parxcasino.com	GAN	Oct. 4, 2019
Resorts Digital (affiliate of Resorts)	resortscasino.com mohegansuncasino.com	SGD	Feb. 25, 2015 Jul. 24, 2015
	pokerstarsnj.com	The Stars Group	Mar. 21, 2016
	Draftkings.com	DraftKings	Dec. 17, 2018
Tropicana	tropicanacasino.com virgincasino.com	GameSys	Nov. 25, 2013
	williamhill.com/us/nj/bet/casino	William Hill	Aug. 10, 2020

Note: Internet permits and approval to do business with the intermediaries granted by Orders and Actions of the Director of the Division of Gaming Enforcement. 2020 approvals highlighted in bold.



SPORTS WAGERING

Sports Wagering Revenue was **\$166.3 million** at Atlantic City casinos and **\$232.2 million** at New Jersey racetracks for a year over year increase of **34.6%** and **32.0%**, respectively. The chart below illustrates the temporary decline associated with the limited sporting events in March through June due to the coronavirus crisis and the continued growth of Sports Wagering that was able to occur after the major sports leagues resumed operations. See page 52 for more detailed information on Sports Wagering Revenue.



♣ 2020 HIGHLIGHTS (CASINOS & RACETRACKS)

Over **\$6.0 Billion** in Sports Wagering Handle

Over **\$3.2 Million** in Brick and Mortar Sports Wagering Tax Revenue

Over **\$46.8 Million** in Internet Sports Wagering Tax Revenue

Over **\$398.5 Million** in Sports Wagering Gross Revenue¹

♣ SINCE INCEPTION HIGHLIGHTS (CASINOS & RACETRACKS)

Over **\$11.8 Billion** in Sports Wagering Handle

Over **\$791.8 Million** in Sports Wagering Gross Revenue¹

Over **\$96.9 Million** in Brick and Mortar and Internet Sports Wagering Tax Revenue

Over **204 key licensed** individuals have been identified by the Commission to oversee Sports Wagering

¹Sports Wagering Gross Revenue is not win and is maintained on a cash basis. Monthly Sports Wagering Revenue reflects the sum of all wagers ("handle"), less only the payouts on winning wagers. The deduction for payouts is limited to only "completed events" for the month and redeemed winning tickets. Wagers made on a "future event" are included in Sports Wagering Revenue in the month the wager was made, but payouts are deducted after the event is held and winning wagers redeemed. On a monthly basis, Sports Wagering Gross Revenue may be volatile due to "uncompleted events" and unredeemed winning tickets.

SPORTS WAGERING

FanDuel Sportsbook at Bally's



Temporary Sports Book Room opened in **December, 2020**

- Six live odds boards
- Three betting windows
- Ten self-service betting kiosks

Part of FanDuel Rewards. **Promotions** held throughout the year included: Sign up bonuses.

Borgata's BetMGM Sportsbook



- Opened in **June, 2019**
- 8,000 square feet
- High top tables, booths, couches, and lounge chairs
- Reserved VIP seating

Part of M Life Rewards. **Promotions** held throughout the year included: Sign-up and get \$25 Bonus to be used at any casino game, Bet \$10! Get \$10!, Football Risk Free Bet up to \$20, and First Bet Risk Free up to \$300.

William Hill Sportsbook at Caesars



- Opened in **June, 2019**
- 15,200 square feet
- Self-service beer wall
- Seating for over 150
- Five Fan Caves

Part of Caesars Rewards Club. **Promotions** held throughout the year included: Football Kick Off Gift Giveaway, First Deposit Sports Bet Welcome Bonus, and Soccer Parlay No-lose Bet.

The Sportsbook at Golden Nugget



- Opened in **August, 2018**
- 2,500 square feet
- 50 TV Screens & Five Video Walls
- Entire room non-smoking
- Food & Beverage Waitress Service

Promotions held throughout the year included: \$50 Risk Free Bet, The Points Challenge, Golden Lines, First Deposit Match, and \$1 Million Golden Gridiron.



SPORTS WAGERING HIGHLIGHTS

- Sports Wagering Handle for New Jersey's second Super Bowl grew **35.5%** for total wagering of **\$54.3 million**.
- In February, William Hill partnered with CBS Sports to "receive exclusive rights to promote its brand across all CBS Sports digital properties."
- In July, Borgata's Moneyline Bar & Book was rebranded BetMGM Sportsbook & Bar featuring a 40-foot wide LED video wall, interactive gaming kiosks, a selection of over 20 craft beers, and a dining program by Executive Chef Tom Biglan.
- Internet Sports Wagering Revenue (casinos and racetracks) accounted for over 90% of total Sports Wagering Revenue.

♣ SPORTS WAGERING HIGHLIGHTS

- In September, Caesars Interactive Entertainment agreed to purchase William Hill for \$3.7 billion. Also in September, Caesars Interactive entered into a sports betting partnership with sports network ESPN to feature William Hill sports betting apps and betting odds.
- In September, Michael Jordan received an ownership stake in DraftKings for providing “guidance and strategic advice.”
- In September, the Parx Sports Book Room at Freehold Raceway opened to the public.
- In November, Bally’s Corporation agreed to purchase Bet.Works, a sports betting platform provider to operators in New Jersey, Iowa, Indiana and Colorado, for \$125 million.

Hard Rock Sportsbook



- Opened in **March, 2019**
- 3,800 square feet
- Seating for 50
- Full service bar
- 60 Televisions

Promotions held throughout the year included: \$500,000 Pro Football Pick’Em Challenge, End Zone Refund, All Sports Weekly \$2,000 Cash Leaderboard, and Weekly Risk-Free Bet.

William Hill Sportsbook at Harrah’s



- Opened in **May, 2019**
- 3,800 square feet
- Extra plush seating
- Food service by AC Burger Co.
- Two Fan Caves

Part of Caesars Rewards Club. **Promotions** held throughout the year included: \$10 Free Sports Bet No Deposit Required, Weekly Football Pick ‘Em Challenge, and First Deposit Welcome Bonus.

William Hill Sportsbook at Ocean



- Opened in **September, 2018**
- 7,500 square feet
- Entire room is non-smoking
- VIP tables and skybox suites

Part of William Hill Sports Rewards Club. **Promotions** held throughout the year included: Bet \$50 Get \$50, and NBA Tuesday and NHL Wednesday Night Bet \$10 On Inplay Get 5,000 Sports Reward Points.

DraftKings Sportsbook at Resorts



- Opened in **November, 2018**
- 5,000 square feet
- VIP seating with food & bottle service
- 15 Foot video wall

Separate DK Rewards Program. **Promotions** held throughout the year included: Sign-up Bonuses, Up to 60% Parlay Bonus, Weekly Free Bet, Match Your First Bet Up to \$500 On Deposit, and Get Up to \$25K On Your Next Parlay.

SPORTS WAGERING

William Hill Sportsbook at Tropicana



- Opened in **March, 2019**
- 5,000 square feet
- Video display showing 16 games
- Entire room is non-smoking
Reserved VIP seating

Part of William Hill Sports Rewards Club. **Promotions** held throughout the year included: Introductory Bet \$50 and Get \$50 offers each month.

Parx Sportsbook at Freehold Raceway



- Opened in **September, 2020**
- 8,000 square feet
- Nine self-service betting kiosks

Promotions held throughout the year included: Sign-Up Bonuses.

FanDuel Sportsbook at The Meadowlands



- Opened in **July, 2018**
- 6,800 square feet
- 82 TV Screens
- 34 betting windows
- 14 self-service betting kiosks

Promotions held throughout the year included: \$500 Risk Free Bet for new customers.

William Hill Sportsbook at Monmouth Park



- Opened in **June, 2018**
- 15,000 square feet
- 100 TVs including a video wall
- 23 betting windows

Promotions held throughout the year included: \$500 free bet on first deposit for new customers and \$10 free and first deposit match up to \$150 for new customers.

♣ SPORTS WAGERING HIGHLIGHTS

- December's sports betting handle was over \$996 million and was the fifth consecutive month (August, September, October, November, and December) that New Jersey set a U.S. record in sports betting handle.
- Investment in the construction of Sports Book Rooms and Lounges continued in 2020. In December, the new owner of Bally's Atlantic City opened its temporary Sports Book area in partnership with FanDuel.
- In 2020, the number of authorized Internet sports wagering sites increased from fourteen to sixteen. Caesars Interactive Entertainment launched wynnbet.com and Ocean Casino launched tipico.com/us.

SPORTS WAGERING

NEW JERSEY INTERNET SPORTS WAGERING SITES FOR THE YEAR ENDED DECEMBER 31, 2020

CASINOS	LICENSEE	OPERATOR/ PARTNER	SPORTS BOOK PROVIDER	AUTHORIZED SITES (16 Authorized Sites)	APPROVED FULL PLAY	
	Borgata	MGM Resorts Int.	Roar		borgataonline.com	05/14/19
		MGM Resorts Int.	Roar		sports.nj.betmgm.com	09/05/19
	Caesars AC	Caesars Interactive Entertainment	SGD OpenBet		caesarscasino.com	09/06/18
		Caesars Interactive Entertainment	Kambi		us.888sport.com	09/10/18
		Caesars Interactive Entertainment	Betbull Limited		wynnbet.com	08/13/20
	Golden Nugget Online Gaming (affiliate of Golden Nugget)	Churchill Downs	SBTech		nj.betamerica.com/sports	02/07/19
		Golden Nugget	SGD OpenBet		nj-casino.goldennuggetcasino.com/sports/	02/19/19
	Hard Rock	Hard Rock	Gaming Innovation Group		hardrockcasino.com/sportsbook	01/26/19
		Bet365	Bet365		nj.bet365.com	08/30/19
Unibet Interactive, Inc.		Kambi		nj.unibet.com	09/10/19	
Ocean Casino	William Hill	William Hill		nj.us.williamhill.com	09/07/18	
	Tipico	Tipico		tipico.com/us	09/24/20	
Resorts Digital (affiliate of Resorts)	DraftKings	Kambi		draftkings.com	08/06/18	
	Resorts Digital Gaming	SBTech		resortscasino.com	01/31/19	
	The Stars Group	The Stars Group		nj.foxbet.com	08/31/19	
Tropicana	William Hill	William Hill		nj.us.williamhill.com	01/25/19	

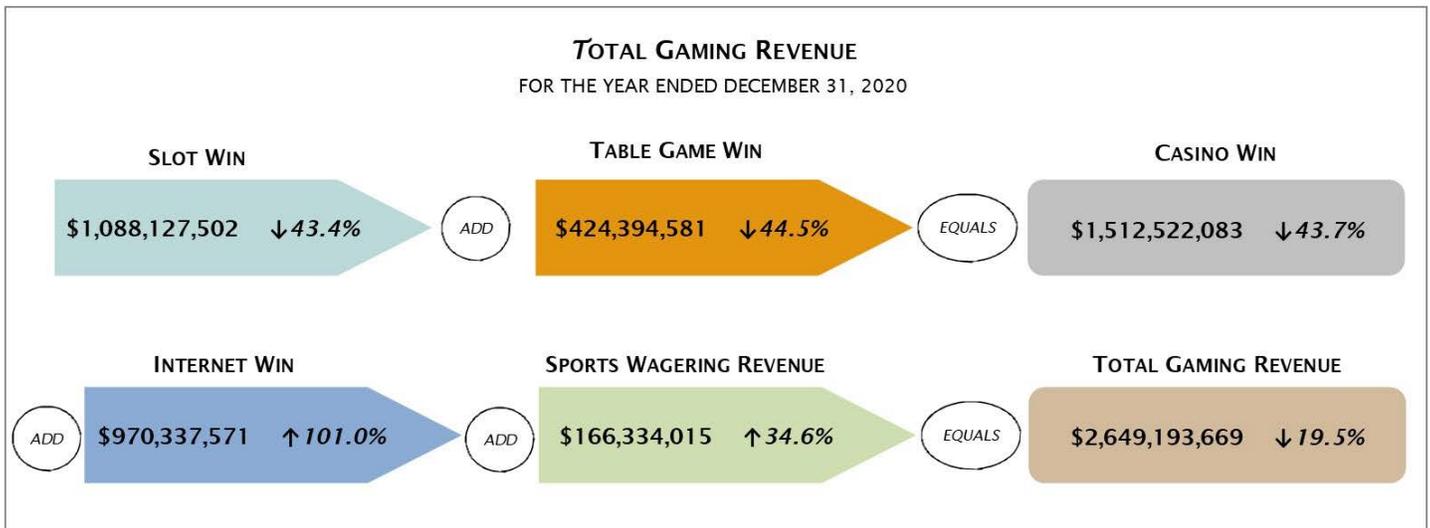
RACE TRACKS	LICENSEE	OPERATOR/ PARTNER	SPORTS BOOK PROVIDER	AUTHORIZED SITES (5 Authorized Sites)	APPROVED FULL PLAY	
	Meadowlands	FanDuel Group	FanDuel Group		sportsbook.fanduel.com	09/06/18
		PointsBet New Jersey	PointsBet New Jersey		pointsbet.com	12/15/18
	Monmouth Park	William Hill	William Hill		nj.us.williamhill.com	09/07/18
		Rush Street Interactive	Kambi		playsugarhouse.com	10/16/18
Score Digital Sports Ventures		Networks (US)		thescore.bet	08/24/19	

Note: Sports Wagering licenses and approval to do business with the intermediaries granted by Orders and Actions of the Director of the Division of Gaming Enforcement. 2020 approvals highlighted in bold.



ATLANTIC CITY CASINOS

Total Gaming Revenue for 2020 was **\$2.65 billion** for a decrease of **\$643.6 million** or **(19.5%)**. After four consecutive years of growth, the coronavirus crisis and the related closures and restrictions resulted in a significant decline in brick-and-mortar business. However, on the strength of Internet Gaming Revenue, gaming tax revenue for the state's Casino Revenue Fund, decreased only **2%**. The Casino Revenue Fund supports critical programs that benefit senior and disabled citizens across New Jersey. See pages 50, 53, 54 and 70 for more detailed information on Total Gaming Revenue and Tax Revenue. See page 72 for details regarding the Casino Revenue Fund.



Capital investment in the Atlantic City casino industry on a cumulative basis since 1978, including the initial cost of construction for each property and subsequent capital improvements, totaled **\$18.5 billion**. Examples of 2020 capital improvements included: the renovations of hotel rooms at **Harrah's AC** and **Borgata**, the addition of a 7,450 square foot high limit slot area at **Ocean Casino**, and the addition of a temporary Sports Book Lounge and the construction of a permanent room at **Bally's AC**. Several casinos reported the postponement of planned capital improvement projects due to the coronavirus crisis.



1900 Pacific Avenue
 Atlantic City, NJ 08401
 609-340-2000
www.caesars.com/ballys-ac

In January, the New Jersey Lottery Commission commemorated its 50th Anniversary at Bally's where patrons were given an opportunity to win a portion of \$50,000 in lottery tickets.

Also in January, a player won \$2,564,094 on a Wheel of Fortune slot machine.

In March, held the Webster vs. Pham South Jersey Super Middleweight Showdown Boxing event.

Throughout the year supported the community with donations, including over 6,000 pounds of food to the Community FoodBank of New Jersey's Southern Branch, \$3,000 each to The Humane Society, Marine Mammal Stranding Center, and the Ronald McDonald House.

Promotions held throughout the year included: Play For Noodles and Earn Tier Credits at Pai Gow or Baccarat and a Voucher for Noodles Village and \$10,000 Bingo.



In October, Twin River Worldwide Holdings Inc. paid Caesars Entertainment

\$20 million for control of the Bally's name, brand, and intellectual property, concluding with a corporate name change to Bally's Corporation.

In November, Twin River Bally's Corporation officially completed its \$25 million purchase of Bally's Atlantic City Hotel & Casino from Caesars Entertainment, Inc. and VICI Properties, Inc.

BALLY'S ATLANTIC CITY



One Borgata Way
Atlantic City, NJ 08401
609-317-1000
www.theborgata.com



In March, held its third annual St. Baldrick's signature head-shaving event to raise money for lifesaving children's cancer research.

In August and in response to coronavirus restrictions, debuted BorgataEats, which enables guests to order take out meals from Borgata eateries using a guest room or mobile phone.

In October, sponsored the Golf Fore Kids charity event benefitting the Boys & Girls Club of Atlantic City. Also sponsored Garden State Equality's 2020 Equality Ball and Virtual Equality Walk.

In October, became the first casino to reopen its Poker Room following the closure of casinos in March.

In October, a player won \$200,000 on a Game King - Triple Double Bonus slot machine.

In November, held Savor Borgata Culinary Series: Unmask the Flavor for the ninth year. Events included an exclusive series of socially distant workshops and dining experiences.

Debuted new slot machines such as The Wizard of Oz Emerald City and The Price is Right Plinko.

Throughout the year, supported the community with donations including thousands of meals with turkeys to support The Community FoodBank and other local charities, Easter bunnies and baskets to The Boys & Girls Club of Atlantic City, and individually packaged meals to front line medical workers at local hospitals.

Tournaments held throughout the year included: Borgata Winter Poker Open 2020, Deepstacks Challenge, and \$20,000 Slot Tournaments.

Promotions held throughout the year included: \$1 Million Weekend Sweepstakes, Bonus Slot Dollars at designated times, BMW Sweepstakes, M life Rewards Exclusive Sweepstakes, Bad Beat Poker Jackpot, \$50,000 Big Game Sweepstakes, and \$10,000 Quarterback Challenge.

Entertainment held throughout the year included: Rob Schneider, Sidewalk Angels featuring Rob Thomas, Elvis: Seen/Unseen, Piff the Magic Dragon, Il Volo: The Best of 10 Years, Patton Oswalt, Who is Jill Scott? 20th Anniversary Tour, Theresa Caputo: Live! The Experience, Tiffany Haddish, and Dancing With The Stars: Live!



2100 Pacific Avenue
Atlantic City, NJ 08401
609-348-4411
www.caesars.com/caesars-ac

In February, held its annual Valentine's party with live entertainment provided by Dave Damiani and the No Vacancy Orchestra.

In March, a patron won \$299,410 on a TR Wheel slot machine.

During the summer months on Fridays and Saturdays, offered its Star Seven cardholders a private cocktail party at the Qua Spa outside deck.

In December, along with Harrah's, donated over 500 toys and \$5,000 to the Atlantic County Toys for Tots campaign.



In January, all three properties celebrated the Lunar New Year with a traditional dance and a ceremony of the "Painting of The Eyes" to symbolically "wake up" the lion, and initiate a happy and healthy New Year.

Caesars Rewards Loyalty Program Shuttle added Tropicana to its stops, which already included Caesars and Harrah's.

Throughout the year, supported the community with donations including over 40,000 pounds of food to the Community FoodBank of Southern New Jersey, Atlantic City Rescue Mission, Salvation Army, and animal rescues, and created a Caesars Cares Fund to support team members during property closures due to the Coronavirus crisis.

