

NEW JERSEY
Individual Health Coverage Program Board
Trenton, New Jersey

BULLETIN 93-02

TO: Members of the Individual Health Coverage Program

FROM: The New Jersey Individual Health Coverage Program Board of Directors

SUBJECT: Preliminary Minimum Enrollment Share of Non-group Persons: N.J.A.C. 11:20-9-3

Attached is a chart setting forth preliminary 1993 enrollment targets for all members (column 5). See N.J.A.C. 11:20-9.3. Final information concerning a member's minimum enrollment share for exemption purposes is expected on or before November 1, 1993, as we verify non-member carriers and the accuracy of the information submitted by member carriers.

The chart also sets forth preliminary market share information and estimated 1992 net paid loss assessments (columns 4 and 6 respectively). The data in the chart are subject to revision and you are not required to forward payment at this time. It is expected, however, that 1992 net paid loss assessments will be billed in 1993.

Note: 1992 net paid losses of the Program should not be relied upon as an accurate indication of the Program's 1993 net paid losses. Similarly, the assessments for 1992 net paid losses should not be relied upon as an accurate indication of the assessments for 1993 net paid losses of the Program. Different provisions govern those assessment.

NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

PRELIMINARY EXHIBIT K RESULTS

DATA NOT FINAL - SUBJECT TO VERIFICATION AND REVISION.

PART A		PART C																						
NAME	NAIC #	AML?	Comb.?	Sep.?	#?	Year	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStartPlus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gain/(Loss)	(3)	(4)	(5)	(6)	
COMPARABLES WHO SUBMITTED EXHIBIT K BY 8/25/93																								
Aetna General Ins. US Branch	001-60054	Y	X		3	1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Aviva Life Ins. Co. (combined)	19398	Y				1992	\$328,183,746	0	1,231	11,857	0	0	13,088	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	5,720	588,264	\$0
American Home Assurance Co.	19388	Y				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
American States Ins. Co.	020-19704	Y		X		1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
American States Life Ins. Co.	020-60879	Y		X		1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Argonaut Life Co.	457-19801	Y		X		1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
AXA Reinsurance Co.	38552-0008	Y		X		1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Benefit Trust Life Ins. Co.	276-81425	N				1992	\$2,980,585	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Birmingham Fire Ins. Co.	18402	Y				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Blue Cross and Blue Shield of NJ	000-55069	Y	X			1992	\$1,496,970,710	196,325	0	0	0	0	196,325	\$288,655,000	\$325,432,000	\$22,592,000	\$36,000,000	\$0	\$0	\$0	0.000%	26,033	\$48,118	\$0
Caltic Life Ins. Co.	80799	N				1992	\$22,652,372	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	172	\$21,643	\$0
Centennial Life Ins. Co.	038-62087	Y	X			1992	\$10,141,338	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	1,188	\$172,283	\$0
Commerce & Industry Ins. Co.	19420	Y				1992	\$48,980,788	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Continental General Life Ins. Co.	398-93769	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Continental General Life Ins. Co.	046-82308	Y	X			1992	\$316,732,715	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	5,509	\$872,815	\$0
Corporate Health Ins. Co.	261-72082	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Farmers Mutual Hill Ins. Co. of Iowa	13887	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
First General Insurance Co.	25371	Y		X		1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
First Liberty Ins. Co.	33888	Y				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
First Penn Pacific Life Ins. Co.	020-87832	Y	X			1992	\$2,551,695	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
General American Life Ins. Co.	83665	N				1992	\$584,716,024	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	8,881	\$177,320	\$5,428
General American Life Ins. Co.	64245	N				1992	\$272,803,853	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	4,745	\$379,480	\$0
Guardian Life Ins. Co. of America	n/a	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
HIP/Outlets Health Plan	n/a	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Home Life Financial Assurance Corporation Co. of the St. of PA	35-1031071	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Jefferson-Pilot Life Ins. Co.	19428	N				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
John Hancock Mutual Life Insurance	85098	N				1992	\$1,014,131	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
John Hancock Mutual Life Insurance	58033-1089	N				1992	\$31,681,985	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Knight of Columbus Fraternal Ben	42404	Y	X			1992	\$2,310,646	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Liberty Life Assurance Co. of Boon	85315	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Liberty Mutual Fire Ins. Co.	23035	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Liberty Mutual Group	23043-2303	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Liberty Mutual Ins. Co.	23043	Y	X			1992	\$2,672,847	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	41	\$2,670	\$0
Liberty National Health and Casual	020-36830	Y	X			1992	\$382,201	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	2	\$7,000	\$0
Liberty National Health and Casual	020-65676	Y	X			1992	\$122,248	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	2	\$6,728	\$0
Liberty National Life Ins. Co.	020-65676	Y	X			1992	\$30,694,805	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	323	\$65,728	\$0
Lincoln National Reinsurance Co.	020-91039	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Lincoln National Reinsurance Co.	020-03882	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Lincoln National Reins. Co.	020-77321	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Lincoln National Specialty Insurance	020-28083	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Lloyds Ins. Co.	33890	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Metropolitan Life Ins. Co.	241-65878	Y	X			1992	\$72,279,892	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	1,257	\$18,540	\$0
Metropolitan Reins. Co.	361-32444	Y				1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Mutual Reinsurance Co. US Branch	361-12017	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
Mutual of Omaha Ins. Co.	281-71412	Y				1992	\$31,189,345	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
National Union Fire Ins. of Pitts. PA	19445	Y	X			1992	\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0
New England Mutual Life Ins. Co.	366-66893	N				1992	\$30,991,238	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	0	\$0

