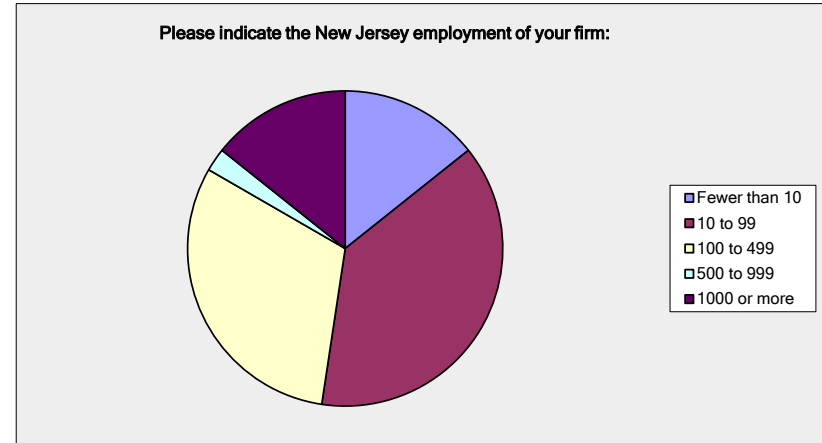


New Jersey Business Pulse November

Please indicate the New Jersey employment of your firm:

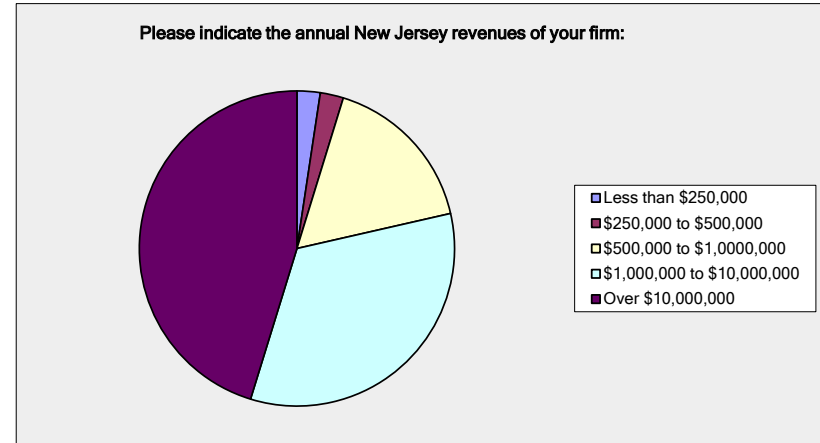
Answer Options	Response Percent	Response Count
Fewer than 10	14.3%	6
10 to 99	38.1%	16
100 to 499	31.0%	13
500 to 999	2.4%	1
1000 or more	14.3%	6
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

Please indicate the annual New Jersey revenues of your firm:

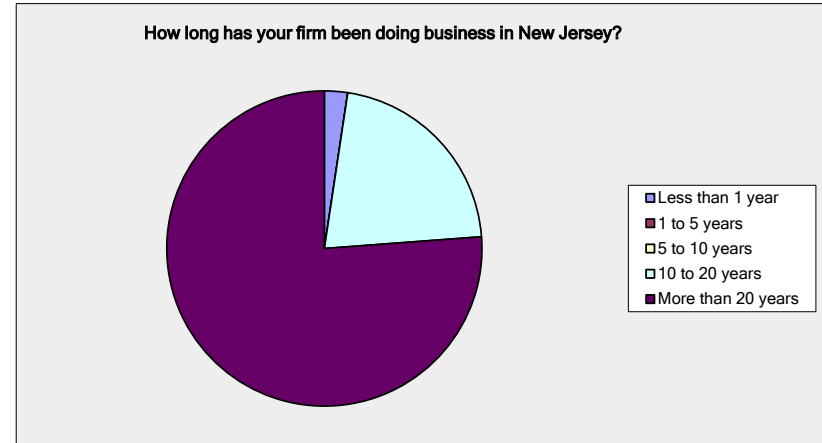
Answer Options	Response Percent	Response Count
Less than \$250,000	2.4%	1
\$250,000 to \$500,000	2.4%	1
\$500,000 to \$1,000,000	16.7%	7
\$1,000,000 to \$10,000,000	33.3%	14
Over \$10,000,000	45.2%	19
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

How long has your firm been doing business in New Jersey?

