

SCHEDULE S – LARGE PURCHASE ORDER DISCOUNT

Bidder to provide discount percentages (%) in the following table reflecting its Section 3.6 response.

RESPONSE: Schedule S Large Purchase Order Discount is optional. Siemens is bidding Schedule S.

The standard discount(s), with multiple discounts by category, are provided on the State of New Jersey Price Sheet. The Schedule S Large Purchase Order Discount is incremental to the multiple discounts by category.

**Bidder Name: Siemens Enterprise Communications
Purchase Order Value**

Discount %

Greater than \$200,000 and less than or equal to \$500,000
Greater than \$500,000 and less than or equal to \$1.0 Mil
Greater than \$1.0 Mil and less than or equal to \$2.0 Mil
Greater than \$2.0 Mil

Standard Discount (X.X)%
0%
0%
1%
2%