Promotions throughout the year included: 5X and 10X Reward Credit Multiplier, Lunar New Year Tier Credit Sweepstakes, Millionaire Maker Caesars Rewards Mobile App Sweepstakes, \$25,000 Jackpot, 2X-5X Mystery Tier Credit Multiplier, Sevens On The 7TH, Valentine's Day 10X Reward Credit Multiplier, and President's Day 10X Reward Credit Multiplier.



Lunar New Year celebration

CAESARS ATLANTIC CITY/
CAESARS ENTERTAINMENT

777 Harrah's Blvd.
 Atlantic City, NJ 08401
 609-441-5000
www.caesars.com/harrahs-ac



In March, held the first round of the World Series Poker Event #1: \$400 No-Limit Hold'em Double Stack.

In August, debuted its socially distanced outside "Bayside Rock Live!" music series every Friday night through October. The **image below** was at the **Tusk concert**. A portion of all ticket sales was donated to the Community FoodBank of New Jersey.



Entertainment held throughout the year included: Paul Reiser, Snooki and Joey, Cat & Nat and several tribute bands in conjunction with the outdoor music series noted above.

Promotions held throughout the year included: \$100,000 Winter Of Jackpots Finale, 1-IN-5 Double Free Play, Mystery Free Play, \$10,000 Bingo, \$25,000 Jackpot Drawings, and Super Bonus.



In November, celebrated its 40th Anniversary with a special promotion offering 40,000 slot reward credits every 40 minutes. Forty day one team members were honored.

Also in November, a patron won \$320,000 on a 5 Star Poker slot machine.

In December, reopened the Poker Room with limited seating, dividers, and social distancing.

Throughout the year, supported the community with donations including premade sandwiches to over twelve different organizations in Atlantic City and, in conjunction with Caesars, \$5,000 and over 500 toys for Atlantic County's Toys for Tots.



Sanitizing the slot machines



1000 Boardwalk
 Atlantic City, NJ 08401
 609-449-1000

www.hardrockhotelatlanticcity.com

In August, a player won \$250,000 on a Double Gold slot machine. Also in August, Wild Card Reward Members received complimentary parking.

In September, opened its new Wild Card Rewards Store where members can use comp dollars to purchase goods and wines and spirits.

In October, a patron won \$1.3 million at an Ultimate Texas Hold'em table with a \$5 progressive bet.

In September, held a blind wine tasting contest at the outdoor Daer deck lounge.

In December, held "Coming Home For the Holidays" pastry calls and reopened Hard Rock's Sushi School.

Promotions held throughout the year included: \$500 In Bonus Free Play, \$50,000 Sweepstakes, \$20,000 Bingo, 2 BMWs Every Sunday, \$250,000 Labor Day Sweepstakes, Hot Seat Sweepstakes, Classic Rocker 55+, \$50,000 Rockin' Holiday Free Play Sweepstakes, and 2021 Elite Jeep Compass Sweepstakes.

Entertainment held throughout the year included: Marc Anthony, Top Rank Boxing: Hart vs Smith, Harold Melvin's Blue Notes and The Manhattans, Sugar Ray, George Dalaras, Demetri Martin, Bob Saget, and 80's Live.

Throughout the year, supported the community with donations including truckloads of food to Turning Point Day Center, the Community FoodBank, and Best of Life and Community Haven senior housing, \$100 ShopRite gifts cards to its team members, monetary contributions to Atlantic City Police Foundation, AtlantiCare Foundation, and the Atlantic City Professional Firefighters, and over \$86,000 to the American Cancer Society Making Strides Against Breast Cancer.



HARD ROCK ATLANTIC CITY

Huron & Brigantine Blvd.
Atlantic City, NJ 08401
609-441-2000

www.goldennugget.com/atlanticcity/



In January, Wing Wars returned for its fourth year. Twenty-one local restaurants competed for the title of South Jersey's Wing Champion. Live entertainment was provided by Quasimodo's Bride.

Also in January, a player won \$71,059 on a Triple Play Poker slot machine.

In February, debuted Dollar Storm, a new evolution of Lighting Link slots, exclusively at Golden Nugget.

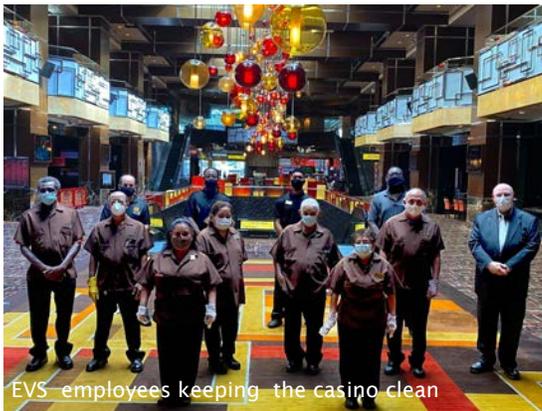
Also in February, hosted Ladies Wellness Night to benefit St. Jude Children's Research Hospital. Attendees enjoyed complimentary hors d'oeuvres, drink specials, mini facials, discounts, raffles, and gift giveaways.

In March upon closing, donated its unused food to the Community FoodBank.

In November, offered veterans and active military food discounts.

Continued to offer its customers free (complimentary) self-parking.

Promotions held throughout the year included: Tier Credit Multiplier, 2X Slot Dollars & Tier Credits, \$50,000 Presidents Day Weekend Giveaway, 1:1 Comps, \$10 Free Play, \$25,000 New Year Giveaway, \$10,000 Bingo Bonanza, 2X Slot Dollars, Comp Dollars, and 2X Tier Credits, 2021 BMW 430 Coupe Giveaway, \$200,000 Free Play Sweepstakes, and \$20 Bonus Free Play.



EVS—employees keeping the casino clean



BMW Giveaway



500 Boardwalk
Atlantic City, NJ 08401
609-783-8000
www.theoceanac.com

In January, a player won \$80,000 on a Triple Double Diamond slot machine.

In February, held Wine Down Week, offering discounted wine by the glass at various locations.

In May, approval was granted for Luxor Capital Group, LP to own Ocean Casino Resort.

In November, first casino in the Northeast to launch six brand-new All Aboard™ slot machines featuring the base games “Dynamite Dash” and “Piggy Pennies” from Konami. Players ride the rails for a symbol-driven linked progressive jackpot plus a boxcar full of credits prizes with Stay & Spin™ credit-collect bonus action.

Also in November, in honor of Veteran’s Day, offered a variety of giveaways and discounts to veterans and active-duty military. During the evening, as a tribute to its employees who served in the armed forces, the ball and logo at the top of the property illuminated in red, white, and blue.

In December, debuted “The Cove”, a new high limit slot area featuring over 140 slot machines with a combination of classic and new games. Amenities include: dedicated cocktail service, enhanced beverage selection, private restrooms, and a casino cage exclusively for guests playing in this section.

Throughout the year, supported the community with donations including over 6,000 pounds of food to the Community FoodBank of New Jersey’s Southern Branch, \$3,000 each to The Humane Society, Marine Mammal Stranding Center and the Ronald McDonald House.

Promotions throughout the year included: Tier Match, Fortuna Wheel, Comp To Free Everyday!, \$250,000 BMW Sweepstakes, \$200,000 New Year’s Sweepstakes, \$1,000 Free Play Every 30 Minutes, Late-Night Sweepstakes, \$250,000 Mercedes Sweepstakes, \$10 Mega Free Play, 5X Multiplier, and Extended Comp + Same Day Free Play.

Entertainment held throughout the year included: Herstory On The Boardwalk: Shields vs. Habazin, 38 Special, Lee Brice, Valentine’s Soul Jam: Stylistics, Enchantment, Bloodstone, The Intruders, Peaches and Herb, and George Lam.



OCEAN CASINO RESORT

1133 Boardwalk
Atlantic City, NJ 08401
1-800-334-6378
www.resortscas.com



In January, a player won \$200,000 on a Multi-Game Poker – Jacks or Better slot machine.

In September, held invitation-only dinners on the balcony outside Capriccio.

In November, announced that a new dining experience, in partnership with the owners of Dock’s Oyster House and the Knife & Fork restaurants in Atlantic City, will be coming in spring 2021 and include a steakhouse, raw bar, and live entertainment.

Also in November, celebrated Veterans Day with discounts, free burgers, and a complimentary beverage.

Throughout the year, continued to cater to locals and continued to offer complimentary parking on various days of the week.

Throughout the year, supported the community with donations including \$25,000 to The Community FoodBank of New Jersey’s South Branch, \$25,000 to the Jewish Family Services of Atlantic & Cape May Counties, and \$10,000 to the Boys and Girls Club of Atlantic City.

Promotions held throughout the year included: Chinese New Year Slot Cash, 2020 BMW 3 Series Sweepstakes, \$35,000 Jackpot Sweepstakes, Guessing Game, New Member Offers, \$1,000 in Slot Cash Every 10 Minutes, 2020 Mercedes GLA Drawing, and 2021 BMW 2-Series Gran Coupe Drawing.

Entertainment throughout the year included: Engelbert Humperdinck, Little Anthony and The Imperials, Gerard Esposito, Michael McGeehan, and Sweet Caroline Tribute to Neil Diamond.





2831 Boardwalk
Atlantic City, NJ 08401
1-800-843-8767
www.tropicana.net

In January, hosted the Plant Bridal Expo.



In February, hosted the Wines From Around the World Festival featuring wines from various countries and live entertainment by Cheezy and the Crackers.

Also in February, held the 3rd Annual Citywide Margarita Challenge.

In March, hosted the Maxwell Football Club's Annual National Awards Gala.

In July, Eldorado Resorts officially acquired and merged with Caesars Entertainment and changed its corporate name to Caesars Entertainment.

In September, announced that TROP ADVANTAGE became Caesars Rewards with benefits, rewards, and promotions offered at all casinos under the corporate umbrella.

Also in September, Jacqueline Grace was granted approval to assume the position of Senior Vice President & General Manager.

In October, held a Virtual Halloween Costume Contest.

Throughout October, hosted several promotions and events, including yoga on the beach, to raise awareness and funds to benefit the American Cancer Society's Real Men Wear Pink Campaign.

In November, held a promotion to benefit the Atlantic County Toys For Kids Drive, and honored veterans and active military by lighting the cupola on top of its Havana Tower green and offered exclusive dining and retail discounts and complementary parking.

In December, a player won \$898,794 on a Wheel of Fortune slot machine.

Throughout the year, supported the community with donations including \$10,000 to the Atlantic City Arts Foundation, a truckload of food to the Community FoodBank of New Jersey, and delivered meals to the Atlantic City Police Department for National First Responders Day.

Entertainment throughout the year included: Ring of Combat Mixed Martial Arts, Girl With No Job, The Rat Pack: Back In Town, Taylor Dayne, Jody Watley and Lisa Lisa, Dance Across America 94, Cheap Trick, and Grand Funk Railroad.

TROPICANA ATLANTIC CITY

SPOTLIGHT ON ATLANTIC CITY



Boat Show



Absecon Lighthouse (a)



Stand Down Event

- JAN**
 - 29th Annual Polar Bear Plunge
 - Atlantic City Indoor Races
 - Pool & Spa Show
 - The All Stars Of Hip-Hop @ Boardwalk Hall
 - Spirit Cheer Atlantic City

- FEB**
 - Atlantic City RV & Camping Show
 - 47th Annual Atlantic City Auction & Car Show
 - Atlantic City Boat Show
 - ART-WINE-DINE @ Boardwalk Hall
 - Romance & Renewal @ Absecon Lighthouse
 - Celine Dion @ Boardwalk Hall

- AUG**
 - 48 Blocks Atlantic City Virtual Celebration

- SEP**
 - In-Water Power Boat Show
 - Meet Artists “48 Blocks AC” Adirondack Chairs

- OCT**
 - Atlantic City Regional Stand Down Mobile Event
 - Octoberfest Celebration @ Tennessee Avenue Beer Hall

- NOV**
 - New Jersey Education Association Remote Convention
 - New Jersey League of Municipalities Virtual Conference



Polar Bear Plunge



Boardwalk Hall Events (a)



Adirondack Chairs



SEPTEMBER
 Governor Murphy was among the speakers at Stockton University’s groundbreaking ceremony for its new Phase II Residence Hall at Atlantic and South Providence Avenues. The 135,000 square foot building will provide 416 beds in 107 apartments.



MAY- DECEMBER
 In partnership between state and local governments, the casino industry, Local 54, Community FoodBank of New Jersey, the AFL-CIO, and the Casino Reinvestment Development Authority, a drive-up food distribution program was conducted to provide assistance to furloughed and unemployed casino workers and Atlantic City residents at Bader field.



Due to the coronavirus crisis, cancellations of events began in March. Popular Atlantic City events such as the St. Patrick’s Day Parade, 4th of July Fireworks Celebrations, and the Atlantic City Airshow were not held in 2020.

(a) Photo Credit: www.njcrda.com

SPOTLIGHT ON ATLANTIC CITY

MudGirls Studios is an Atlantic City non-profit organization dedicated to providing opportunities in art and entrepreneurship to economically disadvantaged and at-risk women. Through training, skills are developed to create functional art and aesthetic utilitarian objects. Women gain empowerment and a source of long-term supplemental income enabling them to transition out of poverty and onto a pathway of self-sufficiency. For more information, visit mudgirlsstudios.org



Fireplace Surround: Land to Sea Stockton University Residential Building

MudGirls Studios



TRANSFORMING LIVES THROUGH ART

"I make, therefore I am"



"Making is connectedness, self-expression, and self-empowerment"

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CORONAVIRUS IMPACT STATEMENT

The coronavirus pandemic led to both a public health crisis and an economic crisis in the United States. The financial impact on casinos and tourism was profound. Due to coronavirus-related closures and restrictions in 2020, financial comparisons with other time periods are not reasonable. In Atlantic City, after four consecutive years of sustained growth, momentum halted. Casino hotels were closed for an unprecedented 107 days. Upon reopening and until year-end 2020, the casinos operated with a 25% capacity restriction and smoking on the casino floor was prohibited. Indoor dining was not available until September 4, 2020. From November 12, 2020 to year-end, food & beverage service was not available between 10:00 pm and 5:00 am and seating at any indoor bar was prohibited.

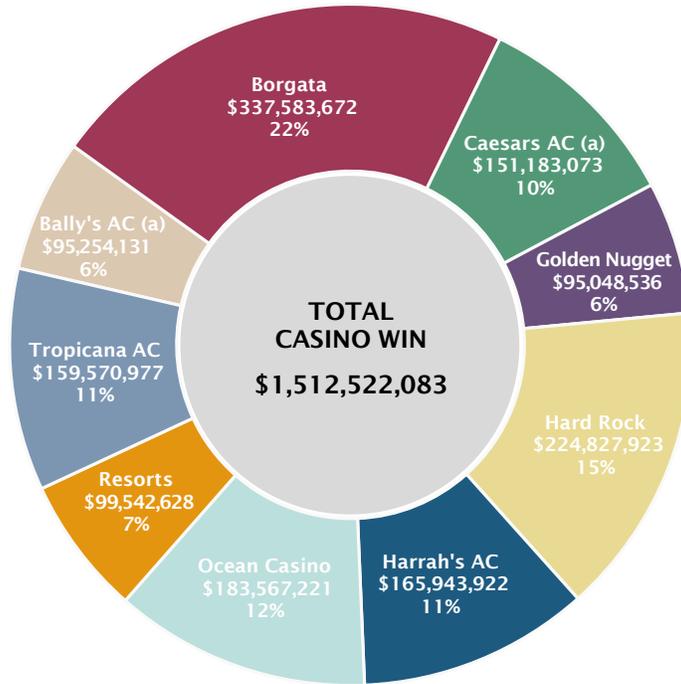
CASINO REVENUES AND STATISTICS AND TOURISM REVENUES ACUTE EXAMPLES OF NON-COMPARABLE 2020 FIGURES

- ◆ **Casino Win** was \$1.5 billion (a level not seen since 1982) for a decrease of \$1.2 billion or 43.7%. A majority of the decline (43.4%) was related to decreased slot machine win. See pages 47,49 and 53.
- ◆ **Total Gaming Revenue** was \$2.65 billion for a decrease of \$643.6 million or 19.5%. See pages 53 and 54.
- ◆ **CY Gross Revenue Tax Obligation** was \$274 million for a decrease of \$5 million or 2%. See Page 54.
- ◆ **Net Revenue** was \$1.86 billion for a decrease of \$1.2 billion or 40.2%. See pages 55 and 56.
- ◆ **Number of employees** was 21,667 for a decrease of 5,094 positions or 19%. See Page 59. Corresponding **salaries and wages** decreased \$308.4 million or 42.8%. See page 60.
- ◆ **Number of occupied hotel room nights** decreased 2,002,953 or 46.7%. See page 62. Corresponding **Hotel Room Revenue** decreased \$293 million or 48%. See pages 62 and 63.
- ◆ **Non-Gaming Revenue** decreased \$786 million or 54.9%. See page 63.
- ◆ **Casino Parking Fee Revenue** decreased \$10.8 million or 46.7%. See pages 65 and 66.
- ◆ **Atlantic City Luxury Tax Revenue** decreased \$22.6 million or 55.4%. See pages 65 and 67.
- ◆ **Atlantic City Sales Tax Revenue** decreased \$27.9 million or 42.4%. See pages 65 and 68.
- ◆ **Atlantic County Hotel/Motel State Occupancy Fee Revenue** decreased \$2.69 million or 46.8%. See page 65 and 69.
- ◆ **Atlantic City Tourism Promotional Fee Revenue** decreased \$4.36 million or 46.7%. See pages 65 and 70.
- ◆ **Volume of Vendor Business** conducted by the casino industry decreased \$505 million or 44.2%. See page 71.

NOTE: Data is not weighted for calculating percentage changes.

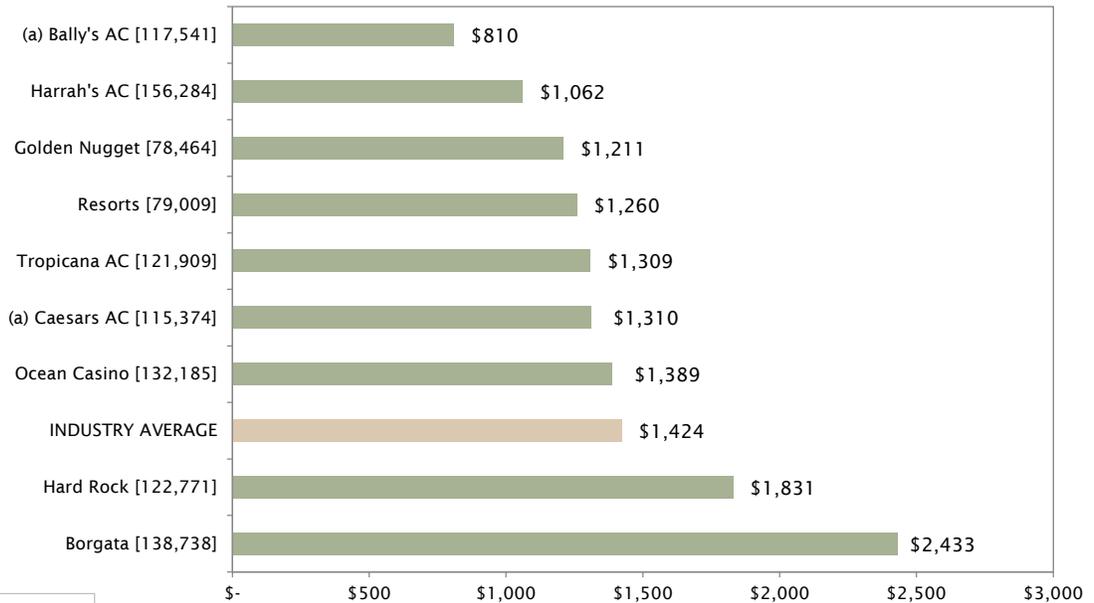


ATLANTIC CITY CASINO INDUSTRY
CASINO WIN AND MARKET SHARE
 FOR THE YEAR ENDED DECEMBER 31, 2020



Source of data: Monthly Gross Revenue Reports Form DGE-101 (as of 01/13/21).