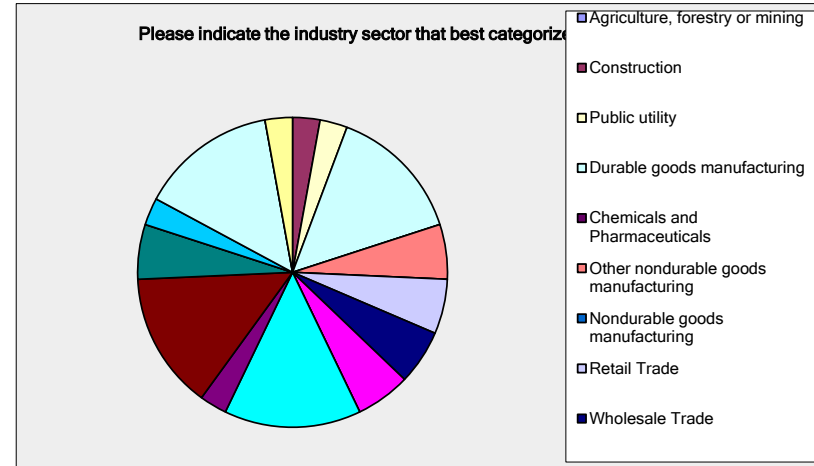
Answer Options	Response Percent	Response Count
Less than 1 year	2.4%	1
1 to 5 years	0.0%	0
5 to 10 years	0.0%	0
10 to 20 years	21.4%	9
More than 20 years	76.2%	32
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

Please indicate the industry sector that best categorizes your company:

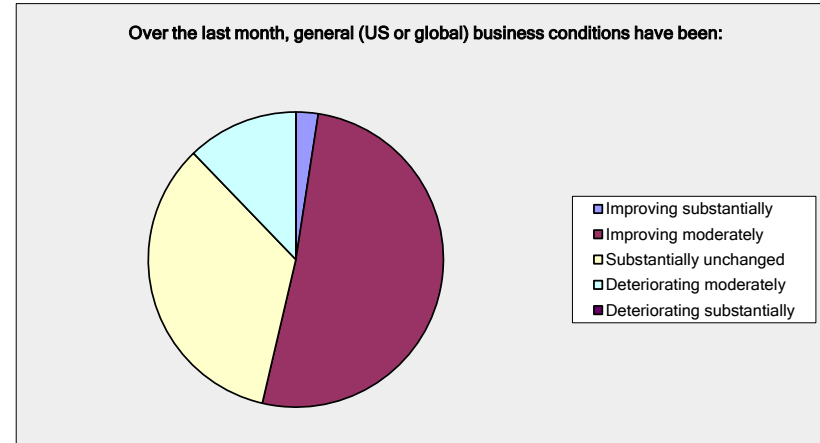
Answer Options	Response Percent	Response Count
Agriculture, forestry or mining	0.0%	0
Construction	2.4%	1
Public utility	2.4%	1
Durable goods manufacturing	11.9%	5
Chemicals and Pharmaceuticals	0.0%	0
Other nondurable goods manufacturing	4.8%	2
Nondurable goods manufacturing	0.0%	0
Retail Trade	4.8%	2
Wholesale Trade	4.8%	2
Transportation and warehousing	4.8%	2
Information (including broadcasting and	0.0%	0
Finance and Insurance	11.9%	5
Real Estate	2.4%	1
Professional, scientific and technical services	11.9%	5
Consulting	4.8%	2
Administrative and office services (including waste	0.0%	0
Education	2.4%	1
Health Care and social services	11.9%	5
Arts, entertainment and recreation	0.0%	0
Accommodation and food services	2.4%	1
Other	16.7%	7
answered question		42
skipped question		1
		0



