

ATTACHMENT 2
COMMERCIAL MKT SHARE
2007

5/20/2009	2007		Comprehensive	Comprehensive	Comprehensive	Comprehensive	Premiums	Enrollment
	NAIC	Company	Premiums	Enrollment	MS Premiums	MS Enrollment	Lg Group	Large Group
2007		Horizon Combined	\$4,496,945,563	1,105,318	48.0%	47.6%	\$2,889,040,773	686,671
2007		Aetna Combined	\$1,872,339,863	488,429	20.0%	21.0%	\$961,234,979	251,463
2007		United/Oxford Combined	\$1,413,736,084	351,360	15.1%	15.1%	\$662,068,684	166,214
2007		Amerihealth Combined	\$581,744,505	148,801	6.2%	6.4%	\$331,976,313	83,654
2007		CIGNA/CG Combined	\$537,201,211	112,994	5.7%	4.9%	\$471,854,452	100,527
2007		Health Net Combined	\$389,666,045	91,853	4.2%	4.0%	\$140,668,473	30,990
2007		Guardian Life Ins Co.	\$30,690,014	10,208	0.3%	0.4%	\$21,712,957	9,672
2007		Wellpoint	\$25,008,932	7,459	0.3%	0.3%	\$23,254,886	6,335
2007		Nippon	\$12,548,919	2,409	0.1%	0.1%	\$8,869,558	1,807
2007		Sun Life	\$5,011,897	1,922	0.1%	0.1%	\$5,011,897	1,922
2007		Trustmark	\$2,434,839	1,141	0.0%	0.0%	\$770,198	688
		TOTAL	\$9,367,327,871	2,321,893	100.0%	100.0%	\$5,516,463,169	1,339,941
							\$0	

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5/20/2009	2007		Lg Group	Lg Group	Premiums	Enrollment	Sm Group	Sm Group
	NAIC	Company	MS Premiums	MS Enrollment	Sm Group	Sm Group	MS Premiums	MS Enrollment
2007		Horizon Combined	52.4%	51.2%	\$1,356,879,012	364,142	39.3%	40.7%
2007		Aetna Combined	17.4%	18.8%	\$881,981,699	233,169	25.6%	26.0%
2007		United/Oxford Combined	12.0%	12.4%	\$654,394,970	162,410	19.0%	18.1%
2007		Amerihealth Combined	6.0%	6.2%	\$229,062,006	60,042	6.6%	6.7%
2007		CIGNA/CG Combined	8.6%	7.5%	\$64,031,420	12,300	1.9%	1.4%
2007		Health Net Combined	2.5%	2.3%	\$246,313,415	60,312	7.1%	6.7%
2007		Guardian Life Ins Co.	0.4%	0.7%	\$8,977,057	536	0.3%	0.1%
2007		Wellpoint	0.4%	0.5%	\$1,754,046	1,125	0.1%	0.1%
2007		Nippon	0.2%	0.1%	\$3,679,361	601	0.1%	0.1%
2007		Sun Life	0.1%	0.1%	\$0	0	0.0%	0.0%
2007		Trustmark	0.0%	0.1%	\$1,664,641	453	0.0%	0.1%
		TOTAL	100.0%	100.0%	\$3,448,737,627	895,090	100.0%	100.0%

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5/20/2009	2007		Premiums	Enrollment	Ind	Ind
	NAIC	Company	Ind	Ind	MS Premiums	MS Enrollment
2007		Horizon Combined	\$251,025,778	54,505	62.4%	62.7%
2007		Aetna Combined	\$29,123,185	3,798	7.2%	4.4%
2007		United/Oxford Combined	\$97,272,430	22,737	24.2%	26.2%
2007		Amerihealth Combined	\$20,706,186	5,105	5.1%	5.9%
2007		CIGNA/CG Combined	\$1,315,339	167	0.3%	0.2%
2007		Health Net Combined	\$2,684,157	551	0.7%	0.6%
2007		Guardian Life Ins Co.	\$0	0	0.0%	0.0%
2007		Wellpoint	\$0	0	0.0%	0.0%
2007		Nippon	\$0	0	0.0%	0.0%
2007		Sun Life	\$0	0	0.0%	0.0%
2007		Trustmark	\$0	0	0.0%	0.0%
		TOTAL	\$402,127,075	86,862	100.0%	100.0%