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DGE Announces March 2017 Gaming Revenue Results

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ATLANTIC CITY —

Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry was \$200.1 million compared to \$187.5 million in March 2016, reflecting a 6.7% increase. Internet Gaming Win was \$21.7 million in March compared to \$15.5 million in the prior period, reflecting an increase of 40.2%. The March 2017 Internet Gaming Win is a new monthly record, exceeding the previous high of \$18.8 million in January 2017. Additionally, this is the first time Internet Gaming Win has surpassed \$20 million in a month. The Industry's Total Gaming Win for the month was \$221.9 million compared to \$203.0 million for March 2016, reflecting a 9.3% increase.

For the year-to-date, the Industry's Casino Win totaled \$572.6 million through March 2017 compared to \$552.9 million in the prior period, reflecting an increase of 3.6%. Internet Gaming Win increased 32.1% to \$59.3 million compared to the prior period. The Industry's Total Gaming Win increased to \$631.9 million, reflecting an increase of 5.7% compared to the same period last year.

Current Operators:

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 14.9% for the month of March 2017. Total Gaming Win for Current Operators including Internet Gaming Win grew by 16.9%.

For the year-to-date, Current Operators Casino Win increased 11.2% and Total Gaming Win grew by 12.8% compared to the same period last year.

Tax Information:

For the month of March 2017, total gaming taxes were \$19.6 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.0 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·
Gaming Enforcement · Highway Traffic Safety · Law · State Police

MARCH 2017 STATISTICS

<u>GAMING WIN INFORMATION</u>				
MARCH	2017	2016	Increase (Decrease)	
	\$	\$	\$	%
Slot Machine Win	137,247,375	132,825,823	4,421,552	3.3
Table Game Win	62,866,083	54,637,768	8,228,315	15.1
Casino Win	200,113,458	187,463,591	12,649,867	6.7
Peer-to-Peer	2,252,534	2,461,064	(208,530)	(8.5)
Other Authorized Games	19,492,897	13,046,395	6,446,502	49.4
Internet Gaming Win	21,745,431	15,507,459	6,237,972	40.2
Total Gaming Win	221,858,889	202,971,050	18,887,839	9.3
Less: Trump Taj Mahal (a)	-	13,241,576	(13,241,576)	n/a
Total: Current Operators (b)	\$ 221,858,889	\$ 189,729,474	32,129,415	16.9
<u>MARCH YTD</u>				
Slot Machine Win	393,158,973	386,000,370	7,158,603	1.9
Table Game Win	179,449,980	166,912,030	12,537,950	7.5
Casino Win	572,608,953	552,912,400	19,696,553	3.6
Peer-to-Peer	6,761,827	6,606,361	155,466	2.4
Other Authorized Games	52,525,792	38,280,790	14,245,002	37.2
Internet Gaming Win	59,287,619	44,887,151	14,400,468	32.1
Total Gaming Win	631,896,572	597,799,551	34,097,021	5.7
Less: Trump Taj Mahal (a)	-	37,778,299	(37,778,299)	n/a
Total: Current Operators (b)	\$ 631,896,572	\$ 560,021,252	71,875,320	12.8
<u>GROSS REVENUE TAX AND CRDA OBLIGATIONS</u>				
	Total Gaming Taxes (c)	Total IAT Obligations (d)		
March 2017	\$ 19,614,003	\$ 3,045,439		
YTD March 2017	\$ 50,777,340	\$ 8,640,901		

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month.
Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflect active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue.
Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