New Jersey Business Pulse November

Over the last month, general (US or global) business conditions have been:

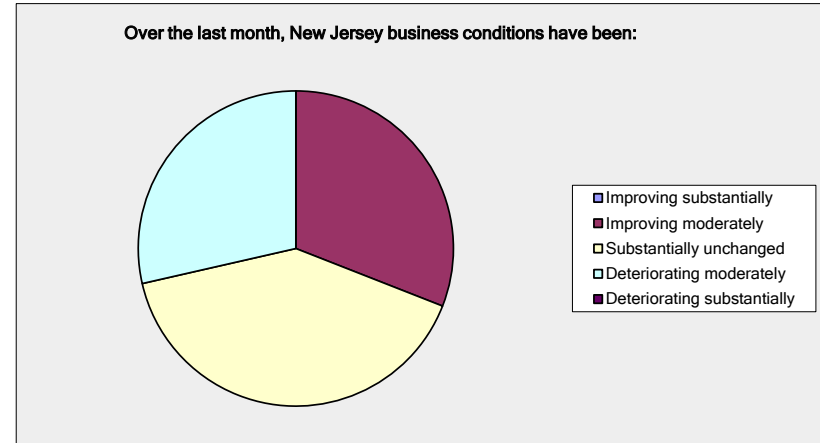
Answer Options	Response Percent	Response Count
Improving substantially	2.4%	1
Improving moderately	51.2%	21
Substantially unchanged	34.2%	14
Deteriorating moderately	12.2%	5
Deteriorating substantially	0.0%	0
<i>answered question</i>		41
<i>skipped question</i>		2



New Jersey Business Pulse November

Over the last month, New Jersey business conditions have been:

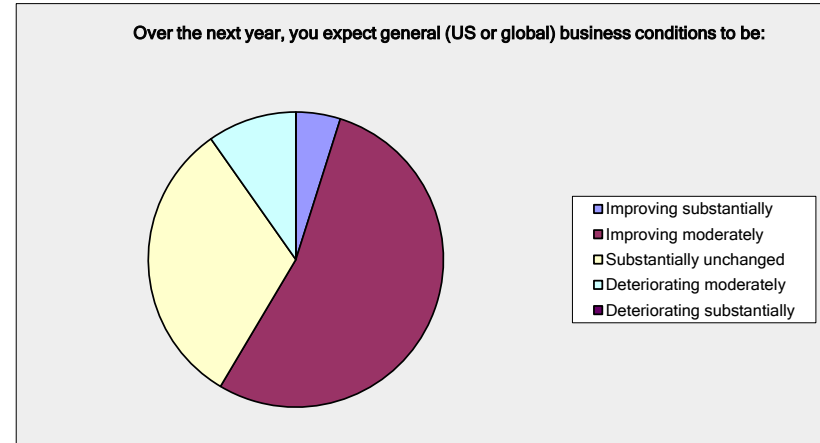
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	31.0%	13
Substantially unchanged	40.5%	17
Deteriorating moderately	28.6%	12
Deteriorating substantially	0.0%	0
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

Over the next year, you expect general (US or global) business conditions to be:

