# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Description</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.</td>
<td>Purpose and Intent</td>
<td>3</td>
</tr>
<tr>
<td>II.</td>
<td>Background and Population to be Served</td>
<td>3</td>
</tr>
<tr>
<td>III.</td>
<td>Who Can Apply?</td>
<td>5</td>
</tr>
<tr>
<td>IV.</td>
<td>Contract Scope of Work</td>
<td>5</td>
</tr>
<tr>
<td>V.</td>
<td>General Contracting Information</td>
<td>6</td>
</tr>
<tr>
<td>VI.</td>
<td>Mandatory Bidders Conference</td>
<td>7</td>
</tr>
<tr>
<td>VII.</td>
<td>Required Proposal Content</td>
<td>8</td>
</tr>
<tr>
<td>VIII.</td>
<td>Submission of Proposal Requirements</td>
<td>12</td>
</tr>
<tr>
<td>IX.</td>
<td>Review of Proposals</td>
<td>14</td>
</tr>
<tr>
<td>X.</td>
<td>Appeal of Award Decisions</td>
<td>15</td>
</tr>
<tr>
<td>XI.</td>
<td>Post Award Required Documentation</td>
<td>15</td>
</tr>
<tr>
<td>XII.</td>
<td>Attachments</td>
<td>16</td>
</tr>
<tr>
<td></td>
<td>Attachment A - Proposal Cover Sheet</td>
<td>17</td>
</tr>
<tr>
<td></td>
<td>Attachment B - Addendum to RFP for Social Service and Training Contracts</td>
<td>18</td>
</tr>
<tr>
<td></td>
<td>Attachment C - Statement of Assurances</td>
<td>20</td>
</tr>
<tr>
<td></td>
<td>Attachment D - Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions</td>
<td>22</td>
</tr>
<tr>
<td></td>
<td>Attachment E - County Mental Health Administrators RFP Submission Preference</td>
<td>25</td>
</tr>
</tbody>
</table>
I. Purpose and Intent

This Request for Proposals (RFP) is issued by the New Jersey Department of Human Services (DHS)' Division of Mental Health and Addiction Services (DMHAS) to procure consultation and training for DMHAS contracted providers on issues relating to members of the Lesbian, Gay, Bi-sexual, Transgender (LGBT) community, who are receiving treatment in the DMHAS system of care. It is expected that the successful bidder will recruit and retain a minimum of one (1) individual to provide the required services. This individual will provide clinical and administrative consultation to DMHAS, the DMHAS Multicultural Services Group (MSG) and contracted providers on ways to increase sensitivity toward individuals who fall within these populations. Additionally, this individual will assist DMHAS in the development and delivery of training curriculum to contracted providers.

Total annualized funding is $75,000, subject to state appropriations. DMHAS anticipates making one (1) contract award. The contract will be monitored by DMHAS and the DMHAS Multicultural Services Group (MSG).

DMHAS is requesting proposals from non-profit, for-profit, or governmental entities qualified to conduct business in New Jersey to recruit and hire a Consultant/Clinician with expertise in the area of LGBT community and issues. The clinician to be employed must be experienced as a trainer and demonstrate skills in the area of cultural competence, with a background specific to LGBT, in order to address services/treatment issues. The individual should demonstrate a commitment and desire to provide training and consultation to multicultural groups. Advocacy, training, and the ability to act as a resource statewide are desirable skills for this position.

The resources available for this initiative are not a new appropriation to DMHAS; rather it is the re-bidding of an existing resource.

The following summarizes the RFP schedule:
1/4/16 Notice of Funding Availability
1/14/16 Mandatory Bidders Conference
2/11/16 Deadline for receipt of proposals - no later than 4:00 p.m.
3/15/16 Preliminary award announcement
3/22/16 Appeal deadline
3/29/16 Final award announcement
5/15/16 Anticipated contract start date

II. Background and Population to be Served

The Division has had a long standing commitment to issues of culture and diversity, originally forming a Multicultural Advisory Committee in 1981. Since that time, the role and membership of this group has changed to meet the evolving needs of the system. In June 2015, the Multicultural Services Group (MSG) was formed to devise strategies that are appropriate to the lifestyles, special needs, and strengths of New Jersey's
diverse minority and cultural groups receiving services in the behavioral health system of care. The MSG will address the needs for ongoing plans within all contracted agencies in the system as we improve quality of care for: minority, cultural, linguistic, LGBT, deaf and hard of hearing, and aging population.

MSG membership includes broad representation from providers in the behavioral health treatment community, consumer representatives, LGBT community, administrators and academia. This group will implement a self-assessment process including a mechanism to identify the cultural competence of each contracted agency and will include the implementation of cultural competence plans in the contracts of all contracted agencies. In addition, the MSG will develop a strategic training plan and training curriculum. DMHAS defines cultural competence as:

The ability to honor and respect the beliefs, languages, interpersonal styles, and behaviors of individuals and families receiving services, as well as staff members who are providing such services. Cultural competence is a dynamic, ongoing developmental process that requires a long-term commitment and is achieved over time.

According to Georgetown University National Center for Cultural Competence, culturally competent individuals demonstrate the ability to: a) value diversity and similarities among all people; b) understand and effectively respond to cultural differences; c) make adaptations to the delivery of services thus enabling supports; and d) institutionalize cultural knowledge. The DMHAS sees the LGBT community as a group with specific cultural needs; that is underserved, and expects that staff and leadership within mental health and addictions treatment settings across the state to focus on obtaining and enhancing competencies and sensitivity in these areas.