ATLANTIC CITY CASINO INDUSTRY
CASINO WIN PER SQUARE FOOT OF GAMING SPACE
 FOR THE YEAR ENDED DECEMBER 31, 2020

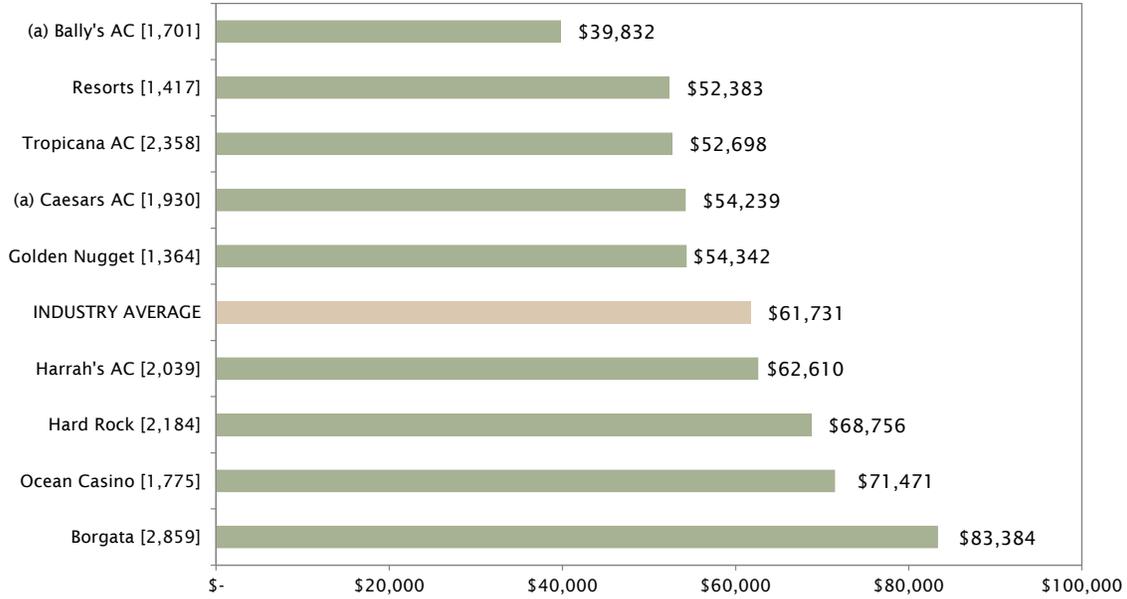


[] Brackets next to casino name indicate the 9 mos. average casino square footage at the property.

Source of data: Monthly Gross Revenue Reports Form DGE-101 (as of 01/13/21).

(a) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW) remained with Caesars Entertainment and became part of Caesars AC. Revenue generated by the WWW prior to the sale reflected in the totals of Bally's AC.

**ATLANTIC CITY CASINO INDUSTRY
SLOT MACHINE WIN PER MACHINE
FOR THE YEAR ENDED DECEMBER 31, 2020**

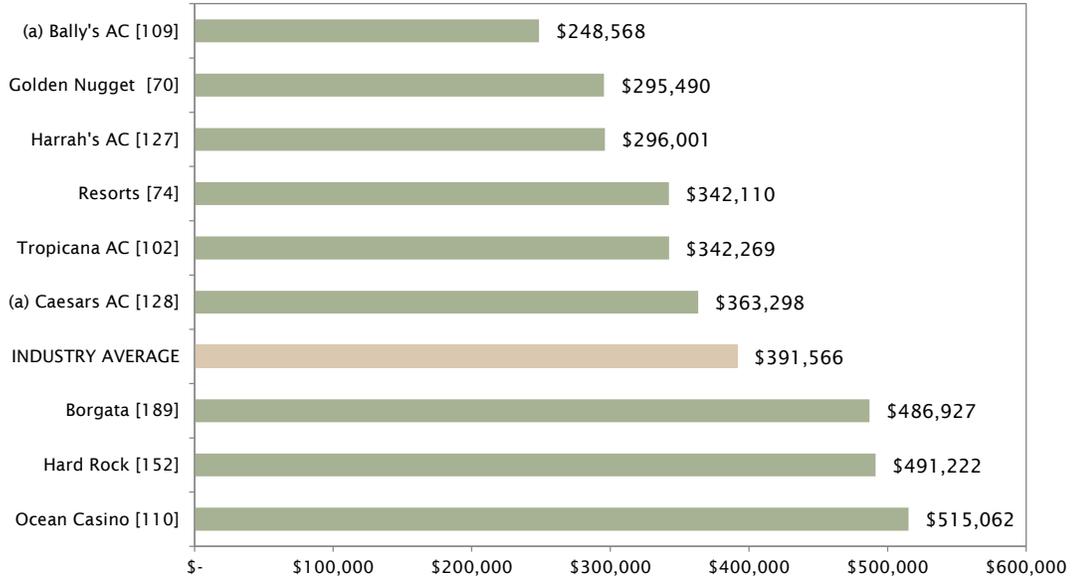


[] Brackets next to casino name indicate the 9 mos. average number of slot machines at the property.

Source of data: Monthly Gross Revenue Reports Form DGE-101 (as of 01/13/21).

INDUSTRY HOLD PERCENTAGES: SLOT MACHINE WIN PERCENTAGE: 9.2%
TABLE GAME WIN PERCENTAGE: 15.7%

**ATLANTIC CITY CASINO INDUSTRY
TABLE GAME WIN PER TABLE, EXCLUDING NON-BANKING POKER
FOR THE YEAR ENDED DECEMBER 31, 2020**



[] Brackets next to casino name indicate the 9 mos. average number of tables, excluding non-banking poker, at the property.

Source of data: Monthly Gross Revenue Reports Form DGE-101 (as of 01/13/21).

(a) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW) remained with Caesars Entertainment and became part of Caesars AC. Revenue generated by the WWW prior to the sale reflected in the totals of Bally's AC.

ATLANTIC CITY CASINO INDUSTRY

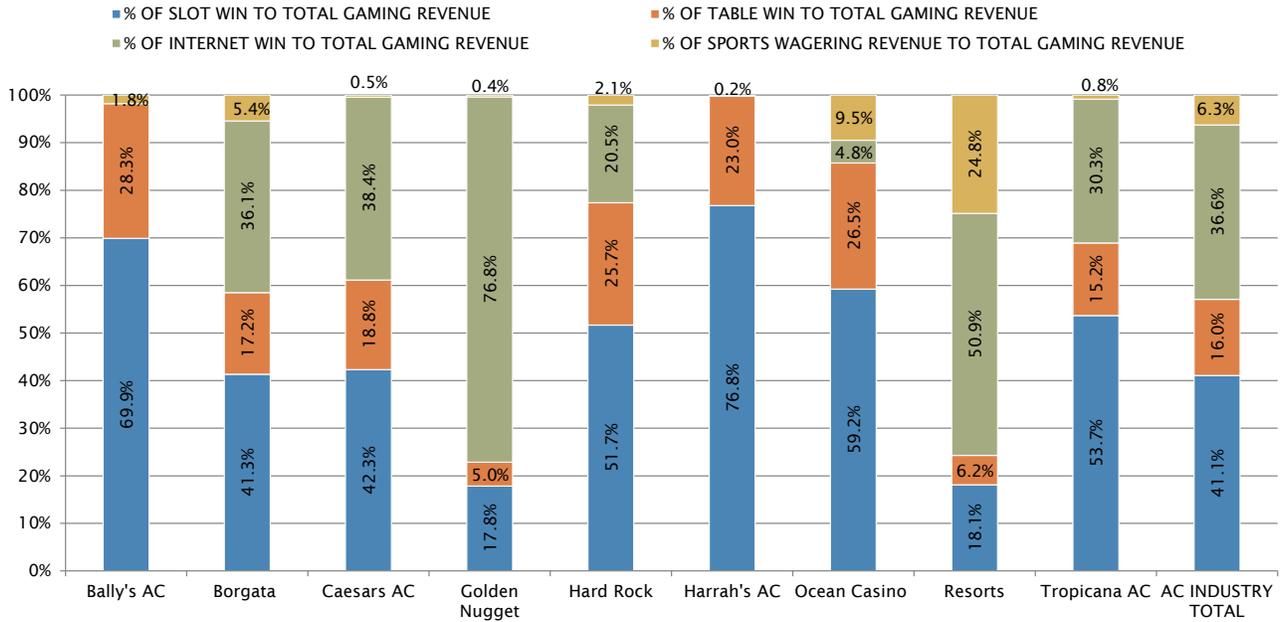
TOTAL CASINO WIN

FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019	Growth (Decline)	
			\$	%
<i>Table Games & Other</i>				
Blackjack	\$ 146,749,727	\$ 244,880,594	(98,130,867)	(40.1)
Craps	44,349,973	77,883,210	(33,533,237)	(43.1)
Roulette	47,554,491	95,053,051	(47,498,560)	(50.0)
Spanish 21	14,261,205	20,291,673	(6,030,468)	(29.7)
Three Card Poker	20,666,121	42,006,464	(21,340,343)	(50.8)
Baccarat	1,090,191	1,344,355	(254,164)	(18.9)
Mini Baccarat	86,883,104	159,688,199	(72,805,095)	(45.6)
Big Six	507,301	2,150,767	(1,643,466)	(76.4)
Keno	36,115	182,844	(146,729)	(80.2)
Let It Ride Poker	6,339,772	15,021,413	(8,681,641)	(57.8)
Pai Gow	4,493,974	8,036,429	(3,542,455)	(44.1)
Pai Gow Poker	6,086,033	10,672,913	(4,586,880)	(43.0)
Four Card Poker	8,725,844	14,153,340	(5,427,496)	(38.3)
Sic Bo	19,612	172,539	(152,927)	(88.6)
Caribbean Stud Poker	423,654	1,896,696	(1,473,042)	(77.7)
Casino War	134,362	941,691	(807,329)	(85.7)
Double Attack Blackjack	420,983	878,778	(457,795)	(52.1)
Texas Hold'em Bonus Poker	1,935,798	3,094,597	(1,158,799)	(37.4)
Flop Poker	721,206	1,498,128	(776,922)	(51.9)
Ultimate Texas Hold'em	3,073,803	7,358,839	(4,285,036)	(58.2)
Asia Poker	1,552,036	2,819,552	(1,267,516)	(45.0)
Mississippi Stud	3,899,298	5,707,921	(1,808,623)	(31.7)
Supreme Pai Gow	1,141,160	-	1,141,160	N/A
Criss Cross Poker	4,497,711	7,139,754	(2,642,043)	(37.0)
High Card Flush	4,769,450	7,201,535	(2,432,085)	(33.8)
Skill Based Games	2,322	-	2,322	N/A
Heads Up Hold'em	1,975,844	2,659,297	(683,453)	(25.7)
Electronic Table Games	3,139,621	4,699,484	(1,559,863)	(33.2)
Poker	8,942,691	27,248,723	(18,306,032)	(67.2)
Tournament Table Games & Other	1,179	1,935	(756)	(39.1)
Total Table Games & Other	\$ 424,394,581	\$ 764,684,721	(340,290,140)	(44.5)
<i>Slot Machines</i>				
.01 and .02 Slot Machines	548,941,766	970,888,262	(421,946,496)	(43.5)
.05 Slot Machines	17,095,837	35,276,505	(18,180,668)	(51.5)
.25 Slot Machines	53,315,307	109,594,838	(56,279,531)	(51.4)
.50 Slot Machines	10,014,203	17,310,552	(7,296,349)	(42.1)
1.00 Slot Machines	90,445,689	176,025,696	(85,580,007)	(48.6)
5.00 Slot Machines	19,909,392	48,931,797	(29,022,405)	(59.3)
25.00 Slot Machines	6,660,756	14,204,869	(7,544,113)	(53.1)
100.00 Slot Machines	7,360,207	14,833,475	(7,473,268)	(50.4)
Multi-Denominational Machines	319,432,269	506,849,384	(187,417,115)	(37.0)
Other Slot Machines	14,952,076	27,940,353	(12,988,277)	(46.5)
Total Slot Machines	\$ 1,088,127,502	\$ 1,921,855,731	(833,728,229)	(43.4)
GRAND TOTAL	\$ 1,512,522,083	\$ 2,686,540,452	(1,174,018,369)	(43.7)

Source of data: Monthly Gross Revenue Reports Forms DGE-101

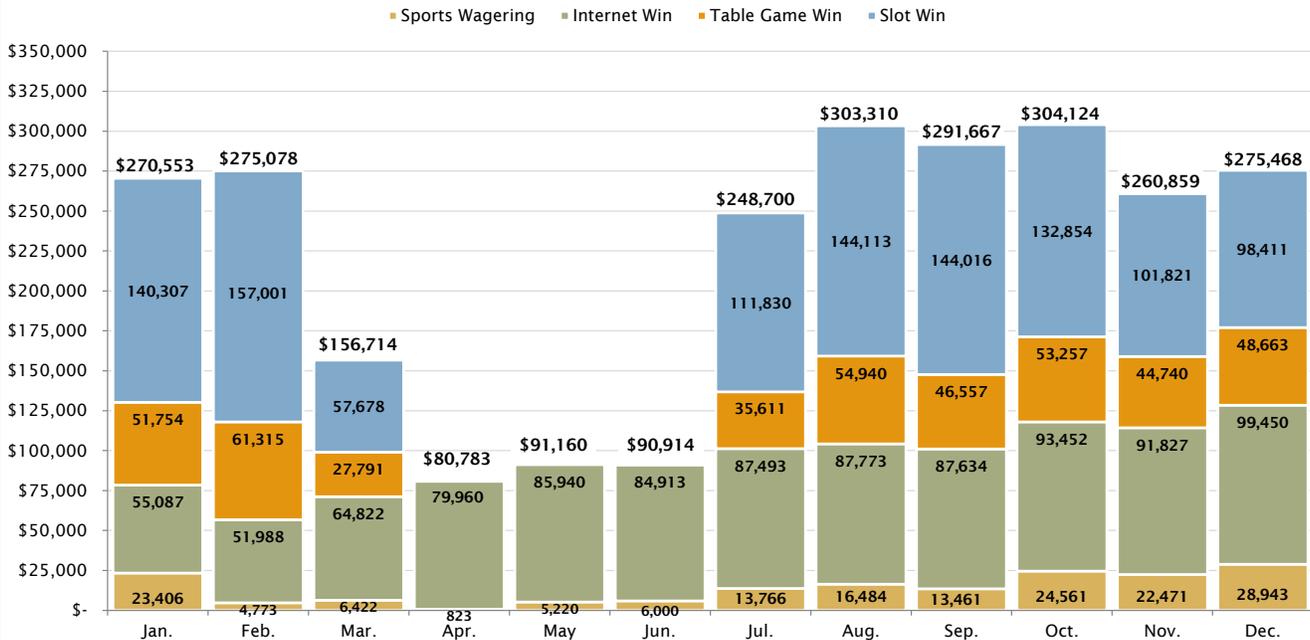
ATLANTIC CITY CASINO INDUSTRY SLOT, TABLE GAME, INTERNET WIN AND SPORTS WAGERING REVENUE AS A PERCENT OF TOTAL GAMING REVENUE ^(a) FOR THE TWELVE MONTHS ENDED DECEMBER 2020



(a) Beginning 06/14/18, Total Gaming Revenue = Casino Win plus Internet Win, excluding Internet Sports Wagering, plus Sports Wagering Revenue. Excludes Sports Wagering at Racetracks.

Source of data: Monthly Gross Revenue Reports Form DGE-101, Monthly Internet Gross Revenue Reports Form DGE-105 and Monthly Sports Wagering Tax Return Form DGE-107 (as of 01/13/21).

ATLANTIC CITY CASINO INDUSTRY MONTHLY TOTAL GAMING REVENUE BY SLOT, TABLE GAME, INTERNET, AND SPORTS WAGERING FOR THE YEAR ENDED DECEMBER 31, 2020 (\$ IN THOUSANDS)

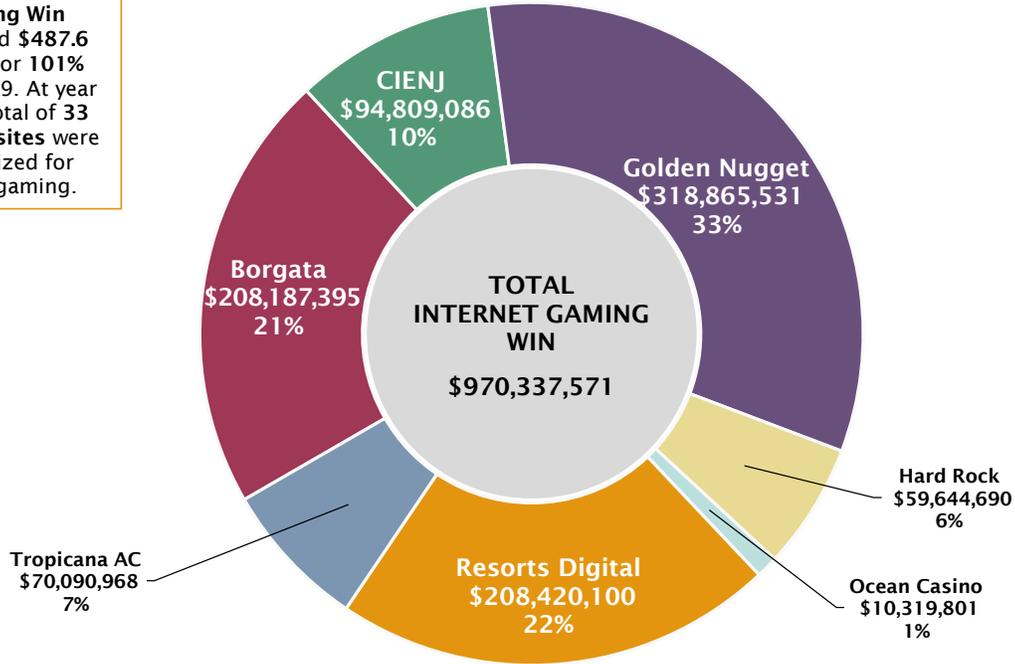


Source of data: Monthly Gross Revenue Reports Forms DGE-101, DGE-105 and DGE-107. Totals may not foot due to rounding. Figures subject to amendment.