* NOTE: 1993 Minimum Enrollment dates are 40% of total.

NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

PRELIMINARY EXHIBIT K RESULTS

DATA NOT FINAL - SUBJECT TO VERIFICATION AND REVISION.

Part A		Part B		Part C														
Name	NAIC #	AMB.7	Comb.7	Sep.7	#7	Year	(1) New Jersey Net Earned Premium	(2) Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gain/(Loss)	(3) Reimb.	(4) PRELIMINARY % of NJ Net Earned Premium	(5) PRELIMINARY 1993 Mbr. Enroll. Share *	(6) PRELIMINARY 1992 Assessment
New Hampshire Ins. Co.	23841					1992	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
New York Life Ins. Co.	826-66915	N			3	1992	\$324,662	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Nichols Fire and Marine Ins.	68915					1992	\$96,762,351	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1.081%	97	\$120,577
Nippon Life Ins. Co.	32301					1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Northeastern National Life Ins. Co.	81284	N				1992	\$2,594,492	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.049%	44	\$5,520
Omaha Indemnity Co.	534-87165	N				1992	\$3,246,128	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.062%	52	\$6,520
Omaha Property and Casualty Ins.	261-42224	Y				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Oxford Health Plans (NH), Inc.	281-37540	Y				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Par-American Life Ins. Co.	NA	N				1992	\$24,060,566	13	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.462%	43	\$51,193
Phoenix American Life	525-67539	Y				1992	\$6,225,037	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.118%	106	132,222
Phoenix Home Life	90926	Y				1992	\$1,146,828	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.002%	2	\$2,570
Phenix Life Ins. Co.	67814	Y				1992	\$31,763,374	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.072%	29	\$2,523
Physical Mutual Life Insurance Co.	041-65919	Y				1992	\$1,446,828	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.017%	54	\$68,648
Protective Life Ins. Co.	332-81271	N				1992	\$32,446,569	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.072%	29	\$2,523
Prudential Ins. Co. of America	304-66241	Y			2	1992	\$22,836,293	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.071%	54	\$68,648
Security Benefit Life Ins. Co.	870-89675	N				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Security Conn. Life Ins. Co.	020-91588	Y				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
SMA Life Assurance Co.	086-69140	Y				1992	\$2,303	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
State Life Ins. Co.	088-69140	N				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
State Mutual Life Assurance Co. of	049-80802	Y			2	1992	\$5,206,349	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.052%	46	\$57,462
Star Life of Canada	549-80802	N				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Three Ins. Co.	69477	Y			1	1992	\$14,158,829	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.020%	24	\$30,077
The Travelers Companies	159-87726	Y			7	1992	\$93,324,899	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.270%	247	\$30,077
U.S. Healthcare Inc.	NA	N				1992	\$947,964,089	1,978	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1.777%	1,673	\$186,244
United of Omaha Life Ins. Co.	261-59868	N				1992	\$20,525,056	65	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.230%	14,287	\$1,376,526
United States Life Ins. Co.	70-106	N				1992	\$81,121,172	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.317%	3	\$43,020
United World Life Ins. Co.	70626	Y				1992	\$0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Washington National Ins. Co.	70319	N				1992	\$19,640,180	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.200%	183	\$23,027
							\$1,453,900,958	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	NA.000%	77,494	\$8,236,426