The purpose of this project is to formalize and operationalize the DMHAS’ commitment to culturally responsive and sensitive care.

**Demographic Variability**

In the first large-scale government survey measuring Americans’ sexual orientation, the National Health Interview Survey reported in July 2014 that 1.6 percent of Americans identify as gay or lesbian and 0.7 percent considered themselves bisexual. In a Williams Institute review based on a June-September 2012 Gallup poll, approximately 3.4 percent of American adults identifies themselves as being LGBT (lesbian, gay, bisexual, or transgender).

In the US Census Report of 2012, New Jersey was a demographically heterogeneous place, with a population of 8,864,590. Within that overall population, 3.7%, or 249,273 people were identified as being in the LGBT population.
III. **Who Can Apply?**

To be eligible for consideration for this RFP, the bidder must satisfy the following requirements:

- The bidder may be a non-profit, for-profit or governmental entity;
- For a bidder that has a contract with DMHAS in place when this RFP is issued, that bidder must have all outstanding Plans of Correction (PoC) for deficiencies submitted to DMHAS for approval prior to submission;
- The bidder must be fiscally viable based upon an assessment of the bidder's audited financial statements. If a bidder is determined, in DMHAS' sole discretion, to be insolvent or to present insolvency within the twelve (12) months after bid submission, DMHAS will deem the proposal ineligible for contract award;
- The bidder must not appear on the State of New Jersey Consolidated Debarment Report at [http://www.state.nj.us/treasury/revenue/debarment/debarsearch.shtml](http://www.state.nj.us/treasury/revenue/debarment/debarsearch.shtml) or be suspended or debarred by any other State or Federal entity from receiving funds;
- The bidder shall not employ a member of the Board of Directors in a consultant capacity;
- Pursuant to N.J.S.A. 52:32-44, a for-profit bidder and each proposed subcontractor must have a valid Business Registration Certificate on file with the Division of Revenue. This statutory requirement does not apply to non-profit organizations, private colleges and universities, or state and municipal agencies; and
- The bidder must attend the Mandatory Bidders conference as described in the RFP.

IV. **Contract Scope of Work**

The goal of this initiative is to create increased sensitivity on issues relating to our LGBT population within the mental health and addictions system of care. The provider will serve as consultant to the Multicultural Services Group (MSG), facilitate training curriculum and delivery in collaboration with DMHAS, and develop technical assistance packages for use throughout the system of care.

The bidder will be required to submit a plan that details the agency’s strategies to recruit, hire, retain and train staff that can demonstrate training, experience, and success in understanding and meeting the needs of LGBT individuals. The hiring of culturally competent master's level staff is expected to improve clinical care outcomes and increase satisfaction with services received.

The bidder’s plan should describe the service the LGBT clinician/consultant will provide. This plan should describe how all of those efforts will be conducted in a fashion that is culturally competent to engage the DMHAS contract agencies and the staff within them.
The target outcomes for the contract are:

- collaborate with DMHAS on a systems survey to determine need and issues;
- development of technical assistance packages that can be distributed throughout the DMHAS contract agencies;
- development of basic training curricula to increase awareness and sensitivity;
- development of a plan to roll out training to the DMHAS contract agencies in collaboration with the Division;
- attend all meetings and serve as a consultant to the MSG;
- demonstrate a minimum of 10% increase in the outreach, and
- provide access and technical assistance services to targeted agencies and staff.

This contract will be structured as a Fixed-Price (Annex B-3) contract, in which the above deliverables will form the Annex A of the executed contract. Quarterly reporting will document provider’s progress in achieving program outcomes. Payments will be issued on an advance basis for the first eleven (11) months of the contract term, with the final payment dependent upon successful accomplishment of contract deliverables, as determined by DMHAS.

If the contract resulting from this RFP includes drug treatment services, then the contract awardee must have in place established, facility-wide policies that prohibit discrimination against consumers of prevention, treatment and recovery support services assisted in their prevention, treatment and/or recovery with legitimately prescribed medication(s). These policies must be in writing in a visible, legible and clearly posted at a common location accessible to all who enter the facility.

No consumer admitted into a treatment facility, or a recipient of, or participant in any prevention, treatment or recovery support services, shall be denied full access to participation in and enjoyment of that program, service or activity, available or offered to others, due to the use of legitimately prescribed medications.

Capacity to accommodate consumers who present or are referred with legitimately prescribed medications can be accomplished either through direct provision of services associated with the provision or dispensing of medications and/or via development of viable networks/referrals/consultants/sub-contracting with those who are licensed and otherwise qualified to provide medications.

V. General Contracting Information

Bidders currently must meet or be able to meet the terms and conditions of the Department of Human Services (DHS) contracting policies and procedures as set forth in the Standard Language Document (SLD), the Contract Reimbursement Manual (CRM), and the Contract Policy and Information Manual (CPIM). These documents are
Bidders are required to comply with the Affirmative Action Requirements of Public Law 1975, c. 124 (N.J.A.C. 17:27) and the requirements of the Americans with Disabilities Act of 1991 (P.L. 101-336).

Budgets should be reasonable and reflect the scope of responsibilities in order to accomplish the goals of this project. Funds must be used to support services that are specific to this award; hence, this funding may not be used to supplant or duplicate existing funding streams. Actual funding levels will depend on the availability of funds and satisfactory performance.

All bidders will be notified in writing of the state’s intent to award a contract. All proposals are considered public information and will be made available for a defined period after announcement of the contract award and prior to final award, as well as through the state Open Public Records Act process, at the conclusion of the RFP process.

