

# **Exempt Organization Certificate**

**FORM ST-5**

**New Jersey Division of Taxation  
December 2000**

# Non-Profit Organizations...

In New Jersey, all sales are taxable unless they are specifically exempted by law. However, certain non-profit organizations, such as churches, charitable and scientific organizations, rescue squads, and volunteer fire and ambulance companies, may purchase certain supplies and services without paying sales tax.

When you, as the representative of an approved exempt organization, purchase merchandise and services to be used exclusively by the organization, you are not required to pay sales tax provided you furnish a copy of the organization's **New Jersey Exempt Organization Certificate (Form ST-5)** to the seller.

## ***“What Is a New Jersey Exempt Organization Certificate?”***

The Exempt Organization Certificate is one of several exemption certificates issued by the New Jersey Division of Taxation. The Exempt Organization Certificate, which is available only to approved non-profit organizations, authorizes an organization to purchase merchandise and services for its exclusive use without paying sales tax.

## ***“Who May Use the Exempt Organization Certificate?”***

Only organizations which have been granted exempt status by the New Jersey Division of Taxation may use the New Jersey Exempt Organization Certificate to make purchases without paying New Jersey sales tax.

Some examples of organizations which may have exempt status are churches, hospitals, veterans' organizations and fire companies. Senior citizens' clubs, political organizations and fraternal organizations, such as the Knights of Columbus, the Elks, the Rotary and Kiwanis Clubs, are not eligible for exempt status and they may not issue New Jersey Exempt Organization Certificates.

**IMPORTANT NOTE:** The Federal government, the United Nations, the State of New Jersey and any of their agencies are exempt organizations. However, they do not use Exempt Organization Certificates. For these governmental agencies, the acceptable proof of exemption from sales tax is:

- A copy of a government purchase order, official contract or order on official government letterhead and payment by government check or payment by a “United States of America” SmartPay Visa Card or MasterCard with the number 0, 6, 7, 8 or 9 as the sixth digit (credit card charged to and paid directly by the Federal government, not a card charged to an employee who gets reimbursed by the Federal Government); or
- **For government cash purchases of \$150 or less, an ST-4 form signed by a qualified government official (not acceptable for room occupancies).**

## ***“How Does My Organization Apply for Exempt Status?”***

To apply for exempt status, your organization must file an **Application For Exempt Organization Certificate (Form REG-1E)** with New Jersey. This should be accompanied by your:

- Articles of Organization (Articles of Incorporation, charter, trust agreement or constitution) and by-laws; and
- Internal Revenue Service Determination Letter, stating that your organization is exempt from Federal Income Tax under Section 501(c)(3) of the Internal Revenue Code (not required from volunteer fire companies, and emergency, first aid, veterans' and parent-teacher organizations).

The application should be sent to: Exempt Organizations, c/o Regulatory Services Branch, New Jersey Division of Taxation, PO Box 269, Trenton, New Jersey 08695-0269.

Once approved, your organization will receive only one Exempt Organization Certificate. Your organization's name, address and exempt organization number, as well as the signature of the Director of the New Jersey Division of Taxation, will appear on this certificate.

# Issuing Exempt Organization Certificates

You should reproduce your original certificate (photocopying is customary) and use these copies when purchasing merchandise and services for the exclusive use of your organization. You must retain your original certificate permanently in your records.

## “When May My Organization Use an Exempt Organization Certificate?”

A registered exempt organization may use the certificate when purchasing the following:

- **Merchandise**—provided it is directly related to the purposes of the exempt organization. Examples include pews, flowers, cleaning equipment, furniture and automobiles.

**Example:** Reverend Brown, the minister of a registered exempt New Jersey church, purchases a new desk for the exclusive use of the church’s Sunday School. Reverend Brown may give the seller a copy of the church’s Exempt Organization Certificate instead of paying sales tax on the desk. However, if Reverend Brown purchases a desk for personal use, he may not use an Exempt Organization Certificate. Reverend Brown must pay sales tax on the purchase price of the desk.

- **Services**—provided they are performed on the organization’s real property (buildings, land) or the organization’s personal property (photocopiers, public address system, appliances).

**Example:** A registered exempt New Jersey hospital has two floors of rooms painted by a professional painter. The hospital gives the painter a copy of its Exempt Organization Certificate and pays no sales tax on the price of the paint or on the painter’s charges for labor.