ATLANTIC CITY CASINO INDUSTRY
INTERNET GAMING WIN AND MARKET SHARE, EXCLUDING INTERNET SPORTS
WAGERING

FOR THE YEAR ENDED DECEMBER 31, 2020

In 2020, Internet Gaming Win increased \$487.6 million or 101% from 2019. At year end, a total of 33 Internet sites were authorized for online gaming.



Source of data: DGE Monthly Press Release and Statistical Summaries (as of 01/13/21).

MONTHLY INTERNET GAMING WIN BY LICENSEE, EXCLUDING INTERNET SPORTS WAGERING

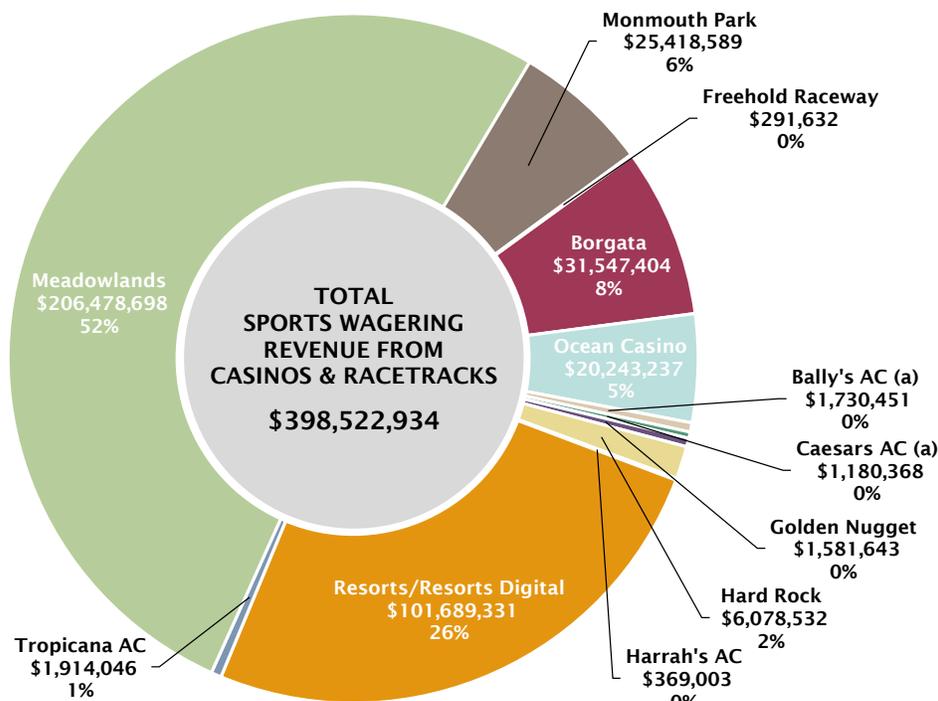
FOR THE YEAR ENDED DECEMBER 31, 2020

	Borgata	Caesars Interactive Entertainment	Golden Nugget	Hard Rock	Ocean Casino	Resorts Digital	Tropicana AC	
Jan.	\$10,372,524	\$4,237,763	\$21,204,985	\$2,463,007	\$531,343	\$11,916,194	\$4,360,774	\$55,086,590
Feb.	\$8,139,518	\$4,509,086	\$19,778,285	\$2,826,167	\$427,177	\$12,463,274	\$3,844,261	\$51,987,768
Mar.	\$12,221,924	\$6,658,398	\$23,301,487	\$3,317,205	\$658,916	\$13,509,903	\$5,154,070	\$64,821,903
Apr.	\$15,868,461	\$8,727,772	\$27,642,909	\$4,483,830	\$1,131,108	\$16,119,036	\$5,986,710	\$79,959,826
May	\$16,669,779	\$9,392,849	\$29,057,893	\$5,414,882	\$1,044,646	\$17,664,596	\$6,695,297	\$85,939,942
Jun.	\$16,897,329	\$8,790,476	\$29,149,825	\$5,784,154	\$1,046,253	\$17,196,550	\$6,048,560	\$84,913,147
Jul.	\$15,297,228	\$9,672,828	\$31,480,080	\$5,609,920	\$1,213,542	\$18,031,664	\$6,187,690	\$87,492,952
Aug.	\$19,778,361	\$9,264,467	\$27,650,249	\$6,001,838	\$726,646	\$17,888,774	\$6,462,633	\$87,772,968
Sep.	\$20,280,410	\$8,346,604	\$26,005,184	\$6,210,901	\$781,666	\$20,011,215	\$5,997,717	\$87,633,697
Oct.	\$22,078,966	\$8,232,819	\$28,126,521	\$5,460,960	\$678,101	\$21,628,498	\$7,245,658	\$93,451,523
Nov.	\$23,425,194	\$8,072,788	\$26,029,377	\$6,270,818	\$947,723	\$20,971,518	\$6,109,772	\$91,827,190
Dec.	\$27,157,701	\$8,903,236	\$29,438,736	\$5,801,008	\$1,132,680	\$21,018,878	\$5,997,826	\$99,450,065

Source of data: DGE Monthly Press Releases and Statistical Summaries (as of 01/13/21).



NEW JERSEY - CASINOS AND RACETRACKS
SPORTS WAGERING REVENUE AND MARKET SHARE
 FOR THE YEAR ENDED DECEMBER 31, 2020



NEW JERSEY CASINOS AND RACETRACKS
 FOR THE YEAR ENDED DECEMBER 31, 2020

**SPORTS WAGERING REVENUE
 ONSITE VS. INTERNET**

	ONSITE	INTERNET
	ONSITE	INTERNET
Bally's AC (a)	(119,959)	1,850,410
Borgata	5,623,326	25,924,079
Caesars AC (Wild Wild West) (a)	443,612	736,756
Golden Nugget	471,213	1,110,430
Hard Rock	359,515	5,719,017
Harrah's AC	369,003	-
Ocean Casino	1,332,505	18,910,732
Resorts/Resorts Digital	741,494	100,947,837
Tropicana AC	1,192,155	721,891
SUBTOTAL	\$ 10,412,864	\$ 155,921,152
Freehold Raceway	291,632	-
Meadowlands	22,556,352	183,922,346
Monmouth Park	5,308,283	20,110,306
GRAND TOTAL	\$ 38,569,131	\$ 359,953,804

**COMPLETED EVENTS—WIN STATISTICS
 BY SPORT**

CATEGORY	COMPLETED EVENTS GROSS REVENUE	COMPLETED EVENTS HANDLE	WIN %
Football	\$ 54,983,490	\$ 1,355,022,263	4.1%
Basketball	36,326,114	1,144,763,928	3.2%
Baseball	20,381,179	434,287,248	4.7%
Parlay	194,151,856	1,232,820,272	15.7%
Other	87,323,225	1,805,649,299	4.8%
TOTALS	\$ 393,165,864	\$ 5,972,543,010	6.6%

NEW JERSEY
SPORTS WAGERING TAX REVENUE
 FOR THE YEAR ENDED DECEMBER 31, 2020

Casinos:	\$21,063,557
Racetracks:	\$28,961,800
TOTAL:	\$50,025,357

(a) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW), including the William Hill Sportsbook, remained with Caesars Entertainment and became part of Caesars AC. Any revenue generated by the WWW prior to the sale reflected in the totals of Bally's AC. Bally's FanDuel Sportsbook opened its temporary location on 12/22/20.

Source of data: DGE Monthly Press Release and Statistical Summaries and Monthly Gross Revenue Reports Form DGE-107 (as of 01/13/21).

ATLANTIC CITY CASINO INDUSTRY
TOTAL GAMING REVENUE
 FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

		Casino Win	Internet Gaming Win*	Sports Wagering Revenue**	Total Gaming Revenue
Bally's AC (a)	2020	\$ 95,254,131	-	\$ 1,730,451	\$ 96,984,582
	2019	\$ 176,010,260	-	\$ 5,515,718	\$ 181,525,978
	(+/-)	-45.9%	-	N/A	-46.6%
Borgata	2020	337,583,672	208,187,395	31,547,404	577,318,471
	2019	709,560,969	77,761,137	10,498,065	797,820,171
	(+/-)	-52.4%	167.7%	200.5%	-27.6%
Caesars AC (a)	2020	151,183,073	-	1,180,368	152,363,441
	2019	270,988,246	-	-	270,988,246
	(+/-)	-44.2%	-	N/A	-43.8%
CIENJ	2020	-	94,809,086	-	94,809,086
	2019	-	55,333,022	-	55,333,022
	(+/-)	-	71.3%	-	71.3%
Golden Nugget	2020	95,048,536	318,865,531	1,581,643	415,495,710
	2019	199,020,547	177,019,811	2,431,889	378,472,247
	(+/-)	-52.2%	80.1%	-35.0%	9.8%
Hard Rock	2020	224,827,923	59,644,690	6,078,532	290,551,145
	2019	324,000,867	22,533,132	3,534,150	350,068,149
	(+/-)	-30.6%	164.7%	72.0%	-17.0%
Harrah's AC	2020	165,943,922	-	369,003	166,312,925
	2019	312,035,515	-	600,599	312,636,114
	(+/-)	-46.8%	-	-38.6%	-46.8%
Ocean Casino	2020	183,567,221	10,319,801	20,243,237	214,130,259
	2019	215,693,011	5,120,380	17,393,843	238,207,234
	(+/-)	-14.9%	101.5%	16.4%	-10.1%
Resorts	2020	99,542,628	-	741,494	100,284,122
	2019	176,371,879	-	2,060,756	178,432,635
	(+/-)	-43.6%	-	-64.0%	-43.8%
Resorts Digital	2020	-	208,420,100	100,947,837	309,367,937
	2019	-	100,130,206	79,605,961	179,736,167
	(+/-)	-	108.1%	26.8%	72.1%
Tropicana AC	2020	159,570,977	70,090,968	1,914,046	231,575,991
	2019	302,859,158	44,797,620	1,910,757	349,567,535
	(+/-)	-47.3%	56.5%	0.2%	-33.8%
INDUSTRY TOTALS	2020	\$ 1,512,522,083	\$ 970,337,571	\$ 166,334,015	\$ 2,649,193,669
	2019	\$ 2,686,540,452	\$ 482,695,308	\$ 123,551,738	\$ 3,292,787,498
	(+/-)	-43.7%	101.0%	34.6%	-19.5%

(a) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW), including the William Hill Sportsbook, remained with Caesars Entertainment and became part of Caesars AC. Any revenue generated by the WWW prior to the sale reflected in the totals of Bally's AC. Bally's FanDuel Sportsbook opened its temporary location on 12/22/20.

* Excluding Sports Wagering.

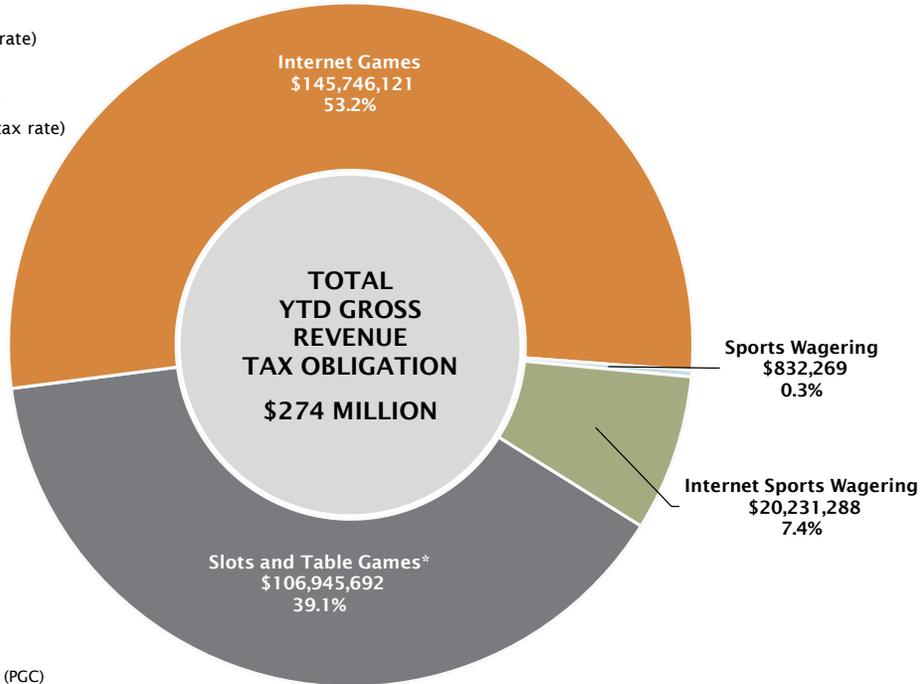
** Sports Wagering Revenue is not win. Sports Wagering commenced on 06/14/18. Does not include revenue from racetracks.

Source of data: Monthly Gross Revenue Reports Form DGE-101, Monthly Internet Gross Revenue Report Form DGE-105 and Monthly Gross Sports Wagering Revenue Reports Form DGE-107 (as of 01/13/21).



**TOTAL GROSS REVENUE TAX OBLIGATION
FOR THE CASINO REVENUE FUND
FOR THE TWELVE MONTHS ENDED DECEMBER 2020**

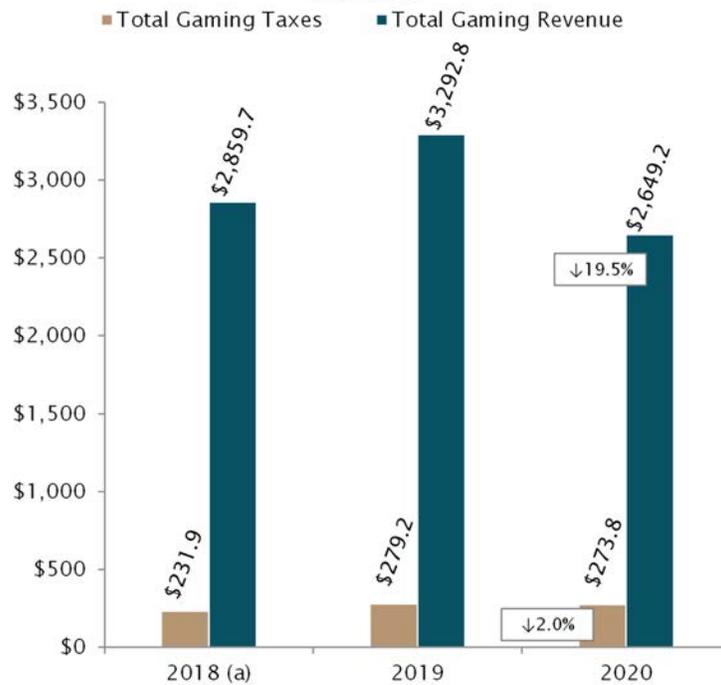
- Slots and Table Games (8% tax rate)
- Internet Games (15% tax rate)
- Sports Wagering (8.5% tax rate)
- Internet Sports Wagering (13% tax rate)



* Reflects Promotional Gaming Credit (PGC) Deduction for PGC's wagered on slot machines and the Internet.

Source of data: Monthly Gross Revenue Reports Form DGE-101, Monthly Internet Gross Revenue Reports Form DGE-105 and Monthly Sports Wagering Tax Return Form DGE-107 (as of 01/13/21).

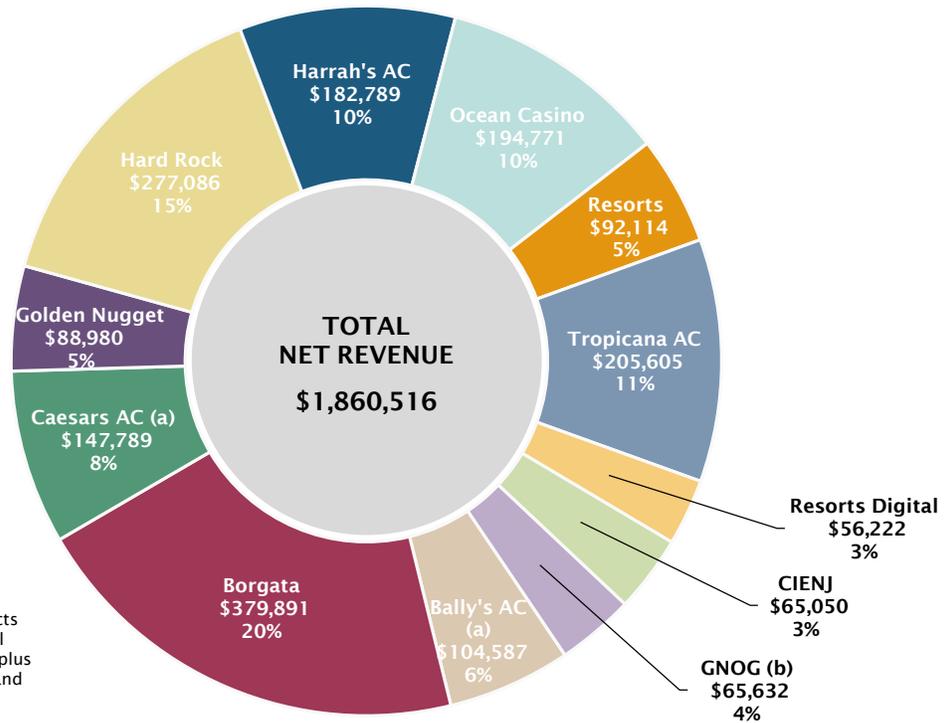
**ATLANTIC CITY CASINO INDUSTRY
GAMING TAXES AND REVENUE
FOR THE THREE YEARS ENDED DECEMBER 31, 2020
(IN MILLIONS)**



(a) Sports Wagering commenced on 06/14/18. Hard Rock and Ocean Casino opened on 06/27/18. Totals exclude racetracks.

Source of data: Monthly Gross Revenue Reports, Internet Gross Revenue Reports, and Sports Wagering Revenue Reports Form DGE-101, DGE-105, and DGE-107 (as of 01/13/21).