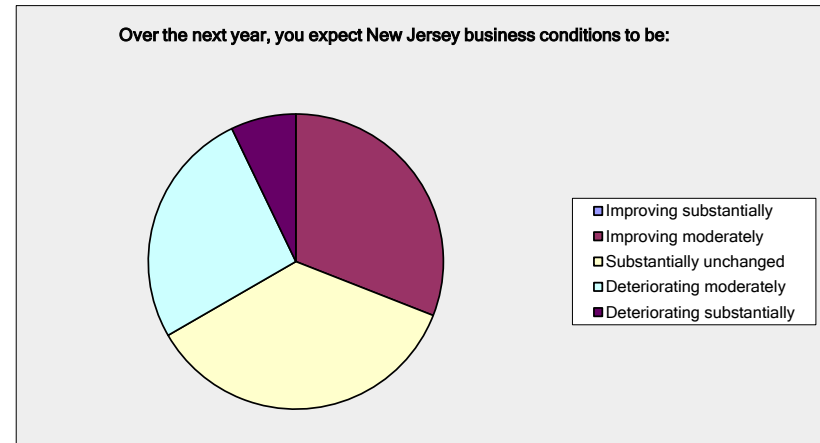
Answer Options	Response Percent	Response Count
Improving substantially	4.9%	2
Improving moderately	53.7%	22
Substantially unchanged	31.7%	13
Deteriorating moderately	9.8%	4
Deteriorating substantially	0.0%	0
<i>answered question</i>		41
<i>skipped question</i>		2



New Jersey Business Pulse November

Over the next year, you expect New Jersey business conditions to be:

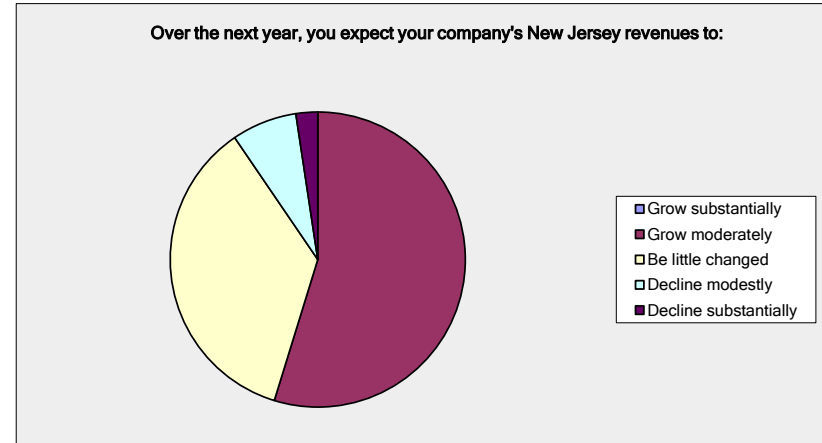
Answer Options	Response Percent	Response Count
Improving substantially	0.0%	0
Improving moderately	31.0%	13
Substantially unchanged	35.7%	15
Deteriorating moderately	26.2%	11
Deteriorating substantially	7.1%	3
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

Over the next year, you expect your company's New Jersey revenues to:

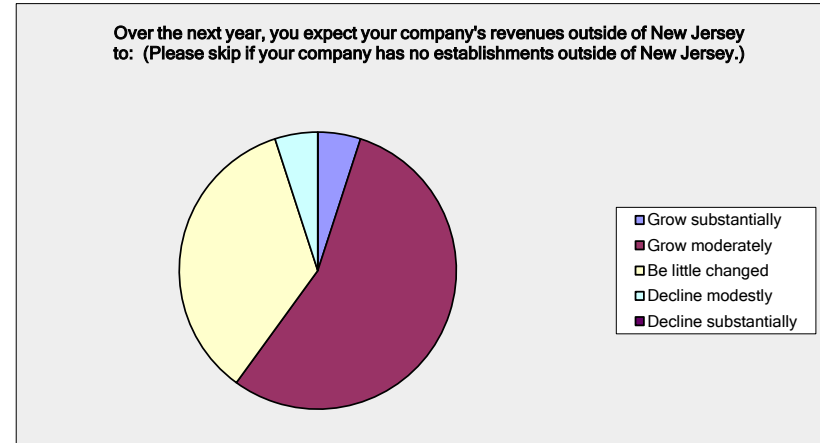
Answer Options	Response Percent	Response Count
Grow substantially	0.0%	0
Grow moderately	54.8%	23
Be little changed	35.7%	15
Decline modestly	7.1%	3
Decline substantially	2.4%	1
<i>answered question</i>		42
<i>skipped question</i>		1



New Jersey Business Pulse November

Over the next year, you expect your company's revenues outside of New Jersey to:
(Please skip if your company has no establishments outside of New Jersey.)