Company Name	ENROLL	PREMIUM	CLAIMS PAID	EXPENSE	SUBSIDIES	NET INV. INCOME	NET PAID GAIN/LOSS	REIMB.	PRELIMINARY % OF NJ NET EARNED PREMIUM	PRELIMINARY 1993 MBR. ENROLL. SHARE *	PRELIMINARY 1992 ASSESSMENT
Adams Casualty and Surety	18026	\$10,838	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
Acuity Ins. Co.	10022	\$52	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
All Association for Life/Retirees	56014	\$407,037	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0
AIG Life Ins. Co.	66842	\$547,133	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	7	\$0
AI American Life Ins. Co.	6009	\$422,307	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	1	\$897
AI American Life Ins. Co.	751-90611	\$325,808	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	1	\$897
Admiral Life Ins. Co. of NY	80186	\$11,043,863	\$0	\$0	\$0	\$0	\$0	\$0	0.010%	183	\$2,439
Adriatic Life Ins. Co. of NY	70874	\$3,730,279	\$0	\$0	\$0	\$0	\$0	\$0	0.021%	46	\$57,462
American Bankers Ins. Co. of RI	10111	\$2,062,234	\$0	\$0	\$0	\$0	\$0	\$0	0.009%	38	\$4,341
American Bankers Life Ass. Co. of	465-60275	\$3,043,900	\$0	\$0	\$0	\$0	\$0	\$0	0.021%	54	\$68,648
American Employers Ins. Co.	20613	\$1,541,314	\$0	\$0	\$0	\$0	\$0	\$0	0.009%	26	\$3,374
		\$85	\$0	\$0	\$0	\$0	\$0	\$0	0.000%	0	\$0

* NOTE: 1993 Minimum Enrollment Shares are 40% of Total

PRELIMINARY EXHIBIT K RESULTS

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NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

Part A		Part C		Part D		Part E		Part F		Part G		Part H		Part I	
Name	NAIC #	Year	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStartPlus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Galy(Loss)
American Family Life Assn. Co. of N	605726	1992	\$16,818	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0
American General Life Ins. Co. of	675771		\$86,288												
American Hardware Mutual Ins. Co.	13331		\$0												
American Health & Life Ins. Co.	41-80518		\$3,333,524												
American Heritage Life Ins. Co.	60918		\$1,927												
American Heritage Life Ins. Co.	777-80334		\$1,277,645												
American Income Life Ins. Co.	605777		\$291,245												
American Integrity Ins. Co.	101977		\$741,747												
American International Group	12-124		\$6,096,407												
American International Life Assn. Co.	60607		\$1,180,869												
American Life Ins. Co. of NY	60704		\$395,263												
American National Life Ins. Co.	60739		\$10,808,857												
American Progressive L&H - I C of	80924		\$804,373												
American Republic Ins. Co.	60436		\$507,866												
American United Life Ins. Co.	60899		\$473,148												
American United Life Ins. Co.	61301		\$4,023,680												
Amex Assurance Co.	27928		\$1,524,515												
Amex Assurance Co.	4-57962		\$15,140,388												
Amex Life Assurance Co.	65286		\$320,106												
Amphen Life Ins. Co.	61069		\$262,098												
Association of Lithuanian Workers	56235		\$88												
Balboa Life Ins. Co. of NJ	24413		\$1,061,766												
Balboa Life Ins. Co.	165-88150		\$1,000,241												
Balboa Life Ins. Co.	68150		\$89,964												
Balmore Life Ins. Co.	61212		\$1,741												
Bankers Life & Casualty Co.	529-81263		\$6,478,817												
Bankers Life and Casualty Co. of N	63932		\$8,024												
Bankers Multiple Life Ins. Co.	23132		\$1,591,953												
Bankers National Life Ins. Co.	71900		\$17,715												
Bankers National Life Ins. Co.	72-81380		\$14,766,097												
Bankers Security Life Ins. Society	94250		\$4,010												
Banker Life Ins. Co.	57223		\$7,357												
Baptist Life Assn.	36245		\$891,755												
BCS Insurance Co.	80985		\$2,978,755												
BCS Life Ins. Co.	81417		\$335,612												
Beneficial Standard Life Ins. Co.	61433		\$1,807,354												
Berkshire Life Ins. Co.	581-61476		\$4,303,713												
Boston Mutual Life Ins. Co.	66371		\$82,484												
Bradford National Life Ins. Co.	61492		\$65,259												
Business Men's Assurance Co. of A	78174		\$81,526												
Capital American Life Ins. Co.	61689		\$10,859												
Central Life Assurance Co.	206-81700		\$4,279,251												
Central National Life Insurance Co.	34274		\$21,044												
Central State Indemnity Co. of Om	61751		\$162,845												
Central States H&L Co. of Omaha	61751		\$167,111												
Century Life Ins. Co.	62383		\$1,251												
Century Life of America	65749		\$472,870												
Chrysler Life Ins. Co.	79677		\$2,871,341												
Chubb Life Ins. Co. of America	70254		\$102,390												
Clarendon National Ins. Co.	20332														