The contract awarded as a result of this RFP may be renewable for one (1) year at DMHAS’ sole discretion and with the agreement of the awardee. Documented progress will be used to make decisions regarding renewal of the contract at the end of the initial twelve (12) month contract term, and will inform the establishment of target outcomes and contract deliverables for subsequent contract terms.

Should service provision be delayed through no fault of the provider, funding continuation will be considered on a case-by-case basis based upon the circumstances creating the delay. In no case shall the DMHAS continue funding when service commencement commitments are not met, and in no case shall funding be provided for a period of non-service provision in excess of three (3) months. In the event that the timeframe will be longer than three (3) months, DMHAS must be notified so the circumstances resulting in the anticipated delay may be reviewed and addressed. Should services not be rendered, funds provided pursuant to this agreement shall be returned to DMHAS.

The bidder must comply with all rules and regulations for any DMHAS program element of service proposed by the bidder. Additionally, please take note of Community Mental Health Services Regulations, N.J.A.C. 10:37, which apply to all contracted mental health services. These regulations can be accessed at http://www.state.nj.us/humanservices/providers/rulefees/regs/.

VI. Mandatory Bidders Conference

A bidder intending to submit a proposal in response to this RFP must attend a Mandatory Bidders Conference. It is the responsibility of the bidder to arrive promptly at
the beginning of the Mandatory Bidders Conference and sign in to confirm attendance. A proposal submitted by a bidder not in attendance will not be considered. The Mandatory Bidders Conference will be held as follows:

Date: January 14, 2016  
Time: 10 a.m.  
Location: 222 South Warren Street  
1st Floor Conference room  
Trenton, New Jersey

The Mandatory Bidders Conference will provide the bidder with an opportunity to ask questions about the RFP requirements, the award process, and to clarify technical aspects of the RFP. This ensures that all potential bidders have equal access to information. Questions regarding intent or allowable responses to the RFP, outside the Mandatory Bidders Conference, are not permitted. Specific individual guidance will not be provided to individual bidders at any time.

Potential respondents to this RFP are requested to register for the Mandatory Bidders Conference via the registration link available at https://njsams.rutgers.edu/training/LCC/register.aspx. Additionally, if you require assistance with this registration link, please email RFP.Submissions@dhs.state.nj.us no later than two (2) days prior to the Mandatory Bidders Conference.

The meeting room and facility is accessible to individuals with physical disabilities. Anyone who requires special accommodations should email RFP.Submissions@dhs.state.nj.us. For sign language interpretation, please email RFP.Submissions@dhs.state.nj.us at least five (5) business days in advance of the Mandatory Bidders Conference. Once reserved, a minimum of 48 hours is necessary to cancel this service, or the cost will be billed to the requestor.

VII. Required Proposal Content

Proposals must address the following topics, and be submitted according to the following sections:

Funding Proposal Cover Sheet (RFP Attachment A)

Bidder History and Recent Experience/Performance (5 points)  
Provide a brief and concise summary of the bidder’s background and experience in implementing this or related types of services and explain how the bidder is qualified to fulfill the obligations of the RFP. The written narrative should:
1. Describe the agency’s history, mission, purpose, current licenses and modalities, and record of accomplishments. Explain the work with the target population and the number of years’ experience working with the target population.

2. Describe the bidder’s background and experience in implementing this or related types of services. Describe why the bidder is the most appropriate and best qualified to implement this program in the target service area.

3. Summarize the bidder’s administrative and organizational capacity to establish and implement sound administrative practices and successfully carry out the proposed program.

4. Describe the bidder’s current status and history relative to debarment by any state, federal or local government agency. If there is debarment activity, it must be explained with supporting documentation as an appendix to the bidder's proposal.

5. Provide a description of all active litigation in which the bidder is involved, including pending litigation of which the bidder has received notice.

6. Include a description of the bidder’s ability to provide culturally competent services.

7. Document that the bidder’s submissions are up-to-date in New Jersey Substance Abuse Management System (NJSAMS), Unified Service Transaction Form (USTF), Quarterly Contract Monitoring Report (QCMR) and Bed Enrollment Data System (BEDS).

8. Describe the bidder’s current status and compliance with contract commitments in regard to programmatic performance and level of service, if applicable.

**Project Description (25 points)**

In this section, the bidder is to provide an overview of how the services detailed in the scope of work will be implemented and the timeframes involved, specifically addressing the following:

1. The bidder’s proposed approach to the business opportunity or problem described in the state's RFP, including the following.
   a. how the bidder's approach satisfies the requirements as stated in the RFP;
   b. the bidder’s understanding of the project goals and measurable objectives;
   c. the bidder’s needs assessment to justify the services;
   d. all anticipated collaboration with other entities in the course of fulfilling the requirements of the contract resulting from this RFP;
   e. all anticipated barriers and potential problems the bidder foresees itself and/or the state encountering in the successful realization of the initiative described herein; and
   f. all other resources needed by the bidder to satisfy the requirements of the contract resulting from this RFP.

2. The evidence-based practice(s) that will be used in the design and implementation of the program.

3. Summary of the policies that prohibit discrimination against consumers who are assisted in their prevention, treatment and/or recovery from substance use disorders and/or mental illness with legitimately prescribed medication/s.

4. A description of the bidder's last Continuous Quality Improvement effort, identified issue(s), actions taken, and outcome(s).
5. The implementation schedule for the contract, including a detailed monthly timeline of activities, commencing with the date of award, through service initiation, to timely contract closure.

