Presented to the DRBC Water Management Advisory Committee on June 22, 2017.

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## **Green Tourism**

Presented to DRBC WMAC
Thursday, June 22, 2017
Ann M. Pilcher
Pocono Mountains CVB



### **END GAME! Your WIIFM!**

I know more about the Pocono Mountains.

- I know more about Green Tourism Initiatives in the region.
- I am aware of the Scenic Wild Delaware River Region.

## **Pocono Mountains**

- Pocono Mountains Visitors Bureau Website: https://www.poconomountains.com/
- Pocono Mountains Video Link Here:
   https://www.poconomountains.com/about-pmvb/

### **Pocono Mountains**

- 2400 square miles
- Four Counties Carbon, Monroe,
   Pike and Wayne Counties
- Delaware River, Lehigh River, Lackawaxen
- 150 + Lakes



### **Tourism**

- Largest Industry in Region
- Over 30,000 Employed in the Tourism Workforce
- 25.6 Million Visitors a Year
- \$3 Billion Annual Travel Spending
- Growth Segments
- New Development



## **Enculturation**



- Marketing & Advertising
- Brand

Story



### **DMO Benchmarks**

- Lead Generation
- Total Room Nights
- Definites
- Referrals
- Client Contacts
- Partnerships



# **Destination Marketing**

- TV
- Digital
- Transit
- Print
- PR
- Social Media
- Sales



### **Visitor Services**

- LiveHelp
- Poconomountains.com
- 800-POCONOS
- Visitor Centers
- Convention Services
- Registration
- Collateral
- GetSmart Content
- Social Media Engagement



### **Convention Services**

- Online RFP Process
- Site Inspections
- Fam Tours
- Collateral
- Planning Assistance
- Media Assistance
- Personal Welcome



### **Guest Service**

- Leisure Travelers
- Meeting Planners
- Tour Operators
- Member Relations
- Media & Traveling Journalists
- Prospecting Developers



## **Green Tourism**

- Green Lodging Program
  - Delaware Highlands Conservancy
  - PMVB
  - Lodging Properties
  - Guest Engagement in Stewardship
- Green Tourism Award

Sustainable Tours



### **Scenic Wild Delaware River**

- 3 States NY, NJ, PA
- 9 Counties
- 4 Tourism Regions
- National Park Conservation Association
- Delaware Water Gap National Recreation Area
- Upper Delaware Scenic & Recreational River

Scenic Wild Delaware River Region site:

https://delawareriver.natgeotourism.com/info/about-the-region/delf09ec15440a977b73

Scenic Wild Delaware River Profile Sheet:

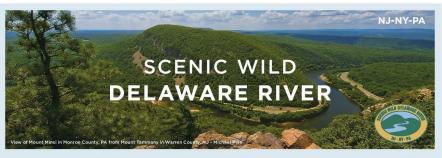
https://delawareriver.natgeotourism.com/files/portal/del4ZUDO2FLS NN3LVZEK/pdf/content/del86BEAD128051D8A6C.pdf



# **SWDR Interactive Map Guide**

- Visit Website
- Place Based Tourism
- Farm to Table
- Handcrafted
- Independent
- User Generated Content





Escape to a pristine area just a short drive from New York City, Trenton and Philadelphia...where you'll enjoy the pure wonder of the Scenic Wild Delaware River region. Swim, hike, fish and canoe along a river with its own course of history. Discover quaint towns full of culture and charm. Taste farm fresh cuisine and sample our adult beverages at a local brewery or winery. The Delaware River winds through the heart of the Pocono Mountains, Lehigh Valley, Sullivan County Catskills, Sussex Skylands and more, Grab a paddle, a rod or your hiking boots and get ready for an adventure











#### **Outdoor Recreation**

From the vast forest to the flowing river, there are countless natural wonders to explore in the Scenic Wild Delaware River region. Challenge yourself in the rapids. find your balance with aerial ropes courses slide down snowy slopes or maybe just take in the view...you might even spot an eagle.



#### Breweries & Wineries

Raise a glass to relaxation in one of the region's many tasting rooms. Sample local craft beer and wine at The Beer, Wine & Spirits Tour in Sullivan County, Shawnee Craft, Pocono Wine Trail, Lehigh Valley Wine Trail, Lehigh Valley Ale Trail and Catskill Brewery, just to name a few.