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Part A		Part C		Part D		Part E		Part F		Part G		Part H		Part I		Part J			
Name	NAIC #	Year	New Jersey Net Earned Premium	Comm. Rtd. Pars.	Convers.	Medicare	Medicaid	HealthStartPlus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gaby(Loss)	Reimb.	PRELIMINARY % of NJ Net Earned Premium	PRELIMINARY 1992 Min. Enroll. Share *	PRELIMINARY 1992 Assessment
CNA Insurance Co	02049	1992	\$21,217,436	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	389	\$46,077
Colonial Life and Accident Ins. Co.	20796		\$3,483,146	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	61	\$7,429
Colonial Penn Franklin Ins. Co.	239-23399		\$1,090,398	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	19	\$2,316
Colonial Penn Group	34726		\$1,122,504	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	18	\$2,241
Colonial Penn Insurance Co	82065		\$123,168	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	1	\$124
Colonial Penn Life Ins. Co.	62103		\$26,503	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	2	\$252
Colonial Mutual Life Ins. Co.	99937		\$268,940	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Colonus Life Ins. Co.	317-52418		\$10,413,922	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.05%	5	\$655
Comblend Ins. Co. of America	20816		\$32,064	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	1	\$124
Commercial Ins. Co. of Newark, NJ	81428		\$335,179	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Commercial Travelers Mutual Ins	20621		\$469,358	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Commercial Union Ins. Co.	62698		\$84,110	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Commercial Union Life Ins. Co. of	62743		\$8,489	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Companion Life Ins. Co.	98384		\$43	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Confederation Life Ins. and Annuity	62316		\$3,900,965	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	56	\$7,182
Continental Mutual Life Ins. Co.	62316		\$32,165	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Consumers Life Ins. Co.	982-82405		\$10,468,724	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.05%	182	\$22,284
Continental American Life Ins Co	35289		\$5,515	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	0	\$12
Continental Ins. Co	48-485		\$37,579	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Credit Life Ins. Co.	317-62596		\$1,993,293	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	35	\$4,231
Credit Life Ins. Co.	62395		\$999,256	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	35	\$4,231
CSA Fraternal Life	56138		\$1,510	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
CUNA Mutual Ins. Soc.	62626		\$3,198,418	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	17	\$2,123
Delaware American Life Ins. Co	62634		\$46,488	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Delaware Valley/HMO, Inc.	62707		\$815,139	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124
Durham Life Ins. Co.	62707		\$4,875,671	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	11	\$1,397
Educators Mutual Life Ins. Co	62904		\$727,470	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	13	\$1,548
Employers Ins. of Wausau a Mutual	21458		\$1,613,127	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	29	\$3,497
Employers Life Ins. Co. of Wausau	62901		\$8,238	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Employers Insurance Corp.	39845		\$397,343	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	7	\$841
Equitable Life Ass. Soc. of the US	511-62944		\$41,122,331	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.14%	83	\$10,337
Equitable Life Ins. Co. of Iowa	62979		\$22,020	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Family Guardian Life Ins. Co.	80322		\$60,024	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	1	\$124
Family Life Ins. Co.	63053		\$1,005	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Farm Family Life Ins. Co.	63128		\$2,491,020	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	43	\$5,297
Farmers and Traders Life Ins. Co	63193		\$3,108	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Federal Home Life Ins. Co	67695		\$1,423,498	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	25	\$3,024
Federal Life Ins. Co.	39-20281		\$4,299,472	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	78	\$9,131
Federal Life Ins. Co. Group	39-386		\$4,300,208	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.02%	79	\$9,131
Federal Life Ins. Co. (Mellon)	63225		\$16,293	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Fidelity and Guaranty Co. of NY	35270		\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Fidelity and Guaranty Life Ins. Co	63274		\$29,402	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	1	\$124
Fidelity Baitors Life Ins. Co.	63286		\$4,147	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Fidelity Security Life Ins. Co.	451-71876		\$13,896,854	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.05%	242	\$29,837
Fidelity Life Ins. Co.	63401		\$29	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Ford Investors Life Ins. Co	63495		\$16,526	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$0
Ford Life Ins. Co.	19-83576		\$3,127,220	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	15	\$1,843
Foremost Life Ins. Co.	71438		\$49,661	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.01%	1	\$124

* NOTE: 1993 Minimum Enrollment Shares are 40% of Total

NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

PRELIMINARY EXHIBIT K RESULTS

DATA NOT FINAL - SUBJECT TO VERIFICATION AND REVISION.

