

### **SUPPLEMENTAL COMPENSATION EXHIBIT**

For The Year Ended December 31, 2019 (To Be Filed by March 1)

#### PART 1 - INTERROGATORIES

1. Is the reporting insurer a member of a group of insurers or other holding company systems?

If yes, do the amounts below represent 1) total gross compensation paid to each individual by or on behalf of all companies that are part of the group:

Yes []; or 2) allocation to each insurer: Yes [X]

Yes[X]No[]

2. Did any person while an officer, director, or trustee of the reporting entity, receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity?

Yes [ ] No [X]

3. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the agreement?

Yes[]No[X]

#### PART 2 — OFFICERS AND EMPLOYEES COMPENSATION

1	2	3	4	5 Stock	6 Option	7 Sign-on	8 Severance	9 All Other	10
Name and Principal Position	Year	Salary	Bonus	Awards	Awards	Payments	Payments	Compensation	Totals
Current: Principal Executive Officer  1. Portsmore, Paul, President Portsmore, Paul, President Portsmore, Paul, President	2019 2018 2017								
Current: Principal Financial Officer									
Bermel, John Joseph     Bermel, John Joseph     Bermel, John Joseph	2019 2018 2017								
Tiano, Linda, Secretary     Tiano, Linda, Secretary     Tiano, Linda, Secretary	2019 2018 2017								
4	2019 2018 2017								
5.	2019 2018 2017								
6.	2019 2018 2017								
7	2019 2018 2017								
8	2019 2018 2017								
9.	2019 2018 2017								
10	2019 2018 2017								

#### PART 3 — DIRECTOR COMPENSATION

1	Pa	id or Deferred for	6	7		
	2	3 Stock Awards	4 Option Awards	5 Other	All Other Compensation Paid or Deferred	Totals
Name and Principal Position or Occupation and Company (if Outside Director)	Direct Compensation					
Condit, Edward     Daley, Thomas						
3. Forbes, Chad 4. Hammond, Deborah						
Maron, Michael     Orlando, Anthony						
7. Portsmore, Paul						
8. Smith, Richard 9.						
10.   11.						
12. 13.						
14. 15.						
16. 17.						
18.						
19. 20.						
21. 22.						
23. 24.						
25.						

# **SUPPLEMENTAL COMPENSATION EXHIBIT (Continued)**

For The Year Ended December 31, 2019 (To Be Filed by March 1)

## PART 4 — NARRATIVE DESCRIPTION OF MATERIAL FACTORS

Provide a narrative description of any material factors necessary to gain an understanding of the information disclosed in the tables.

No allocation of salaries for the holding company is made to HFNJ.