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DGE Announces December 2020 Total Gaming Revenue Results

For Immediate Release:

January 13, 2021

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Industry:

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for December was \$312.9 million compared to \$287.3 million in December 2019, reflecting a 8.9% increase. Internet Gaming Win was \$99.5 million in December compared to \$49.3 million in the prior period, reflecting an increase of 101.6%. Sports Wagering Gross Revenue was \$66.4 million for the month. Casino Win for December was \$147.1 million, decreasing 29.5% from the same month last year. During December, the casinos operated with certain restrictions due to COVID-19.

For 2020, the Industry's Total Gaming Revenue was \$2.881 billion compared to \$3.469 billion, reflecting a decrease of 16.9%. Internet Gaming Win increased 101.0% to \$970.3 million when compared to the prior period. Sports Wagering Gross Revenue was \$398.5 million. In light of the casino closures between mid-March and July 2020, as well as the operating restrictions in place upon reopening in July through the month of December, Casino Win for the year-to-date period is not comparable to the 2019 period.

Tax Information:

For the month of December 2020, total gaming taxes were \$33.9 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.7 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of December 2020, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$468,169.

FOOTNOTES:

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Sports wagering statistical information is unaudited and subject to adjustment. The statistical completed events Win and Handle information is provided by each casino/racetrack licensees' platforms operating under its sports wagering license.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Sports Wagering Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

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DECEMBER 2020 STATISTICS

<u>DECEMBER</u>			Increase (Decrease)	
	<u>2020</u>	<u>2019</u>	<u>\$</u>	<u>%</u>
Slot Machine Win	\$ 98,411,392	\$ 150,043,747	\$ (51,632,355)	(34.4)
Table Game Win	48,662,767	58,509,529	(9,846,762)	(16.8)
Casino Win	<u>147,074,159</u>	<u>208,553,276</u>	<u>(61,479,117)</u>	(29.5)
Peer-to-Peer	3,020,053	1,734,814	1,285,239	74.1
Other Authorized Games	<u>96,430,012</u>	<u>47,593,143</u>	<u>48,836,869</u>	102.6
Internet Gaming Win	<u>99,450,065</u>	<u>49,327,957</u>	<u>50,122,108</u>	101.6
Sports Wagering Revenue	<u>66,386,516</u>	<u>29,424,884</u>	<u>36,961,632</u>	125.6
Total Gaming Revenue	<u>\$ 312,910,740</u>	<u>\$ 287,306,117</u>	<u>\$ 25,604,623</u>	8.9
<u>DECEMBER YTD</u>				
Slot Machine Win	\$ 1,088,127,502	\$ 1,921,855,731	\$ (833,728,229)	(43.4)
Table Game Win	424,394,581	764,684,721	(340,290,140)	(44.5)
Casino Win	<u>1,512,522,083</u>	<u>2,686,540,452</u>	<u>(1,174,018,369)</u>	(43.7)
Peer-to-Peer	38,802,330	20,934,966	17,867,364	85.3
Other Authorized Games	<u>931,535,241</u>	<u>461,760,342</u>	<u>469,774,899</u>	101.7
Internet Gaming Win	<u>970,337,571</u>	<u>482,695,308</u>	<u>487,642,263</u>	101.0
Sports Wagering Revenue	<u>398,522,934</u>	<u>299,398,035</u>	<u>99,124,899</u>	33.1
Total Gaming Revenue	<u>\$ 2,881,382,588</u>	<u>\$ 3,468,633,795</u>	<u>\$ (587,251,207)</u>	(16.9)
<u>Additional Tax Information</u>				
	<u>Casino IATs and 1.25% Tax Obligations (a)</u>	<u>Racetrack Economic Development Tax (b)</u>		
December, 2020	\$ 4,689,708	\$ 468,169		
YTD December 2020	\$ 45,277,807	\$ 2,902,361		