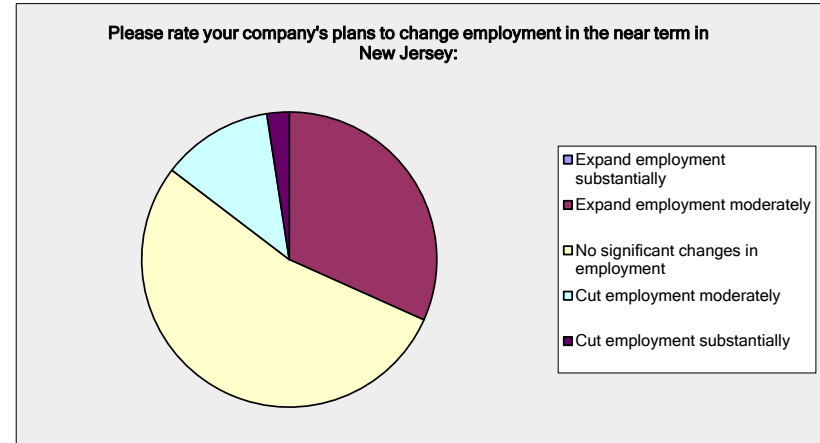
Answer Options	Response Percent	Response Count
Grow substantially	5.0%	1
Grow moderately	55.0%	11
Be little changed	35.0%	7
Decline modestly	5.0%	1
Decline substantially	0.0%	0
<i>answered question</i>		20
<i>skipped question</i>		23



New Jersey Business Pulse November

Please rate your company's plans to change employment in the near term in New Jersey:

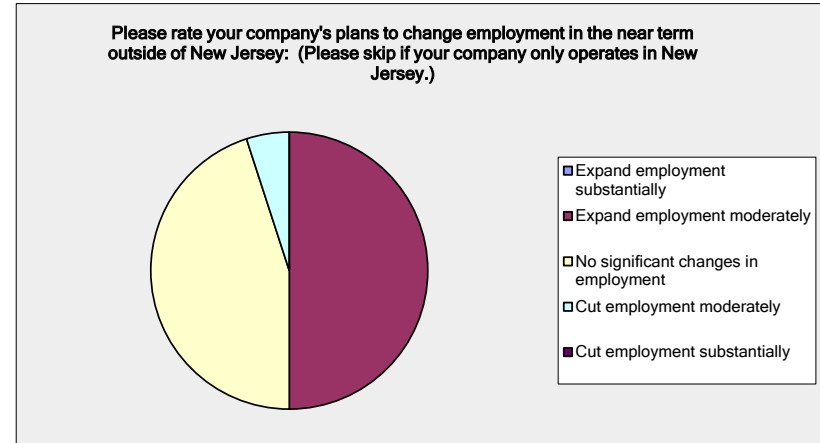
Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	31.7%	13
No significant changes in employment	53.7%	22
Cut employment moderately	12.2%	5
Cut employment substantially	2.4%	1
<i>answered question</i>		41
<i>skipped question</i>		2