**Outcome(s) and Evaluation (15 points)**

Provide the following information related to the projected outcomes associated with the proposal as well as any evaluation method that will be utilized to measure successes and/or setbacks associated with this project:

1. The bidder's approach to working with agencies to include questions in existing consumer satisfaction surveys to elicit satisfactory changes to the environment, culture and staff interactions and services relating to the work of the LGBT consultant.
2. The bidder's measurement of the achievement of identified goals and objectives.
3. The evaluation of contract outcomes.
4. Description of all tools to be used in the evaluation.
5. Details about any outside entity planned for use to conduct the evaluation, including but not limited to the entity's name, contact information, brief description of credentials and experience conducting program evaluation.
6. Tools and activities the bidder will implement to ensure fidelity to the evidence-based practice.

**Staffing (25 points)**

Bidders must determine staff structure to satisfy the contract requirements. Bidders should describe the proposed staffing structure and identify how many staff will be hired to meet the needs of the program.

1. Describe the composition and skill set of the proposed program team, including staff qualifications.
2. Provide details of the staffing required to satisfy the contract scope of work. Describe proposed staff qualifications, including professional licensing and related experience. Details should include currently on-board or to be hired staff, with details of the recruitment effort. Identify bilingual staff.
3. Provide copies of job descriptions or resumes as an appendix – limited to two (2) pages each – for all proposed staff.
4. Identify the number of work hours per week that constitute each staff in the bidder's proposal.
5. Description of the proposed organizational structure, including an organizational chart in an appendix to the bidder's proposal.
6. The bidder's hiring policies, including background and credential checks, as well as handling of prior criminal convictions.
7. The approach for supervision of clinical staff, if applicable.
8. A list of the bidder's board members and current term, including each member's professional licensure and organizational affiliation(s). The bidder's proposal must identify each board member who is also an employee of the bidder or an affiliate of
the bidder. The proposal shall indicate if the Board of Directors votes on contract-related matters.

**Budget (30 points)**

Although this contract will be structured as a fixed price contract, DMHAS will consider the cost efficiency of the proposed budget as it relates to the scope of work. Therefore, bidders must clearly indicate how this funding will be used to meet the program goals and/or requirements. In addition to the required budget forms, bidders are asked to provide budget notes.

The budget should be reasonable and reflect the scope of responsibilities required to accomplish the goals of this project. All costs associated with the completion of the project must be delineated and the budget notes must clearly articulate budget items including a description of miscellaneous expenses and other costs.

1. A detailed budget using the Annex B Excel template is required. The standard budget categories for expenses include: A. Personnel, B. Consultants and Professionals, C. Materials & Supplies, D. Facility Costs, E. Specific Assistance to Clients, and F. Other. Supporting schedules for Revenue and General and Administrative Costs Allocation are also required. The Excel budget template will be emailed to all attendees from the Mandatory Bidders Conference. The budget must include two (2) separate, clearly labeled columns:
   a. Column 1 – Full annualized operating costs to satisfy the scope of work detailed in the RFP and revenues excluding one-time costs; and
   b. Column 2 - Proposed one-time costs.

2. Budget notes that detail and explain the proposed budget methodology and estimates and assumptions made for expenses and the calculations/computations to support the proposed budget. The State’s proposal reviewers need to fully understand the bidder’s budget projections from the information presented in its proposal. Failure to provide adequate information could result in lower ranking of the proposal. Budget notes, to the extent possible, should be displayed on the Excel template itself.

3. The name and address of each organization – other than third-party payers – providing support and/or money to help fund the program for which the proposal is being submitted.

4. For all proposed personnel, the template should identify the staff position titles and staff names for current staff and total hours per workweek.

5. Identify the number of hours per clinical consultant.

6. Staff fringe benefit expenses, which may be presented as a percentage factor of total salary costs, should be consistent with the bidder’s current fringe benefit package.

7. If applicable, General & Administrative (G&A) expenses, otherwise known as indirect or overhead costs, should be included, if attributable, and allocable to the proposed program. Since administrative costs for existing DMHAS programs reallocated to a new program do not require new DMHAS resources, a bidder that currently contracts with DMHAS should limit its G&A expense projection to “new” G&A only by
showing the full amount of G&A as an expense and the off-set savings from other programs’ G&A in the revenue section.

8. Written assurance that if the bidder receives an award pursuant to this RFP, it will pursue all available sources of revenue and support upon award and in future contracts, including agreement to obtain approval as a Medicaid-eligible provider if billable services are rendered.

**Appendices**
The following items must be included as appendices with the bidder's proposal, limiting appendices to a total of 40 pages:

1. Bidder mission statement;
2. Organizational chart;
3. Job descriptions of key personnel;
4. Resumes of proposed personnel if on staff, limited to two (2) pages each;
5. A description of all pending and in-process audits identifying the requestor, the firm’s name and telephone number, and the type and scope of the audit;
6. List of the board of directors, officers and terms;
7. Copy of documentation of the bidder’s charitable registration status;
8. Original and/or copies of letters of commitment/support;
9. Department of Human Services Statement of Assurances (RFP Attachment C);
10. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions (RFP Attachment D);
11. Disclosure of Investment in Iran ([www.nj.gov/treasury/purchase/forms.shtml](http://www.nj.gov/treasury/purchase/forms.shtml)); and

The documents listed below must be submitted with the proposal, unless the bidder has a current contract with DMHAS and these documents are current and on file with DMHAS.