**THE ATLANTIC CITY CASINO INDUSTRY
MONTHLY WIN COMPARISON
FOR THE MONTH ENDED MARCH 2017 VERSUS 2016**

	<u>CASINO WIN</u>			<u>INCREASE (DECREASE)</u>			<u>INTERNET GAMING WIN</u>			<u>INCREASE (DECREASE)</u>			<u>TOTAL GAMING WIN</u>			<u>INCREASE (DECREASE)</u>		
	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>2017</u>	<u>2016</u>	<u>%</u>	<u>2017</u>	<u>2016</u>	<u>%</u>			
Bally's AC	\$ 17,030,524	\$ 17,414,825	(2.2)	\$ -	\$ -	n/a	\$ 17,030,524	\$ 17,414,825	(2.2)									
Borgata	59,945,330	53,768,422	11.5	4,353,920	4,226,855	3.0	64,299,250	57,995,277	10.9									
Caesars	29,283,211	22,202,842	31.9	-	-	n/a	29,283,211	22,202,842	31.9									
Caesars Interactive NJ	-	-	n/a	3,151,518	3,163,357	(0.4)	3,151,518	3,163,357	(0.4)									
Golden Nugget	16,536,736	16,815,222	(1.7)	6,176,515	3,070,087	101.2	22,713,251	19,885,309	14.2									
Harrah's	29,597,325	28,530,523	3.7	-	-	n/a	29,597,325	28,530,523	3.7									
Resorts	16,337,223	13,043,328	25.3	-	-	n/a	16,337,223	13,043,328	25.3									
Resorts Digital	-	-	n/a	4,199,455	1,878,097	123.6	4,199,455	1,878,097	123.6									
Tropicana	<u>31,383,109</u>	<u>22,446,853</u>	39.8	<u>3,864,023</u>	<u>3,169,063</u>	21.9	<u>35,247,132</u>	<u>25,615,916</u>	37.6									
Total: Current Operators (a)	<u>\$ 200,113,458</u>	<u>\$ 174,222,015</u>	14.9	<u>\$ 21,745,431</u>	<u>\$ 15,507,459</u>	40.2	<u>\$ 221,858,889</u>	<u>\$189,729,474</u>	16.9									
Trump Taj Mahal (b)	<u>-</u>	<u>13,241,576</u>	n/a	<u>-</u>	<u>-</u>	n/a	<u>-</u>	<u>13,241,576</u>	n/a									
Total: Industry	<u>\$ 200,113,458</u>	<u>\$ 187,463,591</u>	6.7	<u>\$ 21,745,431</u>	<u>\$ 15,507,459</u>	40.2	<u>\$ 221,858,889</u>	<u>\$ 202,971,050</u>	9.3									

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

**THE ATLANTIC CITY CASINO INDUSTRY
YEAR-TO-DATE WIN COMPARISON
FOR THE YEAR-TO-DATE ENDED MARCH 2017 VERSUS 2016**

	CASINO WIN			INCREASE (DECREASE)			INTERNET GAMING WIN			INCREASE (DECREASE)			TOTAL GAMING WIN			INCREASE (DECREASE)		
	2017	2016	%	2017	2016	%	2017	2016	%	2017	2016	%						
Bally's AC	\$ 47,345,478	\$ 48,453,848	(2.3)	\$ -	\$ -	n/a	\$ 47,345,478	\$ 48,453,848	(2.3)									
Borgata	178,683,213	164,480,299	8.6	11,867,641	13,032,755	(8.9)	190,550,854	177,513,054	7.3									
Caesars	80,342,112	64,848,829	23.9	-	-	n/a	80,342,112	64,848,829	23.9									
Caesars Interactive NJ	-	-	n/a	10,679,290	9,415,878	13.4	10,679,290	9,415,878	13.4									
Golden Nugget	51,235,280	49,128,901	4.3	16,128,528	8,694,560	85.5	67,363,808	57,823,461	16.5									
Harrah's	87,225,423	85,692,900	1.8	-	-	n/a	87,225,423	85,692,900	1.8									
Resorts	43,816,021	36,877,654	18.8	-	-	n/a	43,816,021	36,877,654	18.8									
Resorts Digital	-	-	n/a	10,414,548	4,630,730	124.9	10,414,548	4,630,730	124.9									
Tropicana	83,961,426	65,651,670	27.9	10,197,612	9,113,228	11.9	94,159,038	74,764,898	25.9									
Total: Current Operators (a)	\$ 572,608,953	\$ 515,134,101	11.2	\$59,287,619	\$44,887,151	32.1	\$ 631,896,572	\$ 560,021,252	12.8									
Trump Taj Mahal (b)	-	37,778,299	n/a	-	-	n/a	-	37,778,299	n/a									
Total: Industry	\$572,608,953	\$552,912,400	3.6	\$59,287,619	\$44,887,151	32.1	\$631,896,572	\$597,799,551	5.7									

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.