New Jersey Business Pulse November

Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

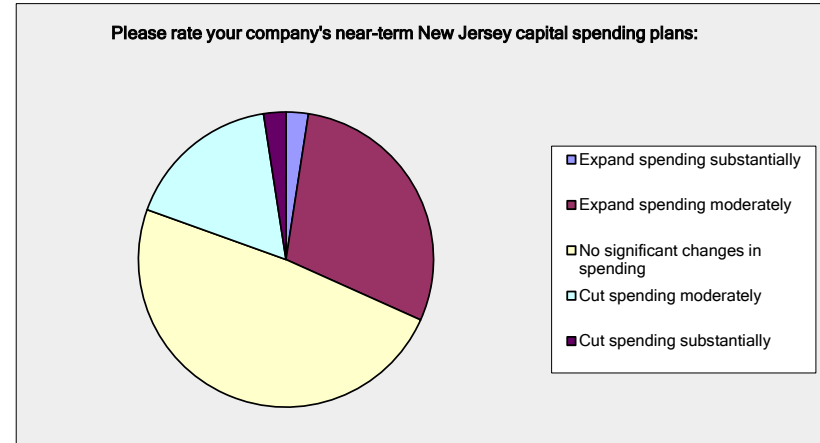
Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	50.0%	10
No significant changes in employment	45.0%	9
Cut employment moderately	5.0%	1
Cut employment substantially	0.0%	0
<i>answered question</i>		20
<i>skipped question</i>		23



New Jersey Business Pulse November

Please rate your company's near-term New Jersey capital spending plans:

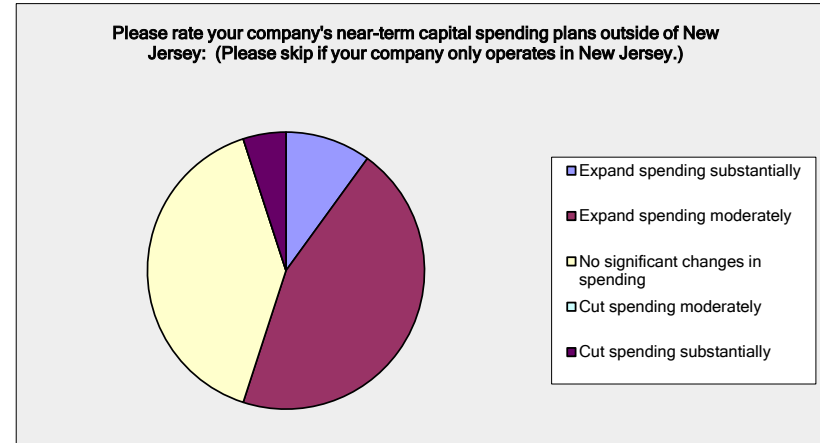
Answer Options	Response Percent	Response Count
Expand spending substantially	2.4%	1
Expand spending moderately	29.3%	12
No significant changes in spending	48.8%	20
Cut spending moderately	17.1%	7
Cut spending substantially	2.4%	1
<i>answered question</i>		41
<i>skipped question</i>		2



New Jersey Business Pulse November

Please rate your company's near-term capital spending plans outside of New Jersey:
(Please skip if your company only operates in New Jersey.)

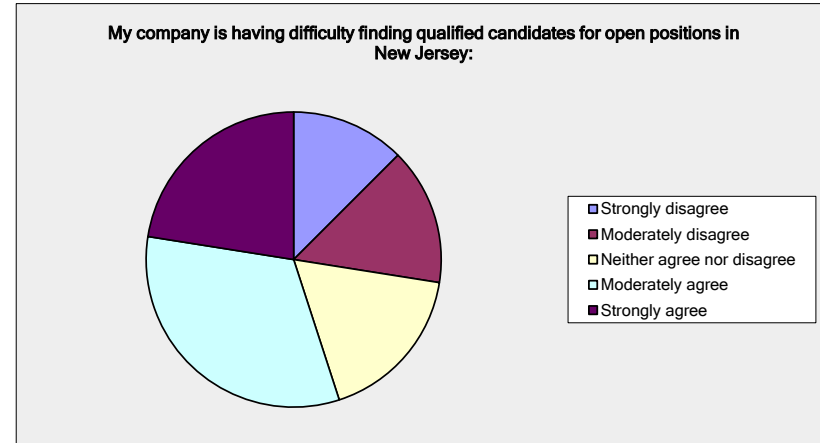
Answer Options	Response Percent	Response Count
Expand spending substantially	10.0%	2
Expand spending moderately	45.0%	9
No significant changes in spending	40.0%	8
Cut spending moderately	0.0%	0
Cut spending substantially	5.0%	1
<i>answered question</i>		20
<i>skipped question</i>		23