1. Most recent single audit report (A133) or certified statements (submit only two (2) copies); and
2. Any other audits performed in the last two (2) years (submit only two (2) copies).

**VIII. Submission of Proposal Requirements**

DMHAS assumes no responsibility and bears no liability for costs incurred by the bidder in the preparation and submittal of a proposal in response to this RFP. The narrative portion of the proposal should not exceed 20 pages, should be single-spaced with one (1”) inch margins, and no smaller than twelve (12) point Arial, Courier or Times New Roman font.

The budget notes and appendix items do not count towards the narrative page limit. Proposals must be submitted no later than 4:00 p.m. Eastern Standard Time on February 11, 2016. All bidders are required to submit one (1) original and five (5) copies.
of the proposal narrative, budget and appendices (six (6) total proposal packages) to the following address:

For U.S. Postal Service delivery:

Alicia Meyer
Division of Mental Health and Addiction Services
PO Box 700
Trenton, NJ 08625-0700

OR

For private delivery vendor such as UPS or FedEx:

Alicia Meyer
Division of Mental Health and Addiction Services
222 South Warren Street, 3rd Floor
Trenton, NJ 08608

Bidders must submit their proposal via mail or hand delivery. However, DMHAS is not responsible for items mailed but not received by the due date. Note that U.S. Postal Service two-day priority mail delivery to the post office box listed above may result in the bidder’s proposal not arriving timely and, therefore, being deemed ineligible for RFP evaluation. The bidder will not be notified that its proposal has been received. The State will not accept facsimile transmission of proposals.

In addition to the required hard copies, the bidder must submit their proposal (including appendices) and budget electronically by the deadline using a file transfer protocol site. Username and password are case sensitive and must be typed exactly as shown below. Once logged in, the upload button is on the upper left side. Upload the proposal and budget files separately, including the bidder’s name in both file names. Click on the green check mark in order to submit the files. Once the upload is complete, click the red logout button at the top right of the screen.

Go to: [https://ftpw.dhs.state.nj.us](https://ftpw.dhs.state.nj.us).
Username - xbpupload
Password - Network1!
Directory - /ftp-dmhas/xbpupload

Furthermore, proposal(s) must be submitted to the County Mental Health Administrator(s) for the county(ies) in which the bidder is proposing services. Please refer to Attachment E regarding the submission preference for each of the County Mental Health Administrators, as some require copies while others prefer an electronic version or both methods. For those counties requiring postal mail submission, submit four (4) copies.
IX. Review of Proposals

There will be a review process for all timely submitted proposals. DMHAS will convene a review committee of public employees to conduct a review of each proposal accepted for review. The bidder must obtain a minimum score of 70 points out of 100 points for the proposal narrative and budget sections in order to be considered eligible for funding.

DMHAS will award up to 20 points for fiscal viability, using a standardized scoring rubric based on the audit, which will be added to the average score given to the proposal from the review committee. Thus, the maximum any proposal can receive is 120 points, which includes the combined score from the proposal narrative and budget as well as fiscal viability.

In addition, if a bidder is determined, in DMHAS’ sole discretion, to be insolvent or to present insolvency within the twelve (12) months after bid submission, DMHAS will deem the proposal ineligible for contract award.

Contract award recommendations will be based on such factors as the proposal scope, quality and appropriateness, bidder history and experience, as well as budget reasonableness. The review committee will look for evidence of cultural competence in each section of the narrative. The review committee may choose to visit a bidder’s existing program(s), invite a bidder for interview, and/or review any programmatic or fiscal documents in the possession of DMHAS/DDD. The bidder is advised that the contract award may be conditional upon final contract and budget negotiation.

DMHAS reserves the right to reject any and all proposals when circumstances indicate that it is in its best interest to do so. DMHAS’ best interests in this context include, but are not limited to, loss of funding, inability of the bidder(s) to provide adequate services, an indication of misrepresentation of information and/or non-compliance with state and federal laws and regulations, existing DHS contracts, and procedures set forth in DHS Policy Circular P1.04 (http://www.state.nj.us/humanservices/ocpm/home/resources/manuals/index.html).

DMHAS recognizes the invaluable perspective and knowledge that consumers, family members and County Mental Health Boards possess. Input from these groups is an integral component of a system that holds wellness and recovery principles at its core. Consequently, DMHAS will convene an advisory group consisting of consumers and family members to provide input to the review committee regarding the proposals submitted.

As this is an RFP for a statewide service, all County Mental Health Boards should receive proposals in the preferred method indicated in Attachment E. County Mental Health Boards should review the RFP proposals and provide the Division with their recommendation and comments no later than March 3, 2016. This input will be considered in the final deliberations of the review committee.
DMHAS will notify all bidders of contract award, contingent upon the satisfactory final negotiation of a contract, by March 15, 2016.

X. Appeal of Award Decisions

Appeals of any determinations may be made only by the respondents of this proposal. All appeals must be made in writing and be received by the DMHAS at the address below no later than 4:00 p.m. on March 22, 2016. The written appeal must clearly set forth the basis for the appeal.

Appeal correspondence should be addressed to:

Valerie Mielke  
Division of Mental Health & Addiction Services  
222 South Warren Street, 3rd Floor  
PO Box 700  
Trenton, NJ 08625-0700

Please note that all costs incurred in connection with appeals of DMHAS decisions are considered unallowable cost for the purpose of DMHAS contract funding.

DMHAS will review all appeals and render a final funding decision by March 29, 2016. Contract award will not be considered final until all timely filed appeals have been reviewed and final decisions rendered.

