

Covered Lives Under Contracts Issued Through the Marketplace

Carrier	4Q19 Total	3Q19 Total	4Q19						4Q19 - 3Q19						# (+/-)	Market Share
			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 AmeriHealth Inc. (Insurance and HMO)	95,755	100,821	10,179	-	85,530	-	-	46	(470)	-	(4,582)	-	-	(14)	(5,066)	48.85%
3 Horizon BCBSNJ (Service Corp and HMO)	91,575	94,816	-	-	91,317	-	-	258	-	-	(3,220)	-	-	(21)	(3,241)	46.72%
4 Oscar Garden State Ins Corp	8,695	9,164	-	-	7,581	-	-	1,114	-	-	(343)	-	-	(126)	(469)	4.44%
5 Oxford Health Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Totals</b>	<b>196,025</b>	<b>204,801</b>	<b>10,179</b>	<b>-</b>	<b>184,428</b>	<b>-</b>	<b>-</b>	<b>1,418</b>	<b>(470)</b>	<b>-</b>	<b>(8,145)</b>	<b>-</b>	<b>-</b>	<b>(161)</b>	<b>(8,776)</b>	<b>100.00%</b>
Change in covered lives	(8,776)	-4.29%														

Covered Lives Under Contracts Issued Off The Marketplace

Carrier	4Q19 Total	3Q19 Total	4Q19						4Q19 - 3Q19						# (+/-)	Market Share
			A/50-D			Catastrophic			A/50-D			Catastrophic				
			HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS	HMO	EPO		
1 AmeriHealth Inc. (Insurance and HMO)	16,238	16,740	3,587	-	12,621	-	-	30	(43)	-	(456)	-	-	5	(502)	18.06%
3 Horizon BCBSNJ (Service Corp and HMO)	69,137	70,147	1	-	68,386	-	-	750	1	-	(941)	-	-	(69)	(1,010)	76.89%
4 Oscar Garden State Ins Corp	4,122	4,234	-	-	2,940	-	-	1,182	-	-	(80)	-	-	(32)	(112)	4.58%
5 Oxford Health Insurance	425	439	-	-	425	-	-	-	-	-	(14)	-	-	-	(14)	0.47%
<b>Totals</b>	<b>89,922</b>	<b>91,560</b>	<b>3,588</b>	<b>-</b>	<b>84,372</b>	<b>-</b>	<b>-</b>	<b>1,962</b>	<b>(42)</b>	<b>-</b>	<b>(1,491)</b>	<b>-</b>	<b>-</b>	<b>(96)</b>	<b>(1,638)</b>	<b>100.00%</b>
Change in covered lives	(1,638)	-1.79%														

Contracts Issued Through the Marketplace

Standard Plans	% of Covered Lives
HMO	5.19%
A/50-D EPO	94.08%
Catastrophic - HMO	0.00%
Catastrophic - EPO	0.72%
<b>Total</b>	<b>100.00%</b>

Contracts Issued Off The Marketplace

Standard Plans	% of Covered Lives
HMO	3.99%
A/50-D EPO	93.83%
Catastrophic - HMO	0.00%
Catastrophic - EPO	2.18%
<b>Total</b>	<b>100.00%</b>

Total Covered Lives

	Fourth Quarter 2019	Third Quarter 2019	# Change	% Change	First Quarter 2019	# Change	% Change
Marketplace	196,025	204,801	(8,776)	-4.29%	223,685	(27,660)	-12.37%
Off the Marketplace	89,922	91,560	(1,638)	-1.79%	91,674	(1,752)	-1.91%
<b>Total</b>	<b>285,947</b>	<b>296,361</b>	<b>(10,414)</b>	<b>-3.51%</b>	<b>315,359</b>	<b>(29,412)</b>	<b>-9.33%</b>