Part A		Part C		Part D		Part E		Part F		Part G		Part H		Part I		Part J							
Name	NAIC #	ATL?	Comb.?	Sep.?	#?	Year	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStart/Plus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gain/(Loss)	Reimb.	PRELIMINARY % of NJ Net Earned Premium	PRELIMINARY 1993 Mkt. Enroll. Share *	PRELIMINARY 1992 Assessment
Fort Dearborn Life Ins. Co.	71129					1992	\$348,611	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$141
Ford's Benefits Ins. Co.	019-70408	Y				1992	\$36,862,577	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$78,526
Fourin Ins. Co.	17684					1992	\$18,727	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Franklin Life Ins. Co.	83622					1992	\$472,491	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
General State Life Ins. Co.	63667	N				1992	\$39,998	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
General Accident Ins. Co. of Ameri	21970						\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
General Fidelity Life Ins. Co.	93521						\$65,956	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Gemalton Ins. Co.	11282						\$285,207	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Gemalton Life Ins. Co.	63815						\$106,166	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Globe Life and Accident Ins. Co.	91472						\$19,054	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Globe Life Ins. Co.	63894						\$1,782,014	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Goddard Ins. Co.	62246						\$190,239	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Goddard American Life Ins. Co.	63312						\$18,178	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Great Southern Life Ins. Co.	90212						\$66,895	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Great West Life and Annuity Ins. C	86022					1992	\$11,182,868	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Great West Life Assurance Co.	80705	N				1992	\$114,541	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Guarantee Reserve Life Ins. Co.	64203						\$9,685	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Guarantee Trust Life Ins. Co.	64211						\$284,701	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Gulf Ins. Co.	22217						\$804,095	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Haleyville Life Ins. Co.	64027						\$59,325	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Hartford Fire Ins. Co.	19682						\$5,608,421	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Hartford Life & Accident Ins. Co.	91-70815						\$12,370,043	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Hartford Life Ins. Co.	91-88072						\$5,162,759	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Health Ins. of Vermont Inc.	81078						\$12,514	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Heritage Life Ins. Co.	64394						\$227,342	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Home Indemnity Co.	22519						\$541	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Home Ins. Co.	22527						\$1,601,953	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Hugobon Reformed Federation of	58553						\$750	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
IDS Life Ins. Co.	65005						\$2,153,813	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Independent Order of Foresters US	58089						\$2,602	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Insurance Co. of North America	22713						\$91,572	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Integrity National Life Ins. Co.	64726						\$276,243	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Intercontinental Life Ins. Co.	931-64734						\$2,325,020	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Intercontinental Life Ins. Co.	64734						\$1,453,808	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
International Ins. Co.	21093						\$0	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
International Life Ins. Co.	64831						\$1,656	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Investors Life Ins. Co. North Ameri	63469						\$3,643	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
ITT Hartford and Annuity Ins. Co.	71453						\$1,116	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
ITT Lydon Life Ins. Co.	88886						\$0,435	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
JC Penny Life Ins. Co.	268-69021						\$5,909,471	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
John Aiken Life Ins. Co.	265-69040						\$65,943,732	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
John Deere Ins. Co.	21189						\$322,435	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Kansas City Life Ins. Co.	65129						\$230,128	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Kofstone Ins. Co.	11681						\$1,090,866	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Lafayette Life Ins. Co.	65242						\$1,132,233	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Lamar Life Ins. Co.	68250						\$89,145	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Liberty National Life Ins. Co.	65331						\$9,698	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Life Ins. Co. of Virginia	65336						\$1,312	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40
Life Ins. Co. of North America	901-65498						\$23,031,057	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	0	\$40

* NOTE: 1993 Minimum Enrollment shares are 40% of total.

