

ATTACHMENT 2
COMMERCIAL MKT SHARE
2005

4/3/2007	2005	PAGE 35.NJ	Comprehensive	Comprehensive	Comprehensive	Comprehensive	Premiums	Enrollment
	NAIC	Company	Premiums	Enrollment	MS Premiums	MS Enrollment	Lg Group	Large Group
2005		Horizon Combined	\$3,351,373,809	849,441	37.5%	34.3%	\$2,262,131,214	571,152
2005		Aetna Combined	\$2,208,985,213	652,142	24.7%	26.3%	\$996,414,493	282,968
2005		United/Oxford Combined	\$1,609,252,553	470,780	18.0%	19.0%	\$923,075,090	281,909
2005		Health Net	\$563,270,351	154,123	6.3%	6.2%	\$245,680,088	68,066
2005		Amerihealth Combined	\$585,478,359	169,695	6.5%	6.8%	\$379,633,961	115,543
2005		CIGNA/CG Combined	\$502,763,506	141,183	5.6%	5.7%	\$455,811,557	131,276
2005		Wellpoint/Wellchoice	\$54,767,765	18,083	0.6%	0.7%	\$27,360,567	11,394
2005		Guardian Life Ins Co of Amer	\$50,404,625	15,373	0.6%	0.6%	\$39,922,365	14,520
2005		Nippon	\$10,604,058	2,716	0.1%	0.1%	\$6,492,951	1,940
2005		Genworth (GE Group Life)	\$6,014,859	2,579	0.1%	0.1%	\$6,014,859	2,579
2005		Trustmark	\$5,024,878	3,040	0.1%	0.1%	\$2,388,600	2,165
		TOTAL	\$8,947,939,976	2,479,156	100.0%	100.0%	\$5,344,925,745	1,483,512
		Average Premium	\$3,609				\$3,603	

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	NAIC	Company	MS Premiums	MS Enrollment	Sm Group	Sm Group	MS Premiums	MS Enrollment
2005		Horizon Combined	42.3%	38.5%	\$873,245,390	234,565	27.0%	25.5%
2005		Aetna Combined	18.6%	19.1%	\$1,168,554,079	361,401	36.1%	39.3%
2005		United/Oxford Combined	17.3%	19.0%	\$610,105,214	169,842	18.8%	18.5%
2005		Health Net	4.6%	4.6%	\$313,177,666	85,338	9.7%	9.3%
2005		Amerihealth Combined	7.1%	7.8%	\$184,843,390	48,909	5.7%	5.3%
2005		CIGNA/CG Combined	8.5%	8.8%	\$42,691,258	9,280	1.3%	1.0%
2005		Wellpoint/Wellchoice	0.5%	0.8%	\$27,407,198	6,689	0.8%	0.7%
2005		Guardian Life Ins Co of Amer	0.7%	1.0%	\$10,285,563	837	0.3%	0.1%
2005		Nippon	0.1%	0.1%	\$4,111,107	777	0.1%	0.1%
2005		Genworth (GE Group Life)	0.1%	0.2%	\$0	0	0.0%	0.0%
2005		Trustmark	0.0%	0.1%	\$2,636,278	875	0.1%	0.1%
		TOTAL	100.0%	100.0%	\$3,237,057,143	918,510	100.0%	100.0%
		Average Premium			\$3,524			

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	NAIC	Company	Ind	Ind	MS Premiums	MS Enrollment
2005		Horizon Combined	\$215,997,205	43,724	59.0%	56.7%
2005		Aetna Combined	\$44,016,641	7,773	12.0%	10.1%
2005		United/Oxford Combined	\$76,072,249	19,030	20.8%	24.7%
2005		Health Net	\$4,412,597	719	1.2%	0.9%
2005		Amerihealth Combined	\$21,001,008	5,244	5.7%	6.8%
2005		CIGNA/CG Combined	\$4,260,691	628	1.2%	0.8%
2005		Wellpoint/Wellchoice	\$0	0	0.0%	0.0%
2005		Guardian Life Ins Co of Amer	\$196,697	16	0.1%	0.0%
2005		Nippon	\$0	0	0.0%	0.0%
2005		Genworth (GE Group Life)	\$0	0	0.0%	0.0%
2005		Trustmark	\$0	0	0.0%	0.0%
		TOTAL	\$365,957,088	77,134	100.0%	100.0%
		Average Premium	\$4,744			