

SCHEDULE K – DEDICATED TECHNICIAN

11-X-21415 Telecommunication Equipment & Services

BIDDER: Vertical Communications NJ, Inc.

BRAND LINE: BRANDS: VODAVI (3.5.14)

Dedicated Technicians Rates (Section 3.2.13)

Bidder to provide price list labeled Schedule K reflecting its Section 3.2.13 Technical Support pricing

Technician Skill Level: Cable Installer

Cable installers are trained to install Category Three, Category Five Enhanced and Category Six cabling to include terminating, identifying and testing for certification. In addition, cable installers can remove old cabling, move telephone sets, install telephone sets, reprogram telephone sets, install dedicated lines such as for modems, fax machines, alarm panels and can service/maintain cabling, telephone sets, plus trouble shoot central office trunks.

Technical Skill Level: Installation/Service Technician

Installation/Service Technicians can perform any of the above listed tasks for a cable installer plus add or remove station cards, central office trunk cards (including T-1 and ISDN-PRI) and reprogram telephone system and voicemail system attributes. Installation/Service Technicians can also trouble shoot and repair all facets of a Hybrid PBX System, Electronic Key Telephone System and Voicemail System to include Call Accounting Software and Call Management Software.

Technical Skill Level: System Engineer

System Engineers can perform any above listed tasks for an Installation/Service Technician plus perform software upgrades on telephone systems and voicemail systems, setup and maintain specialty software applications such as Automatic Call Distribution and can perform telephone system and voicemail system expansions.

Technical Skill Level: Certified Network Engineer

Certified Network Engineers can perform any of the above tasks for a System Engineer plus perform data network assessments, install, program, and test VoIP telephony equipment and perform administrative programming on data networking equipment to insure quality of service on VoIP telephony equipment.

Dedicated Cable Installer Technician Rates (Note 1)

Number of Technicians	Daily Cost 8 Hours	Weekly Cost 40 Hours	Monthly Cost	Quarterly Cost	Semi Annual Costs	Annual Cost
1	\$ 520.00	\$ 2,600.00	\$ 11,245.00	\$ 32,892.00	\$ 64,096.00	\$ 121,446.00
2	\$ 1,014.00	\$ 5,070.00	\$ 21,927.00	\$ 64,139.00	\$ 124,987.00	\$ 236,820.00
3	\$ 1,482.00	\$ 7,410.00	\$ 32,048.00	\$ 93,742.00	\$ 182,674.00	\$ 346,121.00

Dedicated Installation/Service Technician Rates (Note 1)

Number of Technicians	Daily Cost 8 Hours	Weekly Cost 40 Hours	Monthly Cost	Quarterly Cost	Semi Annual Costs	Annual Cost
1	\$ 648.00	\$ 3,240.00	\$ 14,013.00	\$ 40,988.00	\$ 79,874.00	\$ 151,340.00
2	\$ 1,264.00	\$ 6,318.00	\$ 27,325.00	\$ 79,927.00	\$ 155,754.00	\$ 295,113.00
3	\$ 1,847.00	\$ 9,234.00	\$ 39,937.00	\$ 116,816.00	\$ 227,641.00	\$ 431,319.00

Dedicated System Engineer Technician Rates (Note 1)

Number of Technicians	Daily Cost 8 Hours	Weekly Cost 40 Hours	Monthly Cost	Quarterly Cost	Semi Annual Costs	Annual Cost
1	\$ 880.00	\$ 4,400.00	\$ 19,030.00	\$ 55,663.00	\$ 108,471.00	\$ 205,524.00
2	\$ 1,716.00	\$ 8,580.00	\$ 37,109.00	\$ 108,543.00	\$ 211,518.00	\$ 400,772.00
3	\$ 2,508.00	\$ 12,540.00	\$ 54,236.00	\$ 158,640.00	\$ 309,142.00	\$ 585,743.00

Dedicated Certified Networking Engineer Rates (Note 1)

Number of Technicians	Daily Cost 8 Hours	Weekly Cost 40 Hours	Monthly Cost	Quarterly Cost	Semi Annual Costs	Annual Cost
1	\$ 1,000.00	\$ 5,000.00	\$ 21,625.00	\$ 63,375.00	\$ 123,500.00	\$ 234,000.00
2	\$ 1,950.00	\$ 9,750.00	\$ 42,168.00	\$ 123,500.00	\$ 240,500.00	\$ 455,000.00
3	\$ 2,850.00	\$ 14,250.00	\$ 61,631.00	\$ 180,375.00	\$ 351,000.00	\$ 663,000.00

Note 1: Rates are based on standard labor rates, Monday to Friday, 8 am to 5pm. If prevailing wage rate applies, then the rate would be as listed plus the difference between the technician's standard wage and the prevailing wage listed for the County in which the work is being performed plus applicable employer paid taxes and mandatory insurance coverage (such as workers compensation, unemployment insurance, social security taxes, and Medicare taxes).