Part A	Part C	(1)	(2)	(3)	(4)	(5)	(6)	(7)			
Name	NAIC #	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStartPtkis	Total			
								Premiums			
								Claims Paid (-)			
								Expen. (-)			
								Subsidies (+)			
								Net Inv. Income (+)			
								Net paid Gain/(Loss)			
								Reimb.			
								PRELIMINARY % of NJ Net Earned Premium			
								PRELIMINARY 1993 Mbl. Enrol. Share *			
								PRELIMINARY 1992 Assessment			
Life Investors Ins. Co. of America	64130	\$839,686						\$0	0.015%	16	\$1,092
Life Insurance Co. of America	56731	\$28						\$0	0.000%	0	\$1
Loyal American Life Ins. Co.	65722	\$6,992						\$0	0.000%	0	\$2
Lumbermens Mutual Cas. Co.	22977	\$0						\$0	0.000%	0	\$0
Lutheran Brotherhood	890-57126	\$517,195						\$0	0.000%	9	\$1,099
Maryland Casualty Co.	19356	\$415						\$0	0.000%	0	\$1
Massachusetts Casualty Ins. Co.	80696	\$1,945,733						\$0	0.027%	24	\$4,133
Massachusetts General Life Ins. Co.	85900	\$219,312						\$0	0.004%	1	\$68
Massachusetts Mutual Life Ins. Co.	435-65935	\$58,093,302						\$0	1.000%	1,010	\$123,404
Medical Life Ins. Co.	86991	\$28,419						\$0	0.001%	1	\$57
Mega Life & Health Ins. Co.	264-97055	\$5,456,174						\$0	0.048%	95	\$11,597
Members Life Ins. Co.	66126	\$4,236,068						\$0	0.051%	74	\$9,699
MIC Life Ins. Co.	79-85561	\$2,936,482						\$0	0.036%	41	\$5,298
Midland Mutual Life Ins. Co.	66936	\$0						\$0	0.000%	0	\$0
Midwest National Life Ins. Co.	66944	\$385						\$0	0.000%	0	\$1
Mitlers Life a Mutual Life Ins. Co.	66133	\$26,354						\$0	0.000%	1	\$56
Modern Woodmen of America	57541	\$113						\$0	0.000%	0	\$0
Monarch Life Ins. Co.	440-66085	\$9,310,603						\$0	0.117%	102	\$19,778
Montgomery Ward Life Ins. Co.	66273	\$166,087						\$0	0.002%	3	\$332
Monterial Life Ins. Co.	469-66281	\$6,131,463						\$0	0.075%	142	\$17,273
Mutual Life Ins. Co. of New York	66370	\$3,794,145						\$0	0.045%	66	\$8,060
Mutual Trust Life Ins. Co.	66427	\$7,109						\$0	0.000%	0	\$7
National Benefit Life Ins. Co.	61489	\$915,529						\$0	0.011%	18	\$1945
National Casualty Co.	11991	\$6,369,598						\$0	0.074%	111	\$13,208
National Fraternal Soc. of the Deaf	31716	\$1,057						\$0	0.000%	0	\$2
National Home Life Assurance Co.	34-66905	\$7,420,919						\$0	0.088%	128	\$15,764
National Life Ins. Co.	66800	\$4,035,565						\$0	0.047%	70	\$9,572
National Life Group	146-1406	\$8,877,474						\$0	0.106%	154	\$18,858
Nationals Life Ins. Co.	66868	\$4,691,000						\$0	0.056%	82	\$9,774
New Jersey Life Ins. Co.	66807	\$3,299						\$0	0.000%	0	\$7
New York Life and Health Ins. Co.	97705	\$27,405						\$0	0.000%	1	\$10
North American Co. for Life and Health	66974	\$29,874						\$0	0.000%	4	\$497
North American Specialty Ins. Co.	29874	\$240,224						\$0	0.003%	1	\$164
North Carolina Mutual Life Ins. Co.	67032	\$18,167						\$0	0.000%	0	\$0
North River Ins. Co.	21105	\$116						\$0	0.000%	0	\$0
Northbrook Life Ins. Co.	66526	\$0						\$0	0.000%	0	\$0
Northwestern Assurance Co. of America	38369	\$190						\$0	0.000%	0	\$0
Northwestern Life Ins. Co.	87736	\$5						\$0	0.000%	0	\$0
Northern Life Ins. Co.	87734	\$4						\$0	0.000%	0	\$0
Northwestern Mutual Life Ins. Co.	860-67091	\$12,801,825						\$0	0.150%	225	\$27,407
Northwestern National Ins. Co. (MI)	23914	\$538						\$0	0.000%	0	\$1
Occidental Life Ins. Co. of NC	67146	\$164						\$0	0.000%	0	\$0
Ohio Casualty Ins. Co.	24074	\$15,643						\$0	0.000%	0	\$0
Ohio National Life Ass. Corp.	89206	\$233,921						\$0	0.003%	4	\$33
Ohio National Life Ins. Co.	67172	\$77,119						\$0	0.001%	1	\$164
Ohio State Life Ins. Co.	67180	\$46						\$0	0.000%	0	\$0
Old American Ins. Co.	67196	\$139,166						\$0	0.002%	1	\$164
Old Republic Ins. Co.	24147	\$28,712						\$0	0.001%	1	\$16
Old Republic Life Ins. Co.	67261	\$75,891						\$0	0.001%	1	\$181

* NOTE: 1993 Minimum Enrollment shares are 40% of total

NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

PRELIMINARY EXHIBIT K RESULTS

DATA NOT FINAL - SUBJECT TO VERIFICATION AND REVISION.