XI. Post Award Required Documentation

Upon final contract award announcement, the successful bidder must be prepared to submit (if not already on file), one (1) original signed document for those requiring a signature or copy of the following documentation (unless noted otherwise) in order to process the contract in a timely manner, as well as any other contract documents required by DHS/DMHAS.

1. Most recent IRS Form 990 or IRS Form 1120, and Pension Form 5500 (if applicable) (submit two [2] copies);
2. Copy of the Annual Report-Charitable Organization (for information visit: http://www.state.nj.us/treasury/revenue/dcr/programs/ann_rpt.shtml);
3. A list of all current contracts and grants as well as those for which the bidder has applied from any federal, state, local government or private agency during the contract term proposed herein, including awarding agency name, amount, period of performance, and purpose of the contract/grant, as well as a contact name for each award and the phone number;
4. Proof of insurance naming the State of New Jersey, Department of Human Services, Division of Mental Health and Addiction Services, PO Box 700, Trenton, NJ 08625-0700 as an additional insured;
5. Board Resolution identifying the authorized staff and signatories for contract actions
on behalf of the bidder;

6. Current Agency By-laws;
8. Copy of Lease or Mortgage;
9. Certificate of Incorporation;
10. Co-occurring policies and procedures;
11. Policies regarding the use of medications, if applicable;
12. Policies regarding Recovery Support, specifically peer support services;
13. Conflict of Interest Policy;
15. Affirmative Action Certificate of Employee Information Report, newly completed AA 302 form, or a copy of Federal Letter of Approval verifying operation under a federally approved or sanctioned Affirmative Action program. (AA Certificate must be submitted within 60 days of submitting completed AA302 form to Office of Contract Compliance);
16. A copy of all applicable licenses;
17. Local Certificates of Occupancy;
18. Current State of New Jersey Business Registration;
19. Procurement Policy;
20. Current equipment inventory of items purchased with DHS funds (Note: the inventory shall include: a description of the item [make, model], a State identifying number or code, original date of purchase, purchase price, date of receipt, location at the Provider Agency, person(s) assigned to the equipment, etc.);
21. All subcontracts or consultant agreements, related to the DHS contract, signed and dated by both parties;
22. Business Associate Agreement (BAA) for Health Insurance Portability Accountability Act of 1996 compliance, if applicable, signed and dated;
23. Updated single audit report (A133) or certified statements, if it differs from one submitted with proposal;
24. Business Registration (online inquiry to obtain copy at https://www1.state.nj.us/TYTR_BRC/jsp/BRCLoginJsp.jsp; for an entity doing business with the State for the first time, it may register at http://www.nj.gov/treasury/revenue);
25. Source Disclosure (EO129) (www.nj.gov/treasury/purchase/forms.shtml); and

XII. Attachments
STATE OF NEW JERSEY
DEPARTMENT OF HUMAN SERVICES
Division of Mental Health and Addiction Services
Proposal Cover Sheet

Name of RFP: Lesbian, Gay, Bi-Sexual Transgender Clinician/Consultant

Incorporated Name of Bidder:

Type: Public _______ Profit _____ Non-Profit _______ Hospital-Based _______

Federal ID Number: ______________ Charities Reg. Number (if applicable) _______

Address of Bidder:

Contact Person Name and Title: ________________________________

Phone No.: ___________________ Email Address: ___________________

Total dollar amount requested: ___________ Fiscal Year End: ___________

Funding Period: From ______________ to _______________________

Total number of unduplicated consumers to be served: _______________________

County in which service is to be provided: _______________________

Brief description of services by program name and level of service to be provided:

Authorization: Chief Executive Officer (printed name): ____________________

Signature: ___________________________ Date: ____________________
Executive Order No. 189 establishes the expected standard of responsibility for all parties that enter into a contract with the State of New Jersey. All such parties must meet a standard of responsibility that assures the State and its citizens that such parties will compete and perform honestly in their dealings with the State and avoid conflicts of interest.

As used in this document, "provider agency" or "provider" means any person, firm, corporation, or other entity or representative or employee thereof that offers or proposes to provide goods or services to or performs any contract for the Department of Human Services.

In compliance with Paragraph 3 of Executive Order No. 189, no provider agency shall pay, offer to pay, or agree to pay, either directly or indirectly, any fee, commission, compensation, gift, gratuity, or other thing of value of any kind to any State officer or employee or special State officer or employee, as defined by N.J.S.A. 52:13D-13b and e, in the Department of the Treasury or any other agency with which such provider agency transacts or offers or proposes to transact business, or to any member of the immediate family, as defined by N.J.S.A. 52:13D-13i, of any such officer or employee, or any partnership, firm, or corporation with which they are employed or associated, or in which such officer or employee has an interest within the meaning of N.J.S.A. 52:13D-13g.

The solicitation of any fee, commission, compensation, gift, gratuity or other thing of value by any State officer or employee or special State officer or employee from any provider agency shall be reported in writing forthwith by the provider agency to the Attorney General and the Executive Commission on Ethical Standards.

No provider agency may, directly or indirectly, undertake any private business, commercial or entrepreneurial relationship with, whether or not pursuant to employment, contract or other agreement, express or implied, or sell any interest in such provider agency to, any State officer or employee or special State officer or employee having any duties or responsibilities in connection with the purchase, acquisition or sale of any property or services by or to any State agency or any instrumentality thereof, or with any person, firm or entity with which he is employed or associated or in which he has an interest within the meaning of N.J.S.A. 52:13D-13g. Any relationships subject to this provision shall be reported in writing forthwith to the Executive Commission on Ethical Standards, which may grant a waiver of this restriction upon application of the State officer or employee or special State officer or employee upon a finding that the present
or proposed relationship does not present the potential, actuality or appearance of a conflict of interest.

