

**SCHEDULE S - LARGE PURCHASE ORDER DISCOUNT**

11-X-21415 Telecommunication Equipment &amp; Services

Large Purchase Order Discount  
Section 3.6

*Bidder to provide discount percentages (%) in the following table reflecting its Section 3.6 response.*

<b>Bidder Name: Alcatel-Lucent USA Inc.</b>	
<b>Purchase Order Value</b>	<b>Discount %</b>
	Standard Discount (X.X)%
Greater than \$200,000 and less than or equal to \$500,000	0.00
Greater than \$500,000 and less than or equal to \$1.0 Mil	1.00
Greater than \$1.0 Mil and less than or equal to \$2.0 Mil	2.00
Greater than \$2.0 Mil	3.00