**ATLANTIC CITY CASINO INDUSTRY
NET REVENUE AND MARKET SHARE
FOR THE YEAR ENDED DECEMBER 31, 2020
(\$ IN THOUSANDS)**



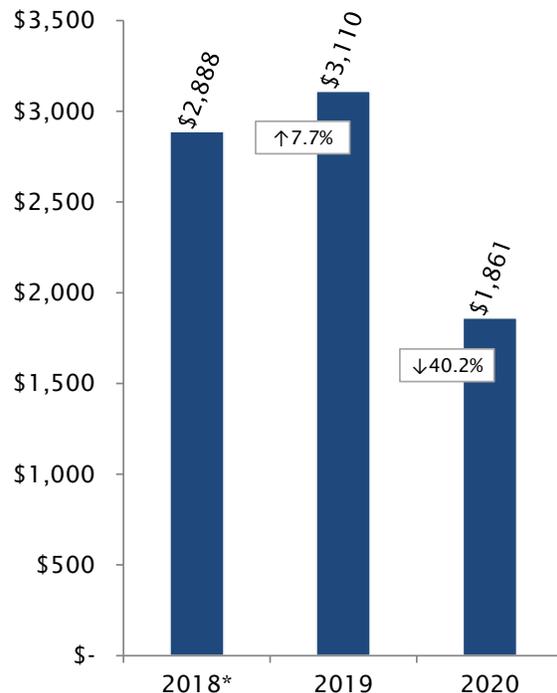
Note: Net Revenue reflects casino revenue (less all promotional allowances), plus rooms, food, beverage, and other revenues.

Source of data: Quarterly Reports Form DGE-210 (as of 04/09/21).

(a) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW) remained with Caesars Entertainment and became part of Caesars AC. Any revenue generated prior to the sale, including in the WWW, is reflected in the totals for Bally's AC.
(b) On 11/25/20, Golden Nugget Online Gaming (GNOG) was granted a casino license and began operating the online gaming business formerly operated by Golden Nugget.

**ATLANTIC CITY CASINO INDUSTRY
NET REVENUE**

FOR THE THREE YEARS ENDED DECEMBER 31, 2020
(\$ IN MILLIONS)



*Hard Rock and Ocean Casino opened on 06/27/18.

GROSS OPERATING PROFIT

Earnings before interest, taxes, depreciation, amortization, charges from affiliates, and other miscellaneous items. It is a widely-accepted measure of profitability in the Atlantic City gaming industry. Notes contained in the Quarterly Reports are an integral part of each licensee's financial results. Valid comparisons cannot be made without using this information.

In CY 2020, Gross Operating Profit decreased **\$476.4 million** for a decrease of **80.2%** from 2019.

ATLANTIC CITY CASINO INDUSTRY

INCOME STATEMENT REVENUE BY PERCENTAGE

FOR THE YEAR ENDED DECEMBER 31, 2020

(ALL \$ FIGURES IN THOUSANDS)

	Bally's AC (e)		Borgata		Caesars AC (e)		Caesars Interactive Entertainment NJ	
	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue
Casino (a)	\$ 57,625	55.1%	\$ 256,878	67.6%	\$ 89,707	60.7%	\$ 62,380	95.9%
Rooms	24,397	23.3%	53,308	14.0%	29,066	19.7%	-	0.0%
F & B (b)	17,025	16.3%	50,521	13.3%	19,954	13.5%	-	0.0%
Other (c)	5,540	5.3%	19,184	5.1%	9,062	6.1%	2,670	4.1%
NET REVENUE	\$ 104,587	100%	\$ 379,891	100%	\$ 147,789	100%	\$ 65,050	100%
TOTAL PROMO ALLOWANCES (d)	\$37,912		\$236,406		\$62,145		\$0	

	Golden Nugget		Golden Nugget Online Gaming (f)		Hard Rock		Harrah's AC	
	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue
Casino (a)	\$ 55,407	62.3%	\$ 57,813	88.1%	\$ 173,821	62.7%	\$ 97,735	53.5%
Rooms	10,110	11.4%	-	0.0%	38,213	13.8%	47,077	25.7%
F & B (b)	14,373	16.1%	-	0.0%	34,141	12.3%	27,261	14.9%
Other (c)	9,090	10.2%	7,819	11.9%	30,911	11.2%	10,716	5.9%
NET REVENUE	\$ 88,980	100%	\$ 65,632	100%	\$ 277,086	100%	\$ 182,789	100%
TOTAL PROMO ALLOWANCES (d)	\$28,885		\$7,687		\$78,493		\$64,573	

	Ocean Casino		Resorts		Resorts Digital Gaming		Tropicana AC		INDUSTRY TOTALS	
	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue	Revenue	% of Net Revenue
Casino (a)	\$ 98,309	50.5%	\$ 65,996	71.7%	\$ 55,731	99.1%	\$ 144,110	70.1%	\$ 1,215,512	65.3%
Rooms	61,458	31.6%	13,949	15.1%	-	0.0%	39,585	19.3%	\$ 317,163	17.1%
F & B (b)	25,756	13.2%	8,258	9.0%	-	0.0%	11,754	5.7%	\$ 209,043	11.2%
Other (c)	9,248	4.7%	3,911	4.2%	491	0.9%	10,156	4.9%	\$ 118,798	6.4%
NET REVENUE	\$ 194,771	100%	\$ 92,114	100%	\$ 56,222	100%	\$ 205,605	100%	\$ 1,860,516	100%
TOTAL PROMO ALLOWANCES (d)	\$90,818		\$32,344		\$9,630		\$64,044		\$712,937	

(a) Casino Revenue includes revenues generated from casino gaming and casino related activities including poker, Internet, sports wagering and tournaments, less promotional allowances.

(b) Food & Beverage (F & B) Revenue for casino owned outlets only.

(c) Other Revenue reflects concert and show tickets, casino-owned spa revenue, casino-owned retail sales, rental income, and other miscellaneous revenue sources.

(d) Promotional (promo) allowances are complimentary given away free in the normal course of the licensee's business.

(e) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW) remained with Caesars Entertainment and became part of Caesars AC. Any revenue generated prior to the sale, including in the WWW, is reflected in the totals for Bally's AC.

(f) On 11/25/20, Golden Nugget Online Gaming (GNOG) was granted a casino license and began operating the online gaming business formerly operated by Golden Nugget.

Promotional expenses are complimentary not offered for sale to patrons in the normal course of a licensee's business. In 2020, promotional expenses totaled **\$67.7 Million**.



ATLANTIC CITY CASINO FACILITY STATISTICS (as of 12/31/2020)

	TABLE AND OTHER GAMES	POKER	SLOT MACHINES	TOTAL GAMING SPACE (sq ft)
Bally's AC (b)	93	0	1,481	83,569
Borgata (a)	189	74	2,856	160,391
Caesars AC (b)	153	0	2,125	113,448
Golden Nugget	70	9	1,245	78,464
Hard Rock	154	0	2,229	122,771
Harrah's AC	120	37	2,036	156,284
Ocean Casino	104	0	1,778	132,185
Resorts	73	0	1,376	79,009
Tropicana AC	102	18	2,357	121,909
INDUSTRY TOTALS	1,058	138	17,443	1,048,030

(a) Only casino with Simulcasting. Total gaming space includes 23,620 sq ft simulcast facility.

(b) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West remained with Caesars Entertainment and became part of Caesars AC.

Source of data: December 2020 Monthly Gross Revenue Reports Form DGE-101.

ATLANTIC CITY CONVENTION, MEETING & EVENT SPACE

	TOTAL MEETING SPACE (sq ft)*	NUMBER OF MEETING ROOMS	LARGEST MEETING ROOM (sq ft)	NUMBER OF SLEEPING ROOMS
Bally's AC	80,000	28	14,432	1,214
Borgata/The Water Club	106,000	58	29,398	2,767
Caesars AC	28,000	15	17,135	1,141
Golden Nugget	52,000	23	16,920	717
Hard Rock	150,000	29	63,000	1,971
Harrah's AC (Waterfront Center)	125,000	63	49,447	2,590
Ocean Casino	187,100	23	67,702	1,399
Resorts	65,000	24	13,000	942
Tropicana AC (Chelsea)	127,600	56	20,000	2,364
INDUSTRY TOTALS	920,700	319	291,034	15,105

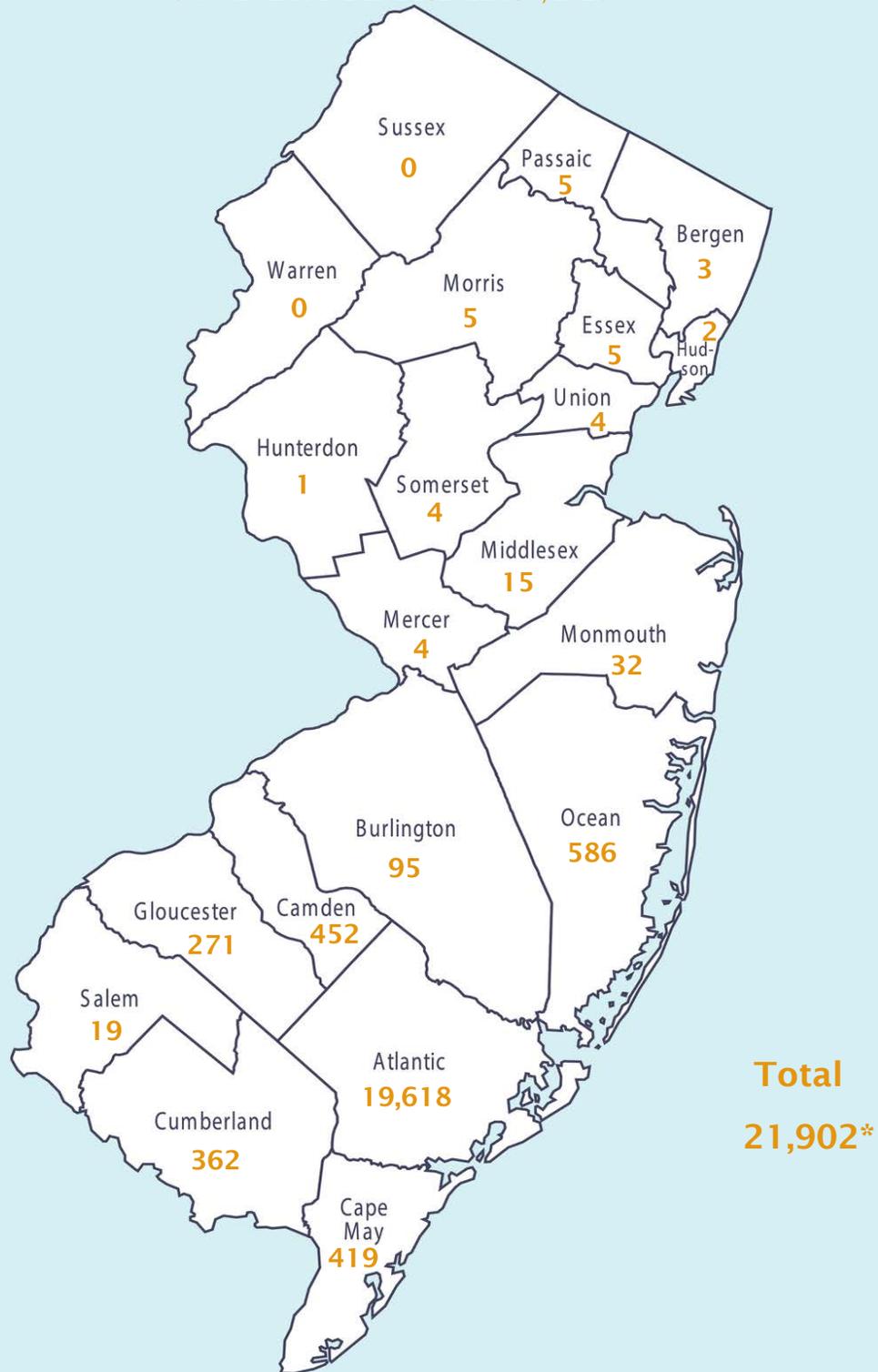
*Figures may include pre-function space, outdoor function space, or both. Lawn space not included.

NON-HOTEL SPACE				
Convention Center	595,700	50	486,600	-
Boardwalk Hall (b)	25,000	6	23,100	-
One Atlantic	26,707	8	6,789	-
NON-HOTEL TOTALS	647,407	64	516,489	-
GRAND TOTALS	1,568,107	383	807,523	15,105

(b) Does not include 141,000 sq ft main arena.

ATLANTIC CITY CASINO LICENSEES EMPLOYMENT BY COUNTY

FOR THE YEAR ENDED DECEMBER 31, 2020



*Margin of error for total casino hotel employees reported is 1.1%.

Source of data: DGE Zip Code Report by Casino.
Photo credit: iStock.com/New Jersey Counties Map

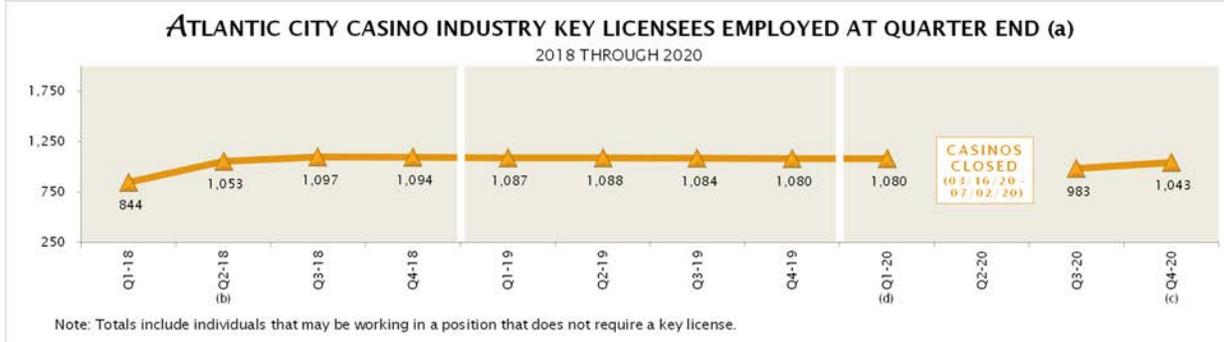
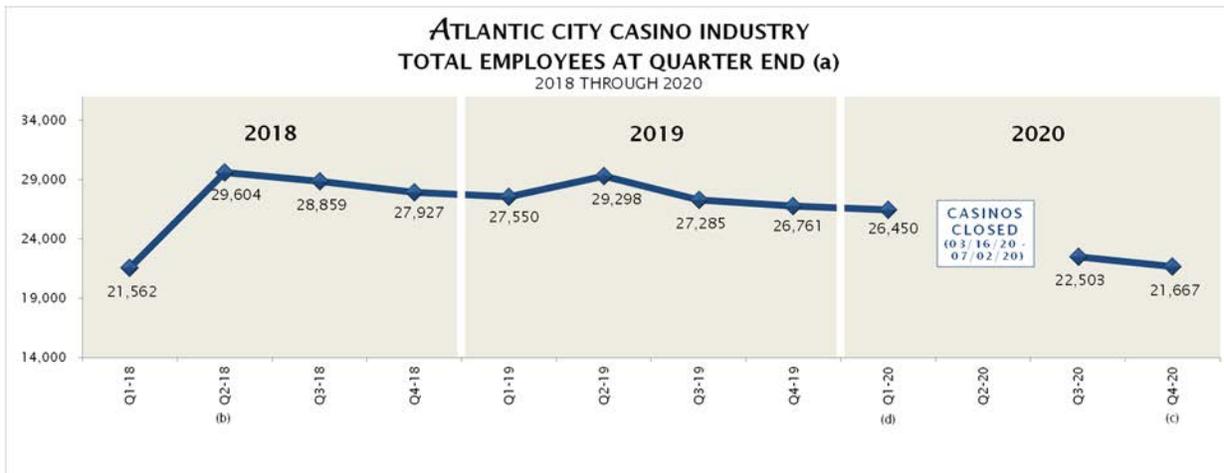
ATLANTIC CITY CASINO INDUSTRY EMPLOYMENT STATISTICS (a)

FOR THE THREE YEARS ENDED DECEMBER 31, 2020

CASINO	2020	2019	2018
Bally's AC (c)	1,706	2,097	2,298
Borgata	3,600	5,569	5,620
Caesars AC † (c)	2,355	2,557	2,649
Golden Nugget	1,556	2,054	2,199
Hard Rock (b)	3,318	3,630	3,750
Harrah's AC	2,754	3,294	3,294
Ocean Casino (b)	2,379	3,095	3,177
Resorts †	1,605	1,863	1,870
Tropicana AC	2,394	2,947	3,070
INDUSTRY TOTALS	*21,667	26,761	27,927

*15,161 (70.0%) are full time employees, 1,879 (8.7%) are part time employees, and 4,627 (21.3%) are considered other employees. CY total includes approximately 5% of individuals on furlough.

† Caesars figures include Caesars Interactive Entertainment (CIEN) and Caesars Enterprise Services (CES), Golden Nugget figures include Golden Nugget Online Gaming, and Resorts figures include Resorts Digital.



Note: Totals include individuals that may be working in a position that does not require a key license.

(a) Totals exclude employees not directly employed by the licensee such as employees of leased outlets, technical providers and racetracks.

(b) Hard Rock and Ocean Casino opened on 06/27/18.

(c) On 11/18/20, ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the Wild Wild West and its related employees remained under the ownership of Caesars AC.

(d) Figures as of 03/01/20 instead of 04/01/20 due to 03/16/20 coronavirus shutdown.

Source of data: Employment statistics provided by the casinos to the DGE.