#### Hiking & Walking Trails

Whether you seek a leisurely walk or rigorous trek, the trails along the Scenic Wild Delaware River offer uniquely incredible experiencesnotably the Appalachian Trail, Great Valley Rail Trail, Paulinskill Valley, D&L Trail and the McDade Trail. Plus, be sure to explore the spectacular Delaware Water Gap National Recreation Area.



#### **Unique Towns & Villages**

Discover the Scenic Wild Delaware River's vibrant heritage. Shop, tour and mosey about towns and villages, each infused with their own special culture. Visit Monticello, New York: Newton, New Jersey; Historic Milford, Delaware Water Gap or Easton, Pennsylvania.

Breathtaking natural sights. Historical manmade

sites. Tour them all to learn more about the

out Christopher Columbus Monument, Bethel

Woods Center for the Arts, Catskill Fly Fishing

Scenic Wild Delaware River region. Check

Center and Museum, Grey Towers National

Historic Site and High Point Monument.



#### Farm-to-Table

Support your healthy lifestyle with something fresh. Dine in farm-to-table restaurants and markets, where chefs handcraft menus using organic and locally sourced ingredients. To start, try filling your plate at Fresh from the Farm Tour, Easton Farmers' Market, Callicoon Farmers' Market, The Settlers Inn, The Farm and Glass at Ledges Hotel



#### Lodaina

Landmarks

Handcrafted Stav awhile...at a bed and breakfast, country With handcrafted items and artwork abound. inn, vacation rental or even full-service resort. finding original gifts and treasures is easy in the You'll find retreats suitable for all budgets and Scenic Wild Delaware River region. Pottery Trail, Peters Valley Gallery, Shawnee Craft Furniture, tastes. Choose from unique options like Crystal Springs Resort, West Branch Angler & Resort, Heaven Hill, Dorflinger Glass Factory Museum Shawnee Inn and Golf Resort, The Settlers Inn and Gillinder Glass Store and Factory Tours each blend history with current trends in home décor. and Mountain Creek Ski Resort and Waterpark



### **DELAWARE RIVER REGION**

Located between New York, Pennsylvania and New Jersey, the Scenic Wild Delaware River is a perfect fly-drive destination. This beautiful region encompasses nine unique counties and is just a short drive from New York City, Philadelphia and Trenton, as well as Southern New England and Washington, D.C. Interstates 80, 81, 84, 78, 87, 287, 380 and 476 make this area quick and easy to reach.



**GETTING HERE:** 

- · Lehigh Valley International Airport (ABE), 800-FLY-LVIA
- John F. Kennedy International Airport (JFK), 718-244-4444
- · LaGuardia International Airport (LGA), 718-533-3400
- Newark Liberty International Airport (EWR), 973-961-6000
- · Philadelphia International Airport (PHL), 800-PHL-GATE
- Wilkes-Barre/Scranton International Airport (AVP), 877-2-FLYAVP
- · Stewart International Airport (SWF), 845-838-8200



SCENIC WILD



NJ





#### **EVENTS:**

- · Delaware River Soiourn
- · Michael Arnone's Crawfish Festival
- · Riverside Festival of the Arts
- · Easton Farmers' Market
- · Big Eddy Film Festival
- · Bethel Woods Harvest Festival
- · Riverfest
  - · Festival of Wood
- · Celebration of the Arts Jazz Festival
- · Eagle Day
- · Woodstock Festival
- · Hackettstown St. Patrick's Day Parade



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Learn more at: DelawareRiver.NatGeoTourism.com



# **Green Tourism Workshops**

- Green Meetings Industry Council Regional Meeting
  - September 25-26, 2017
  - Pocono Raceway
  - Camelback Mountain Resort
- Target Audience: Meeting Planners planning Green Meetings, Resorts, Hotels, Attractions with Green Meeting Principles.



# **Green Tourism Workshops**

- GeoTourism Workshop
- September 28, 2017
  - Woodloch Resort
  - NPCA
  - Scenic Wild Delaware River Region
  - PA, NY, NJ delegates
  - National Geographic



# **Question Time**

Committee Member Questions

For more information: Ann M. Pilcher ann@poconos.org