No provider agency shall influence, or attempt to influence or cause to be influenced, any State officer or employee or special State officer or employee in his official capacity in any manner which might tend to impair the objectivity or independence of judgment of said officer or employee.

No provider agency shall cause or influence, or attempt to cause or influence, any State officer or employee or special State officer or employee to use, or attempt to use, his official position to secure unwarranted privileges or advantages for the provider agency or any other person.

The provisions cited above shall not be construed to prohibit a State officer or employee or special State officer or employee from receiving gifts from or contracting with provider agencies under the same terms and conditions as are offered or made available to members of the general public subject to any guidelines the Executive Commission on Ethical Standards may promulgate.
Attachment C – Statement of Assurances

Department of Human Services
Statement of Assurances

As the duly authorized Chief Executive Officer/Administrator, I am aware that submission to the Department of Human Services of the accompanying application constitutes the creation of a public document that may be made available upon request at the completion of the RFP process. This may include the application, budget, and list of applicants (bidder’s list). In addition, I certify that the applicant:

- Has legal authority to apply for the funds made available under the requirements of the RFP, and has the institutional, managerial and financial capacity (including funds sufficient to pay the non-Federal/State share of project costs, as appropriate) to ensure proper planning, management and completion of the project described in this application.

- Will give the New Jersey Department of Human Services, or its authorized representatives, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with Generally Accepted Accounting Principles (GAAP). Will give proper notice to the independent auditor that DHS will rely upon the fiscal year end audit report to demonstrate compliance with the terms of the contract.

- Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain. This means that the applicant did not have any involvement in the preparation of the RLI, including development of specifications, requirements, statement of works, or the evaluation of the RLI applications/bids.

- Will comply with all federal and State statutes and regulations relating to non-discrimination. These include but are not limited to: 1) Title VI of the Civil Rights Act of 1964 (P.L. 88-352;34 CFR Part 100) which prohibits discrimination based on race, color or national origin; 2) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794; 34 CFR Part 104), which prohibits discrimination based on handicaps and the Americans with Disabilities Act (ADA), 42 U.S.C. 12101 et seq.; 3) Age Discrimination Act of 1975, as amended (42 U.S.C. 6101 et seq.; 45 CFR part 90), which prohibits discrimination on the basis of age; 4) P.L. 2975, Chapter 127, of the State of New Jersey (N.J.S.A. 10:5-31 et. seq.) and associated executive orders pertaining to affirmative action and non-discrimination on public contracts; 5) federal Equal Employment Opportunities Act; and 6) Affirmative Action Requirements of PL 1975 c. 127 (NJAC 17:27).

- Will comply with all applicable federal and State laws and regulations.
• Will comply with the Davis-Bacon Act, 40 U.S.C. 276a-276a-5 (29 CFR 5.5) and the New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.27 et seq. and all regulations pertaining thereto.

• Is in compliance, for all contracts in excess of $100,000, with the Byrd Anti-Lobbying amendment, incorporated at Title 31 U.S.C. 1352. This certification extends to all lower tier subcontracts as well.

• Has included a statement of explanation regarding any and all involvement in any litigation, criminal or civil.

• Has signed the certification in compliance with federal Executive Orders 12549 and 12689 and State Executive Order 34 and is not presently debarred, proposed for debarment, declared ineligible, or voluntarily excluded. The applicant will have signed certifications on file for all subcontracted funds.

• Understands that this provider agency is an independent, private employer with all the rights and obligations of such, and is not a political subdivision of the Department of Human Services.

• Understands that unresolved monies owed the Department and/or the State of New Jersey may preclude the receipt of this award.

________________________________________  __________________________
Applicant Organization                    Signature:  CEO or equivalent

________________________________________  __________________________
Date                                      Typed Name and Title

6/97
Attachment D - Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions

READ THE ATTACHED INSTRUCTIONS BEFORE SIGNING THIS CERTIFICATION. THE INSTRUCTIONS ARE AN INTEGRAL PART OF THE CERTIFICATION.

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
Lower Tier Covered Transactions

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by an Federal department or agency.

2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Name and Title of Authorized Representative

Signature ___________________________ Date ___________________________

This certification is required by the regulations implementing Executive order 12549, Debarment and Suspension, 29 CFR Part 98, Section 98.510.
Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion
Lower Tier Covered Transactions

Instructions for Certification

1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.

2. The certification in this clause is a material representation of facts upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.

4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to whom this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion—Lower Tier Covered Transaction,” without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR part 9, subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required
to, check the List of Parties Excluded from Federal Procurement and Non-
Procurement Programs.