New Jersey Business Pulse November

My company is having difficulty finding qualified candidates for open positions in New Jersey:

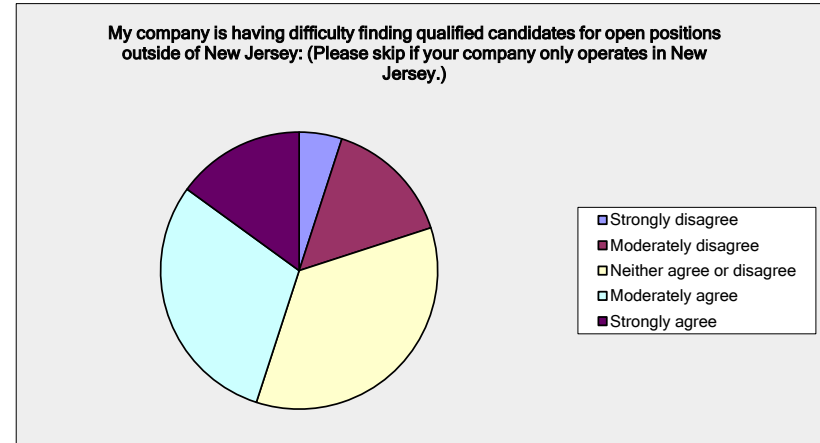
Answer Options	Response Percent	Response Count
Strongly disagree	12.5%	5
Moderately disagree	15.0%	6
Neither agree nor disagree	17.5%	7
Moderately agree	32.5%	13
Strongly agree	22.5%	9
<i>answered question</i>		40
<i>skipped question</i>		3



New Jersey Business Pulse November

My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

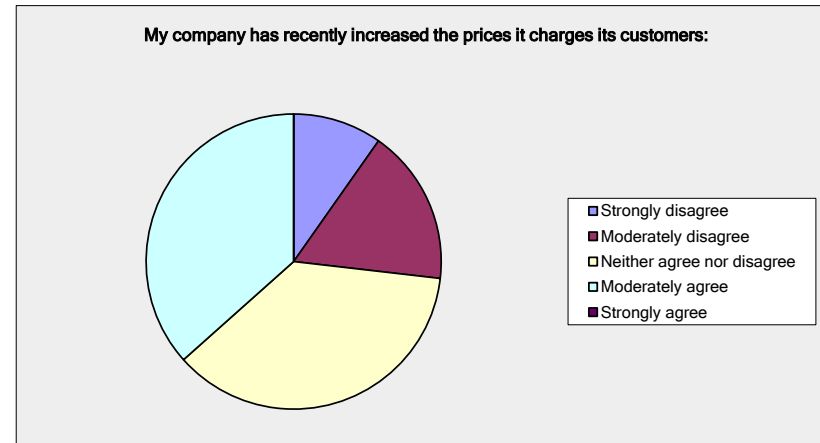
Answer Options	Response Percent	Response Count
Strongly disagree	5.0%	1
Moderately disagree	15.0%	3
Neither agree or disagree	35.0%	7
Moderately agree	30.0%	6
Strongly agree	15.0%	3
<i>answered question</i>		20
<i>skipped question</i>		23



New Jersey Business Pulse November

My company has recently increased the prices it charges its customers:

Answer Options	Response Percent	Response Count
Strongly disagree	9.8%	4
Moderately disagree	17.1%	7
Neither agree nor disagree	36.6%	15
Moderately agree	36.6%	15
Strongly agree	0.0%	0
<i>answered question</i>		41
<i>skipped question</i>		2



New Jersey Business Pulse November

My company has recently paid more for the products and services it uses:

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	12.5%	5
Neither agree nor disagree	20.0%	8
Moderately agree	60.0%	24
Strongly agree	7.5%	3
<i>answered question</i>		40
<i>skipped question</i>		3

