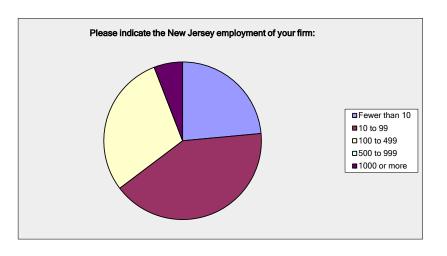
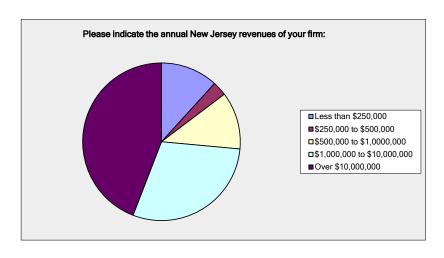
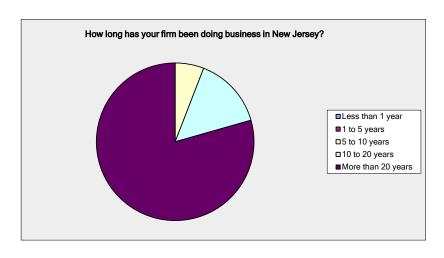
Please indicate the New Jersey employment of your firm:		
Answer Options	Response Percent	Response Count
Fewer than 10	23.5%	8
10 to 99	41.2%	14
100 to 499	29.4%	10
500 to 999	0.0%	0
1000 or more	5.9%	2
an:	swered question	34
S	skipped question	0



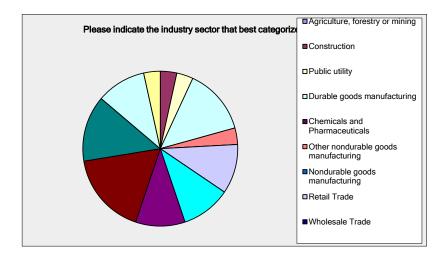
Please indicate the annual New Jersey revenues of your firm:		
Answer Options	Response Percent	Response Count
Less than \$250,000	11.8%	4
\$250,000 to \$500,000	2.9%	1
\$500,000 to \$1,0000,000	11.8%	4
\$1,000,000 to \$10,000,000	29.4%	10
Over \$10,000,000	44.1%	15
an	swered question	34
5	skipped question	0



How long has your firm been doing business in New Jersey?		
Answer Options	Response Percent	Response Count
Less than 1 year	0.0%	0
1 to 5 years	0.0%	0
5 to 10 years	5.9%	2
10 to 20 years	14.7%	5
More than 20 years	79.4%	27
a	nswered question	34
	skipped question	0

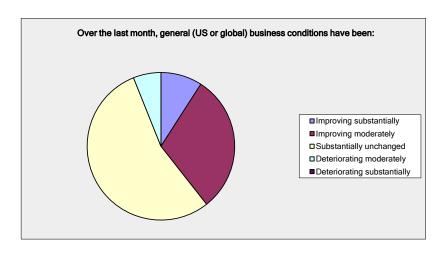


Please indicate the industry sector that best categorizes your company:			
Answer Options	Response Percent	Response Count	
Agriculture, forestry or mining	0.0%	0	
Construction	2.9%	1	
Public utility	2.9%	1	
Durable goods manufacturing	11.8%	4	
Chemicals and Pharmaceuticals	0.0%	0	
Other nondurable goods manufacturing	2.9%	1	
Nondurable goods manufacturing	0.0%	0	
Retail Trade	8.8%	3	
Wholesale Trade	0.0%	0	
Transportation and warehousing	0.0%	0	
Information (including broadcasting and	0.0%	0	
Finance and Insurance	8.8%	3	
Real Estate	8.8%	3	
Professional, scientific and technical services	14.7%	5	
Consulting	11.8%	4	
Administrative and office services (including waste	0.0%	0	
Education	0.0%	0	
Health Care and social services	8.8%	3	
Arts, entertainment and recreation	0.0%	0	
Accommodation and food services	2.9%	1	
Other	14.7%	5	
	answered question	34	
	skipped question	0	

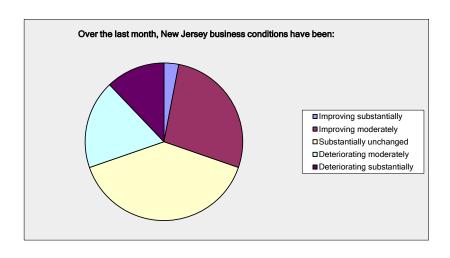


Over the last month, ge	eneral (US or	r global) busines	s conditions have been:
-------------------------	---------------	-------------------	-------------------------