Part A		Part C		Part D		Part E		Part F		Part G		Part H		Part I		Part J		Part K					
Name	NAIC #	AML?	Comb.?	Sep.?	#?	Year	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStartPlus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gain/(Loss)	Rateb.	PRELIMINARY % of NJ Net Earned Premium	PRELIMINARY 1993 Min. Enroll. Share *	PRELIMINARY 1992 Assessment
Order of the United Commercial Travellers of America	56303					1992	\$8,473														0.000%	0	\$19
Pacific Mutual Life Ins. Co.	706-67469						\$13,883,691														0.281%	241	\$28,492
Parawood Life Insurance Co.	468-67423						\$11,179,713														0.213%	196	\$23,746
Paramount Life Ins. Co.	67644						\$1,484,915														0.023%	26	\$3,154
Phoenix Life Ins. Co.	67869						\$474,774														0.006%	6	\$1,093
Person Life Ins. Co. of America	380-67897						\$14,780,855														0.281%	297	\$31,398
Peoples Security Life Ins. Co.	64475						\$190,280														0.002%	4	\$404
PFL Life Ins. Co.	96231						\$989,525														0.012%	17	\$2,102
PHF Life Ins. Co.	84808						\$18,376														0.000%	0	\$39
Philadelphia American Life Ins. Co.	67764						\$639,229														0.007%	11	\$1,328
Physicians Mutual Ins. Co.	367-80578						\$7,163,477														0.009%	0	\$3
Polish National Afl of Brooklyn	57274						\$19														0.000%	0	\$0
Provident Life & Accident Ins. Co.	585-68195						\$36,101,264														0.461%	427	\$16,668
Provident Mutual Life and Acc. Co.	88309						\$2,076,974														0.024%	37	\$4,413
Provident Mutual Life Ins. Co. of P	70750						\$1,215														0.000%	0	\$1
Realtor Life Ins. Co.	68226						\$2,814														0.003%	0	\$1
Reliance Life Ins. Co.	68357						\$170														0.000%	0	\$1
Reliance Standard Life Ins. Co.	198-24457						\$5,041,128														0.060%	8	\$10,709
Republic Western Ins. Co.	31089						\$8,669,751														0.162%	191	\$18,359
Republic-Vanguard Life Ins. Co.	68446						\$47,403														0.001%	1	\$101
RLI Ins. Co.	13088						\$105,904														0.001%	1	\$101
Royal Ins. Co. of America	28960						\$322,435														0.002%	2	\$225
Royal Indemnity Life Ins. Co.	219-2194						\$160,860														0.002%	2	\$225
Royal Macintosh Life Ins. Co.	65765						\$966,285														0.007%	5	\$645
Salvico Life Ins. Co.	69602						\$2,888,163														0.031%	18	\$2,033
Security Mutual Life Ins. Co. of NY	342-71714						\$5,015,459														0.060%	68	\$10,643
Security Mutual Life Ins. Co. of NY	945-68772						\$1,972,483														0.023%	20	\$2,450
Security of America Life Ins. Co.	68687						\$1,438,544														0.017%	35	\$4,180
Selective Ins. Co. of America	12572						\$1,377,207														0.016%	28	\$3,626
Sentry Ins. A Mutual Co.	24988						\$7,291														0.000%	0	\$0
Sentry Life Ins. Co.	169-68410						\$103,330														0.001%	4	\$478
Shenandoah Life Ins. Co.	68446						\$6,068,250														0.072%	2	\$219
Slovak Gymnastic Union Sokol US	57207						\$414,963														0.005%	106	\$12,690
Sons of Norway	57142						\$280														0.000%	0	\$1
Southland Life Ins. Co.	68950						\$1,813														0.000%	0	\$1
Springfield Life Ins. Co. Inc.	68893						\$371,971														0.004%	0	\$790
St. Paul Fire and Marine Ins. Co.	24787						\$9														0.000%	0	\$0
Standard Ins. Co.	68019						\$1,673,469														0.019%	26	\$3,392
Standard Security Life Ins. Co. of	69078						\$547,906														0.010%	2	\$1,134
State Farm Mutual Group	176-25178						\$9,373,685														0.172%	163	\$1,134
State Life Ins. Co. of America	68246						\$69,414														0.001%	1	\$113
Teachers Prov. Mutual Life Ins. Co.	68353						\$743,379														0.014%	13	\$1,519
TMG Life Ins. Co.	723-70491						\$11,419,479														0.131%	198	\$2,429
Transamerica Ins. Co.	25534						\$203,127														0.004%	19	\$451
Transamerica Occidental Life	67121						\$753,819														0.014%	13	\$1,601
Transport Life Ins. Co.	41-69531						\$5,986,341														0.064%	104	\$13,612

* NOTE: 1993 Minimum Enrollment shares are 40% of total.