ATLANTIC CITY CASINO INDUSTRY SALARIES AND WAGES

FOR THE THREE YEARS ENDED DECEMBER 31, 2020
(\$ IN THOUSANDS)

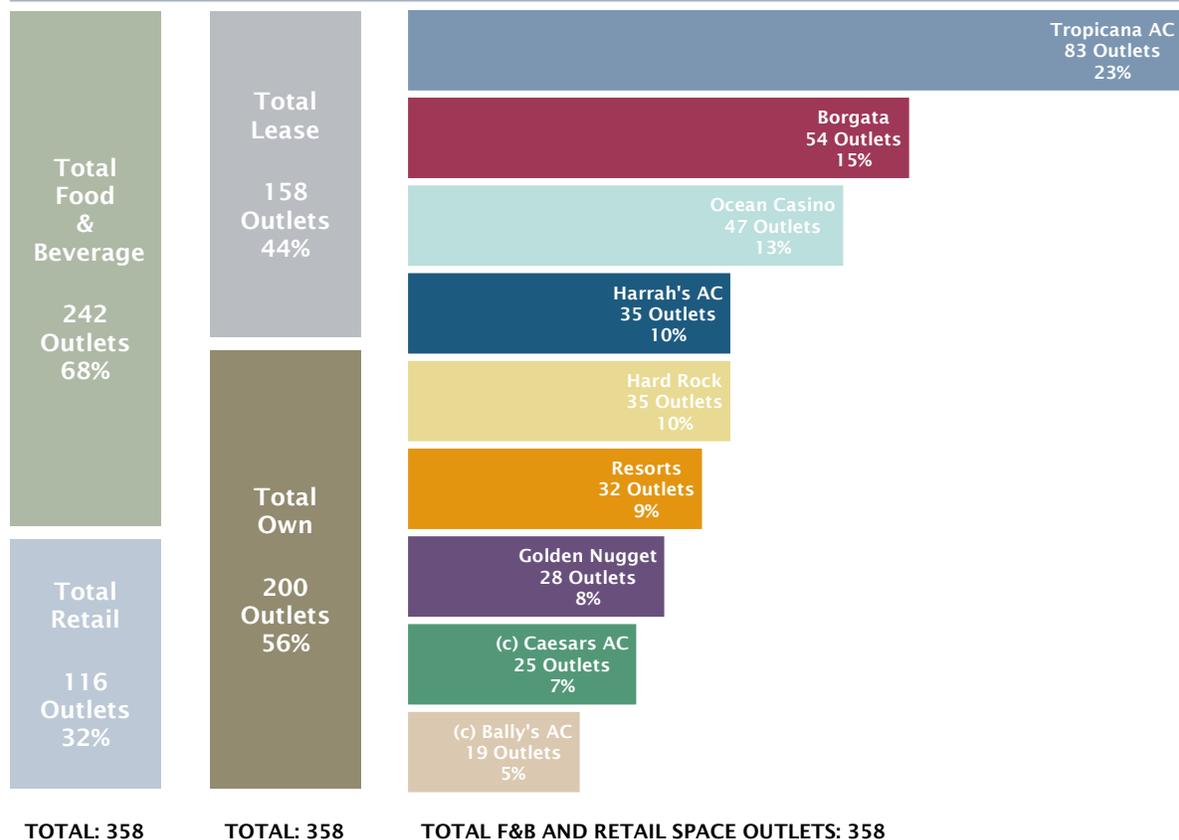
CASINO	2020	2019	2018
Bally's AC	\$ 4,554 (c)	\$ 60,809	\$ 62,255
Borgata	83,147	147,163	149,702
Caesars AC (a)	38,573	64,073	64,847
Golden Nugget/GNOG	34,358	70,400	70,400
Hard Rock	68,804	96,594	55,897
Harrah's AC (a)	48,012	84,149	82,971
Ocean Casino	49,980	71,689	46,263
Resorts/Resorts Digital Gaming	35,642	50,774	48,978
Tropicana AC (a)	49,613	75,387	77,846
INDUSTRY TOTALS (b)	\$ 412,683	\$ 721,038	\$ 659,159

(a) In July 2020, Eldorado Resorts Inc. merged with Caesars Entertainment. Totals exclude employees of Caesars Interactive Entertainment and Caesars Enterprise Services.

(b) Totals exclude employees not directly employed by the licensee such as employees of leased outlets, technical providers and racetracks.

Source of data: Form DGE-370.

ATLANTIC CITY CASINOS - FOOD & BEVERAGE AND RETAIL OUTLETS TOTAL NUMBER AND MARKET SHARE (OWNED & LEASED)

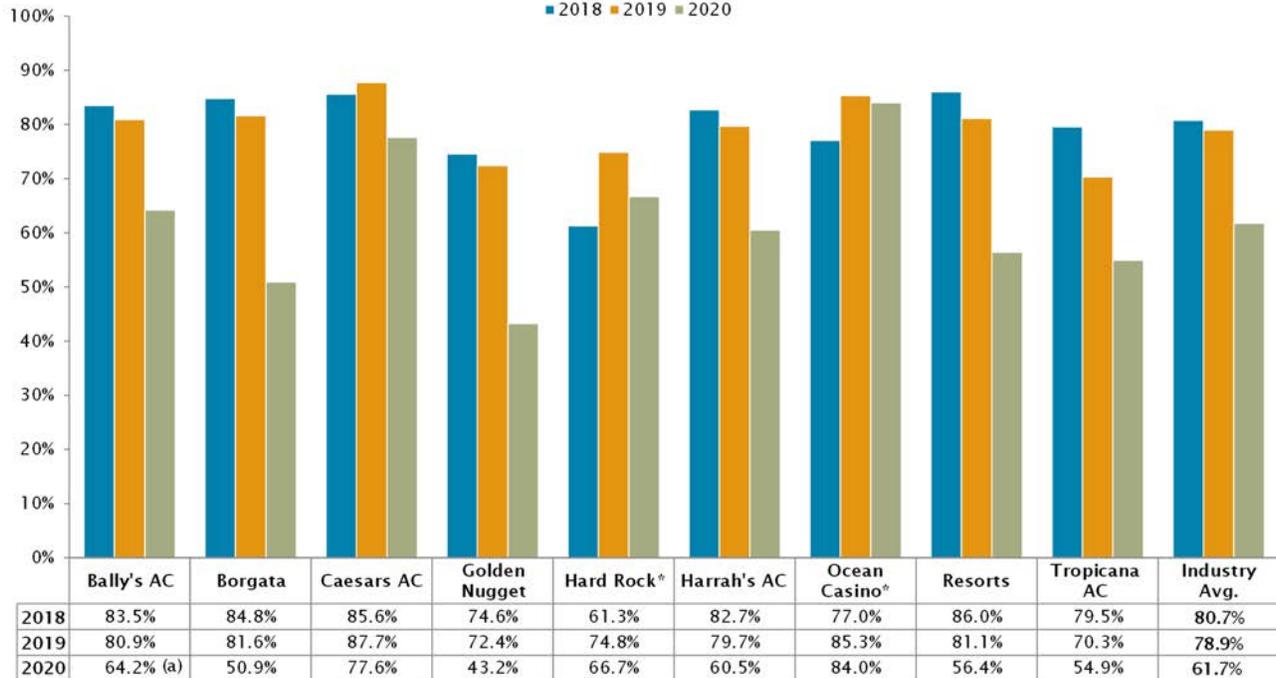


(c) On 11/18/20, ownership of Bally's AC changed to Premier Entertainment. Salaries are year end figures and do not include prior salaries under Caesars Entertainment ownership. As part of the sales agreement, the Wild Wild West, including four food & beverage outlets, remained under the ownership of Caesars AC.

ATLANTIC CITY CASINO INDUSTRY HOTEL OCCUPANCY RATES

2018-2020 YEARLY AVERAGES BY CASINO

■ 2018 ■ 2019 ■ 2020



*Hard Rock and Ocean Casino opened on 06/27/18.

ATLANTIC CITY CASINO INDUSTRY HOTEL ROOM STATISTICS

FOR THE THREE YEARS ENDED DECEMBER 31, 2020

CASINO	# OF HOTEL ROOMS AT YEAR END	# OF AVAILABLE ROOM NIGHTS	AVERAGE RATE PER OCCUPIED ROOM
Bally's AC (a)	1,214	314,426	(b)
Borgata	2,767	652,971	\$160
Caesars AC	1,141	295,519	\$127
Golden Nugget	717	185,703	\$126
Hard Rock	1,971	510,489	\$112
Harrah's AC	2,590	646,933	\$120
Ocean Casino	1,399	362,341	\$202
Resorts	942	243,982	\$101
Tropicana AC	2,364	495,629	\$145
INDUSTRY TOTALS	15,105	3,707,993	\$139

(a) On 11/18/20 ownership of Bally's AC changed to Premier Entertainment. Available and occupied room nights (occupancy) prior to the sale reflected in Bally's AC total.

(b) \$121 prior to sale. \$119 after sale of property.

Source of data: DGE Quarterly Press Releases and Statistical Summaries.

ATLANTIC CITY CASINO INDUSTRY NUMBER OF OCCUPIED ROOM NIGHTS*

FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

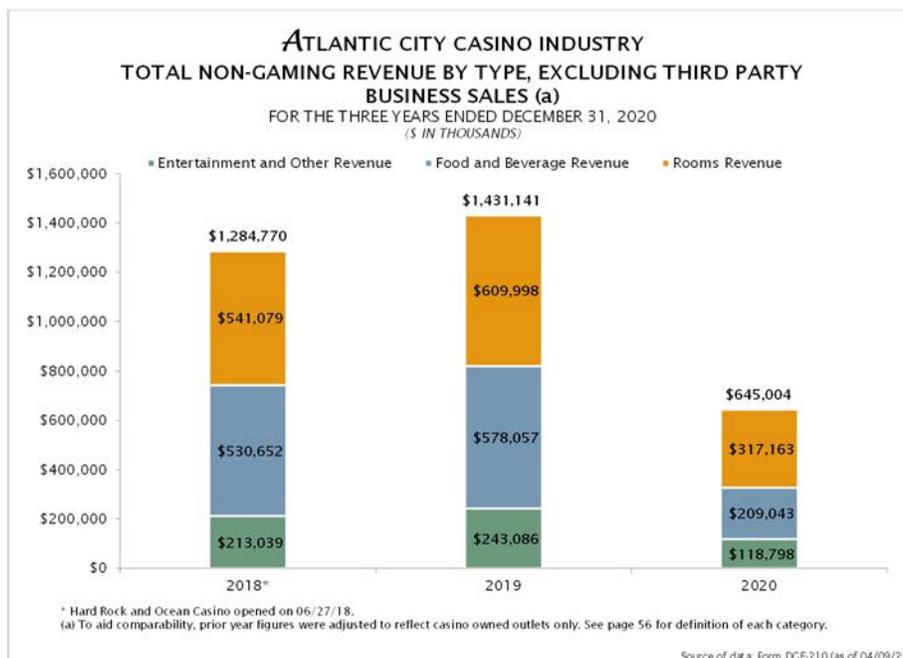
Casino	2020	2019	Difference	% Difference
Bally's AC (a)	201,761	358,421	(156,660)	-43.7
Borgata	332,379	822,046	(489,667)	-59.6
Caesars AC (a)	229,307	365,145	(135,838)	-37.2
Golden Nugget	80,273	189,409	(109,136)	-57.6
Hard Rock	340,513	538,474	(197,961)	-36.8
Harrah's AC	391,190	720,004	(328,814)	-45.7
Ocean Casino	304,404	435,711	(131,307)	-30.1
Resorts	137,634	279,578	(141,944)	-50.8
Tropicana AC	272,122	583,748	(311,626)	-53.4
INDUSTRY TOTALS	2,289,583	4,292,536	(2,002,953)	-46.7%

(a) On 11/18/20 ownership of Bally's AC changed to Premier Entertainment. Occupied room nights prior to the sale reflected in Bally's AC total.



*Includes complimentary rooms.

Source of data: DGE Quarterly Press Releases and Statistical Summaries.



ATLANTIC CITY CASINO INDUSTRY
NON-GAMING REVENUE BY LICENSEE
 FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019
 (\$ IN THOUSANDS)

		Rooms	Food and Beverage (a)	Entertainment and Other	Total Non-Gaming Revenue
Bally's AC (b)	2020	\$ 24,397	\$ 17,025	\$ 5,540	\$ 46,962
	2019	42,184	46,725	9,725	98,634
	(+/-)	-42.2%	-63.6%	-43.0%	-52.4%
Borgata	2020	53,308	50,521	19,184	123,013
	2019	141,170	152,502	58,407	352,079
	(+/-)	-62.2%	-66.9%	-67.2%	-65.1%
Caesars AC (b)	2020	29,066	19,954	9,062	58,082
	2019	49,254	56,966	16,161	122,381
	(+/-)	-41.0%	-65.0%	-43.9%	-52.5%
CIENJ	2020	-	-	2,670	2,670
	2019	-	-	2,009	2,009
	(+/-)	-	-	32.9%	32.9%
Golden Nugget	2020	10,110	14,373	9,090	33,573
	2019	21,092	42,573	17,876	81,541
	(+/-)	-52.1%	-66.2%	-49.1%	-58.8%
GNOG (c)	2020	-	-	7,819	7,819
	2019	-	-	-	-
	(+/-)	-	-	-	-
Hard Rock	2020	38,213	34,141	30,911	103,265
	2019	70,634	83,183	70,596	224,413
	(+/-)	-45.9%	-59.0%	-56.2%	-54.0%
Harrah's AC	2020	47,077	27,261	10,716	85,054
	2019	92,522	81,237	24,787	198,546
	(+/-)	-49.1%	-66.4%	-56.8%	-57.2%
Ocean Resort	2020	61,458	25,756	9,248	96,462
	2019	78,731	59,116	16,176	154,023
	(+/-)	-21.9%	-56.4%	-42.8%	-37.4%
Resorts	2020	13,949	8,258	3,911	26,118
	2019	26,457	18,917	7,966	53,340
	(+/-)	-47.3%	-56.3%	-50.9%	-51.0%
Resorts Digital	2020	-	-	491	491
	2019	-	-	610	610
	(+/-)	-	-	-19.5%	-19.5%
Tropicana AC	2020	39,585	11,754	10,156	61,495
	2019	87,954	36,838	18,773	143,565
	(+/-)	-55.0%	-68.1%	-45.9%	-57.2%
INDUSTRY TOTALS	2020	\$ 317,163	\$ 209,043	\$ 118,798	\$ 645,004
	2019	\$ 609,998	\$ 578,057	\$ 243,086	\$ 1,431,141
	(+/-)	-48.0%	-63.8%	-51.1%	-54.9%

(a) Food and Beverage Revenue for casino owned outlets only.

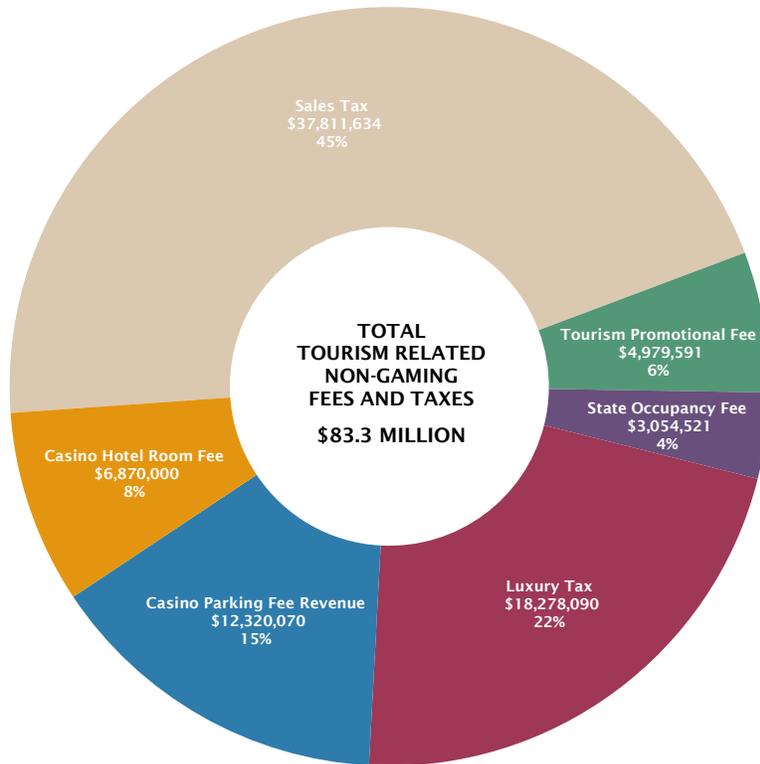
(b) On 11/18/20, the ownership of Bally's AC changed to Premier Entertainment. As part of the sales agreement, the ownership and operation of the Wild Wild West (WWW) remained with Caesars Entertainment and became part of Caesars AC. Any revenue generated prior to the sale, including in the WWW, is reflected in the totals for Bally's AC.

(c) On 11/25/20, Golden Nugget Online Gaming (GNOG) was granted a casino license and began operating the online gaming business formerly operated by Golden Nugget.

Source of data: Form DGE-210 (as of 04/09/21).



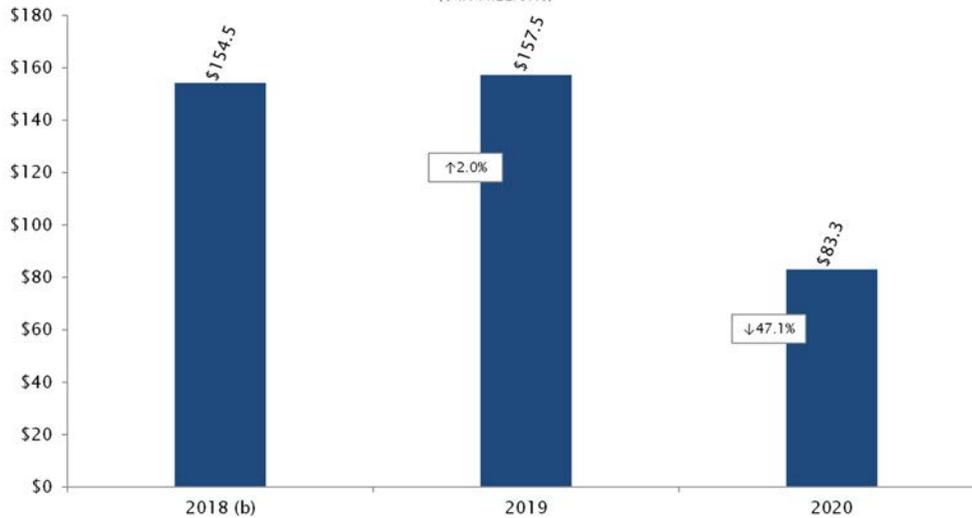
ATLANTIC CITY/COUNTY 2020 TOURISM RELATED NON-GAMING FEES AND TAXES



Note: See pages 65-70 for details and a description of each fee and tax.

Source of data: State of New Jersey Department of the Treasury, Division of Taxation and DGE Taxes and Fees Source Report.

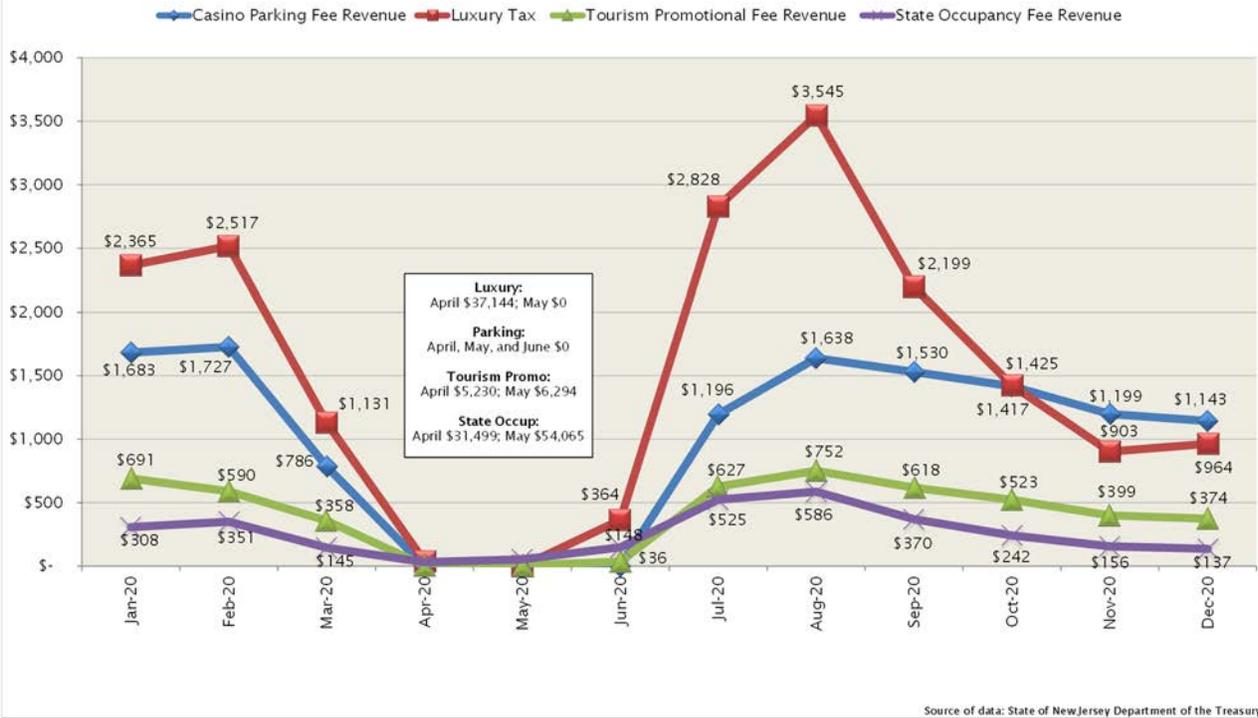
ATLANTIC CITY/COUNTY TOURISM RELATED NON-GAMING FEES AND TAXES (a) FOR THE THREE YEARS ENDED DECEMBER 31, 2020 (*\$ IN MILLIONS*)



(a) Non-Gaming Fees and Taxes includes: Sales Tax, Tourism Promotional Fee, Atlantic County State Occupancy Fee, Luxury Tax, Casino Parking Fee and Casino Hotel Room Fee revenues.
(b) Hard Rock and Ocean Casino opened on 06/27/18.