Answer Options	Response Percent	Response Count
Improving substantially	9.1%	3
Improving moderately	30.3%	10
Substantially unchanged	54.6%	18
Deteriorating moderately	6.1%	2
Deteriorating substantially	0.0%	0
an	swered question	33
S	skipped question	1

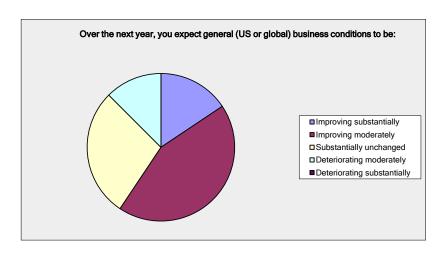


Over the last month, New Jersey business conditions have been:		
Answer Options	Response Percent	Response Count
Improving substantially	3.0%	1
Improving moderately	27.3%	9
Substantially unchanged	39.4%	13
Deteriorating moderately	18.2%	6
Deteriorating substantially	12.1%	4
an	swered question	33
	skipped question	1

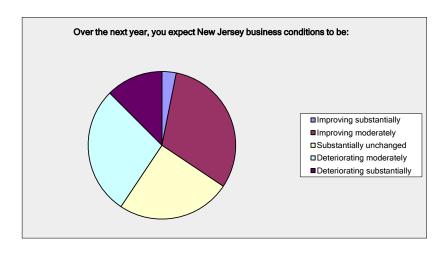


Over the next year, you expect general (US or global) business conditions to be:

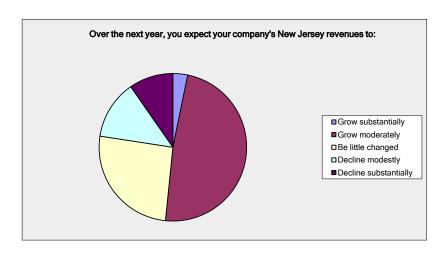
Answer Options	Response Percent	Response Count
Improving substantially	15.6%	5
Improving moderately	43.8%	14
Substantially unchanged	28.1%	9
Deteriorating moderately	12.5%	4
Deteriorating substantially	0.0%	0
	answered question	32
	skipped question	2



Over the next year, you expect New Jersey business conditions to be:		
Answer Options	Response Percent	Response Count
Improving substantially	3.1%	1
Improving moderately	31.3%	10
Substantially unchanged	25.0%	8
Deteriorating moderately	28.1%	9
Deteriorating substantially	12.5%	4
an	swered question	32
5	skipped question	2

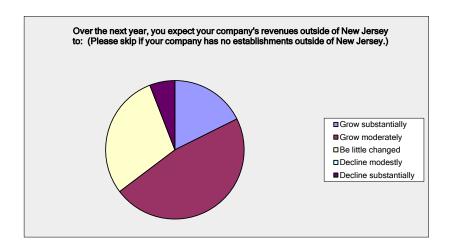


Over the next year, you expect your company's New Jersey revenues to:		
Answer Options	Response Percent	Response Count
Grow substantially	3.2%	1
Grow moderately	48.4%	15
Be little changed	25.8%	8
Decline modestly	12.9%	4
Decline substantially	9.7%	3
an:	swered question	31
S	skipped question	3



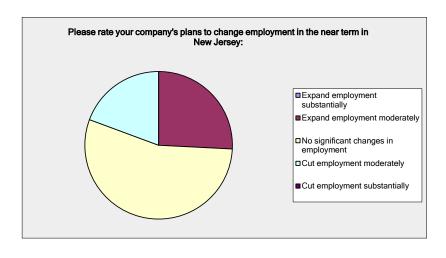
Over the next year, you expect your company's revenues outside of New Jersey to: (Please skip if your company has no establishments outside of New Jersey.)

Answer Options	Response Percent	Response Count
Grow substantially	17.7%	3
Grow moderately	47.1%	8
Be little changed	29.4%	5
Decline modestly	0.0%	0
Decline substantially	5.9%	1
	answered question	17
	skipped question	17



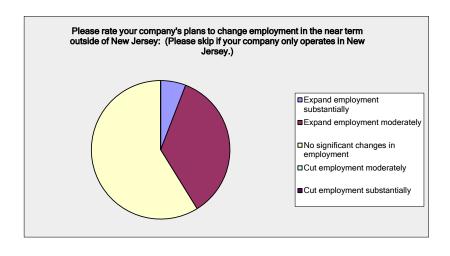
Please rate your company's plans to change employment in the near term in New Jersey:

