

## Appendix A

Company/Group	12/31/03 In- Force Statewide	12/31/03 In- Force in UEZ's	State In-Force less UEZ In- Force	Statewide Market Share less UEZ's	UEZ Share for 9/30/04 deadline
AAA Mid-Atlantic Ins Co of NJ	71,783	8,450	63,333	1.46%	8,367
Allstate NJ Ins Co	678,154	87,540	590,614	13.65%	78,025
American International Group	207,145	23,256	183,889	4.25%	24,293
Amica Mutual Ins Co	51,490	9,215	42,275	0.98%	5,585
Atlantic Mutual Group	18,027	2,382	15,645	0.36%	2,067
Central Mutual Ins Co	2,079	267	1,812	0.04%	239
Chubb Group	40,831	4,653	36,178	0.84%	4,779
Encompass Group	129,165	14,809	114,356	2.64%	15,107
Consumer First Ins Co	9,944	1,243	8,701	0.20%	1,149
Countryway Ins Co	2,894	332	2,562	0.06%	338
Electric Ins Co	4,883	534	4,349	0.10%	575
Farm Family Cas Ins Co	30,867	988	29,879	0.69%	3,947
First Trenton Indemnity Co	247,694	29,276	218,418	5.05%	28,855
Founders Ins Co	18,753	2,283	16,470	0.38%	2,176
AIG Centennial Insurance Co	63,835	9,509	54,326	1.26%	7,177
Greater NY Mutual Ins Co	104	17	87	0.00%	11
Hanover Ins Co	101,185	11,834	89,351	2.06%	11,804
Hartford Underwriters Ins Co	21,455	3,151	18,304	0.42%	2,418
High Point Group	399,318	46,401	352,917	8.15%	46,623
IFA Ins Co	37,217	5,611	31,606	0.73%	4,175
Insurance Co of Greater NY	22	1	21	0.00%	3
Keystone Ins Co	2,766	1,089	1,677	0.04%	222
Lancer Ins Co	25,409	1,914	23,495	0.54%	3,104
Liberty Mutual Group	480,839	56,036	424,803	9.82%	56,120
Merchants Mutual Ins Co	6,794	827	5,967	0.14%	788
Mercury Indemnity Co of America	6,185	921	5,264	0.12%	695
Metropolitan Group	89,641	17,324	72,317	1.67%	9,554
Motor Club of Amer Ins Co	30,143	3,447	26,696	0.62%	3,527
National General Ins Co	22,367	1,755	20,612	0.48%	2,723
New Jersey CURE	45,363	7,582	37,781	0.87%	4,991
New Jersey Manufacturers Ins Co	664,567	59,826	604,741	13.97%	79,892
New Jersey Re-Insurance Co	77,462	21,302	56,160	1.30%	7,419
New Jersey Skylands Group	86,598	10,631	75,967	1.76%	10,036
Palisades Group	141,730	14,996	126,734	2.93%	16,743
Parkway Ins Co	35,812	5,358	30,454	0.70%	4,023
Proformance Ins Co	114,192	13,912	100,280	2.32%	13,248
Public Service Mutual Ins Co	10,374	1,683	8,691	0.20%	1,148
Rutgers Casualty Group	34,398	4,479	29,919	0.69%	3,953
Security Indemnity Ins Co	10,082	1,686	8,396	0.19%	1,109
Selective Ins Co of Amer	106,169	12,818	93,351	2.16%	12,332
Sentry Ins A Mutual Co	9,036	2,678	6,358	0.15%	840
Sompo Japan Ins Co of America	394	45	349	0.01%	46
State Farm Indemnity Co	566,462	54,148	512,314	11.84%	67,681
State Natl Ins Co Inc	10,105	4,466	5,639	0.13%	745
TIG Insurance Co	1,347	159	1,188	0.03%	157
Tokio Marine & Fire Ins Co Ltd	2,065	315	1,750	0.04%	231
USAA Group	172,486	8,883	163,603	3.78%	21,613
Utica Mutual Ins Co	9,705	1,684	8,021	0.19%	1,060
<b>Total</b>	<b>4,899,336</b>	<b>571,716</b>	<b>4,327,620</b>	<b>100.00%</b>	<b>571,716</b>