Source of data: State of New Jersey Department of the Treasury, Division of Taxation and DGE Taxes and Fees Source Report.

ATLANTIC CITY
CASINO PARKING FEE REVENUE, LUXURY TAX, TOURISM PROMOTIONAL FEE REVENUE
AND HOTEL/MOTEL TOTAL STATE OCCUPANCY FEE REVENUE
 FOR THE YEAR ENDED DECEMBER 31, 2020
 (\$ IN THOUSANDS)



ATLANTIC CITY CASINO INDUSTRY PARKING SPACE TOTALS

FOR THE YEAR ENDED DECEMBER 31, 2020

Bally's AC	2,668
Borgata	6,433
Caesars AC	5,364
Golden Nugget	2,690
Hard Rock	6,325
Harrah's AC	5,728
Ocean Casino	7,700
Resorts	1,863
Tropicana AC	5,210
INDUSTRY TOTALS	43,981

Parking spaces provided by the casinos to the CCC.

CASINO PARKING FEE

\$3.00 per day imposed on each occupied casino parking space. **\$0.50** is allocated to the **Casino Revenue Fund** to benefit the aged and disabled citizens of New Jersey. **\$2.50** is allocated to the **Casino Reinvestment Authority** for statutory restricted projects, including the service of Series 2005 Revenue Bonds, and for the benefit of Atlantic City. Effective July 1, 2007, the law was amended to exclude the \$3.00 parking fee from sales tax. Any amount collected over and above this amount remains subject to sales tax.

ATLANTIC CITY CASINO PARKING FEE REVENUE

QUARTERLY TOTALS 2018 THROUGH 2020
(\$ IN THOUSANDS)

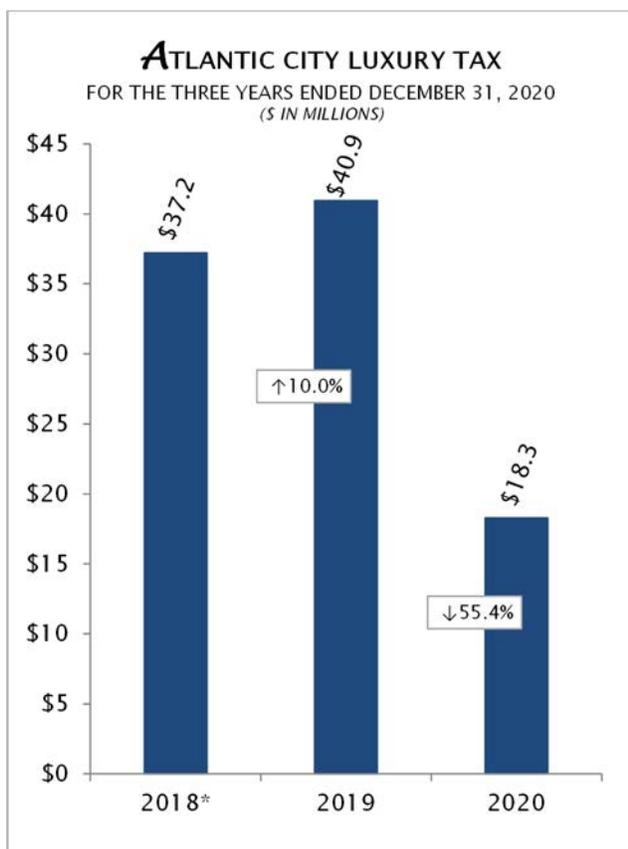
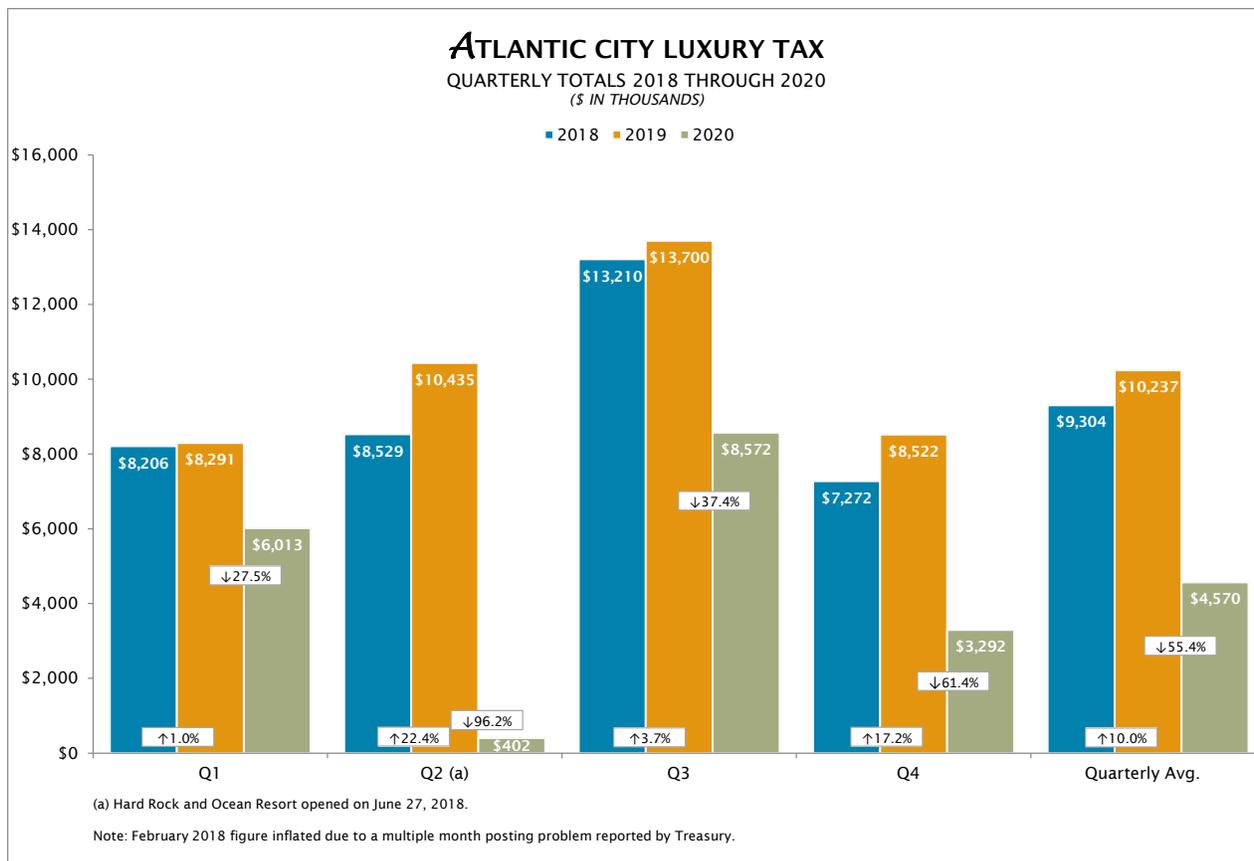


(a) Hard Rock and Ocean Casino opened on 06/27/18.

ATLANTIC CITY CASINO INDUSTRY CASINO PARKING FEE REVENUE

FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

MONTH	2020	2019	Growth (Decline)	
			\$	%
January	\$ 1,683,162	\$ 1,632,864	50,298	3.1
February	1,727,262	1,636,482	90,780	5.5
March	785,907	1,985,922	(1,200,015)	(60.4)
April	-	1,847,058	(1,847,058)	(100.0)
May	-	1,964,382	(1,964,382)	(100.0)
June	-	2,062,329	(2,062,329)	(100.0)
July	1,196,409	2,351,286	(1,154,877)	(49.1)
August	1,638,363	2,400,975	(762,612)	(31.8)
September	1,530,069	1,924,860	(394,791)	(20.5)
October	1,417,044	1,717,359	(300,315)	(17.5)
November	1,198,674	1,827,165	(628,491)	(34.4)
December	1,143,180	1,758,768	(615,588)	(35.0)
INDUSTRY TOTALS	\$12,320,070	\$23,109,450	(\$10,789,380)	(46.7)%



*Hard Rock and Ocean Casino opened on 06/27/18.

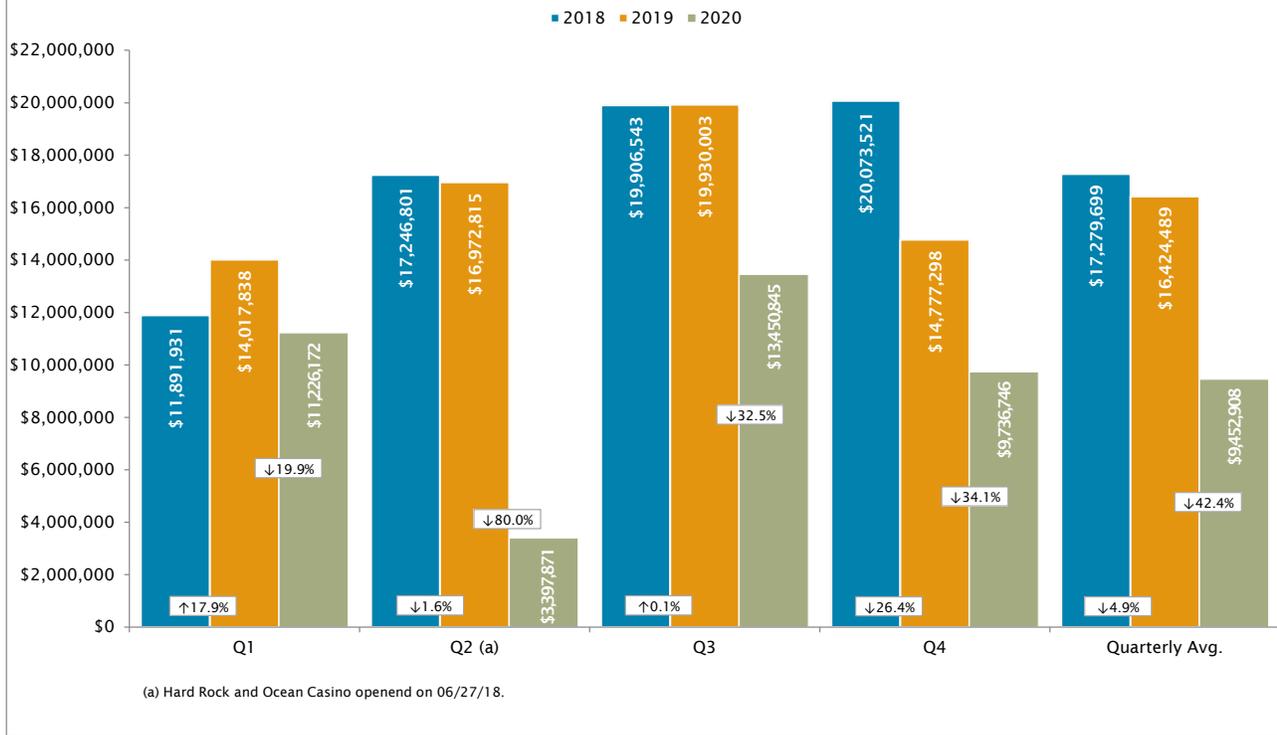
LUXURY TAX

3% of the cost of alcoholic beverages and 9% of the cost of all other taxable sales (i.e. cover and entertainment charges, room rentals, rentals of beach chairs, cabanas, rolling chairs, and tickets of admission within Atlantic City). The maximum combined Atlantic City Luxury Tax rate and New Jersey State Sales Tax rate (excluding the State Occupancy Fee) may not exceed 12.625%. The Sales Tax rate is reduced to 3.625% on items subject to the 9% Luxury Tax.

Source of data: State of New Jersey Department of the Treasury.

ATLANTIC CITY SALES TAX REVENUE

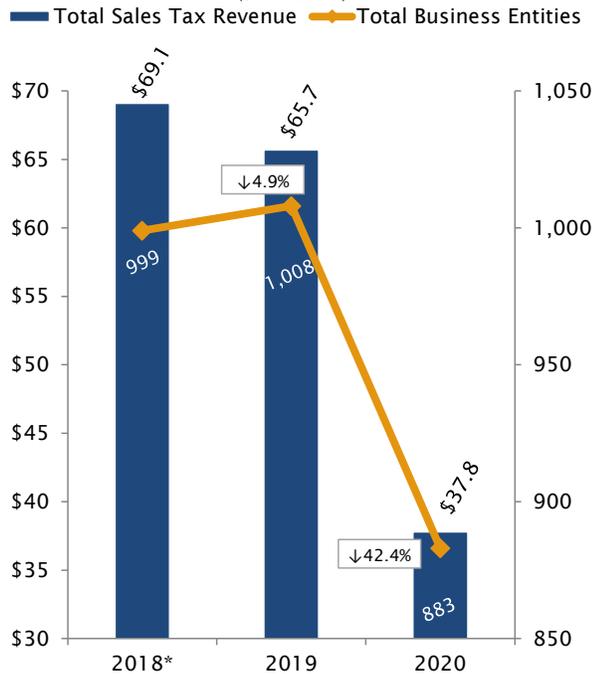
QUARTERLY TOTALS 2018 THROUGH 2020



(a) Hard Rock and Ocean Casino opened on 06/27/18.

ATLANTIC CITY TOTAL SALES TAX REVENUE (left) AND TOTAL BUSINESS ENTITIES (right)

FOR THE THREE YEARS ENDED DECEMBER 31, 2020
(\$ IN MILLIONS)



*Hard Rock and Ocean Casino opened on 06/27/18.

ATLANTIC CITY AVERAGE SALES TAX REVENUE PER BUSINESS ENTITY

FOR THE THREE YEARS ENDED DECEMBER 31, 2020

	Average Revenue	Growth (Decline)
2018*	\$ 69,188	18.3%
2019	\$ 65,177	(5.8%)
2020	\$ 42,822	(34.3%)

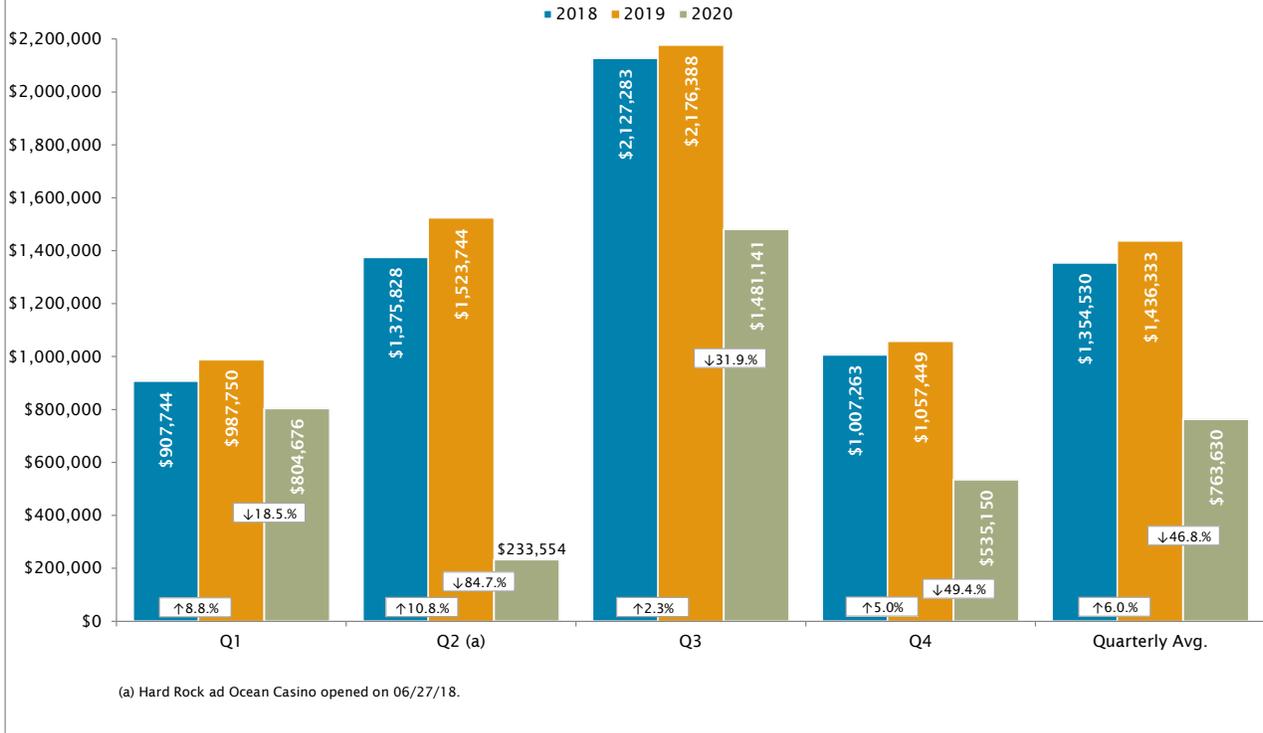
SALES TAX RATE

As of 2018: 6.625%

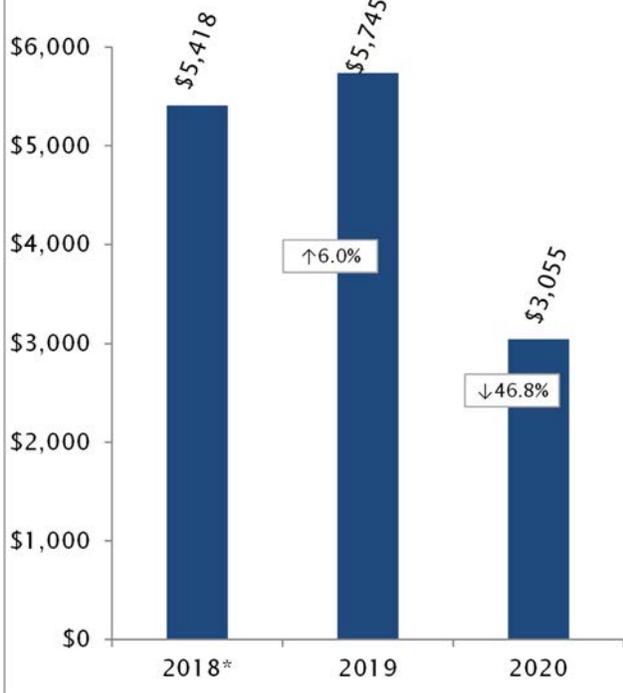
Sales Tax Revenue does not typically include business entities that have Atlantic City locations but are primarily based outside of Atlantic City. Total number of business entities represents Atlantic City-based business entities active at any time during the year.