Answer Options	Response Percent	Response Count
Expand employment substantially	0.0%	0
Expand employment moderately	25.8%	8
No significant changes in employment	54.8%	17
Cut employment moderately	19.4%	6
Cut employment substantially	0.0%	0
an	swered question	31
S	skipped question	3

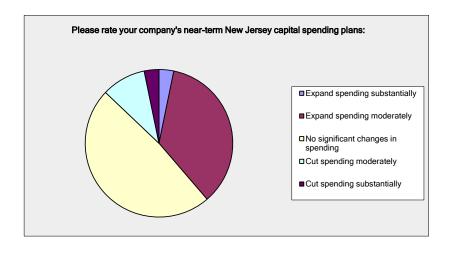


Please rate your company's plans to change employment in the near term outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand employment substantially	5.9%	1
Expand employment moderately	35.3%	6
No significant changes in employment	58.8%	10
Cut employment moderately	0.0%	0
Cut employment substantially	0.0%	0
an	swered question	17
٤	skipped question	17

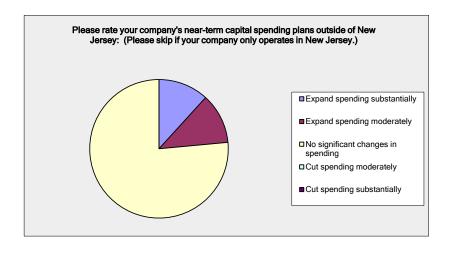


Please rate your company's near-term New Jersey capital spending plans:			
Answer Options	Response Percent	Response Count	
Expand spending substantially	3.2%	1	
Expand spending moderately	35.5%	11	
No significant changes in spending	48.4%	15	
Cut spending moderately	9.7%	3	
Cut spending substantially	3.2%	1	
ans	swered question	3	1
s	kipped question		3



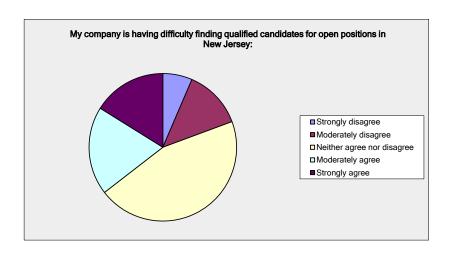
Please rate your company's near-term capital spending plans outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Expand spending substantially	11.8%	2
Expand spending moderately	11.8%	2
No significant changes in spending	76.5%	13
Cut spending moderately	0.0%	0
Cut spending substantially	0.0%	0
an:	swered question	17
S	kipped question	17



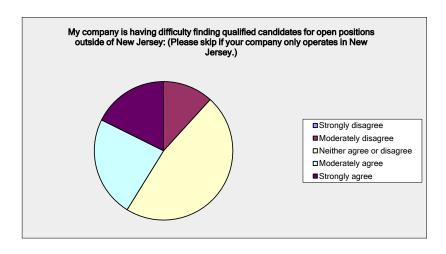
My company is having difficulty finding qualified candidates for open positions in New Jersey:

Answer Options	Response Percent	Response Count
Strongly disagree	6.5%	2
Moderately disagree	12.9%	4
Neither agree nor disagree	45.2%	14
Moderately agree	19.4%	6
Strongly agree	16.1%	5
ai	nswered question	31
	skipped question	3

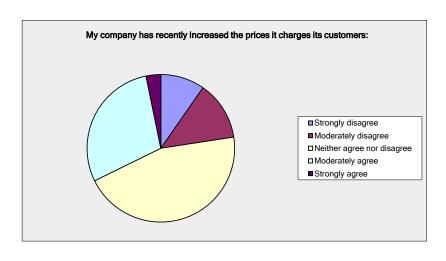


My company is having difficulty finding qualified candidates for open positions outside of New Jersey: (Please skip if your company only operates in New Jersey.)

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	11.8%	2
Neither agree or disagree	47.1%	8
Moderately agree	23.5%	4
Strongly agree	17.7%	3
an.	swered question	17
S	skipped question	17



My company has recently increased the prices it charges its customers:		
Answer Options	Response Percent	Response Count
Strongly disagree	9.7%	3
Moderately disagree	12.9%	4
Neither agree nor disagree	45.2%	14
Moderately agree	29.0%	9
Strongly agree	3.2%	1
an	swered question	31
8	skipped question	3



My company has recently paid more	for the products and	services it uses:
-----------------------------------	----------------------	-------------------

Answer Options	Response Percent	Response Count
Strongly disagree	0.0%	0
Moderately disagree	0.0%	0
Neither agree nor disagree	43.3%	13
Moderately agree	43.3%	13
Strongly agree	13.3%	4
	answered question	30
	skipped question	4

