

ATTACHMENT 2  
COMMERCIAL MKT SHARE  
2006

8/10/2009	#		Comprehensive	Comprehensive	Comprehensive	Comprehensive	Premiums	Enrollment
	N/	Company	Premiums	Enrollment	MS Premiums	MS Enrollment	Lg Group	Large Group
2006		Horizon Combined	\$3,848,946,254	970,166	42.1%	40.4%	\$2,577,966,723	648,324
2006		Aetna Combined	\$2,127,768,429	583,294	23.2%	24.3%	\$950,649,260	260,156
2006		United/Oxford Combined	\$1,525,414,619	407,162	16.7%	17.0%	\$780,133,177	215,924
2006		Health Net	\$429,781,100	106,017	4.7%	4.4%	\$182,751,800	44,217
2006		Amerihealth Combined	\$606,855,900	165,473	6.6%	6.9%	\$343,450,392	96,906
2006		CIGNA/CG Combined	\$505,826,527	133,979	5.5%	5.6%	\$445,922,512	122,840
2006		Wellpoint/Wellchoice	\$48,524,955	14,744	0.5%	0.6%	\$33,284,028	11,298
2006		Guardian Life Ins Co of Amer	\$36,916,988	12,913	0.4%	0.5%	\$27,525,752	12,160
2006		Nippon	\$12,189,097	2,463	0.1%	0.1%	\$8,363,909	1,809
2006		Genworth (GE Group Life)	\$4,814,716	1,714	0.1%	0.1%	\$4,814,716	1,714
2006		Trustmark	\$5,299,746	2,239	0.1%	0.1%	\$2,411,024	1,426
		TOTAL	\$9,152,338,331	2,400,164	100.0%	100.0%	\$5,357,273,293	1,416,774
		Average Premium	\$3,813				\$3,781	

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8/10/2009	#	Lg Group	Lg Group	Premiums	Enrollment	Sm Group	Sm Group	
	N/	Company	MS Premiums	MS Enrollment	Sm Group	Sm Group	MS Premiums	MS Enrollment
2006		Horizon Combined	48.1%	45.8%	\$1,037,814,582	277,287	30.5%	30.6%
2006		Aetna Combined	17.7%	18.4%	\$1,140,762,686	317,604	33.5%	35.0%
2006		United/Oxford Combined	14.6%	15.2%	\$655,678,566	170,495	19.2%	18.8%
2006		Health Net	3.4%	3.1%	\$243,513,819	61,277	7.1%	6.8%
2006		Amerihealth Combined	6.4%	6.8%	\$242,765,367	63,500	7.1%	7.0%
2006		CIGNA/CG Combined	8.3%	8.7%	\$55,857,607	10,754	1.6%	1.2%
2006		Wellpoint/Wellchoice	0.6%	0.8%	\$15,240,927	3,446	0.4%	0.4%
2006		Guardian Life Ins Co of Amer	0.5%	0.9%	\$9,359,250	751	0.3%	0.1%
2006		Nippon	0.2%	0.1%	\$3,825,188	654	0.1%	0.1%
2006		Genworth (GE Group Life)	0.1%	0.1%	\$0	0	0.0%	0.0%
2006		Trustmark	0.0%	0.1%	\$2,888,722	813	0.1%	0.1%
		TOTAL	100.0%	100.0%	\$3,407,706,714	906,580	100.0%	100.0%
		Average Premium			\$3,759			

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8/10/2009	#		Premiums	Enrollment	Ind	Ind
	N/	Company	Ind	Ind	MS Premiums	MS Enrollment
2006		Horizon Combined	\$233,164,949	44,556	60.2%	58.0%
2006		Aetna Combined	\$36,356,483	5,534	9.4%	7.2%
2006		United/Oxford Combined	\$89,602,876	20,743	23.1%	27.0%
2006		Health Net	\$3,515,481	523	0.9%	0.7%
2006		Amerihealth Combined	\$20,640,141	5,067	5.3%	6.6%
2006		CIGNA/CG Combined	\$4,046,408	385	1.0%	0.5%
2006		Wellpoint/Wellchoice	\$0	0	0.0%	0.0%
2006		Guardian Life Ins Co of Amer	\$31,986	2	0.0%	0.0%
2006		Nippon	\$0	0	0.0%	0.0%
2006		Genworth (GE Group Life)	\$0	0	0.0%	0.0%
2006		Trustmark	\$0	0	0.0%	0.0%
		TOTAL	\$387,358,324	76,810	100.0%	100.0%
		Average Premium	\$5,043			