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of January 13, 2021

**MONTHLY COMPARISON
FOR THE MONTH ENDED DECEMBER 2020 VERSUS 2019**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE			TOTAL GAMING REVENUE		
	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change
Bally's (Premier) (a)	\$ 7,045,399	\$ -	n/a	\$ -	\$ -	n/a	\$ 15,482	\$ -	n/a	\$ 7,060,881	\$ -	n/a
Bally's (CEI) (a)	-	12,875,007	n/a	-	-	n/a	-	173,196	n/a	-	13,048,203	n/a
Borgata	39,643,308	54,974,689	(27.9)	27,157,701	9,231,605	194.2	7,545,934	2,272,199	n/a	74,346,943	66,478,493	11.8
Caesars	13,950,668	18,076,606	(22.8)	-	-	n/a	813,977	-	n/a	14,764,645	18,076,606	(18.3)
Caesars Interactive NJ	-	-	n/a	8,903,236	4,467,828	99.3	-	-	n/a	8,903,236	4,467,828	99.3
Golden Nugget	8,180,293	14,334,997	(42.9)	29,438,736	17,292,907	70.2	476,026	168,830	n/a	38,095,055	31,796,734	19.8
Hard Rock	26,313,323	25,881,068	1.7	5,801,008	2,218,352	161.5	645,578	(345,624)	n/a	32,759,909	27,753,796	18.0
Harrah's	12,132,527	25,648,667	(52.7)	-	-	n/a	87,101	(107,646)	n/a	12,219,628	25,541,021	(52.2)
Ocean Casino	19,028,975	20,871,739	(8.8)	1,132,680	102,637	1003.6	3,532,561	1,162,799	n/a	23,694,216	22,137,175	7.0
Resorts	7,177,458	12,347,954	(41.9)	-	-	n/a	326,341	(406,493)	n/a	7,503,799	11,941,461	(37.2)
Resorts Digital	-	-	n/a	21,018,878	11,948,495	75.9	15,424,294	9,331,085	n/a	36,443,172	21,279,580	71.3
Tropicana	13,602,208	23,542,549	(42.2)	5,997,826	4,066,133	47.5	75,984	104,673	n/a	19,676,018	27,713,355	(29.0)
Total: Casino Industry	\$ 147,074,159	\$ 208,553,276	(29.5)	\$ 99,450,065	\$ 49,327,957	101.6	\$ 28,943,278	\$ 12,353,019	134.3	\$ 275,467,502	\$ 270,234,252	1.9
Racetrack Licensees												
Freehold Raceway	-	-	n/a	-	-	n/a	84,949	-	n/a	84,949	-	n/a
Meadowlands	-	-	n/a	-	-	n/a	33,178,278	14,514,493	n/a	33,178,278	14,514,493	128.6
Monmouth Park	-	-	n/a	-	-	n/a	4,180,011	2,557,372	n/a	4,180,011	2,557,372	63.4
Grand Total	\$ 147,074,159	\$ 208,553,276	(29.5)	\$ 99,450,065	\$ 49,327,957	101.6	\$ 66,386,516	\$ 29,424,884	125.6	\$ 312,910,740	\$ 287,306,117	8.9

(a) Bally's operated under Caesars/CEI ownership through November 17, 2020 and operates under Bally's Corporation (Premier) thereafter.

**YEAR-TO-DATE COMPARISON
FOR THE YEAR-TO-DATE ENDED DECEMBER 2020 VERSUS 2019**

Casino Licensees	CASINO WIN			INTERNET GAMING WIN			SPORTS WAGERING REVENUE			TOTAL GAMING REVENUE		
	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change	2020	2019	% Change
Bally's (Premier) (a)	\$ 9,323,597	\$ -	n/a	\$ -	\$ -	n/a	\$ 15,482	\$ -	n/a	\$ 9,339,079	\$ -	n/a
Bally's (CEI) (a)	85,930,534	176,010,260	n/a	-	-	n/a	1,714,969	5,515,718	n/a	87,645,503	181,525,978	n/a
Borgata	337,583,672	709,560,969	(52.4)	208,187,395	77,761,137	167.7	31,547,404	10,498,065	n/a	577,318,471	797,820,171	(27.6)
Caesars	151,183,073	270,988,246	(44.2)	-	-	n/a	1,180,368	-	n/a	152,363,441	270,988,246	(43.8)
Caesars Interactive NJ	-	-	n/a	94,809,086	55,333,022	71.3	-	-	n/a	94,809,086	55,333,022	71.3
Golden Nugget	95,048,536	199,020,547	(52.2)	318,865,531	177,019,811	80.1	1,581,643	2,431,889	n/a	415,495,710	378,472,247	9.8
Hard Rock	224,827,923	324,000,867	(30.6)	59,644,690	22,533,132	164.7	6,078,532	3,534,150	n/a	290,551,145	350,068,149	(17.0)
Harrah's	165,943,922	312,035,515	(46.8)	-	-	n/a	369,003	600,599	n/a	166,312,925	312,636,114	(46.8)
Ocean Casino	183,567,221	215,693,011	(14.9)	10,319,801	5,120,380	101.5	20,243,237	17,393,843	n/a	214,130,259	238,207,234	(10.1)
Resorts	99,542,628	176,371,879	(43.6)	-	-	n/a	741,494	2,060,756	n/a	100,284,122	178,432,635	(43.8)
Resorts Digital	-	-	n/a	208,420,100	100,130,206	108.1	100,947,837	79,605,961	n/a	309,367,937	179,736,167	72.1
Tropicana	159,570,977	302,859,158	(47.3)	70,090,968	44,797,620	56.5	1,914,046	1,910,757	n/a	231,575,991	349,567,535	(33.8)
Total: Casino Industry	\$ 1,512,522,083	\$ 2,686,540,452	(43.7)	\$ 970,337,571	\$ 482,695,308	101.0	\$ 166,334,015	\$ 123,551,738	34.6	\$ 2,649,193,669	\$ 3,292,787,498	(19.5)
Racetrack Licensees												
Freehold Raceway	-	-	n/a	-	-	n/a	291,632	-	n/a	291,632	-	n/a
Meadowlands	-	-	n/a	-	-	n/a	206,478,698	149,915,924	n/a	206,478,698	149,915,924	n/a
Monmouth Park	-	-	n/a	-	-	n/a	25,418,589	25,930,373	n/a	25,418,589	25,930,373	n/a
Grand Total	\$ 1,512,522,083	\$ 2,686,540,452	(43.7)	\$ 970,337,571	\$ 482,695,308	101.0	\$ 398,522,934	\$ 299,398,035	33.1	\$ 2,881,382,588	\$ 3,468,633,795	(16.9)