8. Nothing contained in the foregoing shall be construed to require establishment of a
system of records in order to render in good faith the certification required by this
clause. The knowledge and information of a participant is not required to exceed
that which is normally possessed by a prudent person in the ordinary course of
business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a
participant in a covered transaction knowingly enters into a lower tier covered
transaction with a person who is proposed for debarment under 48 CFR part 9,
subpart 9.4, suspended, debarred, ineligible, or voluntarily excluded from
participation in this transaction, in addition to other remedies available to the Federal
Government, the department or agency with which this transaction originated may
pursue available remedies, including suspension and/or debarment.
## Attachment E - County Mental Health Administrators RFP Submission Preference
(as of 12/2015)

<table>
<thead>
<tr>
<th>County</th>
<th>Mental Health Administrator</th>
<th>Submission Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atlantic</td>
<td>Sally Williams, Mental Health Administrator</td>
<td>Email + Postal Mail</td>
</tr>
<tr>
<td></td>
<td>Shoreview Building</td>
<td></td>
</tr>
<tr>
<td></td>
<td>101 So. Shore Road</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Northfield, NJ 08225</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:williams_sally@aclink.org">williams_sally@aclink.org</a></td>
<td></td>
</tr>
<tr>
<td>Bergen</td>
<td>Michele Hart-Loughlin, Program Coordinator</td>
<td>Email</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:mhartlo@co.bergen.nj.us">mhartlo@co.bergen.nj.us</a></td>
<td></td>
</tr>
<tr>
<td>Burlington</td>
<td>Shirla Simpson, Mental Health Administrator</td>
<td>Email + Postal Mail</td>
</tr>
<tr>
<td></td>
<td>Burlington County</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Department of Human Services</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Division of Behavioral Health</td>
<td></td>
</tr>
<tr>
<td></td>
<td>795 Woodlane Road, 2nd Floor</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mount Holly, New Jersey 08060</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:ssimpson@co.burlington.nj.us">ssimpson@co.burlington.nj.us</a></td>
<td></td>
</tr>
<tr>
<td>Camden</td>
<td>Rashid M. Humphrey, Mental Health Services</td>
<td>Email + Postal Mail</td>
</tr>
<tr>
<td></td>
<td>Community Planning &amp; Advocacy Council</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2500 McClellan Avenue - Suite 110</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Pennsauken, NJ 08109</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:rhumphrey@cpachvi.org">rhumphrey@cpachvi.org</a></td>
<td></td>
</tr>
<tr>
<td>Cape May</td>
<td>Patricia Devaney, Mental Health Administrator</td>
<td>Email</td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:devaneyp@co.cape-may.nj.us">devaneyp@co.cape-may.nj.us</a></td>
<td></td>
</tr>
<tr>
<td>Cumberland</td>
<td>Juanita Nazario, Mental Health Administrator</td>
<td>Email</td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:juanitana@co.cumberland.nj.us">juanitana@co.cumberland.nj.us</a></td>
<td></td>
</tr>
<tr>
<td>Essex</td>
<td>Joseph Scarpelli, D.C., Administrator</td>
<td>Email + Postal Mail</td>
</tr>
<tr>
<td></td>
<td>Essex County Mental Health Board</td>
<td></td>
</tr>
<tr>
<td></td>
<td>204 Grove Avenue</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Cedar Grove, NJ 07009</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:jscarpelli@health.essexcountynj.org">jscarpelli@health.essexcountynj.org</a></td>
<td></td>
</tr>
<tr>
<td>Gloucester</td>
<td>Becky Foraker, Mental Health Administrator</td>
<td>Email + Postal Mail</td>
</tr>
<tr>
<td></td>
<td>Department of Human Services</td>
<td></td>
</tr>
<tr>
<td></td>
<td>115 Budd Blvd.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>West Deptford, NJ 08096</td>
<td></td>
</tr>
<tr>
<td></td>
<td><a href="mailto:bforaker@co.gloucester.nj.us">bforaker@co.gloucester.nj.us</a></td>
<td></td>
</tr>
<tr>
<td>Hudson</td>
<td>Robin F. James, Mental Health Administrator</td>
<td>Email</td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:rjames@hcnj.us">rjames@hcnj.us</a></td>
<td></td>
</tr>
</tbody>
</table>
Hunterdon  Cathy Zahn, Mental Health Planner  
Department of Human Services  
8 Gauntt Place - PO Box 2900  
Flemington, NJ 08822-2900  
Email: czahn@co.hunterdon.nj.us

Mercer  Michele Madiou, Administrator  
Division of Mental Health  
640 South Broad Street  
PO Box 8068  
Trenton, NJ 08650

Middlesex  Penny Grande, Administrator  
Email: penny.grande@co.middlesex.nj.us  
Middlesex County Office of Human Services  
Middlesex County Administration Building  
75 Bayard Street  
New Brunswick, NJ 08901

Monmouth  Steve Horvath, Acting Administrator  
Email: Steve.Horvath@co.monmouth.nj.us

Morris  Laurie Becker, Mental Health Administrator  
Email: lbecker@co.morris.nj.us  
Mental Health Administrator  
Director, Division of Community and Behavioral Health Services  
Morris County Department of Human Services  
PO Box 900, Morristown, NJ 07953-0900

Ocean  Jamie Busch, Assistant Mental Health Administrator  
Email: JBusch@co.ocean.nj.us

Passaic  Francine Vince, Director  
Email: francinev@passaiccountynj.org

Salem  Becky Foraker, Mental Health Administrator  
Department of Health and Human Services  
94 Market Street  
Salem, NJ 08079  
bforaker@co.gloucester.nj.us

Somerset  Pam Mastro, Mental Health Administrator  
Email: mastro@co.somerset.nj.us

Sussex  Cindy Armstrong, Mental Health Administrator  
Sussex County IDRC Director & Substance Abuse Coordinator  
1 Spring Street, Newton, NJ 07860  
973-940-5200, ext. 1371  
973-940-5220 fax  
Email: carmstrong@sussex.nj.us
Union  Sara Thode, Mental Health Administrator  Email: sthode@ucnj.org
Warren  Shannon Brennan, Mental Health Administrator/Youth Services Administrator  Email: sbrennan@co.warren.nj.us