- **Meals in Restaurants**—provided the organization pays for the meals directly from organization funds. If a representative of the organization pays for a meal personally, with the intention of being reimbursed by the organiza-

tion, that representative may not furnish an Exempt Organization Certificate instead of paying sales tax.

**Example:** A registered exempt historical society sponsors a trip to a colonial restoration in the State. At lunch, the organization may provide a copy of its Exempt Organization Certificate and pay no sales tax on the price of the meals. However, if a member purchases a meal and pays for it personally, that member may not use an Exempt Organization Certificate, but must pay sales tax on the price of the meal.

- **Rooms in Hotels and Motels**—provided the organization pays the bill for the room on its own voucher. If a member of the organization pays for a room personally, with the intention of being reimbursed by the organization, that member may not use an Exempt Organization Certificate and must pay sales tax.

**Example:** The executive committee of a registered exempt New Jersey fire company holds its annual dinner meeting in a local hotel. The group may use an Exempt Organization Certificate and pay no sales tax on the cost of the dinner and rooms paid for by the exempt organization.

**NOTE:** When your organization makes additional purchases from the same supplier, you need not provide a new copy of your certificate for each purchase which is of a similar type. Additional purchases may be covered by the first copy you give to your supplier.

## “What Information Must I Enter on My Exempt Organization Certificate?”

- Date of purchase
- The name of the vendor
- The merchandise or service you are purchasing

Your organization’s name and the exempt organization number assigned will appear on the original certificate you receive.

**REMINDER:** *Do not issue your original certificate!*

# Accepting Exempt Organization Certificates

## ***“Who May Accept New Jersey Exempt Organization Certificates?”***

Only businesses that are registered with New Jersey may accept New Jersey Exempt Organization Certificates.

## ***“How Do I Register My Business?”***

New Jersey law requires all businesses to register with the State at least 15 business days before starting business. To register, a **Business Registration Application (Form NJ-REG)** must be filed. Once you have registered, you will receive a New Jersey Certificate of Authority for sales tax. This certificate authorizes you to collect sales tax and permits you to issue and accept New Jersey exemption certificates.

## ***“When May I Accept New Jersey Exempt Organization Certificates?”***

When you sell taxable merchandise or services, you are required to collect 7% sales tax and remit it to the State. However, when you are presented with a **New Jersey Exempt Organization Certificate (Form ST-5)**, you may not charge your customer sales tax if you have accepted the certificate in “good faith.”

## ***“What Is ‘Good Faith’?”***

“Good faith” is the reasonable belief that the purchaser has the right to make a tax exempt purchase. In order for “good faith” to be established, the following conditions must be met:

- The certificate must be a proper reproduction of the official form;
- The certificate must be dated and have the organization’s name, address and exempt organization number pretyped by the Division, with no apparent alterations;
- The certificate must be signed by the Director of the New Jersey Division of Taxation;
- The certificate must be completed fully, truthfully and accurately; and
- The purchase must be intended for the exclusive use of the organization.

**NOTE:** If all these conditions are not met, you may not accept the Exempt Organization Certificate and must collect sales tax.

## ***“Which Exempt Organization Certificates May I Accept?”***

You may accept New Jersey Exempt Organization Certificates only. Certificates from other states are not valid in New Jersey.

## ***“Do I Need a New Exempt Organization Certificate for Each Transaction?”***

No. Additional purchases of a similar type by the same organization may be covered by one certificate provided the merchandise will be used exclusively for the purpose of the exempt organization.

You should keep your original copy of the certificate in your files and record each subsequent sale by stating the organization’s name, address and exempt organization number on the invoice or sales slip.

## ***“How Long Should I Keep Exempt Organization Certificates After Accepting Them?”***

You should keep all certificates in your files for four years from the date of the last transaction covered by the certificate.

For more information, contact our Customer Service Center at 609-292-6400.



STATE OF NEW JERSEY  
DEPARTMENT OF THE TREASURY  
**DIVISION OF TAXATION**  
**TECHNICAL SERVICES**  
INFORMATION & PUBLICATIONS BRANCH  
PO BOX 281  
TRENTON NJ 08695-0281

**M-5014** Exempt Organization Certificate Form ST-5  
Rev. 12/00