(a) Bally's operated under Caesars/CEI ownership through November 17, 2020 and operates under Bally's Corporation (Premier) thereafter.

Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information

	FOR THE MONTH ENDED DECEMBER 2020					FOR THE YEAR-TO-DATE ENDED DECEMBER 2020				
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (b)	8% Gross Revenue Tax	8.5% Sports Wager Tax (a)	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (b)
Bally's (Premier) (a)	529,437	1,316	-	-	530,753	692,753	1,316	-	-	694,069
Bally's (CEI) (a)	-	-	-	-	-	6,291,105	16,726	-	240,553	6,548,384
Borgata	2,867,410	109,094	4,092,002	814,121	7,882,627	24,350,553	477,981	31,387,146	3,370,132	59,585,812
Caesars	1,048,810	9,513	-	63,588	1,121,911	10,981,334	9,513	-	95,778	11,086,625
Caesars Interactive NJ	-	-	1,336,336	-	1,336,336	-	-	14,245,890	-	14,245,890
Golden Nugget	541,502	11,235	4,416,069	44,700	5,013,506	5,222,460	40,053	47,838,476	144,166	53,245,155
Hard Rock	1,957,874	7,088	870,152	73,084	2,908,198	16,446,798	26,206	8,946,704	705,197	26,124,905
Harrah's	901,639	7,404	-	-	909,043	12,027,247	22,226	-	-	12,049,473
Ocean Casino	1,394,192	29,026	169,973	414,665	2,007,856	12,968,638	106,068	1,549,173	2,458,397	17,082,276
Resorts	485,519	27,611	-	-	513,130	6,881,538	28,475	-	-	6,910,013
Resorts Digital	-	-	3,152,832	2,005,158	5,157,990	-	-	31,265,087	13,123,218	44,388,305
Tropicana	972,387	-	899,674	14,096	1,886,157	11,083,266	103,705	10,513,645	93,847	21,794,463
Casino Total	\$ 10,698,770	\$ 202,287	\$ 14,937,038	\$ 3,429,412	\$ 29,267,507	\$ 106,945,692	\$ 832,269	\$ 145,746,121	\$ 20,231,288	\$ 273,755,370
Freehold Raceway	-	7,245	-	-	7,245	-	24,833	-	-	24,833
Meadowlands	-	353,866	-	3,773,346	4,127,212	-	1,917,502	-	23,954,683	25,872,185
Monmouth Park	-	75,191	-	428,329	503,520	-	450,445	-	2,614,337	3,064,782
Racetrack Total	\$ -	\$ 436,302	\$ -	\$ 4,201,675	\$ 4,637,977	\$ -	\$ 2,392,780	\$ -	\$ 26,569,020	\$ 28,961,800
Grand Total	\$ 10,698,770	\$ 638,589	\$ 14,937,038	\$ 7,631,087	\$ 33,905,484	\$ 106,945,692	\$ 3,225,049	\$ 145,746,121	\$ 46,800,308	\$ 302,717,170

(a) Bally's operated under Caesars/CEI ownership through November 17, 2020 and operates under Bally's Corporation (Premier) thereafter.

(b) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

December 2020 Sports Wagering Statistical Information

Industry Month and Year-to-Date Total Handle Statistics*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	66,968,953	487,074,391
Internet (On-Line) Sports Wagering	929,331,841	5,530,632,713
Total Sports Wagering Handle	996,300,794	6,017,707,104

* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

Industry Completed Events Win and Handle Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	54,983,490	1,355,022,263	4.1%
Basketball	36,326,114	1,144,763,928	3.2%
Baseball	20,381,179	434,287,248	4.7%
Parlay	194,151,856	1,232,820,272	15.7%
Other	87,323,225	1,805,649,299	4.8%
Total	393,165,864	5,972,543,010	6.6%

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Win.