Source of data: State of New Jersey Department of the Treasury, Division of Taxation (City Code 0102).

ATLANTIC COUNTY HOTEL/MOTEL TOTAL STATE OCCUPANCY FEE REVENUE QUARTERLY TOTALS 2018 THROUGH 2020



ATLANTIC COUNTY STATE OCCUPANCY FEE REVENUE FOR THE THREE YEARS ENDED DECEMBER 31, 2020 (\$ IN THOUSANDS)



*Hard Rock and Ocean Casino opened on 06/27/18.

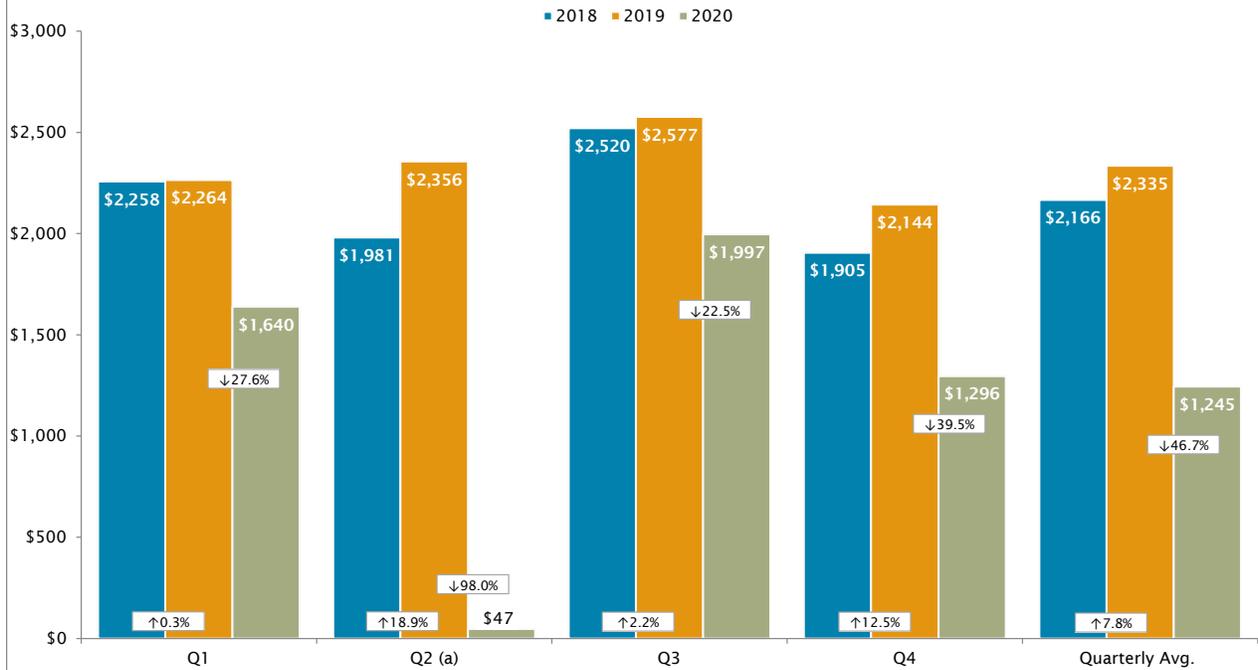
STATE OCCUPANCY FEE

1% for Atlantic City. Atlantic City is prohibited from enacting Municipal Occupancy Tax as it imposes other local taxes (luxury and tourism promotional taxes). The general State Occupancy Fee rate is 5% and the Municipal Occupancy Tax is less than or equal to 3%. The State Occupancy Fee is imposed on room rentals that are currently subject to New Jersey Sales Tax and is in addition to the Sales Tax. As of October 1, 2018, transient accommodations and short term rentals are subject to the State Occupancy Tax.

Source of data: State of New Jersey Department of the Treasury, Division of Taxation - Hotel/Motel Information County Totals Reports (County Code 01).

ATLANTIC CITY TOURISM PROMOTIONAL FEE REVENUE

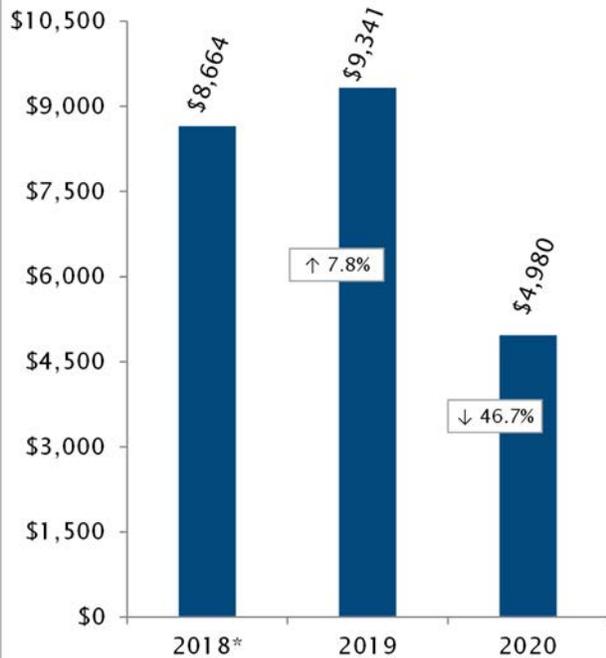
QUARTERLY TOTALS 2018 THROUGH 2020
(\$ IN THOUSANDS)



(a) Hard Rock and Ocean Resort opened on 06/27/18.

Note: February 2018 figure inflated due to a multiple month posting problem reported by Treasury.

ATLANTIC CITY TOURISM PROMOTIONAL FEE REVENUE FOR THE THREE YEARS ENDED DECEMBER 31, 2020 (\$ IN THOUSANDS)



*Hard Rock and Ocean Casino opened on 06/27/18.

TOURISM PROMOTIONAL FEE

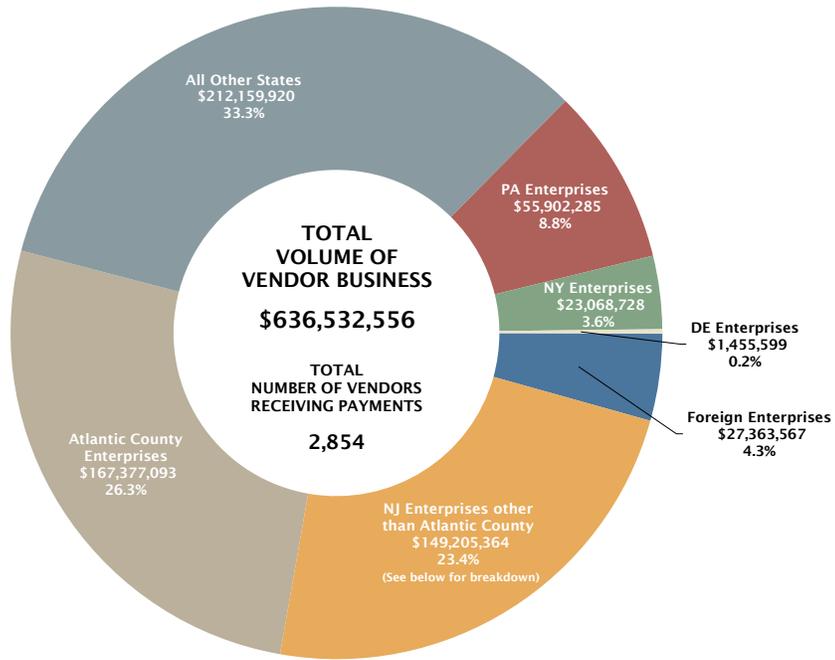
\$2 per occupied casino hotel room and \$1 per occupied non-casino hotel/motel room in Atlantic City as reported to the Division of Taxation. Proceeds are appropriated to a special fund held by the convention center operating authority exclusively for the purpose of promoting tourism, conventions, resorts and casino gaming.

Source of data: State of New Jersey Department of the Treasury.



ATLANTIC CITY CASINO INDUSTRY TOTAL VOLUME OF VENDOR BUSINESS* FOR THE YEAR ENDED DECEMBER 31, 2020

- Atlantic County Enterprises
- All Other States
- PA Enterprises
- NY Enterprises
- DE Enterprises
- Foreign Enterprises
- NJ Enterprises other than Atlantic County



*Volume of Business represents only those monies paid by casino licensees for goods and services including disbursements to subcontractors. This figure does not include such payments as governmental taxes, fines and fees, charitable contributions, guest losses, and court garnishments.

Numbers reflect the states in which offices serving hotel/casinos are located and may not be the states in which the enterprises are incorporated or have a home office.

Source of data: Vendor Statistics provided by the casinos to the DGE.

NEW JERSEY ENTERPRISES OTHER THAN ATLANTIC COUNTY* TOTAL VOLUME OF VENDOR BUSINESS FOR THE YEAR ENDED DECEMBER 31, 2020



Total Volume of Vendor Business for New Jersey Enterprises, including Atlantic County:
\$316,582,457

Total Number of Vendors Receiving Payments:
1,090

[] Brackets next to county indicate total companies contributing and percent of total \$ business.

* Atlantic County: 530 enterprises with a Dollar Volume of Business of \$167,377,093, or 52.9% of Total New Jersey \$ Business.

Source of data: Vendor Statistics provided by the casinos to the DGE.



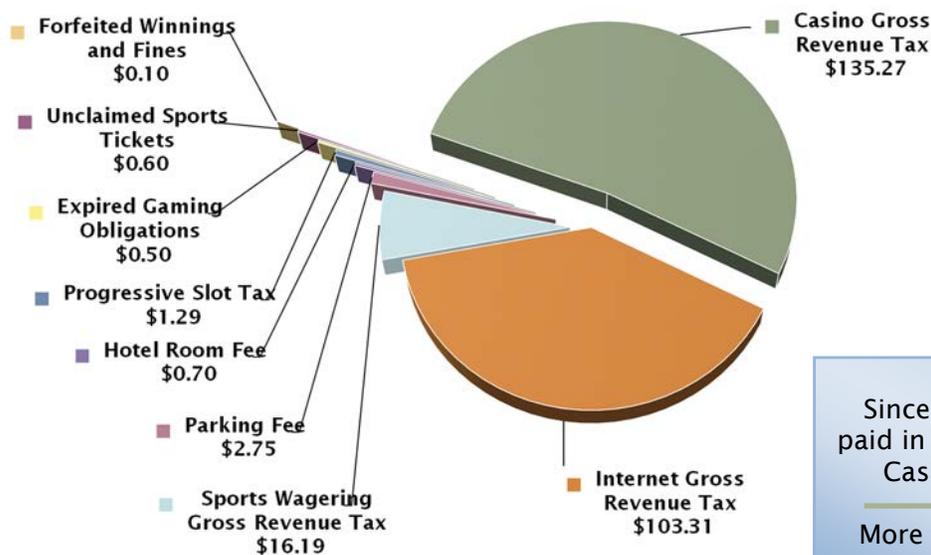
CASINO REVENUE FUND

Funding is generated through five casino related taxes and five casino related fees. New Jersey casinos pay the state the following taxes: 15 percent on Internet gross revenues (excluding sports wagering); 8 percent on casino gross revenues; 8.5 percent on sports wagering gross revenue; and 13 percent on Internet sports wagering gross revenue. Taxes from gross revenues are appropriated to the Casino Revenue Fund (CRF) for the benefit of New Jersey's aged and disabled citizens. Specific appropriations are detailed on the Casino Revenue Fund Advisory Commission's website. Gross gaming revenue is the amount won from gamblers after all payouts are made. Casino licensees are permitted to take a deduction for casino, Internet, and sports wagering promotional gaming credits, in excess of 90 million annually, (all at a rate of 8%) for the purpose of calculating taxable gross revenue.

The responsibility for administering these taxes and fees resides with the Division of Gaming Enforcement, Division of Taxation, and the Casino Control Commission.

- Gross Revenue Tax includes audit assessments, penalties, interest, and other adjustments.
- Casino Parking Fee: Casinos remit a fee of \$3.00 per day for each occupied casino parking space. In FY 19, \$0.50 of the parking fee revenue was allocated to the CRF and \$2.50 was allocated to the Casino Reinvestment Development Authority (CRDA) for statutorily restricted projects and the benefit of Atlantic City.
- Casino Room Fee: Casinos remit \$3.00 per day for each occupied hotel room. In FY 19, \$1.00 was allocated to the CRDA and \$2.00 was allocated to the CRF with a portion used to fund debt service on hotel expansion bonds.
- Multi-Casino Progressive Slot Tax: An 8 percent tax on casino service industry enterprise multi-casino progressive slot revenue.
- Expired Obligations: Casinos remit a percentage of each expired gaming obligation and a percentage of each unclaimed sports pool wager.
- Forfeited Winnings: Winnings of underage gamblers or excluded persons are subject to forfeiture. Forfeitures under \$100,000 are split equally between CRF and compulsive gambling programs. For forfeitures over \$100,000, compulsive gambling programs receive \$50,000 and the balance is allocated to the CRF.
- Fines: The first \$600,000 in penalties collected each fiscal year is paid to the General Fund for compulsive gambling programs and any remainder is allocated to the CRF.

Total Taxes and Fees Deposited Into Casino Revenue Fund for FY 2020:
\$260.71 million

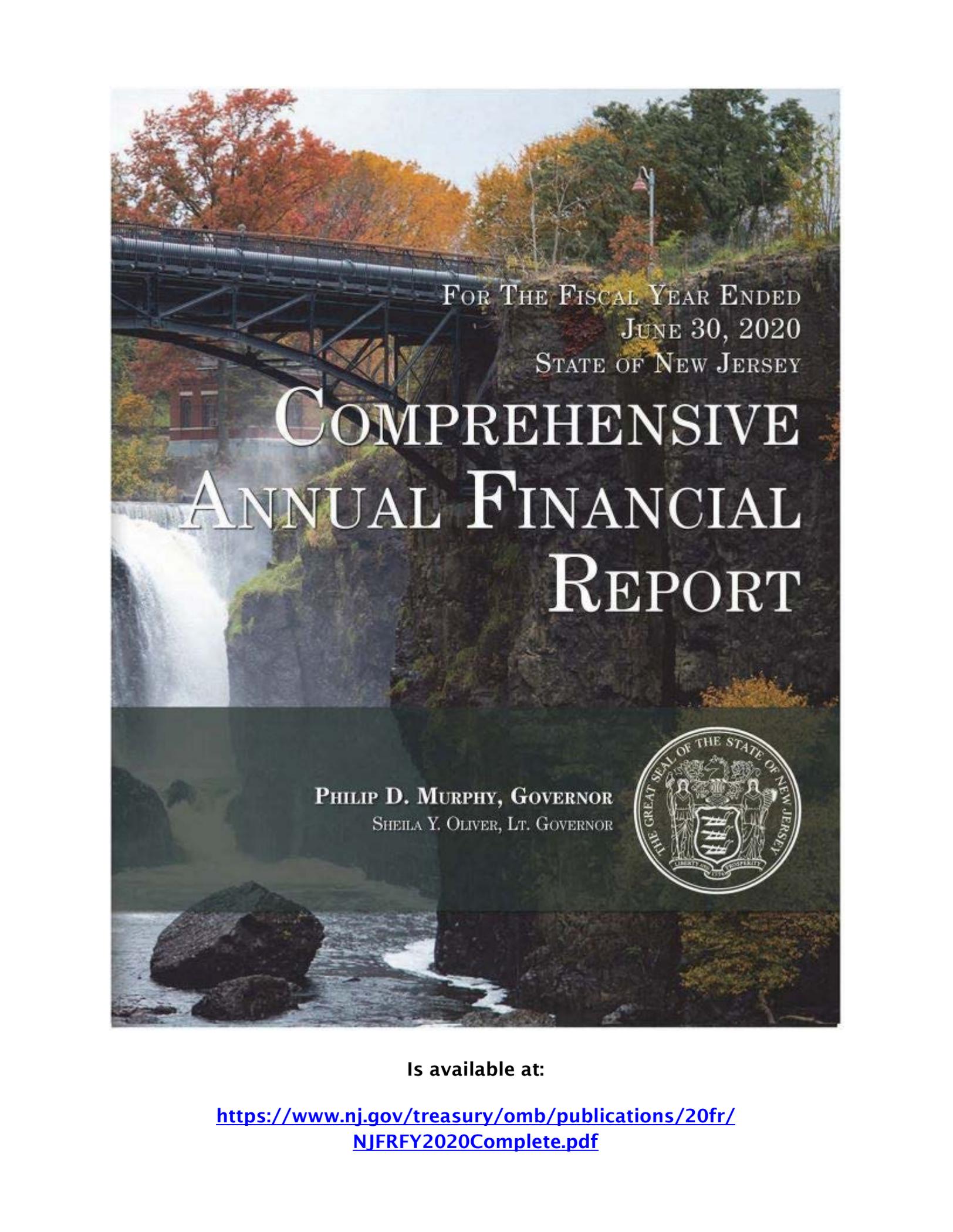


Since 1978 casinos have paid in taxes and fees to the Casino Revenue Fund
More than \$10.89 Billion

Due to coronavirus crisis, FY2020 was extended three months to Sept. 30,2020. P.L.2020, c.19. Figures are presented in 12-month fiscal period to aid comparability.

INDEPENDENT AUDITOR'S REPORT





FOR THE FISCAL YEAR ENDED
JUNE 30, 2020
STATE OF NEW JERSEY

COMPREHENSIVE ANNUAL FINANCIAL REPORT

PHILIP D. MURPHY, GOVERNOR
SHEILA Y. OLIVER, LT. GOVERNOR



Is available at:

[https://www.nj.gov/treasury/omb/publications/20fr/
NJFRFY2020Complete.pdf](https://www.nj.gov/treasury/omb/publications/20fr/NJFRFY2020Complete.pdf)

Phil Murphy
Governor

Sheila Oliver
Lt. Governor



New Jersey
Casino Control Commission

James T. Plousis
Chairman

Sharon Anne Harrington
Vice Chair
(retired July 1, 2020)

Alisa Beth Cooper
Commissioner



Tennessee Avenue and Boardwalk
Atlantic City, NJ 08401
609-441-3422
www.njccc.gov

If you or anyone you know has a gambling problem, call 1-800-GAMBLER 24/7 confidential help line