NEW JERSEY INDIVIDUAL HEALTH COVERAGE PROGRAM

PRELIMINARY EXHIBIT K RESULTS

DATA NOT FINAL - SUBJECT TO VERIFICATION AND REVISION.

Part A		Part C		Part D		Part E		Part F		Part G		Part H		Part I		Part J		Part K						
Name	NAIC #	Am.7	Comb.7	Sep.7	#7	Year	New Jersey Net Earned Premium	Comm. Rtd. Pers.	Convers.	Medicare	Medicaid	HealthStartPlus	Total	Premiums	Claims Paid (-)	Expen. (-)	Subsidies (+)	Net Inv. Income (+)	Net paid Gaks/(Loss)	Reimb.	(4)	(5)	(6)	
Trans City Fire Ins. Co.	29439						\$0														0.0000%	0		\$0
Union National Aon Inc.	57215						\$7,864														0.0000%	0		\$0
Union Central Life Ins. Co.	60837						\$1,583,223														0.0000%	0		\$0
Union Fidelity Life Ins. Co. of Treno	93288						\$3,732,431														0.0715%	0		\$7,273
Union Labor Life Ins. Co.	781-68744						\$12,985,938														0.2415%	228		\$7,443
Union Security Life Ins. Co.	88884						\$2,130,749														0.0411%	227		\$4,542
United American Ins. Co.	92916						\$4,678,310														0.0529%	1		\$1,513
United Companies Life Ins. Co.	69878						\$109														0.0000%	0		\$0
United Family Life Ins. Co.	91693						\$195														0.0000%	0		\$0
United Ins. Co. of America	69992						\$271,195														0.0000%	0		\$0
United Pacific Life Ins. Co.	70025						\$54														0.0000%	0		\$576
United Services Life Ins. Co.	70084						\$1,027														0.0000%	0		\$0
United States Fidelity and Guaranty	25887						\$0														0.0000%	0		\$0
United States Fire Ins. Co.	21113						\$0														0.0000%	0		\$0
Unity Mutual Life Ins. Co.	70114						\$282,413														0.0000%	0		\$0
Universal Underwriters Life Ins. Co.	21327073						\$1,878,343														0.0000%	5		\$557
USAA Life Ins. Co. of America	416-82235						\$36,852,148														0.0000%	33		\$3,990
USA Life Ins. Co.	69663						\$443,612														0.0000%	641		\$78,283
Veterans Life Ins. Co.	81027						\$253,277														0.0000%	7		\$942
Vigant Ins. Co.	20397						\$736														0.0000%	5		\$33
Vital Life Ins. Co.	84549						\$385,140														0.0000%	0		\$2
Washington National Life Ins. Co.	88443						\$162														0.0000%	0		\$776
William Penn Aon	57010						\$16,399														0.0000%	0		\$0
Western Penn Life Ins. Co. of NY	68230						\$18,145														0.0000%	0		\$35
Western Life Reinsurance Co.	64638						\$59,188														0.0000%	1		\$176
Windsor National Life Ins. Co.	70696						\$5,051														0.0000%	0		\$10
Woodmen of the World Life Ins. Co.	57320						\$14,270														0.0000%	0		\$13
Woodmen Benefit Fund of the US	57290						\$14,793														0.0000%	0		\$13
Woodmen Circle	58084						\$13,623														0.0000%	0		\$17
Zurich American Life Ins. Co.	70661						\$3,302														0.0000%	0		\$2
Zurich Ins. Co. US Branch	18535						\$1,074														0.0000%	0		\$2

Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	Continuing Education Credits	
\$4,435,900,588	200,920	3,144	21,839	2,279	65	228,347	\$286,763,512	\$31,972,176	\$29,341,788	\$38,000,000	\$8,251,480	\$15,619,590	\$7,876,000	\$4,642%	17,494	\$6,284,463									
\$795,033,489	0	0	0	0	0	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	15.140%	13,642	\$1,090,574									
\$5,231,733,035	200,920	3,144	21,839	2,279	65	228,347	\$286,763,512	\$33,152,270	\$29,341,788	\$38,000,000	\$8,251,480	\$15,619,590	\$7,876,000	16.90%	17,332	\$7,976,004									

NOTE: 1993 Minimum Enrollment Status are 40% of Total